Edexcel, BTEC and LCCI qualifications

Edexcel, BTEC and LCCI qualifications are awarded by Pearson, the UK’s largest awarding body offering academic and vocational qualifications that are globally recognised and benchmarked. For further information, please visit our qualifications website at qualifications.pearson.com. Alternatively, you can get in touch with us using the details on our contact us page at qualifications.pearson.com/contactus

About Pearson

Pearson is the world's leading learning company, with 35,000 employees in more than 70 countries working to help people of all ages to make measurable progress in their lives through learning. We put the learner at the centre of everything we do, because wherever learning flourishes, so do people. Find out more about how we can help you and your learners at qualifications.pearson.com

This specification is Issue 5. Key changes are sidelined. We will inform centres of any changes to this issue. The latest issue can be found on our website.

References to third-party material made in this specification are made in good faith. We do not endorse, approve or accept responsibility for the content of materials, which may be subject to change, or any opinions expressed therein. (Material may include textbooks, journals, magazines and other publications and websites.)

ISBN 978 1 446 95098 2

All the material in this publication is copyright © Pearson Education Limited 2019
Welcome

With a track record built over 30 years of learner success, BTEC Nationals are widely recognised by industry and higher education as the signature vocational qualification at Level 3. They provide progression to the workplace either directly or via study at a higher level. Proof comes from YouGov research, which shows that 62% of large companies have recruited employees with BTEC qualifications. What’s more, well over 100,000 BTEC students apply to UK universities every year and their BTEC Nationals are accepted by over 150 UK universities and higher education institutes for relevant degree programmes either on their own or in combination with A Levels.

Why are BTECs so successful?

BTECs embody a fundamentally learner-centred approach to the curriculum, with a flexible, unit-based structure and knowledge applied in project-based assessments. They focus on the holistic development of the practical, interpersonal and thinking skills required to be able to succeed in employment and higher education.

When creating the BTEC Nationals in this suite, we worked with many employers, higher education providers, colleges and schools to ensure that their needs are met. Employers are looking for recruits with a thorough grounding in the latest industry requirements and work-ready skills such as teamwork. Higher education needs students who have experience of research, extended writing and meeting deadlines.

We have addressed these requirements with:

- a range of BTEC sizes, each with a clear purpose, so there is something to suit each learner’s choice of study programme and progression plans
- refreshed content that is closely aligned with employers’ and higher education needs for a skilled future workforce
- assessments and projects chosen to help learners progress to the next stage. This means some are set by you to meet local needs, while others are set and marked by Pearson so that there is a core of skills and understanding that is common to all learners. For example, a written test can be used to check that learners are confident in using technical knowledge to carry out a certain job.

We are providing a wealth of support, both resources and people, to ensure that learners and their teachers have the best possible experience during their course. See Section 10 for details of the support we offer.

A word to learners

Today’s BTEC Nationals are demanding, as you would expect of the most respected applied learning qualification in the UK. You will have to choose and complete a range of units, be organised, take some assessments that we will set and mark, and keep a portfolio of your assignments. But you can feel proud to achieve a BTEC because, whatever your plans in life – whether you decide to study further, go on to work or an apprenticeship, or set up your own business – your BTEC National will be your passport to success in the next stage of your life.

Good luck, and we hope you enjoy your course.
Collaborative development

Students completing their BTEC Nationals in Music Technology will be aiming to go on to employment, often via the stepping stone of higher education. It was, therefore, essential that we developed these qualifications in close collaboration with experts from professional bodies, businesses and universities, and with the providers who will be delivering the qualifications. To ensure that the content meets providers’ needs and provides high-quality preparation for progression, we engaged experts. We are very grateful to all the university and further education lecturers, teachers, employers, professional body representatives and other individuals who have generously shared their time and expertise to help us develop these new qualifications.

Employers, professional bodies and higher education providers that have worked with us include:

- Integral Learning
- JAMES
- Kingston University
- Medusa Management Ltd
- Roland UK
- University of Chichester
- University of Huddersfield

Summary of Pearson BTEC Level 3 National Foundation Diploma in Music Technology specification Issue 5 changes

<table>
<thead>
<tr>
<th>Summary of changes made between the previous issue and this current issue</th>
<th>Page number</th>
</tr>
</thead>
<tbody>
<tr>
<td>The wording in Section 7 Teacher/centre malpractice has been updated to clarify suspension of certification in certain circumstances.</td>
<td>Page 128</td>
</tr>
<tr>
<td>The wording under Section 9 Understanding the qualification grade has been updated to clarify current practice in ensuring maintenance and consistency of qualification standards.</td>
<td>Page 132</td>
</tr>
</tbody>
</table>

If you need further information on these changes or what they mean, contact us via our website at: qualifications.pearson.com/en/support/contact-us.html.
Contents

Introduction to BTEC National qualifications for the music technology sector  1
  Total Qualification Time  2
  Qualifications, sizes and purposes at a glance  3
  Structures of the qualifications at a glance  5
  Qualification and unit content  6
  Assessment  6
  Grading for units and qualifications  8
  UCAS Tariff points  8

1 Qualification purpose  9

2 Structure  12

3 Units  14
  Understanding your units  14
  Index of units  17

4 Planning your programme  113

5 Assessment structure and external assessment  116
  Introduction  116
  Internal assessment  116
  External assessment  116

6 Internal assessment  118
  Principles of internal assessment  118
  Operating internal assessment  118
  Setting assessments through assignments  119
  Making valid assessment decisions  120

7 Administrative arrangements  123
  Introduction  123
  Learner registration and entry  123
  Access to assessment  123
  Administrative arrangements for internal assessment  124
  Administrative arrangements for external assessment  125
  Dealing with malpractice in assessment  127
  Certification and results  129
  Additional documents to support centre administration  129

8 Quality assurance  130

9 Understanding the qualification grade  132

10 Resources and support  137
  Support for setting up your course and preparing to teach  137
  Support for assessment  138
  Training and support from Pearson  139

Appendix 1 Links to industry standards  141

Appendix 2 Glossary of terms used for internally-assessed units  142
Introduction to BTEC National qualifications for the music technology sector

This specification contains the information you need to deliver the Pearson BTEC Level 3 National Foundation Diploma in Music Technology. The specification signposts you to additional handbooks and policies. It includes all the units for this qualification.

This qualification is part of the suite of Music Technology qualifications offered by Pearson. In the suite there are qualifications that focus on different progression routes, allowing learners to choose the one best suited to their aspirations.

All qualifications in the suite share some common units and assessments, allowing learners some flexibility in moving between qualifications where they wish to select a more specific progression route. The qualification titles are given below.

Within this suite are BTEC National qualifications for post-16 learners wishing to specialise in a specific industry, occupation or occupational group. The qualifications give learners specialist knowledge and technical skills, enabling entry to an Apprenticeship or other employment, or progression to related higher education courses. Learners taking these qualifications must have a significant level of employer involvement in their programmes.

In the music technology sector these are:
Pearson BTEC Level 3 National Extended Certificate in Sound Engineering (603/1233/6)
Pearson BTEC Level 3 National Extended Certificate in Digital Music Production (603/1232/4)
Pearson BTEC Level 3 National Foundation Diploma in Music Technology (540 GLH) (603/0211/2)
Pearson BTEC Level 3 National Diploma in Music Technology (720 GLH) (601/7350/6)
Pearson BTEC Level 3 National Extended Diploma in Music Technology (1080 GLH) (601/7351/8).

Other BTEC National qualifications in this sector provide a broad introduction that gives learners transferable knowledge and skills. These qualifications are for post-16 learners who want to continue their education through applied learning. The qualifications prepare learners for a range of higher education courses either by meeting entry requirements in their own right or by being accepted alongside other qualifications at the same level and adding value to them. Learners may progress to one of the qualifications in this specification having completed a smaller qualification that provides suitable fundamental knowledge and skills.

In the music technology sector this qualification is:
Pearson BTEC Level 3 National Certificate in Music Technology (180 GLH) (603/2688/8).

This specification signposts all the other essential documents and support that you need as a centre in order to deliver, assess and administer the qualification, including the staff development required. A summary of all essential documents is given in Section 7. Information on how we can support you with these qualifications is given in Section 10.

The information in this specification is correct at the time of publication.
Total Qualification Time

For all regulated qualifications, Pearson specifies a total number of hours that it is estimated learners will require to complete and show achievement for the qualification: this is the Total Qualification Time (TQT). Within TQT, Pearson identifies the number of Guided Learning Hours (GLH) that we estimate a centre delivering the qualification might provide. Guided learning means activities, such as lessons, tutorials, online instruction, supervised study and giving feedback on performance, that directly involve teachers and assessors in teaching, supervising and invigilating learners. Guided learning includes the time required for learners to complete external assessment under examination or supervised conditions.

In addition to guided learning, other required learning directed by teachers or assessors will include private study, preparation for assessment and undertaking assessment when not under supervision, such as preparatory reading, revision and independent research.

BTEC Nationals have been designed around the number of hours of guided learning expected. Each unit in the qualification has a GLH value of 60, 90 or 120. There is then a total GLH value for the qualification.

Each qualification has a TQT value. This may vary within sectors and across the suite depending on the nature of the units in each qualification and the expected time for other required learning.

The following table shows all the qualifications in this sector and their GLH and TQT values.
Qualifications, sizes and purposes at a glance

<table>
<thead>
<tr>
<th>Title</th>
<th>Size and structure</th>
<th>Summary purpose</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pearson BTEC Level 3 National Certificate in Music Technology</strong></td>
<td>180 GLH (250 TQT)</td>
<td>The qualification offers an introduction to the music technology sector through applied learning. The qualification supports progression to higher education when taken as part of a programme of study that includes other vocational or general qualifications. It is designed to support progression to employment following further study at university.</td>
</tr>
<tr>
<td>180 GLH (250 TQT) Equivalent in size to 0.5 of an A Level.</td>
<td>Two units, of which one is mandatory and one is external. Mandatory content (67%). External assessment (67%).</td>
<td></td>
</tr>
<tr>
<td><strong>Pearson BTEC National Extended Certificate in Sound Engineering</strong></td>
<td>360 GLH (520 TQT)</td>
<td>Designed to support progression to apprenticeship or employment when taken as part of a programme of study that includes other appropriate BTEC Nationals or A Levels. A basis of study for the sound engineering sector with a focus on studio recording techniques and DAW production.</td>
</tr>
<tr>
<td>360 GLH (520 TQT) Equivalent in size to one A Level.</td>
<td>5 units of which 2 are mandatory and 1 is external. Mandatory content (50%). External assessment (33%).</td>
<td></td>
</tr>
<tr>
<td><strong>Pearson BTEC National Extended Certificate in Digital Music Production</strong></td>
<td>360 GLH (500 TQT)</td>
<td>Designed to support progression to apprenticeship or employment when taken as part of a programme of study that includes other appropriate BTEC Nationals or A Levels. A basis of study for the music production sector with a focus on music and sound for media and DAW production.</td>
</tr>
<tr>
<td>360 GLH (500 TQT) Equivalent in size to one A Level.</td>
<td>5 units of which 2 are mandatory and 1 is external. Mandatory content (50%). External assessment (33%).</td>
<td></td>
</tr>
<tr>
<td><strong>Pearson BTEC National Foundation Diploma in Music Technology</strong></td>
<td>540 GLH (755 TQT)</td>
<td>Designed as a one-year, full-time course covering the fundamentals in the music technology sector with optional areas of study, including remixing and working as a production team. This qualification supports entry to employment in the sector as well as progression to a further year of study at Level 3. It would also support progression to higher education if taken as part of a programme of study that included other BTEC Nationals or A Levels.</td>
</tr>
<tr>
<td>540 GLH (755 TQT) Equivalent in size to 1.5 A Levels.</td>
<td>7 units of which 4 are mandatory and 2 are external. Mandatory content (66%). External assessment (44%).</td>
<td></td>
</tr>
<tr>
<td>Title</td>
<td>Size and structure</td>
<td>Summary purpose</td>
</tr>
<tr>
<td>-------</td>
<td>---------------------</td>
<td>-----------------</td>
</tr>
<tr>
<td>Pearson BTEC National Diploma in Music Technology</td>
<td>720 GLH (1035 TQT) Equivalent in size to two A Levels. 10 units of which 5 are mandatory and 2 are external. Mandatory content (58%). External assessment (33%).</td>
<td>This qualification is designed to be the substantive part of a 16–19 study programme for learners who want a strong core of music technology study. This programme may include other BTEC Nationals or A Levels to support progression either directly to employment in the music technology sector or to higher education courses in music technology. It can also be a component of the Tech Bacc measure along with a Level 3 Mathematics qualification and the Extended Project Qualification (EPQ). The additional qualification(s) studied allow learners to either give breadth to their study programme by choosing a contrasting subject, or to give it more focus by choosing a complementary subject. This qualification can also be used to progress to employment in this sector.</td>
</tr>
<tr>
<td>Pearson BTEC Level 3 National Extended Diploma in Music Technology</td>
<td>1080 GLH (1525 TQT) Equivalent in size to three A Levels. 14 units of which 7 are mandatory and 3 are external. Mandatory content (61%). External assessment (33%).</td>
<td>This qualification is designed to be the main focus of learning in a typical two-year, 16–19 study programme. This size qualification is particularly appropriate for those with an interest in progressing directly to a career in music technology or to enter the sector following a course in higher education. Learners can choose areas such as DJ performance techniques or composing music in order to focus on specific careers in music technology.</td>
</tr>
</tbody>
</table>
## Structures of the qualifications at a glance

This table shows all the units and the qualifications to which they contribute. The full structure for this Pearson BTEC Level 3 National in Music Technology is shown in Section 2. **You must refer to the full structure to select units and plan your programme.**

**Key**
- Unit assessed externally
- M Mandatory units
- O Optional units

<table>
<thead>
<tr>
<th>Unit (number and title)</th>
<th>Unit size (GLH)</th>
<th>Certificate (180 GLH)</th>
<th>Extended Certificate (360 GLH)</th>
<th>Foundation Diploma (540 GLH)</th>
<th>Diploma (720 GLH)</th>
<th>Extended Diploma (1080 GLH)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Live Sound</td>
<td>60</td>
<td></td>
<td>SE</td>
<td>M</td>
<td>M</td>
<td></td>
</tr>
<tr>
<td>2 Studio Recording Techniques</td>
<td>60</td>
<td>O</td>
<td>M</td>
<td>M</td>
<td>M</td>
<td>M</td>
</tr>
<tr>
<td>3 Music and Sound for Media</td>
<td>60</td>
<td>O</td>
<td>M</td>
<td>M</td>
<td>M</td>
<td>M</td>
</tr>
<tr>
<td>4 Music Technology Project</td>
<td>120</td>
<td></td>
<td></td>
<td></td>
<td>M</td>
<td></td>
</tr>
<tr>
<td>5 Music Technology in Context</td>
<td>120</td>
<td></td>
<td>M</td>
<td>M</td>
<td>M</td>
<td></td>
</tr>
<tr>
<td>6 DAW Production</td>
<td>120</td>
<td>M</td>
<td>M</td>
<td>M</td>
<td>M</td>
<td></td>
</tr>
<tr>
<td>7 Music Technology Enterprise Opportunities</td>
<td>120</td>
<td></td>
<td>M</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8 Creative Synthesis and Sampling</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td>O</td>
<td></td>
</tr>
<tr>
<td>9 Composing Music</td>
<td>60</td>
<td></td>
<td>O</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 Remiking and Reworking</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td>O</td>
<td></td>
</tr>
<tr>
<td>11 DJ Performance Techniques</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 Music Technology in Performance</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td>O</td>
<td></td>
</tr>
<tr>
<td>13 Mixing and Mastering Techniques</td>
<td>60</td>
<td>O</td>
<td>O</td>
<td>O</td>
<td>O</td>
<td>O</td>
</tr>
<tr>
<td>14 Studio Design and Acoustics</td>
<td>60</td>
<td>O</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15 Music Investigation</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td>O</td>
<td></td>
</tr>
<tr>
<td>16 Commercial Music Production</td>
<td>60</td>
<td>O</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>17 Music Technology and Musicianship</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td>O</td>
<td></td>
</tr>
<tr>
<td>18 Working and Developing as a Production Team</td>
<td>60</td>
<td>O</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>19 Designing a Music Technology Product</td>
<td>60</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Qualification and unit content

Pearson has developed the content of the new BTEC Nationals in collaboration with employers and representatives from higher education and relevant professional bodies. In this way, we have ensured that content is up to date and that it includes the knowledge, understanding, skills and attributes required in the sector.

Each qualification in the suite has its own purpose. The mandatory content provides a balance of breadth and depth ensuring that all learners have a strong basis for developing technical skills required in the sector. Learners are then offered the opportunity to develop a range of technical skills and attributes expected by employers with some opportunity to select between optional units where a degree of choice for individual learners to study content relevant to their own progression choices is appropriate. It is expected that learners will apply their learning in relevant employment and sector contexts during delivery and have opportunities to engage meaningfully with employers.

The proportion of mandatory content ensures that all learners are following a coherent programme of study and acquiring the knowledge, understanding and skills that will be recognised and valued. Learners are expected to show achievement across mandatory units as detailed in Section 2.

BTEC Nationals have always required applied learning that brings together knowledge and understanding (the cognitive domain) with practical and technical skills (the psychomotor domain). This is achieved through learners performing vocational tasks that encourage the development of appropriate vocational behaviours (the affective domain) and transferable skills. Transferable skills are those such as communication, teamwork, planning and completing tasks to high standards, which are valued in both the workplace and in higher education.

Our approach provides rigour and balance, and promotes the ability to apply learning immediately in new contexts. Further details can be found in Section 2.

Centres should ensure that delivery of content is kept up to date. In particular units may include reference to regulation, legislation, policies and regulatory/standards organisations. This is designed to provide guidance on breadth and depth of coverage and may be adjusted to update content and to reflect variations within the UK.

Assessment

Assessment is specifically designed to fit the purpose and objective of the qualification. It includes a range of assessment types and styles suited to vocational qualifications in the sector. There are three main forms of assessment that you need to be aware of: external, internal and synoptic.

