

16 August 2016

Richard Simpson
Progression & Recognition Manager
Pearson plc
80 Strand
London
WC2R 0RL

Advance with CIMA
HNC Business (RQF)
HND Business (RQF) inc various pathways

Dear Richard,

Thank you for your interest in CIMA accreditation for your Higher National programmes, and for the information you sent which proved helpful for the review.

For details of the exemptions from CIMA and the study pathway available to your students, please refer to Appendices 1 and 2 of this letter. These will also be updated on our exemptions website within the next week:

<http://www.cimaglobal.com/Study-with-us/Exemptions/Exemption-search/>

Accredited pathway

Students must follow the accredited pathways, pass all modules relevant to accreditation at 40% or above, and where compensation within modules is applied, our expectation is that students should achieve no less than 35% in the failed element in order to benefit from this accredited decision. Please advise students of this requirement.

This decision will only be applied to students who have studied at the home campus. Any franchise arrangements now or in the future, are not covered by this decision and would require a separate application. Students joining the programme mid-way will be assumed to have completed the accredited programme and will be awarded exemptions appropriately. Students entering directly into the final year of the accredited programme will not typically benefit from the accreditation decision.

Continuing accreditation

As outlined in CIMA's *Guidelines for Accreditation*, the accreditation process includes careful consideration of the application, and extensive review of all material presented.

We ask all institutions, as a condition of accreditation, to keep us up-to-date regarding significant developments on the accredited programmes and also to submit particular evidence as requested e.g. annual course reports or selected exam papers. Please do keep us informed of any relevant changes as and when they occur (particularly if module codes or titles change).

We'd like to draw your attention to CIMA's suite of research publications which you and your faculty members can download for free and use as case studies in your classes. These publications and other study resources for students are available on our website:

<http://www.cimaglobal.com/Thought-leadership/Research-topics/>

<http://www.cimaglobal.com/About-us/The-Global-Management-Accounting-Principles/>

<http://www.cimaglobal.com/Students/Exam-preparation>

I would like to express my thanks to you and your colleagues for your co-operation in completing this accreditation review. I look forward to working together and strengthening the relationship with your University.