Externally-assessed units

Each external assessment for a BTEC National is linked to a specific unit. All of the units developed for external assessment are 120 GLH to allow learners to demonstrate breadth and depth of achievement. Each assessment is taken under specified conditions, then marked by Pearson and a grade awarded. Learners are permitted to resit external assessments during their programme. You should refer to our website for current policy information on permitted retakes.

The styles of external assessment used for qualifications in the Music Technology suite are:

- set tasks – learners take the assessment during a defined window and demonstrate understanding through completion of a vocational task.

Some external assessments include a period of preparation using set information. External assessments are available once or twice a year. For detailed information on the external assessments please see the table in Section 2. For further information on preparing for external assessment see Section 5.
Internally-assessed units
Most units in the sector are internally assessed and subject to external standards verification. This means that you set and assess the assignments that provide the final summative assessment of each unit, using the examples and support that Pearson provides. Before you assess you will need to become an approved centre, if you are not one already. You will need to prepare to assess using the guidance in Section 6.

In line with the requirements and guidance for internal assessment, you select the most appropriate assessment styles according to the learning set out in the unit. This ensures that learners are assessed using a variety of styles to help them develop a broad range of transferable skills. Learners could be given opportunities to:

- demonstrate practical and technical skills using appropriate equipment
- complete realistic tasks to meet specific briefs or particular purposes
- write up the findings of their own research
- use case studies to explore complex or unfamiliar situations
- carry out projects for which they have choice over the direction and outcomes.

You will make grading decisions based on the requirements and supporting guidance given in the units. Learners may not make repeated submissions of assignment evidence. For further information see Section 6.

Synoptic assessment
Synoptic assessment requires learners to demonstrate that they can identify and use effectively, in an integrated way, an appropriate selection of skills, techniques, concepts, theories and knowledge from across the whole sector as relevant to a key task. BTEC learning has always encouraged learners to apply their learning in realistic contexts using scenarios and realistic activities that will permit learners to draw on and apply their learning. For these qualifications we have formally identified units which contain a synoptic assessment task. Synoptic assessment must take place after the teaching and learning of other mandatory units in order for learners to be able to draw from the full range of content. The synoptic assessment gives learners an opportunity to independently select and apply learning from across their programmes in the completion of a vocational task. Synoptic tasks may be in internally or externally assessed units. The particular unit that contains the synoptic tasks for this qualification is shown in the structure in Section 2.

Language of assessment
Assessment of the internal and external units for these qualifications will be available in English. All learner work must be in English. A learner taking the qualifications may be assessed in British or Irish Sign Language where it is permitted for the purpose of reasonable adjustment. For information on reasonable adjustments see Section 7.
**Grading for units and qualifications**

Achievement in the qualification requires a demonstration of depth of study in each unit, assured acquisition of a range of practical skills required for employment or progression to higher education, and successful development of transferable skills. Learners achieving a qualification will have achieved across mandatory units, including external and synoptic assessment.

Units are assessed using a grading scale of Distinction (D), Merit (M), Pass (P), Near Pass (N) and Unclassified (U). The grade of Near Pass is used for externally-assessed units only. All mandatory and optional units contribute proportionately to the overall qualification grade, for example a unit of 120 GLH will contribute double that of a 60 GLH unit.

Qualifications in the suite are graded using a scale of P to D*, or PP to D*D*, or PPP to D*D*D*. Please see Section 9 for more details. The relationship between qualification grading scales and unit grades will be subject to regular review as part of Pearson’s standards monitoring processes on the basis of learner performance and in consultation with key users of the qualification.

**UCAS Tariff points**

The BTEC Nationals attract UCAS points. Please go to the UCAS website for full details of the points allocated.
1 Qualification purpose

Pearson BTEC Level 3 National Foundation Diploma in Music Technology

In this section you will find information on the purpose of this qualification and how its design meets that purpose through the qualification objective and structure. We publish a full 'Statement of Purpose' for each qualification on our website. These statements are designed to guide you and potential learners to make the most appropriate choice about the size of qualification suitable at recruitment.

The UK leads the world in song writing, composing, production, recordings and live performances, with 1 in 7 albums sold across the world by British artists. The music industry helps drive economic growth by creating jobs and opportunities for young people.

This qualification has been developed in consultation with employers and professional bodies to ensure the content meets the needs of those wishing to work in this vibrant sector in roles such as trainee sound engineer or studio assistant. Higher education has also been consulted so that the qualification can also serve as a stepping stone to further study in higher education.

Who is this qualification for?

The Pearson BTEC Level 3 National Foundation Diploma in Music Technology (540 GLH) is intended as a Tech Level qualification, equivalent in size to 1.5 A Levels. It has been designed as a one-year, full-time programme or as part of a two-year programme in conjunction with one or more qualifications at Level 3. It has been designed to meet the Tech Bacc measure, if achieved alongside Level 3 mathematics and the Extended Project Qualification (EPQ), and to provide a comprehensive introduction to the study of music technology.

The qualification is aimed at learners who want to progress to specialist employment in the music technology sector, and whose aims would be supported by taking complementary qualifications alongside it.

No prior study of the sector is needed but learners should normally have a range of achievement at Level 2 in GCSEs or equivalent qualifications, but they may not necessarily have studied music previously.

What does this qualification cover?

The content of this qualification has been developed in consultation with employers and professional bodies to confirm that the content is appropriate for those interested in working in the sector. In addition, higher education providers have been consulted to ensure that the qualification also supports progression to relevant specialist courses in higher education.

The content of the qualification meets the knowledge, understanding and skills that underpin the role of the junior music technician. Learners will study four mandatory units, which include the topics:
- studio recording techniques
- sound for media
- enterprise opportunities.

Learners choose three optional units that have been designed to support progression to relevant occupational areas, allowing learners to build on areas of particular interest, and to a range of sector-related courses in higher education. They cover content areas such as:
- creative synthesis and sampling
- mixing and mastering techniques
- working and developing as a production team
- music investigation
- music technology and musicianship.

All learners taking this qualification will be required to have a significant amount of meaningful engagement with sector employers as part of their course, for example through work experience in the sector and through attending lectures from visiting employers.
What could this qualification lead to?

The main purpose of this qualification is to prepare learners for working in the music technology sector, particularly as musicians, arts officers, producers and directors, photographers, audio-visual and broadcasting equipment operators.

This qualification enables learners to develop core knowledge of the music technology industry and the use of recording and technical equipment. It provides practical application of music technology learning that will prepare learners for a number of job roles in the sector, either in its own right or when taken alongside an additional complementary qualification. Successful completion of this qualification will help to prepare learners for a range of roles in the music technology industry, either directly or via the stepping stone of further and higher education.

The broad nature of the music industry provides multiple employment entry-points for learners who have completed this qualification. Typical job roles include:
- music assistant for media
- assistant sound technician: broadcasting/TV/film
- digital intern in a music content organisation.

Learners who have taken additional Level 3 qualifications, such as a BTEC Foundation Diploma in Engineering or BTEC Foundation Diploma in Media or A Level in Mathematics could progress to a wider range of roles, such as:
- sound engineer
- creative sound composer/designer for TV and film
- music producer
- post-production specialist.

The qualification could also lead to further learning such as a Pearson BTEC Level 3 National Diploma in Music or the Level 3 Creative Apprenticeship.

Through each unit, learners will develop a range of transferable skills, for example communication, independent learning, teamwork, analysis and evaluation. These skills and behaviours are specifically sought by employers as an essential complement to technical knowledge and skills and so will provide an advantage when learners progress to the workplace.

How does the qualification provide employability and technical skills?

In the BTEC National units there are opportunities during the teaching and learning phase to give learners practice in developing employability skills. Where employability skills are referred to in this specification, we are generally referring to skills in the following three main categories:

- **cognitive and problem-solving skills**: use critical thinking, approach non-routine problems applying expert and creative solutions, use systems and technology
- **intrapersonal skills**: communicating, working collaboratively, negotiating and influencing, self-presentation
- **interpersonal skills**: self-management, adaptability and resilience, self-monitoring and development.

There are also specific requirements in some units for assessment of these skills where relevant. For example, where learners are required to undertake real or simulated activities.

Many of the mandatory and specified optional units encourage learners to develop the specific practical skills that employers are looking for.

How does the qualification provide transferable knowledge and skills for higher education?

All BTEC Nationals provide transferable knowledge and skills that prepare learners for progression to university or other higher study either immediately or for career progression. The transferable skills that universities value include:
- the ability to learn independently
- the ability to research actively and methodically
- being able to give presentations and being active group members.
BTEC learners can also benefit from opportunities for deep learning where they are able to make connections among units and select areas of interest for detailed study. BTEC Nationals provide a vocational context in which learners can become prepared for life-long learning through:

- understanding technical terms
- using technical equipment
- effective writing
- analytical skills
- creative development
- preparation for assessment methods used in degrees.
2 Structure

Qualification structure

Pearson BTEC Level 3 National Foundation Diploma in Music Technology

Mandatory units
There are four mandatory units, two internal and two external. Learners must complete and achieve at Near Pass grade or above in all mandatory external units and achieve a Pass or above in all mandatory internal units.

Optional units
Learners must complete at least three optional units.

<table>
<thead>
<tr>
<th>Unit number</th>
<th>Unit title</th>
<th>GLH</th>
<th>Type</th>
<th>How assessed</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Mandatory units group A – learners complete and achieve all units</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Studio Recording Techniques</td>
<td>60</td>
<td>Mandatory</td>
<td>Internal</td>
</tr>
<tr>
<td>3</td>
<td>Music and Sound for Media</td>
<td>60</td>
<td>Mandatory</td>
<td>Internal</td>
</tr>
<tr>
<td>5</td>
<td>Music Technology in Context</td>
<td>120</td>
<td>Mandatory</td>
<td>External</td>
</tr>
<tr>
<td>7</td>
<td>Music Technology Enterprise Opportunities</td>
<td>120</td>
<td><strong>Mandatory and Synoptic</strong></td>
<td>External</td>
</tr>
<tr>
<td></td>
<td><strong>Optional units group B – learners complete 3 units</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Creative Synthesis and Sampling</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>10</td>
<td>Remixing and Reworking</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>13</td>
<td>Mixing and Mastering Techniques</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>15</td>
<td>Music Investigation</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>16</td>
<td>Commercial Music Production</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>17</td>
<td>Music Technology and Musicianship</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
<tr>
<td>18</td>
<td>Working and Developing as a Production Team</td>
<td>60</td>
<td>Optional</td>
<td>Internal</td>
</tr>
</tbody>
</table>
External assessment

This is a summary of the type and availability of external assessment, which is of units making up 44% of the total qualification GLH. See Section 5 and the units and sample assessment materials for more information.

For assessment from 2019 onwards refer to SAMS Issue 3 and unit content in this issue which replaces the 2017 versions.

<table>
<thead>
<tr>
<th>Unit</th>
<th>Type</th>
<th>Availability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit 5: Music Technology in Context</td>
<td>• Task set by Pearson consisting of Part A and Part B.</td>
<td>Dec/Jan and May/June</td>
</tr>
<tr>
<td></td>
<td>• Part A: three hours preparatory research in a week timetabled by Pearson.</td>
<td>For assessment from January 2019 onwards</td>
</tr>
<tr>
<td></td>
<td>• Part B: three hours supervised assessment task in a single session timetabled by Pearson.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Completed on a computer with submission of a printed article to Pearson.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• 65 marks.</td>
<td></td>
</tr>
<tr>
<td>Unit 7: Music Technology Enterprise Opportunities</td>
<td>• Task set by Pearson.</td>
<td>May/June</td>
</tr>
<tr>
<td></td>
<td>• Supervised assessment period of 12 hours over a two-week period timetabled by Pearson.</td>
<td>First assessment May/June 2017</td>
</tr>
<tr>
<td></td>
<td>• Completed on a computer with submission of a digital folder to Pearson.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• 65 marks.</td>
<td></td>
</tr>
</tbody>
</table>

Synoptic assessment

The mandatory synoptic assessment requires learners to apply learning from across the qualification to the completion of a defined vocational task. Within the assessment for Unit 7: Music Technology Enterprise Opportunities learners complete a business plan and pitch for a grant to refocus and re-establish a small studio. This will draw together underpinning knowledge of equipment and working practices in the sector, as well as the needs and expectations of clients and peers in the industry. Learners complete the task of creating a plan and pitch using knowledge and understanding from their studies of the sector and apply both transferable and specialist knowledge and skills.

In delivering the unit you need to encourage learners to draw on their broader learning so they will be prepared for the assessment.

Employer involvement in assessment and delivery

You need to ensure that learners on this qualification have a significant level of employer involvement in programme delivery or assessment. See Section 4 for more information.
## 3 Units

### Understanding your units

The units in this specification set out our expectations of assessment in a way that helps you to prepare your learners for assessment. The units help you to undertake assessment and quality assurance effectively.

Each unit in the specification is set out in a similar way. There are two types of unit format:
- internal units
- external units.

This section explains how the units work. It is important that all teachers, assessors, internal verifiers and other staff responsible for the programme review this section.

### Internal units

<table>
<thead>
<tr>
<th>Section</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit number</td>
<td>The number is in a sequence in the sector. Numbers may not be sequential for an individual qualification.</td>
</tr>
<tr>
<td>Unit title</td>
<td>This is the formal title that we always use and it appears on certificates.</td>
</tr>
<tr>
<td>Level</td>
<td>All units are at Level 3 on the national framework.</td>
</tr>
<tr>
<td>Unit type</td>
<td>This shows if the unit is internal or external only. See structure information in Section 2 for full details.</td>
</tr>
<tr>
<td>GLH</td>
<td>Units may have a GLH value of 120, 90 or 60 GLH. This indicates the numbers of hours of teaching, directed activity and assessment expected. It also shows the weighting of the unit in the final qualification grade.</td>
</tr>
<tr>
<td>Unit in brief</td>
<td>A brief formal statement on the content of the unit that is helpful in understanding its role in the qualification. You can use this in summary documents, brochures etc.</td>
</tr>
<tr>
<td>Unit introduction</td>
<td>This is designed with learners in mind. It indicates why the unit is important, how learning is structured, and how learning might be applied when progressing to employment or higher education.</td>
</tr>
<tr>
<td>Learning aims</td>
<td>These help to define the scope, style and depth of learning of the unit. You can see where learners should be learning standard requirements ('understand') or where they should be actively researching ('investigate'). You can find out more about the verbs we use in learning aims in Appendix 2.</td>
</tr>
<tr>
<td>Summary of unit</td>
<td>This new section helps teachers to see at a glance the main content areas against the learning aims and the structure of the assessment. The content areas and structure of assessment are required. The forms of evidence given are suitable to fulfil the requirements.</td>
</tr>
<tr>
<td>Content</td>
<td>This section sets out the required teaching content of the unit. Content is compulsory except when shown as ‘e.g.’ Learners should be asked to complete summative assessment only after the teaching content for the unit or learning aim(s) has been covered.</td>
</tr>
<tr>
<td>Section</td>
<td>Explanation</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>Assessment criteria</strong></td>
<td>Each learning aim has Pass and Merit criteria. Each assignment has at least one Distinction criterion. A full glossary of terms used is given in <em>Appendix 2</em>. All assessors need to understand our expectations of the terms used. Distinction criteria represent outstanding performance in the unit. Some criteria require learners to draw together learning from across the learning aims.</td>
</tr>
<tr>
<td><strong>Essential information for assignments</strong></td>
<td>This shows the maximum number of assignments that may be used for the unit to allow for effective summative assessment, and how the assessment criteria should be used to assess performance.</td>
</tr>
<tr>
<td><strong>Further information for teachers and assessors</strong></td>
<td>The section gives you information to support the implementation of assessment. It is important that this is used carefully alongside the assessment criteria.</td>
</tr>
<tr>
<td><strong>Resource requirements</strong></td>
<td>Any specific resources that you need to be able to teach and assess are listed in this section. For information on support resources see <em>Section 10</em>.</td>
</tr>
<tr>
<td><strong>Essential information for assessment decisions</strong></td>
<td>This information gives guidance for each learning aim or assignment of the expectations for Pass, Merit and Distinction standard. This section contains examples and essential clarification.</td>
</tr>
<tr>
<td><strong>Links to other units</strong></td>
<td>This section shows you the main relationship among units. This section can help you to structure your programme and make best use of materials and resources.</td>
</tr>
<tr>
<td><strong>Employer involvement</strong></td>
<td>This section gives you information on the units that can be used to give learners involvement with employers. It will help you to identify the kind of involvement that is likely to be successful.</td>
</tr>
</tbody>
</table>
## External units

<table>
<thead>
<tr>
<th>Section</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Unit number</strong></td>
<td>The number is in a sequence in the sector. Numbers may not be sequential for an individual qualification.</td>
</tr>
<tr>
<td><strong>Unit title</strong></td>
<td>This is the formal title that we always use and it appears on certificates.</td>
</tr>
<tr>
<td><strong>Level</strong></td>
<td>All units are at Level 3 on the national framework.</td>
</tr>
<tr>
<td><strong>Unit type</strong></td>
<td>This shows if the unit is internal or external only. See structure information in Section 2 for full details.</td>
</tr>
<tr>
<td><strong>GLH</strong></td>
<td>Units may have a GLH value of 120, 90 or 60 GLH. This indicates the numbers of hours of teaching, directed activity and assessment expected. It also shows the weighting of the unit in the final qualification grade.</td>
</tr>
<tr>
<td><strong>Unit in brief</strong></td>
<td>A brief formal statement on the content of the unit.</td>
</tr>
<tr>
<td><strong>Unit introduction</strong></td>
<td>This is designed with learners in mind. It indicates why the unit is important, how learning is structured, and how learning might be applied when progressing to employment or higher education.</td>
</tr>
<tr>
<td><strong>Summary of assessment</strong></td>
<td>This sets out the type of external assessment used and the way in which it is used to assess achievement.</td>
</tr>
<tr>
<td><strong>Assessment outcomes</strong></td>
<td>These show the hierarchy of knowledge, understanding, skills and behaviours that are assessed. Includes information on how this hierarchy relates to command terms in sample assessment materials (SAMs).</td>
</tr>
<tr>
<td><strong>Essential content</strong></td>
<td>For external units all the content is obligatory, the depth of content is indicated in the assessment outcomes and sample assessment materials (SAMs). The content will be sampled through the external assessment over time, using the variety of questions or tasks shown.</td>
</tr>
<tr>
<td><strong>Grade descriptors</strong></td>
<td>We use grading descriptors when making judgements on grade boundaries. You can use them to understand what we expect to see from learners at particular grades.</td>
</tr>
<tr>
<td><strong>Key terms typically used in assessment</strong></td>
<td>These definitions will help you analyse requirements and prepare learners for assessment.</td>
</tr>
<tr>
<td><strong>Resources</strong></td>
<td>Any specific resources that you need to be able to teach and assess are listed in this section. For information on support resources see Section 10.</td>
</tr>
<tr>
<td><strong>Links to other units</strong></td>
<td>This section shows the main relationship among units. This section can help you to structure your programme and make best use of materials and resources.</td>
</tr>
<tr>
<td><strong>Employer involvement</strong></td>
<td>This section gives you information on the units that can be used to give learners involvement with employers. It will help you to identify the kind of involvement that is likely to be successful.</td>
</tr>
</tbody>
</table>
Index of units

This section contains all the units developed for this qualification. Please refer to page 4 to check which units are available in all qualifications in the music technology sector.

Unit 2: Studio Recording Techniques 19
Unit 3: Music and Sound for Media 29
Unit 5: Music Technology in Context 37
Unit 7: Music Technology Enterprise Opportunities 43
Unit 8: Creative Synthesis and Sampling 51
Unit 10: Remixing and Reworking 59
Unit 13: Mixing and Mastering Techniques 69
Unit 15: Music Investigation 79
Unit 16: Commercial Music Production 89
Unit 17: Music Technology and Musicianship 97
Unit 18: Working and Developing as a Production Team 105
Unit 2: Studio Recording Techniques

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief

Learners will cover the processes, equipment and practical skills required to produce multitrack recordings in a music studio environment.

Unit introduction

The process of recording music for industry release has developed extensively since the early days of studio recording. However, while recording techniques have spread from the confines of specialist facilities to anyone with a mobile device, the core knowledge of studio recording techniques underpins the essence of creating a good multitrack recording.

In this unit, you will look at the equipment and processes used to record music in a studio and experiment with microphone choice and placement. You will plan and make multitrack recordings of different instruments using studio equipment.

The work for this unit establishes a solid foundation of specific and transferable skills, which you will be able to relate to a wide range of potential employment opportunities in the music industry. While this unit is generally aimed at potential studio engineers and producers, a clear knowledge of the studio recording process is beneficial to personnel across the industry, from studio trainees and home recordists to artist managers and label administrators.

Learning aims

In this unit you will:

A Explore the equipment and processes used for a multitrack studio recording
B Carry out music recording session planning to prepare for a multitrack recording
C Carry out music recording using techniques and processes for a multitrack recording
D Review the processes used in the recording of the multitrack recordings.
# Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A</strong> Explore the equipment and processes used for a multitrack studio recording</td>
<td>A1 Concepts of multitrack recording&lt;br&gt;A2 Monitoring for artist and engineer&lt;br&gt;A3 Microphone and studio equipment&lt;br&gt;A4 Cabling, connections and recording format/quality</td>
<td>Audio files showing learners' experimentation with microphones and studio equipment.</td>
</tr>
<tr>
<td><strong>B</strong> Carry out music recording session planning to prepare for a multitrack recording</td>
<td>B1 Session planning&lt;br&gt;B2 Studio set-up&lt;br&gt;B3 Planning recording sessions</td>
<td>A detailed recording plan, including microphone choice and placement, room layout and cabling, which feeds into the set-up and implementation of an audio multitrack recording.</td>
</tr>
<tr>
<td><strong>C</strong> Carry out music recording using techniques and processes for a multitrack recording</td>
<td>C1 Recording techniques&lt;br&gt;C2 Equalisation and compression&lt;br&gt;C3 Monitor mixes&lt;br&gt;C4 Professional practice in a recording studio</td>
<td></td>
</tr>
<tr>
<td><strong>D</strong> Review the processes used in the recording of the multitrack recordings</td>
<td>D1 Session planning&lt;br&gt;D2 Recording process</td>
<td>A report that evaluates the effectiveness of the process used in the multitrack recording.</td>
</tr>
</tbody>
</table>
**Content**

**Learning aim A: Explore the equipment and processes used for a multitrack studio recording**

An overview of the technical music recording process that highlights the key aspects of the main processes.

**A1 Concepts of multitrack recording**
- Instrument layering – full ensemble recording versus one instrument at a time.
- Overdubbing:
  - what instruments/parts are usually overdubbed
  - the impact on the performance
  - the concept of ‘dropping/punching in’.
- Double-tracking.
- Fold-back:
  - importance of what the performer hears
  - the pros of one-sided headphones, e.g. tuning
  - headphone reverb.
- Isolation/spill – how both affect the sound and the potential for mixing decisions.

**A2 Monitoring for artist and engineer**
- Studio fold-back systems.
- Control room acoustics:
  - bass traps
  - room treatment
  - sweet spot.
- Control room monitoring:
  - near-field versus full-range monitor speakers
  - low-frequency effects (LFE)/ subwoofer
  - small speakers
  - headphones.

**A3 Microphone and studio equipment**
- General sound studio parameters:
  - frequencies (Hz)
  - dynamics (dB SPL)
  - signal to noise ratio
  - metering – VU (root mean square (RMS)) versus PPM (FS)
  - phase alignment.
- Recording equipment:
  - mixing consoles – practical audio pathway/ergonomics/IO
  - microphone types – polar patterns, phantom power, attenuation, bass roll-off, frequency range
  - audio recorders – sampling frequencies (frequency response)
  - bit depth – dynamic range
  - input level (+4 vs −12)
  - speakers – watts, ohms, 2-way, 3-way, active, passive.
A4  Cabling, connections and recording format/quality
- Desk inputs/outputs (mic level/line level).
- Auxes – sends/returns.
- Buses – effects routing, bussing for triggers.
- Groups – premixing sends.
- Direct outs.
- Inserts:
  - single/double socket
  - control processors
  - dry/wet balance.
- Audio recording formats – analogue and digital.
- Connectors:
  - XLR
  - TRS/TS Jack
  - Phono
  - Toslink
  - patchbays.

Learning aim B: Carry out music recording session planning to prepare for a multitrack recording

Researching and applying modern studio session planning processes.

B1  Session planning
- Facilities – relevant rooms, acoustics.
- Equipment choice.

B2  Studio set-up
- Studio layout:
  - ensemble layouts – bands, chamber groups, orchestral
  - separation/spill
  - performer communication
  - acoustic partitioning – home-made instrument screens, amp screening, mic screens.
- Microphone placement:
  - close versus ambient
  - 3:1 rule
  - isolation booths
  - stereo techniques – X:Y, spaced pair, close, ambient
  - proximity effect.
- Direct injection (DI):
  - active
  - passive
  - balanced lines
  - earth lifts
  - dB pads
  - link outputs.
- Compression and equalisation (EQ) settings – pros and cons of both.

B3  Planning recording sessions
- Planning bed tracks and overdubs.
- Timing schedule for artists.
- Order of recordings.
Learning aim C: Carry out music recording using techniques and processes for a multitrack recording

C1 Recording techniques
- Studio/control room set-up.
- Ensemble or individual recording.
- Overdubbing.

C2 Equalisation and compression
- Filters:
  - high-pass
  - low-pass
  - shelf
  - band-pass
  - graphic.
- Uses in recording process.
- Pros and cons of recording with EQ.
- Effect on recording levels.
- Benefits of recording with compression.
- Application in the recording process.

C3 Monitor mixes
- Getting a rough balance.
- Monitor panning.
- Monitor reverb.

C4 Professional practice in a recording studio
- Working with producers/artists.
- Session etiquette and procedures:
  - talkback
  - roles
  - double-tracking
  - click tracks.
- Time keeping and cost efficiency.

D1 Session planning
How is the nature of the session planning reflected in the technical and creative quality of the finished session file:
- session planning
- time allowed
- ensemble versus part-by-part recording
- click track
- band interaction.

D2 Recording process
- Spill, isolation.
- Audio quality, head room, distortion.
- The effect of room acoustics on recording.
# Assessment criteria

## Pass | Merit | Distinction
--- | --- | ---
### Learning aim A: Explore the equipment and processes used for a multitrack studio recording

A.P1 Demonstrate the practical application of microphone techniques in the recording studio.

A.P2 Demonstrate the practical application of recording equipment in the recording studio.

A.M1 Demonstrate the effective practical application of microphone techniques in the recording studio showing technical proficiency.

A.M2 Demonstrate the effective practical application of recording equipment in the recording studio showing technical proficiency.

A.D1 Demonstrate technical proficiency and creativity in the application of microphones and studio recording equipment.

### Learning aim B: Carry out music recording session planning to prepare for a multitrack recording

B.P3 Produce a recording session plan with some justification showing a basic understanding of the processes involved.

B.M3 Produce a detailed recording session plan with detailed justification showing a clear and comprehensive understanding of the processes involved.

BC.D2 Produce a multitrack recording that shows comprehensive understanding of the planning and processes involved to capture a near professional recording.

### Learning aim C: Carry out music recording using techniques and processes for a multitrack recording

C.P4 Set up equipment and record a multitrack recording showing a basic understanding of the processes involved.

C.M4 Set up equipment and record a multitrack recording showing a clear understanding of the processes involved with a monitoring mix that meets the needs of the performers.

### Learning aim D: Review the processes used in the recording of the multitrack recordings

D.P5 Explain how the planning and recording process has affected the final multitrack recording.

D.M5 Analyse how the planning and recording process has affected the final multitrack recording, giving detailed solutions to problems.

D.D3 Evaluate how the planning and recording processes have affected the final multitrack recording, giving detailed solutions to problems.
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.P2, A.M1, A.M2, A.D1)
Learning aims: B and C (B.P3, C.P4, B.M3, C.M4, BC.D2)
Learning aim: D (D.P5, D.M5, D.D3)
Further information for teachers and assessors

Resource requirements

This unit should make use of industry standard resources.

This unit relies heavily on music recording facilities and equipment being available for learners (although not all at the same time). This should ideally include a basic multitrack recording system (either computer-based or a dedicated DAW), a range of microphones (including dynamic and condenser types), Dis, suitable hardware/virtual FX units processing and a suitable control room monitoring system (as an alternative to headphones).

Essential information for assessment decisions

Learning aim A

For distinction standard, learners will explore the sonic possibilities of the available resources, producing creative examples of recordings made. They will show the results of detailed experimentation with microphone placement and settings on recording equipment. All work will be recorded to a high quality, showing an almost professional attention to detail and recording quality.

For merit standard, learners will explore the sonic possibilities of the available resources, producing examples of recordings made. They will show the results of experimentation with microphone placement and settings on recording equipment. All work will be recorded showing attention to detail and recording quality.

For pass standard, learners will produce examples of recordings made, showing the results of trying out some microphone placements and settings on recording equipment. There will be limited experimentation but recordings will be clean and technically adequate.

Learning aims B and C

For distinction standard, learners will submit a session file (the outcome of their recording session), informed by detailed planning, that shows a near-professional standard of recording skills and has the potential for a high-quality mix. Learners will use creative techniques to get the best sound for each track and to solve any problems they encounter. Monitor mixes will support the musician to enhance their performance whilst in the studio.

For merit standard, learners will submit a clear session file (the outcome of their recording session), informed by detailed planning, that shows a high standard of sound quality in the recording skills. Learners will use some creative techniques to get the best sound for each track and a good working monitor mix will be provided for the recording artists.

For pass standard, learners will submit a basic session file (the outcome of their recording session) informed by their planning. The tracks will be recorded to a satisfactory quality but learners may not have tried out different microphone placement or used more than the default settings on studio equipment. The monitor mix for the musicians may have been set up quickly and may not always be appropriate to the needs of the artist.

Learning aim D

For distinction standard, learners will submit a comprehensive, professional report that evaluates all aspects of the planning and implementation of the recording session. Learners will identify relevant sonic faults and give detailed current and potential future solutions.

For merit standard, learners will submit a report that analyses all aspects of the planning and implementation of the recording session. Learners will identify some sonic faults and give current and future solutions.

For pass standard, learners will submit a report that explains most aspects of the planning and implementation of the recording session. Learners will identify some sonic faults and give current solutions.
Links to other units
This unit links to:
- Unit 1: Live Sound
- Unit 3: Music and Sound for Media
- Unit 6: DAW Production
- Unit 13: Mixing and Mastering Techniques
- Unit 14: Studio Design and Acoustics
- Unit 16: Commercial Music Production
- Unit 18: Working and Developing as a Production Team.

Employer involvement
This unit would benefit from employer involvement in the form of:
- responding to a brief from a local recording studio to create and present a plan for a recording session
- learners provide assistance for a local studio in a recording session
- guest experts including studio engineers, producers
- workshops by artists/performers/bands on recording techniques
- webinars by industry professionals.
Unit 3: Music and Sound for Media

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief

Learners will explore the production of the music, sound and effects that are used for media products such as games, films and apps.

Unit introduction

Music and sound surround our lives. This constant musical soundtrack is supported by sounds on our phones, crashes and explosions in games and to tell us of the arrival of a message or a newsflash. Sounds punctuate our activities and helps us to realise actions need to be taken, for example to warn us when it is safe to cross the road or that someone wishes to talk to us when the phone rings. This unit focuses on producing sounds and providing music for a range of media products, such as games, films and apps.

In this unit, you will explore a range of music and sound creation scenarios that might exist in a typical portfolio for someone working in the music industry. You will create and produce music for games, films and apps, as well as create original sounds, noises and effects to support interactivity and action.

As the online media industry emerges, sound skills are becoming increasingly important and in demand, for example audio engineers, foley artists and music editors. The skills you develop in this unit will help you to progress to employment in the music industry and to higher education.

Learning aims

In this unit you will:

A Understand the use of music and sound in media products
B Develop sound for use in media products
C Develop music for media products.
## Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
</table>
| **A** | **A1** Sound used to support media products  
**A2** Music used to support media products | A blog exploring the use of music and sound in media products providing examples that illustrate points made. |
| **B** | **B1** Recording and production techniques for effects and foley  
**B2** Creativity and problem solving for sound effects creation  
**B3** Working with different media file formats  
**B4** Production of sound for media products | Portfolio of sound and music files and finished media product/s in an appropriate format created in response to media stimulus. |
| **C** | **C1** Production of music for media projects  
**C2** Creativity and problem solving for sound effects creation  
**C3** Working with different media file formats | |
Content

Learning aim A: Understand the use of music and sound in media products

The difference between music and sound in media products.

A1 Sound used to support media products

Sounds:
- effects, actions, button clicks, rollover sounds
- voiceover, dialogue, commentary
- diegetic and non-diegetic sound
- foley
- use of libraries and pre-supplied sounds
- ambient and wild sound
- electronic versus natural.

A2 Music used to support media products

- Media products:
  - film, games, animation, adverts, apps and websites
  - interactivity of technology in different media products.
- Music:
  - music beds, intros, outros, transitions, cues, stingers, themes, backgrounds, scenes, rewards, endings and beginnings
  - melody and tonality
  - building tension
  - mood
  - themes, melodies, characters, variations
  - sense of place
  - use of commercial recordings in media products.

Learning aim B: Develop sound for use in media products

B1 Recording and production techniques for effects and foley

- Studio and production requirements:
  - microphones, sampling, capturing audio
  - portable recording devices, mobile technology
  - editing audio, use of waveform and sampler editors
  - microphone techniques, placement.
- Editing and treatments:
  - use of editing
  - techniques such as reversal, inversion, normalisation, parameter editing
  - use of effects
  - quality considerations such as level, noise, hum, hiss, clips, pops, and dynamic range.

B2 Creativity and problem solving for sound effects creation

- Creation:
  - storyboard, working on the internal structure, setting pace
  - creative use of editing, order of events and progress
  - suitability of sound for screen images and footage
  - creative problem solving (creating sounds that don’t exist in the real world)
  - meeting the needs of the specified product.
- Copyright issues with the use of sound:
  - rights management, such as sample clearance, MCPS/PRS
  - acceptable idiomatic use, and understanding ownership.
B3 Working with different media file formats

File formats:
- working with file formats commonly used in film, TV and media production (consumer and professional formats), compatibility of file types and how to work across platforms
- exporting and importing files and media and the solutions to distributing and sharing large files among groups of users, locally, nationally and globally
- storing, archiving and sharing material, back-up systems and procedures, local and cloud storage solutions, shared access and file ownership, version control.

B4 Production of sound for media products

- Digital audio workstation (DAW) techniques:
  - placing material on timelines, use of time, clicks and beats
  - editing existing material
  - creative use of equalisation (EQ) and control over balance
  - creative use of on-board effects
  - mixing and balance.
- Creative use of synthesis and sampling:
  - using sound to convey atmospheres
  - use of parameters to change sound and sonic components
  - plug-ins and external sources.
- Mixing down and mastering to client expectations:
  - quality criteria for production
  - quality of finished project, noise and portability of material across devices and formats.

Learning aim C: Develop music for media products

C1 Production of music for media projects

- Sequencing techniques:
  - tracks, layers
  - musical instrument digital interface (MIDI) parts
  - use of effects such as reverb, delay
  - loops
  - storyboard/music cues
  - audio recording of acoustic/live instruments/voice.
- Copyright issues with the use of music:
  - rights management such as sample clearance, MCPS/PRS
  - acceptable idiomatic use and understanding ownership.

C2 Creativity and problem solving for sound effects creation

- Building tension.
- Mood.
- Themes, melodies, characters, variations.
- Sense of place.
- Function such as games loops, ringtones, idents.