Yours sincerely

Simon Sherry

Higher Education Partnership Manager

T. +44 (0)203 814 2393

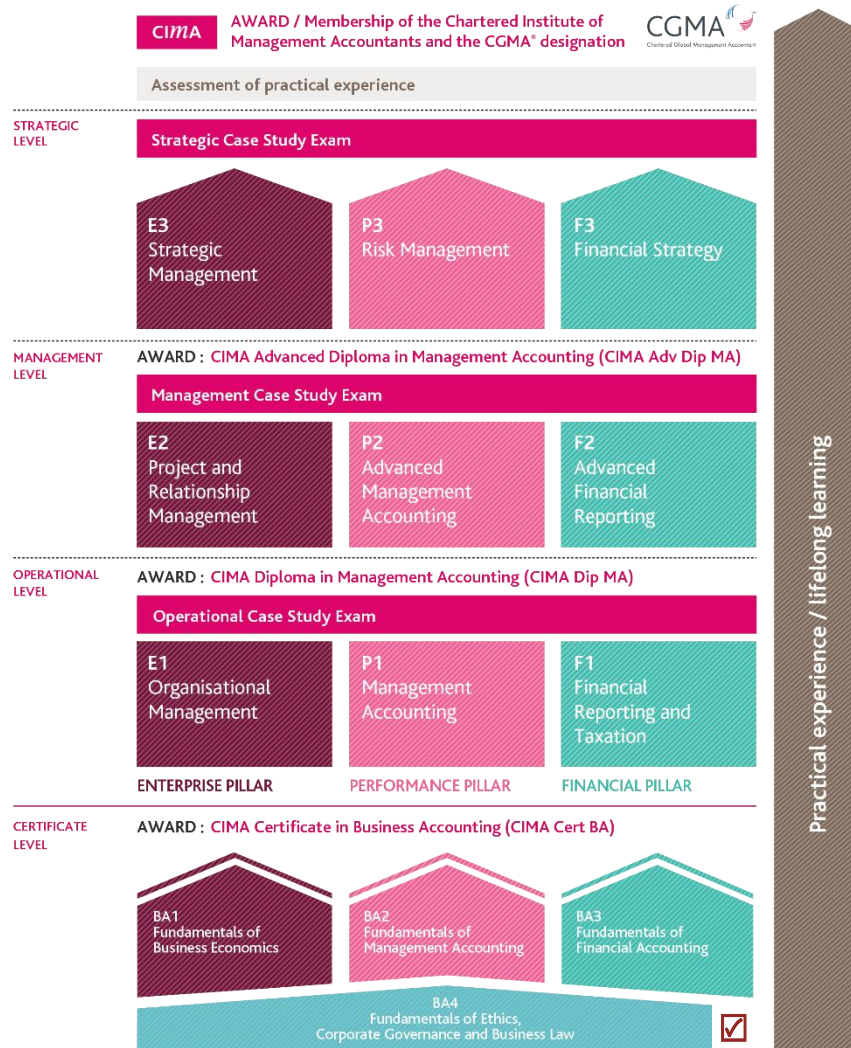
E. simon.sherry@cimaglobal.com

The CIMA Qualification Framework

Pearson BTEC Higher Nationals

HNC Business (RQF) QN: 601/8364/0

2017 to 2021 completion – first intake from September 2016 through to 2020



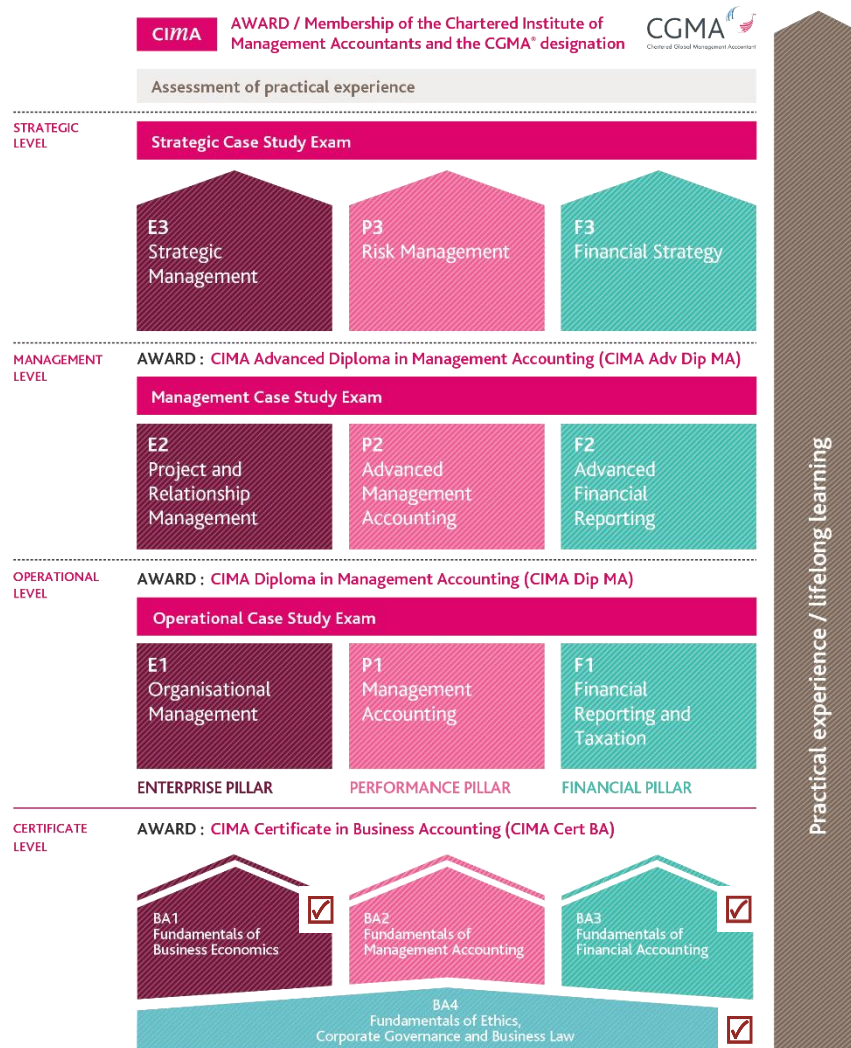
Students have to take the listed modules in Appendix 2 to receive these exemptions