C3 Working with different media file formats

File formats:
- working with file formats commonly used in film, TV and media production (consumer and professional formats), compatibility of file types and how to work across platforms
- exporting and importing files and media and the solutions to distributing and sharing large files among groups of users, locally, nationally and globally
- storing, archiving and sharing material, back-up systems and procedures, local and cloud storage solutions, shared access and file ownership, version control.
### Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand the use of music and sound in media products</strong></td>
<td></td>
<td>A.D1 Evaluate how music and sound techniques can support media products.</td>
</tr>
<tr>
<td>A.P1 Explain the use of sound to support media products.</td>
<td>A.M1 Analyse the use of music and sound techniques to support media products.</td>
<td></td>
</tr>
<tr>
<td>A.P2 Explain the use of music to support media products.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Develop sound for use in media products</strong></td>
<td></td>
<td>B.D2 Demonstrate high-quality, imaginative use of production, recording and file management techniques to develop sound that precisely fits the material.</td>
</tr>
<tr>
<td>B.P3 Demonstrate use of recording, production and file management techniques to capture sound relevant to media products.</td>
<td>B.M2 Demonstrate effective use of production, recording and file management techniques to develop sound.</td>
<td></td>
</tr>
<tr>
<td>B.P4 Demonstrate creative solutions to solving problems during sound development.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Develop music for media products</strong></td>
<td></td>
<td>C.D3 Demonstrate high-quality, imaginative use of production, recording and file management techniques to develop music that precisely fits the material.</td>
</tr>
<tr>
<td>C.P5 Demonstrate use of production techniques to create music relevant to media products.</td>
<td>C.M3 Demonstrate effective use of recording, production and file management techniques to develop music.</td>
<td></td>
</tr>
<tr>
<td>C.P6 Demonstrate creative solutions to solving problems during music development.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Essential information for assignments**

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. *Section 6* gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

- Learning aim: A (A.P1, A.P2, A.M1, A.D1)
- Learning aim: B (B.P3, B.P4, B.M2, B.D2)
- Learning aim: C (C.P5, C.P6, C.M3, C.D3)
Further information for teachers and assessors

Resource requirements
This unit should make use of industry standard resources. For this unit, learners must have access to:

- appropriate software and hardware to develop their evidence, including software for sequencing music, editing video, recording sound effects and foley
- the sound generation equipment required to compose music.

Essential information for assessment decisions
Learners could meet the requirements for learning aims B and C by producing multiple shorter products or one more substantial media product.

Learning aim A

For distinction standard, learners will show carefully chosen and illustrative clips of media products, evaluating how music and sound convey different moods, atmospheres and textures. The examples will show the varied approaches that can be taken when creating sound and music. Learners will compare and contrast examples from different types of media product to evaluate the effective use of sound and music for each one.

For merit standard, learners will choose a variety of examples of media products to explain how music and sound convey different moods, atmospheres and textures, but there will be little analysis of this. Examples of different media products will be provided with an analysis of the contrast in use of sound and music.

For pass standard, learners will choose limited examples of media products to explain how sound and music are used to convey moods, atmospheres and textures. Limited examples of media products will be provided where learners focus mainly on one type of product to highlight the use of sound and music.

Learning aim B

For distinction standard, learners will record and create high-quality sound for specified media products that show imagination and fit exactly with the requirements of the product. Learners will handle both the creative challenge and the technical requirements with confidence and full attention to detail. Files will be submitted in formats that are appropriate to the specified media product.

For merit standard, learners will record and create sound for specified media products that show creative ideas and fit well with the requirements of the product. Learners will handle the creative and technical requirements with attention to detail. Files will be submitted in formats that are appropriate to the specified media product.

For pass standard, learners will record and create sound for specified media products that show some creative ideas and mostly fit the requirements of the product. There may be some recording/production issues but these do not detract from the overall effectiveness of the product. Files will be submitted in formats that are appropriate to the specified media product.

Learning aim C

For distinction standard, learners will record and create high-quality music for specified media products that show imagination and fit exactly with the requirements of the product. Learners will handle both the creative challenge and the technical requirements with confidence and full attention to detail. Files will be submitted in formats that are appropriate to the specified media product.

For merit standard, learners will record and create music for specified media products that show creative ideas and fit well with the requirements of the product. Learners will handle the creative and technical requirements with attention to detail. Files will be submitted in formats that are appropriate to the specified media product.
For pass standard, learners will record and create music for specified media products that show some creative ideas and mostly fit the requirements of the product. There may be some recording/production issues but these do not detract from the overall effectiveness of the product. Files will be submitted in formats that are appropriate to the specified media product.

Links to other units

This unit links to:
- Unit 2: Studio Recording Techniques
- Unit 6: DAW Production
- Unit 8: Creative Synthesis and Sampling
- Unit 9: Composing Music.

Employer involvement

This unit would benefit from employer involvement in the form of:
- responding to a brief from a local business owner to record and present a radio jingle/advert
- working with local film makers/radio to produce foley sound or music to a brief
- developing music for a game and presenting it to a games company for feedback
- guest speakers from the computer gaming industry
- guest speakers from TV/film/radio industry
- freelance composers from gaming/TV/film/radio.
Unit 5: Music Technology in Context

Level: 3
Unit type: External
Guided learning hours: 120

Unit in brief

Learners analyse the development of technology, evaluating its impact on the practice of creating and producing music.

Unit introduction

Developments in technology have had a significant influence on the production of music. Artists and producers have been inspired to push the boundaries by exploring new ideas and the potential of each new technological advance. Many new genres of music have emerged as a result of inventions in music technology, such as sampling. Genres of music have evolved and have been defined by the sound of instruments, effects and recording techniques.

In this unit, you will examine the many influential technologies and associated factors that can be identified through the music of the 20th- and 21st centuries. You will develop skills enabling you to analyse music contextually, by recognising the technology used to create it and how this has informed the development of music stylistically over time.

As an individual working in the music industry, it is important to be able to identify the impact of music technology contextually and recognise how this can inform creative work. The ability to understand music technology in context will prepare you for progression to employment in journalism, technical roles and production.

Summary of assessment

This unit will be assessed through a task and marked by Pearson, consisting of a Part A and Part B, learners will be given set task information one week before the supervised assessment session to carry out preparatory work. Learners will spend no more than 3 hours on Part A in monitored preparation sessions scheduled by the centre. Learners will take Part B under supervised conditions in a single three-hour session timetabled by Pearson.

Please see Issue 3 of the Sample Assessment Material to help prepare learners for assessment.

The number of marks for both versions of the task is 65.

The assessment availability is December/January and May/June each year.
Assessment outcomes

AO1 Demonstrate knowledge and understanding of developments in music technology, audience interaction and musical genre by responding to given musical material.

AO2 Apply knowledge and understanding of music technology with reference to musical developments.

AO3 Analyse musical material to interpret the influence of music technology on musical developments over time.

AO4 Evaluate musical material to make informed judgements about how music technology influences musical developments.

AO5 Be able to make connections which place music technology in context.
Essential content

The essential content is set out under content areas. Learners must cover all specified content before the assessment.

A Development of music technology and its effect on music production

A1 Understand how developments in sound recording technology have affected the development of music production

- Recording technology:
  - sound recording technology – magnetic tape (reel to reel tape machines), stereo and multi-track, digital tape, hard disc recording and digital audio workstations (DAWs)
  - mixing desk technology – analogue and digital mixers
  - sound recording techniques – direct to disc recordings, multi-track recording, bouncing down
  - editing techniques and features – analogue (tape splicing) and digital (non-destructive editing).

- Microphone technology:
  - microphone types – dynamic, condenser, ribbon
  - microphone polar patterns – omni, figure of 8, cardioid, hyper cardioid.
  - microphone techniques – ambient placement and close mic placement, stereo techniques – A/B (spaced pair), XY (crossed pair), M/S (mid side).

- Audio processing technology:
  - reverb – chambers, plates, spring, digital reverb, space modeling.
  - delay/echo – tape echo, digital delay, looping
  - modulation – chorus, phasing, flanging, tape-based modulation effects, electronic/digital modulation effects
  - pitch manipulation and correction – autotune, vocoder
  - dynamics processing technology – compression, noise gate, expander.

A2 Understand how developments in sound and sequencing technology have affected the development of music production

- Instrument technology:
  - electric guitar, electric bass, Theremin, Hammond Organ, electric piano
  - control voltage/gate (CV/gate)
  - musical instrument digital interface (MIDI), alternative MIDI controllers
  - amplification, effects pedals
  - drum machines.

- Types of synthesis technology:
  - subtractive synthesis
  - wavetable synthesis
  - frequency modulation (FM) synthesis
  - sample and synthesis
  - analogue modelling
  - virtual synthesis and software instruments.

- Sampling technology:
  - tape-based sampling
  - early sampling, 8-bit, 16-bit, 24-bit
  - professional and consumer
  - keyboard based, module based
  - software samplers.
**A3 Understand how technological developments have affected how music is created, recorded and distributed**

- The use of music software, sampling, synthesis, available sound pallets.
- Changing practice of commercial recording during the 21st century: artist as producer, recording studios versus DIY recording, whole band recording versus building performances in layers.
- Accessibility of music technology to musicians.
- Consumer awareness of music technology equipment and processes changing over time.
- More choice in distribution and promotion of work.

**B Wider technological development and the effect on music production**

**B1 Understand how developments in wider technology have affected the development of music production**

- The development of the internet, global communication.
- The development of home computer technology.
- Radio: valve, transistor, digital.
- Music TV.
- Video.
- Mobile technology, phone and tablet.
- The development and relative affordability of integrated circuits, microchip, portable electronic technology, high-capacity electronic storage media.
- Availability of related consumer goods, including musical technology equipment, keyboards, record players, hi-fi systems, portable tape/CD/MP3 player.

**C Listening to music through technology**

**C1 Understand the relationship between music technology and the audience**

- Availability of music through technology: how audio formats, records, cassette tape, CD, MP3, downloads and streaming audio/video have changed patterns of music consumption.
- Broadcasting: radio, music television, music video.
- Issues around copyrighted material: needle time, pirate radio, home taping, file sharing, the internet.

**D Music technology and its relationship to sound/style of music**

**D1 Recognise and discuss music technology and sounds in relation to development of sound/style in context**

- Music technology:
  - multi-tracking and recording effects – wall of sound, reverse tape, layering
  - analogue and digital effects, hardware and software.
- Sounds:
  - guitar technology, effects, amplifiers
  - drum machines
  - samplers
  - synthesisers
  - vocal editing and processing.
Grade descriptors

To achieve a grade a learner is expected to demonstrate these attributes across the essential content of the unit. The principle of best fit will apply in awarding grades.

Level 3 Pass

Learners will be able to explain how the technical features of music technology affect the development of music production, with awareness of the era in which it is recorded. They will make some links between the given music and subsequent music productions, using relevant examples to support their points.

Learners will describe how the accessibility of music technology, and developments in wider technology, affects music production in the era in which it is recorded. They will make links to subsequent productions of music. They will comment on how music is created and recorded in context, with reference to the given musical material and occasional additional examples.

Learners will refer to how listeners access the given music material, with some reference to specific technology. Learners will analyse how this differs from the current practice and listening experience and will describe how this affects the ways in which the audience engage with music.

Learners will show some awareness of stylistic context and how the sound of music is influenced by music technology.

Level 3 Distinction

Learners will be able to analyse how the technical features of specific music technology affect the development of music production in the era in which it is recorded. They will directly and consistently relate this to subsequent productions of music. Learners will use relevant examples to successfully support their points.

Learners will evaluate how the accessibility of music technology, and developments in wider technology, affects the way music is created and recorded in context, with clear reference to the given musical material and additional examples.

Learners will evaluate how listeners access the given music material at the time of release, making reference to specific technology. Learners will analyse how this differs from the current practice and listening experience and evaluate how this affects the way in which the audience engage with music.

Learners will analyse how the sound of music is influenced by music technology, placing it into stylistic context.
Key terms typically used in assessment

The following table shows the key terms that will be used consistently by Pearson in our assessments to ensure students are rewarded for demonstrating the necessary skills. Please note: the list below will not necessarily be used in every assessment and is provided for guidance only.

<table>
<thead>
<tr>
<th>Command or term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accessibility</td>
<td>How music technology has enabled music creators and listeners to interact with music (creating/purchasing/listening).</td>
</tr>
<tr>
<td>Article</td>
<td>A written piece in response to a given brief, including audio/visual examples used to reinforce points in the text.</td>
</tr>
<tr>
<td>Connections</td>
<td>Links between the development of music and music technology with reference to specific examples.</td>
</tr>
<tr>
<td>Developments</td>
<td>How music technology and music has changed over time with reference to specific examples.</td>
</tr>
<tr>
<td>Technical features</td>
<td>The capabilities of music technology which have allowed people to create and listen to music.</td>
</tr>
</tbody>
</table>

Links to other units

This unit relates to and draws on learning from all other units in the qualification.

Employer involvement

This unit would benefit from employer involvement in the form of:
- present a product review to a music equipment manufacturer for one of their products
- guest speakers from instrument and equipment manufacturers, from music software development and from radio/TV
- workshops by studio producers/DJs.
Unit 7: Music Technology Enterprise Opportunities

Level: 3
Unit type: External
Guided learning hours: 120

Unit in brief

Learners explore different types of music technology businesses and apply their knowledge, skills and understanding to enterprise opportunities.

Unit introduction

The music industry is a very large and successful sector for employment. There are various employment opportunities for music technology professionals, such as a live sound engineer at a local venue, to promotors, administrators and tour managers. There can be both well-paid and low-paid jobs, some nine to five, many that work through the night, and some in logistics and retail. The music industry works because of self-employed and freelance workers who make the most of employment and enterprise opportunities in the sector.

In this unit, you will develop skills that will help you obtain employment in the music technology industry. You will gain an understanding of the importance of briefs, finance, budgeting, accounting, pitching, working with others and networking. You will gain an understanding of what is meant by the word freelance as well as finding out about what it takes to be successful in the music industry. To complete the assessment task within this unit, you will need to draw on your learning from across your programme.

This unit gives you the skills you need to make the most of employment opportunities or progress to higher education.

Summary of assessment

This unit is externally assessed by a set task provided by Pearson and completed under supervised conditions. The supervised assessment period is approximately 12 hours and can be arranged over a number of sessions in a two-week period timetabled by Pearson.

Learners will respond to a music technology enterprise brief and submit a digital folder of written and videoed footage.

The number of marks is 65.

The assessment availability is once a year in May/June. The first assessment availability is May/June 2017.

Sample assessment materials will be available to help centres prepare learners for assessment.
**Assessment outcomes**

**AO1** Demonstrate knowledge and understanding of music technology enterprise in relation to employment opportunities in the field of music technology

**AO2** Analyse the different business considerations of a music technology enterprise project

**AO3** Evaluate a music technology enterprise project and its potential for success

**AO4** Be able to respond creatively to an enterprise opportunity in a music technology context with appropriate justification
Essential content

The essential content is set out under content areas. Learners must cover all specified content before the assessment.

A Business and enterprise in music technology

A1 Enterprise opportunities in the music technology industry

- Services:
  - technical services – recording, mixing and mastering, live sound and lighting rental, venue booking and tour management
  - musical services – composition, arranging, production, performance.

- Manufacturing:
  - CD, vinyl, manufacturing and distribution, manufacturing of merchandise
  - manufacturing equipment, instruments, repairing and maintaining.

- Retail:
  - selling and the importance of the retail sector for the music industry
  - CD, vinyl and online retail, ticket sales, tours and holidays, instrument and equipment retail.

- Marketing and promotion:
  - media production, video and online promotion
  - Fliers, t-shirts and posters, photography, journalism, fans and social media.

A2 Getting work in the music industry

Finding, bidding and pitching for work in the arts and the music industry in particular.

- Gathering information:
  - organisations and bodies who commission work – arts agencies, arts bodies, councils, charities
  - individuals – entrepreneurs and contacts within your network who may commission work.

- How small-scale projects work:
  - industry briefs, tenders, products and services required
  - milestones, quality criteria, deadlines and timescales, budgetary controls.

- Pitching for work and applying for commissions:
  - bidding process with supporting documentation
  - presentational devices – slides, presentations, usage of audio, visual, graphic aids to enhance the pitch/presentation.

- Advice and guidance:
  - banks and business advice centres – chambers of commerce, young enterprise schemes, agencies and social enterprises that support business start-ups and the arts.
A3 Financial considerations when working in the music industry

Personal and organisational financial processes, requirements and procedures.

- Understanding finances:
  - funding, profit and loss, cash flow, invoices, bookkeeping
  - resources – personal time, office equipment, materials, tax guides, financial and human resources
  - financial breakdown of costs, production of a budget, headline figures, precise costings
  - explaining financial information to others, music business colleagues, funders, banks
  - using figures to support arguments: financial projections.

- Presentation of information:
  - spreadsheets, charts, photographs and video
  - labelling and clarity of the information being presented
  - use of images and supporting information in explaining your case.

A4 Business case and creative vision

Producing a business case.

- Format of a business case:
  - executive summary – capturing a business idea in an effective format
  - important information – company structure, products and services, market analysis, strategy, staffing and personnel
  - resource costing plan; equipment, roles/jobs, marketing, other.

- Business case creative vision:
  - exploring creative ideas in the context of an enterprise
  - creative solution finding.

B Working for yourself in the music industry

Working on a freelance basis.

- Self-reliance and self-employment:
  - advantages and disadvantages of being self-employed, work/life balance, setting targets
  - running your own business, tax, invoices, self-management
  - finding clients, maintaining relationships, networking, new clients
  - marketing and promotion – professionalism, flexibility, using social networks.

- Quality:
  - professional quality criteria – how others judge your work, setting standards
  - realistic levels of commitment – awareness of time and resource constraints
  - knowledge of professional organisations and their roles – the Musicians’ Union (MU), British Academy of Songwriters Composers and Authors (BASCA), Music Managers’ Forum (MMF), Music Producers’ Guild (MPG), PRS for Music, PPL.

C Music Industry organisations and concerns

C1 Roles and responsibilities in the music industry

- Venues:
  - small, medium and large venues locally, regionally and nationally
  - roles – front of house, technical, administration.

- Production:
  - small, medium and large production companies
  - recording engineer, mix/mastering and producer.

- Marketing and promotion:
  - roles – promoter, booking agent, manager, plugger, designer.
• Service companies, merchandising and agencies:
  o providers of resources and logistics for the performance of live music and live events.
• Legal and contractual:
  o roles – music law, contracts, copyright and the resolution of disputes
  o assistance and services supplied by professional unions within the music and entertainment industries.

C2 Copyright, intellectual and digital rights, royalty collection, contract law
• Copyright and issues surrounding the digital distribution of media, Digital Rights Management and the ‘open’ and ‘free’ movements:
  o intellectual property rights, ownership, licensing, fair dealing and fair usage.
• Duration of copyright:
  o permissions – boundaries, borders and the internet.
• Copyrighting your work:
  o composition, recording rights and trade marks
  o performance licences, publishing and mechanical copyright, collection agencies: industry organisations that work to gather royalties and licence fees
  o the role of professional organisations and interested parties in performance, music production, royalty collection and copyright.

D Professional and personal requirements for industry success
D1 Health and safety issues and risk
• Recognising and managing health and safety:
  o loudness, electricity, working at heights, equipment and environmental hazards
  o health and safety responsibilities
  o risk assessment and management.
• Health and wellbeing:
  o lifting heavy objects, how loudness should be approached and managed
  o lifestyle and pressures that may be encountered and that could be damaging to health and wellbeing.

D2 Marketing and networking
Being entrepreneurial in the music industry.
• Image:
  o use of image on stationery, brochures, promotional material, logos, websites and on a CV.
• The market:
  o market research and analysis, advertising, press releases, trade journals, identities, gaps in the market, unique selling point
  o pricing and selling on value instead of cost, adding value, freebies, giveaways
  o market research into target audience – entertainment preferences, shops/venues/places often visited, cookies.
• Persistence and resilience:
  o positive strategies, turning challenges into opportunities.
• Keeping up to date:
  o trade fairs, seminars, webinars, conferences and social media.
Grade descriptors

To achieve a grade a learner is expected to demonstrate these attributes across the essential content of the unit. The principle of best fit will apply in awarding grades.

Level 3 Pass

Learners are able to produce and deliver a pitch/presentation that demonstrates some relevant knowledge and understanding of the music technology industry, mostly in the context of the scenario. Learners’ delivery of the pitch/presentation is competent, with some use of presentational devices. The ideas presented in the business case are supported with some relevant research and solutions to problems. Learners begin to offer a strategy for the needs of the music technology enterprise, although this is underdeveloped. A mostly accurate financial breakdown is provided that supports the business case with some realistic costings.

Level 3 Distinction

Learners are able to produce and deliver a pitch/presentation that demonstrates an in-depth knowledge and understanding of the music technology industry firmly rooted in the context of the scenario. The pitch/presentation is delivered with creative use of presentational devices. Perceptive research into the music technology industry fully supports the ideas presented. The business case comprehensively presents solutions to problems and offers a coherent strategy for the needs of a music technology enterprise. The financial breakdown is thorough and accurate, directly supporting the business case with consistently realistic costing requirements.

Key terms typically used in assessment

The following table shows the key terms that will be used consistently by Pearson in our assessments to ensure students are rewarded for demonstrating the necessary skills.

Please note: the list below will not necessarily be used in every paper/session and is provided for guidance only.

<table>
<thead>
<tr>
<th>Command or term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business case</td>
<td>A written document providing evidence to support a particular enterprise, including an executive summary and resources/costing plan.</td>
</tr>
<tr>
<td>Executive summary</td>
<td>A written introduction to the business case that summarises the key points, preparing the reader for the content of the business case.</td>
</tr>
<tr>
<td>Pitch/presentation</td>
<td>To deliver verbally, with reference to a document or set of slides, information to show understanding and solutions to vocational scenarios.</td>
</tr>
<tr>
<td>Resources/costing plan</td>
<td>Financial information relating to a vocational scenario formatted in a recognisable and coherent form. It does not require the completion of a full set of financial accounting materials or a completed business plan and only captures the headline figures with justification for spend.</td>
</tr>
<tr>
<td>Scenario</td>
<td>A music context which forms the basis for the assessment requiring learners to fulfil a series of related activities.</td>
</tr>
</tbody>
</table>
Links to other units

This assessment for this unit should draw on knowledge, understanding and skills developed from:
- Unit 2: Studio Recording Techniques
- Unit 3: Music and Sound for Media
- Unit 5: Music Technology in Context.

Employer involvement

This unit would benefit from employer involvement in the form of:
- producing a business plan for a live recording enterprise in response to a brief from a local venue
- responding to a brief from a local venue about running and promoting an event or guest speakers from:
  - music businesses, including manufacturing, retail and marketing
  - financial services, including banks, accountants
  - legal and contractual services, including music lawyers, copyright
  - venues, production companies and freelance workers.
Unit 8: Creative Synthesis and Sampling

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief

Learners will explore the creative functions of synthesisers and samplers in making music and sound design.

Unit introduction

From behind banks of keyboards and tangles of cables, musicians have often explored the fundamentals of sound through electronic means. Stepping up from using pre-set sounds and tweaking and improving what you hear is a sure-fire way to help make your music stand out. Understanding the parameters that can be controlled and changed with the buttons and faders that feature on synthesisers and samplers opens up exciting possibilities of sound creation and manipulation.

In this unit, you will learn how to use synthesisers and samplers along with the language used to describe sound. From physical experiments on strings and pipes, through to analogue and digital electronics, you will look at how sound can be created, changed, bent and manufactured into anything a creative musician could hope for.

This unit establishes clear principles for further development to higher education and employment in the field of sound design, engineering, composing and producing.

Learning aims

In this unit you will:
A Understand the functions of synthesisers and samplers
B Explore the use of synthesisers and samplers to create, capture and manipulate sounds
C Carry out the production of music using synthesisers and samplers.
# Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A</strong> Understand the functions of synthesisers and samplers</td>
<td>A1 Fundamentals of synthesisers and samplers</td>
<td>A guide to the user interface of synthesisers and samplers.</td>
</tr>
</tbody>
</table>
| **B** Explore the use of synthesisers and samplers to create, capture and manipulate sounds | B1 Editing functions  
B2 Saving and cataloguing sounds  
B3 Waveform editing  
B4 Creating instruments | Learners produce sample packs – hits, loops, sounds and instruments – created using synthesisers and samplers. Completed musical piece based on original sounds and samples. |
| **C** Carry out the production of music using synthesisers and samplers | C1 Creation of new sounds and familiarity  
C2 Musical ideas | |
Content

Learning aim A: Understand the functions of synthesisers and samplers

A1 Fundamentals of synthesisers and samplers

- User interfaces (UI), how synthesizers and samplers present their functionality to the user.
- Components of common synthesizers:
  - Oscillators offering frequency, waveform and colourisation/timbre controls, phase and phase cancellation
  - Filters including high, low, band and notch pass filtering, filter envelopes and resonance
  - Amplifiers at various stages in the synthesis engine, using analogue (attack, decay, sustain, release) and digital envelopes.
- Principles of subtractive synthesis and other types of synthesis:
  - Common synthesis flow chart from oscillator, through filter to amplifier and how low-frequency oscillator (LFO), filter envelope and amplifier envelope shape the sound, how filter resonance can be used
  - Types of synthesis: additive, subtractive, granular, frequency modulation (FM), wavetable, physical modelling
- Sampler considerations:
  - Sample/bit rates, the effect of digital fidelity on audio quality, storage and usability, Nyquist theory, aliasing
- Common sampler functions:
  - Trim, reverse, crossfade loop, normalise, slice, zero-crossing, key mapping, layering, time stretching.

Learning aim B: Explore the use of synthesisers and samplers to create, capture and manipulate sounds

B1 Editing functions

- Parameters and change:
  - Approaches to changing parameters, mapping effects to controls, combining two, three or more parameter changes using knobs, faders, pots, touchpads and ribbon controllers, recognising changes to sounds aurally, using language to describe changes to timbre.
- Editing functions, including oscillator, amplifier, filter, envelope generator, LFO, modulation.
- Onscreen approaches to patching, patch-bay, patching on screen, monophonic, polyphonic.
- Editing onscreen:
  - Graphical and numerical representations of parameters, using onscreen tools.

B2 Saving and cataloguing sounds

- Approaches to storage and recalling sounds:
  - Working with older equipment, saving and recalling sounds in synthesizers' onboard memory, use of memory cards, cartridges, disks, hard disk storage, benefits of using virtual synthesizers for storage and recall of sounds.
- Storage and recall:
  - Naming and cataloguing systems, such as different kinds of piano and different levels of distortion for guitars
  - Building libraries of sounds and samples for original projects
  - Accessing sounds from inside a digital audio workstation (DAW).
B3  Waveform editing
Manipulation of waveforms;
• exploring computer waveform displays, sample start and endpoints loops and looping, selections, regions, level, normalisation, parameters for editing and functions for treating waveforms during editing, chopping/slicing hit points, transients, zero-crossing
• samples and keyboards, sample playback, time-stretching and concepts of timing and tuning.

B4  Creating instruments
Building instruments:
• collecting and saving sounds, labelling and titling, targeted and focused collection of sounds for a specific purpose
• concepts of key zones, groups, file organisation, multi-sampling, velocity layers, one-shot, reverse
• balancing sounds into instruments through the editing of volume, pan, filter, LFO, modulation, hold and voices

Learning aim C: Carry out the production of music using synthesisers and samplers

C1  Creation of new sounds and familiarity
Creating original sounds appropriate to the style of the musical project:
• instrumental sounds, abstract sounds, realistic sounds, synthesised sounds
• sampled sounds, instruments that sound realistic, instruments using samples to create a different sound, drum and percussion instruments from real instruments or recorded sounds
• recognisable sounds and ubiquity, sample clearance.

C2  Musical ideas
Arranging skills:
• awareness of structure, idiom, texture, combining synthesis and sampling techniques in the same musical project
• sound palette, tonal intention, audio spectrum
• balance of synthesiser and sampler instruments in final production.
## Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand the functions of synthesisers and samplers</strong></td>
<td></td>
<td><strong>A.D1</strong> Evaluate the components and considerations of synthesisers and samplers.</td>
</tr>
<tr>
<td><strong>A.P1</strong> Explain the sound creation components of synthesisers.</td>
<td><strong>A.M1</strong> Analyse the components and considerations of synthesisers and samplers when capturing and creating sound.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Explore the use of synthesisers and samplers to create, capture and manipulate sounds</strong></td>
<td></td>
<td><strong>B.D2</strong> Demonstrate the accomplished use of synthesisers and samplers to create, capture and manipulate sounds.</td>
</tr>
<tr>
<td><strong>B.P2</strong> Demonstrate competent use of editing functions of synthesisers and samplers.</td>
<td><strong>B.M2</strong> Demonstrate the effective use of synthesisers and samplers to create, capture and manipulate sounds.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Carry out the production of music using synthesisers and samplers</strong></td>
<td></td>
<td><strong>C.D3</strong> Create original, imaginative sounds for music production, using synthesisers and samplers confidently.</td>
</tr>
<tr>
<td><strong>C.P3</strong> Create appropriate sounds for music production, using synthesisers and samplers.</td>
<td><strong>C.M3</strong> Create original sounds for music production, using synthesisers and samplers effectively.</td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and further information can be found on our website.

There is a maximum number of two summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.M1, A.D1)
Learning aims: B and C (B.P2, C.P3, B.M2, C.M3, B.D2, C.D3)
Further information for teachers and assessors

Resource requirements

This unit should make use of industry standard resources.

For this unit, learners must have access to synthesisers and samplers, in either stand-alone or software versions, to allow them to complete the essential practical activities required by the unit.

Ideally, learners should experience stand-alone synthesisers that demonstrate the fundamentals discussed in the unit through physical interaction, and soft synths that may offer a more accessible and manageable approach to the subject. Although the unit focuses on subtractive synthesis and the features of most samplers, centres may benefit from offering a range of equipment that allows learners to experience a range of approaches and methodologies.

Essential information for assessment decisions

Learning aim A

For distinction standard, learners will evaluate the ways in which the components of synthesisers and user interfaces allow sounds to be created and edited, giving detailed and relevant examples from various synthesiser types. Learners will show an in-depth understanding of synthesis theory and its relationship to most synthesis types, comparing the differences in the ways that common components are used in the different methods of synthesis.

Learners will evaluate the ways in which a sampler can be used to create sounds, with detailed reference to the considerations of how high-quality sounds are captured. Learners will provide fully relevant examples of common sampler functions.

For merit standard, learners will analyse the ways in which the components of synthesisers and user interfaces allow sounds to be created, giving relevant examples from various synthesiser types. Learners will show a clear understanding of synthesis theory and its relationship to some synthesis types, analysing the ways that common components are used in the different methods of synthesis.

Learners will analyse the ways in which a sampler can be used to create sounds, including the considerations of how high-quality sounds are captured. Learners will provide some relevant examples of common sampler functions.

For pass standard, learners will explain the ways in which the components of synthesisers and user interfaces allow sounds to be created, giving some examples from two synthesiser types. Learners will show an understanding of synthesis theory and its relationship to two synthesis types, identifying the ways that common components are used.

Learners will explain the ways in which a sampler can be used to create sounds and show some knowledge of how high-quality sounds are captured, outlining common sampler functions but with few examples.

Learning aims B and C

For distinction standard, learners will demonstrate the creation of a library of sounds from various types of synthesiser and a sampler, showing highly organised standards in the storage, cataloguing and naming conventions. Learners will show that they clearly understand the use of synthesiser parameter editing, and will demonstrate detailed practical understanding of the main editing functions used to create sounds, across a wide variety of synthesis types.

Learners will create fully functioning sampler instruments and samples, showing accomplished skills and knowledge in the manipulation of sound files and waveforms. Highly effective editing will ensure these can be played back or triggered across note ranges as required, with controls such as volume, pan, filter and modulation used to balance the sounds.
Learners will showcase a fully creative use of their created sounds and sample instruments in a piece of music. There will be an imaginative blend of original and realistic sounds demonstrated, that show balance in the sound palette, tonal intention and audio spectrum. All sampled sounds used will either be original or knowledge of sample clearance will be demonstrated effectively.

For merit standard, learners will demonstrate the creation of a library of sounds from various types of synthesizer and a sampler, showing effective organisation in the storage, cataloguing and naming conventions. Learners will show some understanding in the use of synthesizer parameter editing and will demonstrate practical understanding of the main editing functions used, to create sounds across a variety of synthesis types.

Learners will create one or two sampler instruments and some samples, showing effective skills and knowledge in the manipulation of sound files and waveforms. Effective editing will ensure these can be played back or triggered across note ranges as required, with some controls such as volume, pan, filter and modulation used to balance the sounds.

Learners will showcase mostly creative use of their created sounds and sample instruments in a piece of music. There will be a good blend of original and realistic sounds demonstrated, that show balance in the sound palette, tonal intention and audio spectrum. Most sampled sounds used will either be original or knowledge of sample clearance will be demonstrated to some extent.

For pass standard, learners will demonstrate the creation of a limited library of sounds from two types of synthesizer and a sampler, showing appropriate organisation in the storage, cataloguing and naming conventions. Learners will show some understanding in the use of synthesizer parameter editing, but there may be places where they have just adjusted controls without knowing how this affects the sound. They will demonstrate limited practical understanding of the main editing functions used to create sounds across a variety of synthesis types, but may be able to create a few useful sounds.

Learners will create a sampler instrument and some samples, showing basic manipulation of sound files and waveforms. Basic editing will ensure these can be played back or triggered across some note ranges, with limited controls such as volume, pan, filter and modulation used to balance the sounds.

Learners will use their created sounds and sample instrument in a piece of music that allows them to be heard clearly. There will be some blending of sounds and a basic balance in the sound palette, tonal intention and audio spectrum. The sampled sounds may be original or there will be identification of sample clearance needed.

Links to other units

This unit links to:
- Unit 3: Music and Sound for Media
- Unit 6: DAW Production
- Unit 10: Remaking and Reworking
- Unit 16: Commercial Music Production
- Unit 18: Working and Developing as a Production Team.

Employer involvement

This unit would benefit from employer involvement in the form of:
- guest speakers including technicians, digital software developers
- workshops and demonstrations by producers and performers
- webinar/demonstrations by producers and performers.
Unit 10: Remixing and Reworking

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief
Learners explore and carry out the skills required to create effective remixes and reworks of existing musical material.

Unit introduction
The art of the remix is now firmly established in the musical mainstream, as well as continuing to be the favoured form of musical expression for the underground music scene. An effective remix can launch the career of a singer or band by capturing new audiences, broaden the career options for a talented DJ and provide the soundtrack to countless club nights around the world.

In this unit, you will experiment with unique, creative digital audio workstation (DAW)-based techniques associated with remixing. The skills learned will enable you to manipulate music in highly technical and innovative ways, and you will create a portfolio of contrasting remixes and reworks using a wide range of creative audio and musical instrument digital interface (MIDI) sequencing techniques.

These skills will not only contribute towards the careers of the aspiring producer and DJ, but also roles such as sound engineering, composing for media, audio post-production and song writing.

Learning aims
In this unit you will:

A Understand a variety of remixing techniques
B Explore, by developing and reviewing, remixing styles and production techniques
C Carry out a remix using audio and MIDI sequencing techniques.
## Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
</table>
| **A** Understand a variety of remixing techniques | A1 Audio sequencing techniques for remixing  
A2 MIDI sequencing techniques for remixing  
A3 Characteristics of a successful remix | Reviews of remixes deconstructing the techniques, which could take the form of:  
• a magazine article in a music technology publication  
• a presentation  
• a video or radio review show. |
| **B** Explore, by developing and reviewing, remixing styles and production techniques | B1 Exploring and creating different types of remixes  
B2 Exploring and experimenting with different types of production techniques associated with remixing  
B3 Reflecting on production techniques associated with remixing | A folder of remix sketches which could be submitted as:  
• MP3s  
• audio on a social music sharing site  
• CD  
• DAW project folders.  
• a reflective blog evaluating remixing production processes. |
| **C** Carry out a remix using audio and MIDI sequencing techniques | C1 Planning and preparing for a remix  
C2 Producing finished remixes | Finished remixes, which could be submitted as:  
• MP3s  
• audio on a social music sharing site  
• CD  
• DAW project folders. |
Content

Learning aim A: Understand a variety of remixing techniques

A1 Audio sequencing techniques for remixing
- Choosing parts for a remix
  - slicing stems and parts: rearranging audio to create new material, choosing and editing parts
  - looping audio: crossfading, zero crossings, beats per minute (BPM) matching
  - archiving and saving samples and loops.
- Using effects and dynamic range processors to process stems, parts and loops
  - isolating musical material with equalization (EQ)
  - ‘chopping and screwing’ audio with creative effects chains
  - noise-reduction techniques
  - advanced creative automation of effects and dynamic range processors
  - creating and saving effects chains.