The CIMA Qualification Framework

Pearson BTEC Higher Nationals

HND Business (RQF) QN: 601/8365/2

2018 to 2022 completion – first intake from September 2016 through to 2020

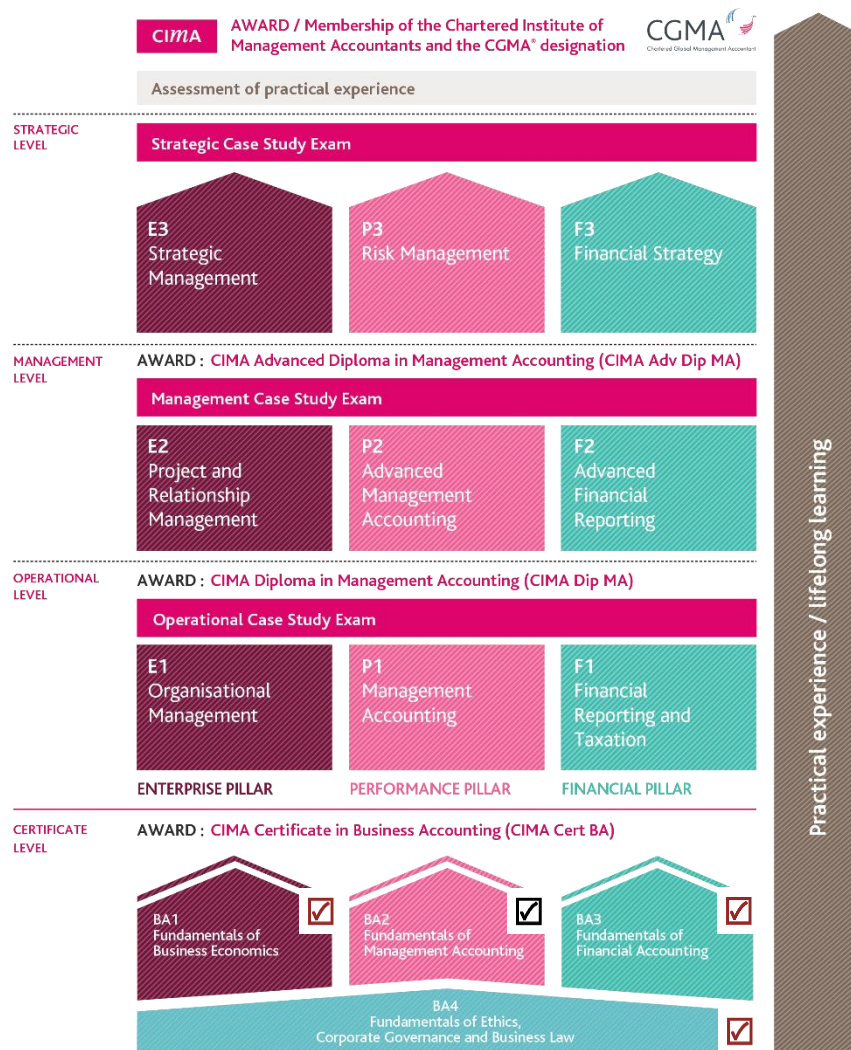


Students have to take the listed modules in Appendix 2 to receive the exemption

The CIMA Qualification Framework

**Pearson BTEC Higher Nationals
HND Business (Accounting) (RQF) QN: 601/8365/2
2018 to 2022 completion – first intake from September 2016 through to 2020**