A2 MIDI sequencing techniques for remixing
- Manipulating MIDI for a remix
  - MIDI effects, e.g. arpeggiators, note repeat, chord triggers, velocity, randomisers
  - sampling: creating playable MIDI instruments from audio.
- Musical components of a remix
  - identifying the key, time signature and tempo of parts, stems, acapellas
  - writing new parts to fit with existing musical material, e.g. chord progressions, riffs, drum parts
  - selecting appropriate MIDI software instruments, samples and patches for a remix
  - recording new parts for a remix, e.g. vocals, guitars, bass, synths, drums.

A3 Characteristics of a successful remix
- Appropriate techniques relevant to genre
  - sampling and synthesis for dance, hip hop, electronic dance music (EDM)
  - audio time stretching, flexing and warping for all types of remixes
  - vocal and instrument edits for reworking and remixing song-based music
  - increasing tempo for all types of dance remixes and reworks
  - glitching and stutter effects and edits for all types of EDM remixes, e.g. glitch hop, dub step, house, techno
  - rewriting parts for dance remixes, e.g. bass, chords.
- Appropriate structure relevant to genre
  - Appropriate length of intro for ‘DJ friendly’ remixes.
  - Song-based structure for ‘radio friendly’ remixes.
  - Minimal/circular/repetitive structure for house, techno and trance.
  - Builds, drops and breakdowns for all types of EDM remixes.
- Appropriate ‘production values’ relevant to genre
  - bright instrumentation and mix for mainstream remixes
  - experimental instrumentation for alternative/leftfield’ remixes
  - ‘gritty’, bass-driven instrumentation and sonic palette for underground remixes.
Learning aim B: Explore, by developing and reviewing, remixing styles and production techniques

B1 Exploring and creating different types of remixes
- Types of remix
  - vocal based, loop based, reworks, re-edits, mash-ups, covers, dub mixes, ‘unofficial’ remixes using the full mix
  - target market, e.g. mainstream radio, club remix, underground, indie scene
  - purpose of a remix, e.g. ‘guerrilla’/unofficial remix, commissioned, competitions, new market.
- Structures
  - song based, minimalist dance, experimental.
- Remix ideas:
  - Range of remix sketches
    - eight-bar loop with drums, additional percussive element, melody, chord sequence, bass, sound effects
    - 16 bars with vocal sample/vocal edit and chord sequence
    - chorus and verse section of original track with reworked chord sequence and drums
    - a folder of complex audio edits of different sections of the original track that have been beat matched and bounced in preparation for a remix project.

B2 Exploring and experimenting with different types of production techniques associated with remixing
- Production techniques
  - effects and dynamics processors, e.g. reverb, delay, modulation effects, compression, transient shaping
  - audio editing, e.g. micro edits, glitching, stutter effects
  - MIDI editing, e.g. drum rolls, stutter effects, re-pitching, MIDI effects processing.
- Software
  - pros and cons of different software packages, creative effects processing; glitching effects, modulation effects, drum machines, soft-synths.
- Hardware
  - synths, drum machines, mobile devices, tablets, phones and mobile recorders, handheld digital audio recorders
  - external control, e.g. MIDI keyboards and controllers, mapping, triggering clips and parts.

B3 Reflecting on production techniques associated with remixing
- Identifying successful techniques for different genres.
- Cataloguing production techniques for a range of remixes.
- Critical listening and annotation/recording/note taking to help evaluation process.

Learning aim C: Carry out a remix using audio and MIDI sequencing techniques

C1 Planning and preparing for a remix
- Planning a remix
  - project management, e.g. time constraints, budgets, client satisfaction
  - DAW management, e.g. templates, preparing stems and parts
  - creative management and musical direction, e.g. sonic palette, genres, styles, ‘music scenes’, reference tracks.
- Creating a remix
  - structure and arrangement, e.g. drops, builds, song structure (radio), extended version (club/underground)
C2 Producing finished remixes

- Finishing a remix
- length, e.g. club mix, radio mix
- mixing and mastering, e.g. aux/buses/sends, limiting and maximising
- file types, e.g. bouncing down, MP3s, dithering
- ‘sharing’, e.g. cloud-based storage, social networking sites, physical media.
# Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand a variety of remixing techniques</strong></td>
<td></td>
<td>A.D1 Evaluate how the audio and MIDI sequencing techniques chosen for remixes contribute to the overall effectiveness of the material for the chosen audience, using advanced terminology and structure.</td>
</tr>
<tr>
<td><strong>A.P1</strong> Explain how the audio and MIDI sequencing techniques chosen for remixes contribute to the overall effectiveness of the material for the chosen audience, using basic terminology.</td>
<td><strong>A.M1</strong> Analyse how the audio and MIDI sequencing techniques chosen for remixes contribute to the overall effectiveness of the material for the chosen audience, using the correct terminology and structure.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Explore, by developing and reviewing, remixing styles and production techniques</strong></td>
<td></td>
<td>B.D2 Select appropriate styles and production techniques and produce innovative, original remix ideas to near professional standards that are justifiable.</td>
</tr>
<tr>
<td><strong>B.P2</strong> Select appropriate styles and production techniques and produce original remix ideas that are justifiable.</td>
<td><strong>B.M2</strong> Select appropriate styles and production techniques and produce original remix ideas to a high standard that are justifiable.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Carry out a remix using audio and MIDI sequencing techniques</strong></td>
<td></td>
<td>C.D3 Produce finished remixes that demonstrate the creative use of audio and MIDI production techniques to a near-professional standard of accuracy.</td>
</tr>
<tr>
<td><strong>C.P3</strong> Produce finished remixes demonstrating appropriate styles and accurate audio and MIDI production techniques to an acceptable standard of accuracy.</td>
<td><strong>C.M3</strong> Produce finished remixes that demonstrate effective and creative use of appropriate styles and audio and MIDI production techniques to a high standard of accuracy.</td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.M1, A.D1)
Learning aim: B (B.P2, B.M2, B.D2)
Learning aim: C (C.P3, C.M3, C.D3)
Further information for teachers and assessors

Resource requirements

This unit should make use of industry-standard resources.

- For this unit, learners must have access to:
  - computers with appropriate software installed, such as an iMac with Logic Pro X, a PC with Cubase, laptops with Ableton
  - MIDI keyboards and headphones
  - music technology magazines, books and online resources.

- Additional desirable resources are:
  - access to the internet to obtain audio samples
  - additional audio material such as vocal sample sound packs and acapellas
  - specialised MIDI controller hardware such as drum ‘MPC style’ pads.

Essential information for assessment decisions

**Learning aim A**

**For distinction standard,** learners will produce relevant evidence of in-depth research into how and why specific techniques are used in the remixing process, and how they contribute towards the overall effectiveness of the remix. Learners will be able to successfully identify complex technical production processes in a remix, and compare and contrast these with other techniques. The evaluation will be professional, logically structured, use the correct terminology and will contain high-quality language. It will be suitable for the given audience.

**For merit standard,** learners will show that they have researched remixing production techniques thoroughly, and can identify the techniques used in remixes to achieve specific results. Learners will use appropriate terminology and the work will contain quality language. It will be suitable for the given audience.

**For pass standard,** learners will show that they have researched the remixing production techniques that are commonly used in commercial remixes. Learners will use some correct terminology, and the work will contain clear language and will be suitable for the given audience.

**Learning aim B**

**For distinction standard,** learners will develop a range of high-quality remix sketches by selecting the appropriate production techniques to achieve the desired end result, and by exploring alternate ways of achieving similar results. The sketches will demonstrate that learners have experimented fully with remix production techniques, and the ideas on show will contain stylistic and technical similarities to commercially successful remixes. Learners will review their sketches, highlighting the strengths and weaknesses of the different techniques that have been explored throughout the process. The evidence for the reviews will be professional, logically structured, use the correct terminology and contain high-quality language, and will be suitable for the given audience.

**For merit standard,** learners will develop quality remix sketches by selecting the appropriate production techniques to achieve the desired end result. The sketches will demonstrate that learners have experimented with remix production techniques and the ideas on show will share similarities with commercially successful remixes. The review will reflect on the techniques used and will be professional, logically structured, use mostly correct terminology and contain quality language, and will be suitable for the given audience.

**For pass standard,** learners will carry out some remix sketches by selecting a range of appropriate remix production techniques, and the review will be structured and use some correct language, and will be suitable for the given audience.
Learning aim C

For distinction standard, learners will plan, perform and complete high-quality effective remixes by selecting the correct remix production techniques to achieve specific results in the production process. The remixes will demonstrate that learners have been able to produce more than one type, or style, of remix, and the end result will contain stylistic and sonic similarities to commercially successful remixes. The length, format and overall presentation of the remixes will be appropriate for the target market and the learners will have conducted themselves professionally throughout the process.

For merit standard, learners will plan, perform and complete quality, effective remixes by selecting appropriate remix production techniques to achieve specific results in the production process. The remixes will have an appropriate structure, and there will be evidence of detailed audio editing and innovative manipulation of MIDI. The length, format and overall presentation of the remixes will be appropriate for the target market.

For pass standard, learners will plan, perform and complete remixes by selecting remix production techniques. The finished pieces should have an appropriate structure and contain original musical elements, such as parts made with software instruments, as well as audio loops. The remixes will be presented in an appropriate format.

Links to other units

This unit links to:
- Unit 6: DAW production
- Unit 9: Composing Music
- Unit 13: Mixing and Mastering Techniques
- Unit 16: Commercial Music Production.

Employer involvement

This unit would benefit from employer involvement in the form of:
- guest speakers including DJs and producers
- guest speakers from dance record labels
- workshops/demonstrations by remixers.
Unit 13: Mixing and Mastering Techniques

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief
This unit aims to give learners the skills to mix and master a digital audio workstation (DAW) project to a professional standard.

Unit introduction
The audio mixing and mastering process is the crucial gateway between music creation and the end listener. It is the process by which raw recordings and song arrangements acquire their power and sheen to deliver the greatest impact to the consumer. The mixdown and mastering element of the music production process is where the sonic direction of a recorded performance is realised.
In this unit, you will gain experience in mixing down and mastering multitrack digital audio workstation (DAW) projects. You will also realise a sonic vision for a DAW project to achieve a desired sound.
These skills are an essential element of all aspects of the music and sound industry. They can open the door to many career paths, including mix engineer for music, mastering engineer, audio post-production for film and television, and elements of radio broadcast.

Learning aims
In this unit you will:
A Understand mixing and mastering software techniques
B Develop a mixdown of a multitrack project
C Carry out the production of a mastered stereo audio file.
# Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
</table>
| **A** Understand mixing and mastering software techniques | **A1** Mixdown effects, dynamics and processing techniques in the DAW  
**A2** Mastering effects, dynamics and techniques in the DAW | A written article or blog post explaining the mix and mastering software in their chosen DAW. |
| **B** Develop a mixdown of a multitrack project  | **B1** Deciding the sonic direction of a DAW project mixdown  
**B2** Realising the sonic direction of a DAW project mixdown | A complete DAW mixdown demonstrating the use of appropriate equalisation (EQ), effects and dynamics processing.  
A reflection of the process and results, comparing the sonic aims to the final product. This should include a comparison to commercial reference tracks. |
| **C** Carry out the production of a mastered stereo audio file | **C1** Applying mastering techniques  
**C2** Creating a finalised mastered audio file | A stereo master .wav or .aiff file bounced to 0.5-0 dB at 44.1 kHz.  
Diary of events and decisions made with a conclusion of the end product. This should include a comparison to commercial reference tracks. |
Content

Learning aim A: Understand mixing and mastering software techniques

A1 Mixdown effects, dynamics and processing techniques in the DAW
An introduction to the mixing techniques and software available in the DAW environment, including:

- mixing with parametric channel EQ
  - parametric channel EQ
  - bell and shelf EQ curves
  - adding ‘air’
  - cleaning up problem frequencies with subtractive EQ
  - high-pass and low-pass filtering
- compressors and advanced compression techniques
  - field-effect transistor (FET), optical and tube sounds
  - channel, bus and mix compression
  - parallel compression
  - sidechain hi pass filter compression
  - creative sidechain compression
- using a noise gate
  - basic noise gate settings and techniques to clean up tracks.
  - advanced creative noise gate techniques to create rhythmic patterns
- effects processing in the mix
  - creating depth and space with reverb
  - parallel processing with distortion to add warmth and harmonics to vocals and instruments
  - using delay to create width for mono tracks.
- monitoring audio quality in the mix
  - using metering software
  - checking phase correlation for instruments and multi mic recordings.

A2 Mastering effects, dynamics and techniques in the DAW
An introduction to the mastering techniques and software available in the DAW environment, including:

- mastering EQ techniques
  - the difference between linear phase and regular EQ
  - mid-side EQ fundamental principles
  - Pultec style smile EQ curves and attenuation
- using a brick wall limiter
  - setting levels to 0 dB
  - perceived loudness versus dynamic range
- master bus compression
  - hi-pass filtering
  - gelling the mix together
  - mid-side compression techniques
- multiband compression
  - taming frequencies using the multiband compressor
  - enhancing frequencies using the multiband compressor
  - levelling the energy of the track in the master using the frequency band compressors
- enhancing the stereo width
  - using stereo width plugins
  - processing left and right channels separately
  - mid side level adjustments and processing.
Learning aim B: Develop a mixdown of a multitrack project

B1 Deciding the sonic direction of a DAW project mixdown
This is designed to give learners focus in their approach to mixing a multitrack project by deciding the overall aims of the mix.

- Live recorded multitracked music:
  - rock metal and indie guitar music
  - jazz and funk
  - orchestral music, such as classical and film scores
  - pop rock containing mixed elements.
- Electronic sounding music:
  - electronic pop
  - hip hop/urban
  - dance
  - electronic dance music (EDM).
- What are the main sonic qualities achieved in the genre?
  - Up-front ‘in your face’ mix.
  - Wet washed-out mix.
  - Bass heavy.
  - Loud and processed.
  - Atmospheric.
  - Natural, live-sounding performance.

B2 Realising the sonic direction of a mixdown project
Using mixing software and techniques to achieve the desired sound and clarity considering:

- compression techniques:
  - heavily compressed
  - tamed dynamics in the channel for a natural sound
  - subtle to zero compression to preserve dynamic elements of the music
  - parallel compression to bring definition to elements in the mix
- isolated or open instrumentation:
  - gated live separated sounds for greater control
  - naturally open sounds with little separation
- sonic signature of the music:
  - clean and clear with little to no colouration and detailed transients
  - warm with subtle added harmonics
  - lo-fi elements using EQ and distortion effects
- referencing the mix to relevant material:
  - does the mix fit into a genre?
  - does the overall sound and feel compare to professional recordings?
- checking sonic impact and clarity on various available sound systems including:
  - headphones
  - studio monitors
  - personal address (PA) systems
  - mono systems checking phase issues.
Learning aim C: Carry out the production of a mastered stereo audio file

C1 Applying mastering techniques
Achieve the perceived sound level and quality expected in the modern age of digital music using:

- mastering dynamics software and techniques:
  - bus compression in practice
  - limiting in practice
  - multiband compression in practice

- mastering EQ techniques:
  - checking for and fixing problem frequencies
  - enhancing the mix with linear phase EQ

- adding width to the overall sound using:
  - stock DAW stereo width software
  - mid side processing techniques
  - processing left and right channels separately with EQ and dynamics.

C2 Creating a final mastered audio file
Bouncing the processed audio file to create a final master, including:

- specified sample rate (44.1 kHz, 48 kHz, 96 kHz)
- specified bitrate (16, 24)
- dithering where necessary, including the use of different algorithms
- file type (.aif, .wav, .mp3, flac)
- bouncing to 0 dB peak threshold (−0.2 dB acceptable).
### Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand mixing and mastering software techniques</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.P1 Describe how mixing techniques are used in a DAW.</td>
<td>A.M1 Analyse how mixing and mastering techniques are used in a DAW to produce a mastered, stereo audio file.</td>
<td></td>
</tr>
<tr>
<td>A.P2 Discuss the need for mastering audio files.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Develop a mixdown of a multitrack project</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.P3 Demonstrate how to mix multitrack audio showing a basic understanding of the process involved.</td>
<td>B.M2 Demonstrate how to mix multitrack audio confidently showing a clear understanding of the process involved.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Carry out the production of a mastered stereo audio file</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C.P4 Produce a mastered stereo audio file showing a basic understanding of the process involved with consideration of the source material.</td>
<td>C.M3 Produce a bounced, mastered stereo audio file showing a clear understanding of the process involved with appreciation of the source material.</td>
<td></td>
</tr>
<tr>
<td>C.P5 Select appropriate software settings to create a bounced, mastered, stereo file based on specified criteria.</td>
<td>C.D3 Produce a bounced, mastered stereo audio file showing a thorough understanding of the process involved with a detailed understanding of the source material.</td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.P2, A.M1, A.D1)
Learning aim: B (B.P3, B.M2, B.D2)
Learning aim: C (C.P4, C.P5, C.M3, C.D3)
Further information for teachers and assessor

Resource requirements

This unit should make use of industry-standard resources. For this unit, learners must have access to:

- PC or Apple® Mac systems running DAW software capable of multitrack mixing and mastering
- multitrack DAW unprocessed song files to manipulate
- reference music, ideally to coincide with the DAW projects provided for the learners to mix and master
- monitoring headphones to use on personal computer systems
- ideally, a recording studio facility with an acoustically treated control room, studio monitor speakers and a mixing console.

Essential information for assessment decisions

Learning aim A

For distinction standard, learners will produce an evaluation of the mixing and mastering software available in the DAW. They should include dynamics, EQ and effects and make references to any research. They will use examples of situations in which each tool will be used and an assessment of the effectiveness of each tool using techniques in practice should be a prominent feature of the article.

For merit standard, learners will have analysed how advanced mixing and mastering techniques and software can be used to produce a mastered, stereo audio file. Learners will provide, where appropriate, a comparison of different software. An example of this would be limiting versus compression when used to level the dynamics of a track.

For pass standard, learners will produce a clear and concise description of the advanced software available for mixing and mastering techniques in the DAW. Learners will communicate the ideas in such a way as to show a basic understanding of the main mixing and mastering software available in the DAW, clearly demonstrating knowledge of when and how they are used. The need for mastering audio files will also be discussed.

Learning aim B

For distinction standard, learners will produce a professional mixdown that clearly meets the planned sonic direction decided by learners. All technical decisions will be clearly evidenced and learners will demonstrate a thorough understanding of the software and techniques used in their application. The work will show a high level of creativity as well as excellent overall quality.

For merit standard, learners will produce a high-quality mixdown that meets the overall planned sonic direction intended. Learners will apply appropriate software and techniques to achieve desired outcomes throughout the project and show a clear understanding of the techniques involved. The completed mixdown will be to a very high overall sonic quality with good balance and levels, and will show a degree of creativity.

For pass standard, learners will produce a basic mixdown that largely satisfies the planned sonic direction of the mix and demonstrates a basic understanding of the process involved. The final mixdown will demonstrate the right approach to the use of applied mixdown software and techniques and show an understanding of the use of dynamic processors, EQ, stereo width and effects to achieve a completed stereo audio file. All technical decisions will be clearly evidenced in the form of a diary or conclusion.
Learning aim C

For distinction standard, learners will produce a mastered audio file with noticeable sonic enhancements when compared to the original raw mix file. They will have implemented mastering software and techniques to great effect, and the finished audio file will show the near-professional sonic qualities of reference material in the same genre as the raw mix. Mastering software and techniques will have been done with a good level of creativity to make the finished piece compare well to commercial reference tracks in the genre. All technical decisions will be clearly evidenced and learners will demonstrate a thorough understanding of the software and techniques used in their application.

For merit standard, learners will produce a mastered audio file showing a high grasp of the core concepts behind mastering EQ, dynamics and effects, demonstrating their use to good effect. The mastered file will show sonic enhancements when compared to the original mix file and have no signs of ‘squashing’ or distortion (unless planned for effect). The finished audio file will compare well to reference tracks within the genre and learners will evidence any technical decisions and difficulties encountered in the process.

For pass standard, learners will produce an assignment demonstrating the use of key mastering techniques in order to produce a mastered audio file. The finished mastered audio file will be sonically good, bounced and dithered to 16 bit 44.1 kHz red book standard (or centre defined standard) at $-0.2$ to $0$ dB as a benchmark. There may be some signs of audible distortion or otherwise undesirable artefacts, but the work will show an overall understanding of the techniques used in the mastering process.

Links to other units

This unit links to:
- Unit 2: Studio Recording Techniques
- Unit 3: Music and Sound for Media
- Unit 6: DAW Production
- Unit 10: Remiking and Reworking
- Unit 16: Commercial Music Production
- Unit 18: Working and Developing as a Production Team.

Employer involvement

This unit would benefit from employer involvement in the form of:
- guest speakers from music engineers/film/TV and radio
- workshops/demonstrations by studio engineers/technicians
- webinars by professional mix engineers.
Unit 15: Music Investigation

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief
Learners explore a music topic through an in-depth investigation using the study of musicology and the techniques of research.

Unit introduction
Find something out! Explore a topic, ask questions and make discoveries. This unit gives you the opportunity to carry out an in-depth investigation into a chosen area of interest. It requires you to find out information that will be of value to yourself and also to others in the future. The potential for exploration is wide, and you will be expected to choose an appropriate area of study that has ample scope for detailed study. You might, for example want to explore some of the latest performance and production techniques; or the work of a particular record producer or composer.

In this unit, you will plan your investigation, producing schedules and phases of work and timescales for completion. You will identify information sources, extracting, collating and interpreting information and keeping a record of your research trail. The final format and presentation is your choice but should be appropriate to the area of study. It could be a written work with formal citation as used in academic journals or a dissertation, however it could also be a video documentary, podcast or series of articles or performances.

The work should be of value so that it can be presented and further used as a secondary source in future research. Conducting an investigation in this way is ideal preparation for progression to further study and higher education. It is also invaluable experience for employment where the quality of your work will be carefully scrutinised. Whatever topic you choose, it must be large enough to sustain an extended period of study.

Learning aims
In this unit you will:
A Explore techniques and opportunities for planning investigations
B Carry out investigations using appropriate sources
C Present findings of research.
## Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
</table>
| **A** | Explore techniques and opportunities for planning investigations | **A1** Phases, stages and steps to be undertaken  
**A2** Identification and justification of topic  
**A3** Research and investigation timescales | A selection of investigation plans and stages using a variety of formats, lists, mind maps, charts etc.  
Topic options identified and recorded.  
Portfolio to include scope of timings, such as Gantt charts, schedules etc.  
Evidence showing: recording of findings in appropriate formats, for example lists, diaries, schedules, database, spreadsheets etc. |
| **B** | Carry out investigation using appropriate sources | **B1** Identifying and recording sources and using citation appropriately  
**B2** Organising and conducting research  
**B3** Coping with bias and quality issues | |
| **C** | Present findings of research | **C1** Consideration of the final format and conclusions  
**C2** Presentation of the finished investigation  
**C3** Further development | Presentation of findings.  
Record of presentation of research findings.  
Ideas for further development or research. |
Content

Learning aim A: Explore techniques and opportunities for planning investigations

A1 Phases, stages and steps to be undertaken

- Separating out topics:
  - phasing a project to develop a viable and effective investigative plan.
- Deciding on an appropriate methodology:
  - the collection of data – primary and secondary sources
  - when it would be effective to complete each phase of the work
  - rehearsal schedules and availability of personnel and resources.
- Validating which sources of material are appropriate.
  - Is data biased or weighted in any particular way?
  - What variety of information is available and what form does it take?
  - How to gather and retain information in a manner and format that will be of help to your investigation.

A2 Identification and justification of topic

- Gathering suggestions and areas of interest for further scrutiny and consideration.
- Deciding and agreeing the criteria for choosing a subject/topic/area of interest:
  - agreeing on what is appropriate and suitable
  - focusing on particular perspectives of the subject matter.
- Ensuring the topic can fulfil the depth required for considered investigation and that it will benefit the study of the subject by others.
- The practicality of the choice based on availability of resources and research material and the amount of time required.
- The overall practicality of the investigation:
  - where musical performance is integral to the investigation, are there other performers available to support the topic
  - where practical elements are intended to be included, are there suitable resources available?
- Exploring topics for potential investigation:
  - focus groups and sharing ideas
  - focused small-scale queries, informal discussions, straw polls.
- Pitching ideas to others:
  - pitches could include presentations and discussions on a topic and feedback from others to help illustrate areas for investigation.

A3 Research and investigation timescales

- Deciding on a timetable for completing research:
  - hitting deadlines
  - availability of data, ordering from a supplier, access to people and resources, opening times etc.
  - fitting in work on the investigation with other work commitments.
- Scheduling of interviews and visits, and the logical ordering of activities needing to be undertaken.
- What will be included in the first draft?
  - Tutorials, seminars, second draft and review.
  - Time and scope of the proofreading and fine-tuning of the final submission.
  - Presentation of project.
Learning aim B: Carry out investigations using appropriate sources

B1 Identifying and recording sources and using citation appropriately
- Finalising what the range of available sources are:
  - what a valid primary and secondary source is and where the information can be found.
- How to use, collate and reference information:
  - books, journals, newspaper, video recordings, sound recordings, CD-ROMs, internet and interviews.
- Citation and why it is important in investigations and research that may be published or available online:
  - different methods and approaches to citation.
- Using appropriate formats to help manage information:
  - transcribing audio interviews or filming conversations
  - exploring the benefits and weaknesses of different formats for inclusion particularly across written, recorded, video, graphics and technological formats
  - collation and prioritisation of material in accordance with established and considered criteria; such as context, focus of topic and perspective.

B2 Organising and conducting research
How you organise investigations and manage information and the various methods that are available to help:
- recommended ways of storing data and backing up data
- logging the research trail, keeping within deadlines when retrieving information
- how and when to use IT tools, such as spreadsheets for collating and sorting data, databases for storing and searching for specific instances, online and mobile platforms and tools.

B3 Coping with bias and quality issues
Selecting and rejecting information:
- how to manage the selection process by using quality criteria
- knowing when to discard inappropriate or duplicated material or material that is biased or weighted.

Learning aim C: Present findings of research

C1 Consideration of the final format and conclusions
- Consideration of the best way to disseminate findings and contribute to the musicological field:
  - development of the criteria for success for final production, publication and dissemination.
- Options for the format of the finished investigation:
  - the range of formats that are available, such as written academic papers, performances, presentations, online formats or artefacts such as apps, videos or audio recordings
  - the strengths and weaknesses of each for the topic being considered.
- Quality criteria for each format in terms of structure, design, coherence, word count, length and pace.
- Production and presentation of the results of an investigation:
  - whether the quality criteria have been met
  - issues that may reflect that the investigation is not thorough enough or that indicates areas that have not been considered as previously agreed and discussed.
C2 Presentation of the finished investigation

- Final format for the research findings:
  - comprehension
  - accuracy
  - understanding
  - comparison to other similar investigations.
- Validity and reliability of the conclusion and evaluation.
- Resolution of issues and concerns explored though critical discussion around the topic, including feedback from others involved in that field.
- Reliability and structure of the references and citation used:
  - bibliography
  - how URLs are referenced
  - the referencing of authors, artists, composers, playwrights, manufacturers, organisations and individuals.

C3 Further development

- Consideration of feedback on outcomes/presentation/conclusions.
- Assessment of different skills used.
- Identification of areas for improvement/further development.
- Explore opportunities for further research/investigation.
### Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Explore techniques and opportunities for planning investigations</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.P1 Describe how selected topics can be extended and developed during an investigation.</td>
<td>A.M1 Explain topics for investigations, detailing advantages and disadvantages and areas for extension.</td>
<td>A.D1 Evaluate and plan potential topics for investigations, highlighting imaginative and comprehensive areas for analysis.</td>
</tr>
<tr>
<td>A.P2 Explain timescales and scheduling considerations in planning investigations.</td>
<td>A.M2 Analyse the planning implications for potential investigation topics.</td>
<td>B.D2 Demonstrate confidence and comprehensive management of investigation, justifying successes and challenges relating to the processes undertaken.</td>
</tr>
<tr>
<td><strong>Learning aim B: Carry out investigations using appropriate sources</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.P3 Identify and record sources appropriately.</td>
<td>B.M3 Demonstrate confident and responsive management of sources, organisation and quality control of investigation.</td>
<td></td>
</tr>
<tr>
<td>B.P4 Demonstrate how an investigation is organised and carried out.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.P5 Explain selection process for final presentation of research findings.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Present findings of research</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C.P6 Present own findings of research on specific topic.</td>
<td>C.M4 Present own findings, explaining decisions made and making detailed suggestions to improve practice in research.</td>
<td>C.D3 Present own findings, justifying decisions made for research and assessing how far they met the intended purpose, making comprehensive suggestions for improvement in research techniques.</td>
</tr>
<tr>
<td>C.P7 Explain how research techniques can be further developed.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of two summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aims: A and B (A.P1, A.P2, B.P3, B.P4, B.P5, A.M1, A.M2, B.M3, A.D1, B.D2)
Learning aim: C (C.P6, C.P7, C.M4, C.D3)
Further information for teachers and assessors

Resource requirements

Resources will depend largely on learners’ choice of subject and presentation method. However, for this unit, all learners must have access to:

- general library facilities
- the internet
- DVDs
- journals
- newspapers
- books
- sound recordings
- video recordings.

Essential information for assessment decisions

Learning aims A and B

For distinction standard, learners will bring evidence together and consider it carefully before drawing a conclusion that will form a serious and robust plan for the chosen investigation. There will be consideration of both positives and negatives and opportunities and threats to its completion, but the overall proposal will be robust and coherent. Investigation results will be brought together and considered carefully before drawing a conclusion that will form sensible and comprehensive findings from the investigation.

For merit standard, learners will carefully consider all areas of the investigation, drawing connections between investigative intentions and the possibilities for successful completion. All areas of the planning will be considered and accounted for, with connections made between the plan and the possibilities for successful completion. There should be no gaps in the plan. Learners will show they are confident in their working and are thoughtful and positive in how they continue in their investigations. Learners will not always fully demonstrate connectivity between the range of their investigation and the sources or next steps that need to be undertaken.

For pass standard, learners will provide evidence of conclusions being drawn and examples of why topics may be suitable or not suitable for investigation, for example where a topic will require first person interviews or research that will be either too expensive or uncontrolled. Learners will make a theory or hypothesis of how the investigation will progress that may be untested or hypothetical. There will be evidence of a theory for the best way to plan and complete the investigation, with consideration being given to format and a plan with examples and ideas of both positive and negative approaches to the issues. The conclusion on how the investigation should proceed and the format of the final product should be clear. Learners will undertake their investigation in an efficient and systematic manner although only the main features are used. Learners may show some consideration of the material being investigated although they may not show they fully discern the topics’ breadth.

Learning aims C

For distinction standard, learners will consider the positives, negatives, opportunities and threats to the completion of the music investigation; but overall the investigation will be complete, robust and coherent.

For merit standard, learners will fully explore and consider all areas of the presentation and publishing options, with connections being drawn between the material being covered and how the final presentation will be important to the success of the investigation.

For pass standard, learners will develop a conclusion on the best final format of the investigation, presenting evidence to support the hypothesis that includes some examples. An opinion is needed to justify the final choice for presentation that will be backed up by reasons and evidence.
Links to other units

The knowledge and skills you develop in other units across the course can be used in this unit.

Employer involvement

This unit would benefit from employer involvement in the form of guest speakers from:

- authors (biographies/styles/genres)
- contributors/researchers for radio/TV/papers
- research fellows from universities.
Unit 16: Commercial Music Production

Level: 3  
Unit type: Internal  
Guided learning hours: 60

Unit in brief

Learners will explore the audio production techniques and ear-catching songwriting styles associated with commercial music.

Unit introduction

The creatively disciplined, business orientated, and highly competitive area of commercial music remains the key interest of the major financial forces behind the music industry. Commercial music is a constant in the ever-shifting musical landscape, making it highly desirable for the student of music technology to have an understanding of this key area.

In this unit, you will develop the technical skills required to produce modern, commercially driven songs, and also explore the creative techniques which help to define the sound of commercial music.

Commercial music reflects the tastes and values of the population, and continues to contribute significantly to the UK economy. This unit aims to equip learners with the techniques that will help them to compete in the world of popular music writing and production.

Learning aims

In this unit you will:

A Explore the creation of commercially successful music
B Create a finished commercial music product
C Review the production processes used in the creation of commercially successful music.
## Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A</strong></td>
<td>Explore the creation of commercially successful music</td>
<td><strong>A1</strong> Meeting professional standards in commercial music production  &lt;br&gt; <strong>A2</strong> Exploring musically and technically creative processes used in commercial music production</td>
</tr>
<tr>
<td><strong>B</strong></td>
<td>Create a finished commercial music product</td>
<td><strong>B1</strong> Responding to commercial music trends in own music  &lt;br&gt; <strong>B2</strong> Creating finished commercial music</td>
</tr>
<tr>
<td><strong>C</strong></td>
<td>Review the production processes used in the creation of commercially successful music</td>
<td><strong>C1</strong> Evaluation of finished commercial music and the production processes used</td>
</tr>
</tbody>
</table>
Content

Learning aim A: Explore the creation of commercially successful music

A1 Meeting professional standards in commercial music production

- Consideration of what makes a song commercially successful:
  - structure, arrangement
  - instrumentation and lyrical content, e.g. mood, tone, dynamics, tempo, narrative/subject
  - responding to market trends and other external influences, e.g. labels, Artists and Repertoire (A&R), fan base
  - production values, e.g. polished, loud master, sound effects (SFX)/'ear candy'
  - creative compromises versus artistic vision.

- Commercially successful music for different markets, e.g. R&B, jazz, African.

- Feedback and reflection throughout the production process:
  - meeting requirements of target market, online feedback
  - responding to creative demands – internal (writer’s block, artistic vision), external (commercial pressures, band disputes, time, costs, taste)
  - industry demands – A&R, labels, artists, publishers, fashion, celebrity, media pressure
  - reviewing own progress.

A2 Exploring musically and technically creative processes used in commercial music production

- Musically creative production processes:
  - musical starting points:
    - choosing instruments for different genres and styles – ‘real’, e.g. piano, guitar recordings in DAW and ‘virtual’ synthesisers, samplers, drum machines
    - using musical instrument digital interface (MIDI) tools for composing, e.g. arpeggiator, chord generators, note repeat
    - creating and recording parts
    - arranging for commercial markets
  - vocal elements:
    - writing lyrics – narrative-based, concept-based
    - creating melodies – top lines, hooks, chants, verse and chorus, refrains
    - vocal styles and approaches, e.g. soft verse, forceful chorus
    - sampling from other music, e.g. Gregorian chants
    - working with singers and backing singers – vocal ranges and keys, collaboration, coaching, correcting performances, co-writing
  - structural elements:
    - complex song structures – rock, folk, R&B (intro, verse, pre-chorus, chorus) and simple song structures – hip hop (verse, chorus, verse), dance (chorus and variations).

- Technically creative production processes:
  - making instrumental backing tracks:
    - experimenting with genres – dance, pop, indie, hip hop, Bollywood
    - creating and developing starting points – beats, rhythms, melodies, chords
  - recording techniques:
    - vocal production techniques – vocal coaching, vocal comping, tuning, tracking
    - instrumental production techniques – punch ins, loop points.

- Production and arrangement of vocal music:
  - making your song stand out – layered chorus, bright sonic palette, passing notes, builds, drops, SFX, vocal edits.
Learning aim B: Create a finished commercial music product

B1 Responding to commercial music trends in creation of own music

• Drawing influences from commercial trends:
  o listening to material to provide a reference point for current successful commercial music.
• Referencing commercially successful music during the production process.
• Responding to feedback.