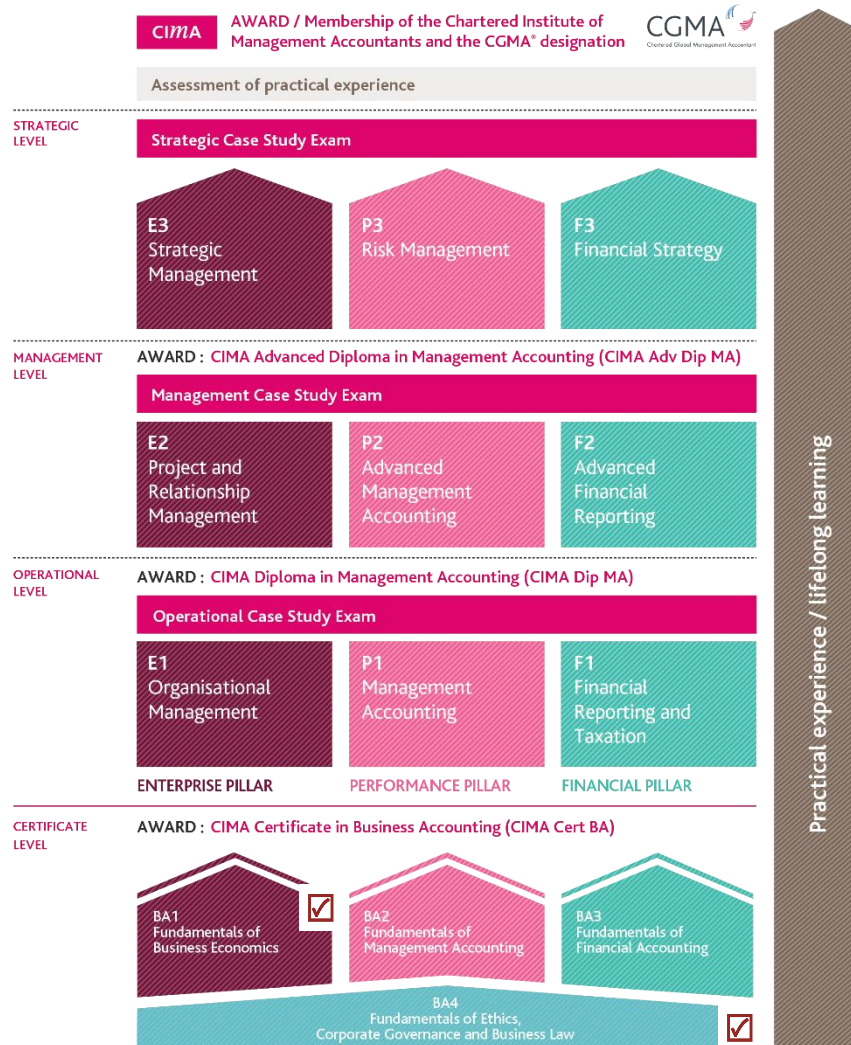
Graduates receive this exemption



Students have to take the listed modules in Appendix 2 to receive the exemption

The CIMA Qualification Framework

**Pearson BTEC Higher Nationals
HND Business (all other specialist pathways) (RQF) QN: 601/8365/2
2018 to 2022 completion – first intake from September 2016 through to 2020**



✓ Students have to take the listed modules in Appendix 2 to receive the exemption

Pearson BTEC Higher Nationals**HNC Business (RQF) QN: 601/8364/0**

Exam name	Exam level	Modules required for Exemption 2017-2021 completion
BA1 Fundamentals of Business Economics	Certificate	<u>Not eligible</u>
BA2 Fundamentals of Management Accounting	Certificate	<u>Not eligible</u>
BA3 Fundamentals of Financial Accounting	Certificate	<u>Not eligible</u>
BA4 Fundamentals of Ethics, Corporate Governance and Business Law	Certificate	<u>Core:</u> Unit 4 Management & Operations AND <u>Optional:</u> Unit 7 Business Law

Pearson BTEC Higher Nationals**HND Business (RQF) QN: 601/8365/2**

Exam name	Exam level	Modules required for Exemption 2018-2022 completion
BA1 Fundamentals of Business Economics	Certificate	<p style="text-align: center;"><u>Core:</u> Unit 1: Business & the Business Environment AND <u>Optional:</u> Unit 31 Statistics for Management</p>
BA2 Fundamentals of Management Accounting	Certificate	<u>Not eligible</u>
BA3 Fundamentals of Financial Accounting	Certificate	<p style="text-align: center;"><u>Optional:</u> Unit 10 Financial Accounting AND <u>Specialist:</u> Unit 13 Financial Reporting</p>
BA4 Fundamentals of Ethics, Corporate Governance and Business Law	Certificate	<p style="text-align: center;"><u>Core:</u> Unit 4 Management & Operations AND <u>Optional:</u> Unit 7 Business Law</p>

Pearson BTEC Higher Nationals**HND Business (Accounting) (RQF) QN: 601/8365/2**

Exam name	Exam level	Modules required for Exemption 2018-2022 completion
BA1 Fundamentals of Business Economics	Certificate	<p style="text-align: center;"><u>Core:</u> Unit 1: Business & the Business Environment AND <u>Optional:</u> Unit 31 Statistics for Management</p>
BA2 Fundamentals of Management Accounting	Certificate	<p style="text-align: center;"><u>Core:</u> Unit 5 Management Accounting AND <u>Specialist Units:</u> 14 Advanced Management Accounting AND 15 Financial Management</p>
BA3 Fundamentals of Financial Accounting	Certificate	<p style="text-align: center;"><u>Optional:</u> Unit 10 Financial Accounting AND <u>Specialist:</u> Unit 13 Financial Reporting</p>
BA4 Fundamentals of Ethics, Corporate Governance and Business Law	Certificate	<p style="text-align: center;"><u>Core:</u> Unit 4 Management & Operations AND <u>Optional:</u> Unit 7 Business Law</p>

Pearson BTEC Higher Nationals**QN: 601/8365/2****HND Business (Management) (RQF)****HND Business (Entrepreneurship & Small Business Management) (RQF)****HND Business (Human Resource Management) (RQF)****HND Business (Marketing) (RQF)****HND Business (Operations Management) (RQF)**

Exam name	Exam level	Modules required for Exemption 2018-2022 completion
BA1 Fundamentals of Business Economics	Certificate	<u>Core:</u> Unit 1 Business & the Business Environment AND <u>Optional:</u> Unit 31 Statistics for Management
BA2 Fundamentals of Management Accounting	Certificate	<u>Not eligible</u>
BA3 Fundamentals of Financial Accounting	Certificate	<u>Not eligible</u>
BA4 Fundamentals of Ethics, Corporate Governance and Business Law	Certificate	<u>Core:</u> Unit 4 Management & Operations AND <u>Optional:</u> Unit 7 Business Law