B2 Creating finished commercial music

• Collaboration:
  o working with singers – vocal ranges and keys collaboration, coaching, correcting performances, co-writing
  o working with instrumentalists – producing in sessions
  o communicating musical/production ideas
  o effective planning – realistic and achievable goals, teamwork and collaboration (studio, rehearsal, online).
• Refining musical ideas:
  o finishing instrumental and vocal parts
  o overdubbing parts
  o embellishing production
  o stripping back production
  o finishing/rewriting lyrics.
• Finishing musical material:
  o effective planning, working to deadlines and managing time constraints, e.g. task lists, making notes
  o managing feedback – additional mix and production, making changes to material
  o rough mix/demo mix
  o final mix/radio edit.
• Perform/demonstrate finished commercial music and obtain feedback.

Learning aim C: Review the production processes used in the creation of commercially successful music

C1 Evaluation of finished commercial music and the production processes used

• Review of finished commercial music:
  o the success of the final work in meeting the requirements of commercially successful music
  o own work processes, including time planning, reaction to feedback, standard of finished piece
  o analysis of own commercial music production achievements in comparison with others, and relating these to future intentions
  o justification of decisions made and quality of own selective practice
  o lessons learned for future work.
## Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Explore the creation of commercially successful music</strong></td>
<td></td>
<td>A.D1 Evaluate the production techniques and processes used to create different types of commercially successful music.</td>
</tr>
<tr>
<td>A.P1 Explain how production techniques and processes contribute towards the creation of different types of commercially successful music.</td>
<td>A.M1 Analyse how production techniques and processes contribute towards the creation of different types of commercially successful music.</td>
<td></td>
</tr>
<tr>
<td>A.P2 Explain the key principles underpinning the creation of commercially successful music.</td>
<td>A.M2 Analyse the key principles underpinning the creation of commercially successful music.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Create a finished commercial music product</strong></td>
<td>B.D2 Produce creative, finished, near professional quality, music for a commercial market, using a range of production techniques and processes.</td>
<td></td>
</tr>
<tr>
<td>B.P3 Produce finished music for a commercial market using a range of production techniques and processes.</td>
<td>B.M3 Produce creative, finished music for a commercial market using a range of production techniques and processes.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Review the production processes used in the creation of commercially successful music</strong></td>
<td>C.D3 Evaluate how far the finished music meets the requirements of commercially successful music, making specific technical suggestions for how own practice can be improved.</td>
<td></td>
</tr>
<tr>
<td>C.P4 Explain how the finished music meets the requirements of commercially successful music, making suggestions for improvements.</td>
<td>C.M4 Analyse how the finished music meets the requirements of commercially successful music, making specific technical suggestions for how own practice can be improved.</td>
<td></td>
</tr>
<tr>
<td>C.P5 Explain how own commercial music production practice can be further developed.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.P2, A.M1, A.M2, A.D1)
Learning aim: B (B.P3, B.M3, B.D2)
Learning aim: C (C.P4, C.P5, C.M4, C.D3)
Further information for teachers and assessors

Resource requirements

This unit should make use of industry standard resources.

For this unit, learners must have access to:

- computers with appropriate software installed, such as Apple® iMac with Logic Pro X\textsuperscript{SM}, Windows desktop PC with Cubase\textsuperscript{©}, laptops with Ableton Live
- MIDI keyboards and headphones
- audio interfaces and microphones
- studios or pods
- music technology magazines, books or online resources.

Essential information for assessment decisions

Learning aim A

For distinction standard, learners will produce relevant evidence of in-depth experimentation with musically and technically creative production processes. The musical sketches will be of a high quality and demonstrate that planning has taken place, be professionally presented and contain well-chosen musical elements, as well as the appropriate structure and overall production aesthetics appropriate for the styles chosen.

In addition to the practical work submitted, learners will submit suitable evidence of investigative research into commercial production techniques and processes. They will provide examples of how and why music becomes commercially successful, including reference to both the music production process, and external influences. The evidence will be professional, logically structured, use the correct terminology. It will be suitable for the given audience.

For merit standard, learners will demonstrate detailed experimentation with musically and technically creative production processes. Some of the ideas will be successful and will contain well-chosen production techniques and musical elements. The evidence of investigative research will be clearly presented and learners will show the links between the creative production process and the wider industry, in the creation of commercially successful music. This evidence will be structured, use the correct terminology. It will be suitable for the given audience.

For pass standard, learners will demonstrate experimentation with musically and technically creative production processes, by explaining how and why certain techniques are effective. Learners will also explain how these processes contribute towards the creation of commercially successful music, including the influence of external pressures on the artist's creative process. It will be suitable for the given audience.

Learning aim B

For distinction standard, learners will undertake the creation of finished commercial music by successfully using a range of musically and technically creative production techniques. The finished piece will be near professional in quality and the musical palette will reflect current trends in commercial music, as will the choice of technical production elements, such as creative effects processing.

For merit standard, learners will undertake the creation of finished commercial music using a range of musically and technically creative production techniques. The finished piece will reflect current trends in commercial music, and creativity will be evident in the overall quality of music.

For pass standard, learners will undertake the creation of finished commercial music, using a range of musical and technical production techniques. The finished piece should show evidence that learners have considered current commercial trends while creating the music. The overall presentation will be suitable.
Learning aim C

For distinction standard, learners will evaluate how creative and technical decisions were made. They will discuss the strengths and weaknesses of their work, and how any difficulties were overcome and alternative solutions applied during the production process. Learners will clearly explain how the work produced will be used to support future initiatives and personal development goals.

For merit standard, learners will review how their music met the requirements of a final commercial music submission, methodically explaining how their choice of techniques and processes obtained the desired result, but also giving reasons for how it could be improved. Learners’ plans for future skills development will refer to specific techniques and processes that need development.

For pass standard, learners will review the creative and technical production processes used, and how and why they helped to obtain the desired characteristics. Plans for skills development will be broad without specific action points.

Links to other units

This unit links to:
- Unit 6: DAW Production
- Unit 10: Remixing and Reworking
- Unit 17: Music Technology and Musicianship.

Employer involvement

This unit would benefit from employer involvement in the form of:
- guest composers and lyricists
- guest speakers from DJs, music critics
- workshops from vocalists, backing singers and bands
- workshops from record producers.
Unit 17: Music Technology and Musicianship

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief

Learners will develop general musicianship by gaining an understanding of how to use a variety of musical elements in music production.

Unit introduction

Professional music technicians are more successful in the studio when they have a practical and theoretical understanding of music, or are musicians themselves. They better understand what the requirements of musicians are if they have their own musical understanding and experience. This unit gives learners the opportunity to develop an understanding of musicianship and become more effective producers.

In this unit, you will identify musical elements used in recordings and explore musicianship skills based on their use. You will gain an understanding of musical terms and techniques and apply these in practical music production work.

This unit will prepare learners to work more effectively alongside musicians, sound engineers and producers, and enable them to progress to higher education or to the music industry.

Learning aims

In this unit you will:

A Understand the elements of music
B Explore chords and scales to produce musical ideas
C Develop musically contrasting tracks using musical elements.
### Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
</table>
| **A** Understand the elements of music | A1 Elements of music  
A2 Instrumentation | A blog comparing the use of different elements of music in contrasting recordings. |
| **B** Explore chords and scales to produce musical ideas | B1 Keyboard knowledge in music production  
B2 Chord sequences using a variety of chords  
B3 Exploring and performing or inputting a range of scales | Sequenced ideas presented as sequencer files, showing a variety of ideas produced using chords or chord sequences and appropriate scales. |
| **C** Develop musically contrasting tracks using musical elements | C1 Musical structures  
C2 Keyboard skills or suitable input techniques to produce a variety of tracks | Completed pieces of music presented as sequencer tracks, produced using a variety of musical elements. |
Content

Learning aim A: Understand the elements of music

A1 Elements of music

- Melody:
  - scales: how scales are used to construct melodic material
  - use of melody in structure: catchy hook in chorus.

- Harmony:
  - chords: chord structures
  - tonality – major/minor/modal
  - transposition
  - chord sequences and modulation.

- Rhythm:
  - time signatures
  - rests/silence
  - simple time, compound time
  - use of time and rhythmic techniques:
    - accents
    - pauses, stop time, repeats
    - rubato
  - tempo/beats per minute (BPM).

- Expression:
  - dynamics: associate dynamic markings with musical instrument digital interface (MIDI) velocity/automation
  - texture: monophonic, homophonic and polyphonic – layers of music.

A2 Instrumentation

- Recognising instrument range and timbre:
  - voice – natural, sampled, effected and soprano, alto, tenor, bass (SATB)
  - guitar – acoustic, electric, bass
  - drums/percussion – electronic, acoustic
  - orchestral instruments - strings, brass, woodwind, percussion, other,
    e.g. harp
  - keyboards, e.g. piano, synthesiser, electric piano, sampler.

Learning aim B: Explore chords and scales to produce musical ideas

B1 Keyboard knowledge in music production

- Keyboard layout:
  - range and octaves
  - middle C on the piano stave in sequencing
  - tones and semitones
  - inputting.

- Trying out hand techniques on the keyboard:
  - finger key placement
  - use of thumbs
  - use two hands at the keyboard.
B2  Chord sequences using a variety of chords
- Experiment with chords (inputting or playing):
  - major and minor chord structure
  - 7th chords and jazz chords
  - diminished and augmented chords
  - extended chords
  - suspended chords.
- Chord sequences:
  - the 3-chord trick
  - 12-bar blues
  - verse/chorus.
- The use of chords and chord sequences in different genres.

B3  Exploring and performing or inputting a range of scales
Scales:
- tones and semitones
- major and minor scale structure and patterns
- blues scale/blue notes
- pentatonic scale
- chromatic scale
- whole tone scale
- scales in melody.

Learning aim C: Develop musically contrasting tracks using musical elements

C1  Musical structures
- Time and rhythm:
  - simple and compound time
  - metre and pulse
  - time signatures
  - syncopation
  - cross rhythms
  - pauses, breaks.
- Harmonic structures – using chords and intervals:
  - tonal harmony
  - key signatures
  - dissonance
  - jazz harmony
  - cadences
  - formal structure and how harmony works within it, such as the 12-bar blues – using the chord sequence to make a structure.
- Melodic structures:
  - melodic development – question and answer
  - scales in melody
  - intervals within melody
  - counter melody
  - imitation, repetition and ostinato.

C2  Keyboard skills or suitable input techniques to produce a variety of tracks
- Inputting notes such as playing notes in, drawing notes in, step write.
- Using time and rhythmic structures to create whole music tracks.
- Using scales, chords and chord sequences to create whole music tracks.
- Using melodic structures to create whole music tracks.
### Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand the elements of music</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.P1 Explain how elements of music work in contrasting recordings.</td>
<td>A.M1 Analyse why different elements of music and instrumentation work in contrasting recordings.</td>
<td>A.D1 Evaluate why different elements of music and instrumentation work in contrasting recordings.</td>
</tr>
<tr>
<td>A.P2 Explain how instrumentation works in contrasting recordings.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Explore chords and scales to produce musical ideas</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.P3 Produce musical ideas that show basic understanding and use of chords and scales.</td>
<td>B.M2 Produce musical ideas that show coherent understanding and use of chords and scales.</td>
<td>B.D2 Produce musical ideas that show a thorough and coherent understanding and use of chords and scales.</td>
</tr>
<tr>
<td><strong>Learning aim C: Develop musically contrasting tracks using musical elements</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C.P4 Produce music tracks that show basic understanding of musical elements.</td>
<td>C.M3 Produce music tracks that show coherent understanding of musical elements</td>
<td>C.D3 Produce music tracks that show a thorough and coherent understanding of musical elements.</td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.P2, A.M1, A.D1)
Learning aim: B (B.P3, B.M2, B.D2)
Learning aim: C (C.P4, C.M3, C.D3)
Further information for teachers and assessors

Resource requirements
This unit should make use of industry standard resources.
For this unit, learners must have access to:
- computers with MIDI keyboards and/or pianos
- teachers to direct and lead sessions on musicianship theory: scales, chords, chord sequences
- opportunities to develop, practise and rehearse musicianship using sequencing software and/or the keyboard as the model to illustrate understanding and practice
- recordings, scores and listening spaces.

Essential information for assessment decisions

Learning aim A
For distinction standard, learners will listen to contrasting recordings and evaluate the elements of music in a coherent way. Learners will refer to relevant examples in the recordings to illustrate points made, making comparisons of how the elements are used in different ways within the different recordings.
For merit standard, learners will listen to the contrasting recordings and analyse how the elements of music are used in detail. Learners will use appropriate examples in the recordings to illustrate points made, making some comparisons that show a good understanding of the different ways that elements of music are used in a composition.
For pass standard, learners will listen to contrasting recordings and explain the elements of music heard. There may be some explanation of how different chords and other elements are used in the composition of the music. Learners will refer to a few examples in the recordings to back the points made, making a few comparisons to indicate how the elements are used in different ways.

Learning aim B
For distinction standard, learners will demonstrate an in-depth understanding of scales and chords in the ideas presented. The ideas will show that learners understand chord sequences thoroughly, using a wide variety of different chords and progressions, and that the scales or melodies used completely match to the more complex chords used.
For merit standard, learners will demonstrate a competent understanding of scales and chords in the ideas presented. The ideas will show that learners are able to match complex chords and melodies coherently, and there will be variation in the choice of chords and accompanying scales or melodies.
For pass standard, learners will demonstrate a basic understanding of scales and chords in the ideas presented. The ideas will show that learners are able to match scales and chords but these are unlikely to be complete and the melodies will be basic and may be repetitive. A small variation in chord sequences or patterns will be provided.

Learning aim C
For distinction standard, learners will create completed, contrasting music tracks that use a wide variety of chords, scales and other musical elements. Structures will be coherent, with use of musical elements that shows a clear understanding of how they work together. There will be variation in the musical elements chosen across the tracks. Learners will use either keyboard skills or other input techniques to accurately show their detailed understanding of the musical elements being used.
For merit standard, learners will create completed, contrasting music tracks that use a variety of chords, scales and other musical elements. Structures will be coherent and there will be variation across the tracks. Learners will use either keyboard skills or other input techniques to show their clear understanding of the chords, scales and other musical elements. There will be a few inaccuracies.

For pass standard, learners will create completed contrasting music tracks that use basic chords, scales and other musical elements. There will be some structure but this may be similar across all tracks. Learners will use either keyboard skills or other input techniques to show their basic understanding of the chords, scales and other musical elements. There may be some inaccuracies in the input of the elements of the music, either by playing or by inputting.

Links to other units
This unit links to:
- Unit 5: Music Technology in Context
- Unit 9: Composing Music
- Unit 10: Remixing and Reworking Music
- Unit 12: Music Technology in Performance
- Unit 16: Commercial Music Production
- Unit 18: Working and Developing as a Production Team.

Employer involvement
This unit would benefit from employer involvement in the form of:
- guest speakers from music technicians/producers
- workshops by keyboard professionals
- webinars by keyboard professionals.
Unit 18: Working and Developing as a Production Team

Level: 3
Unit type: Internal
Guided learning hours: 60

Unit in brief

Learners will develop an understanding of the collaborative process by which a music recording project is carried out.

Unit introduction

A significant feature of the contemporary music industry is the prominence of projects featuring collaborations between artists, producers, MCs and musicians. In this unit, you will contribute to a music project that creates and develops an original piece of music.

You will explore the roles and work involved in carrying out a successful music project, and how the organisation of the production process provides a framework for effective, creative development and control. As well as making a significant contribution to a piece of music, you will also review the work involved to reflect on your contribution to the successful outcome.

You will develop your understanding of the music production process and personal skills such as self-organisation, communication and meeting deadlines. This unit will help you progress to higher education and to employment in recording and songwriting.

Learning aims

In this unit you will:

A Understand the different roles and responsibilities involved in the music production process
B Undertake a music production project
C Review the music production project.
## Summary of unit

<table>
<thead>
<tr>
<th>Learning aim</th>
<th>Key content areas</th>
<th>Recommended assessment approach</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>The music production process</td>
<td>Presentation (video required) of the production process to the group, the roles involved and an assessment of how the roles and the work interacts in the process.</td>
</tr>
<tr>
<td>B</td>
<td>Undertake a music production process</td>
<td>Meeting notes with action planning and tasks to be carried out, including documents or physical evidence from these tasks. Individual logs documenting the production process. Video of meetings and production sessions. Teacher observations.</td>
</tr>
<tr>
<td>C</td>
<td>Review of the music production process and contribution of the different roles in meeting the requirements of the brief</td>
<td>Recorded interview that evaluates the success of the project and how learners contributed to this in their role.</td>
</tr>
</tbody>
</table>
Content

Learning aim A: Understand the different roles and responsibilities involved in the music production process

A1 The music production process

- Roles in the music production process include:
  - creative – songwriter, lyricist, composer, arranger, vocalist
  - organisational – producer, studio manager, artist manager
  - support or technical – engineer, programmer, session musician, sound and/or equipment technician.

- Possible overlap between the roles especially in smaller organisations.

- Elements of the production process:
  - the use of production meetings
  - creative ideas and project intentions in response to brief
  - action planning, involving setting targets
  - identifying constraints and resource requirements in fulfilling the brief
  - costings for the production, artwork and marketing for the finished product
  - deadlines and constraints of working to a budget and meeting a release date
  - consideration of the use of technical and musical resources, including bringing in ‘session’ musicians for specific elements
  - drawing up a production schedule
  - booking and organising sessions
  - reviewing of progress and mixes, and progress against targets
  - organising mastering sessions.

Learning aim B: Undertake a music production project

B1 Undertake a music production project

- Preparatory work as a production team:
  - establish timeframe and budget
  - creative focus for the project, using a relevant brief, or generating own brief
  - negotiated roles and responsibilities
  - identification of resources and additional personnel
  - budgeting studio time and costs
  - outline schedule for project
  - costs of a CD run or website.

- Individual work as part of a production team. Records of examples of the following:
  - contribute to a series of production meetings
  - carry out agreed role and tasks to achieve agreed targets
  - constraints, including budget, time and available resources should be addressed
  - records of agreed actions and schedules
  - individual logs of work carried out, communication with others and ideas for the production work
  - professional behaviour and working relationships
  - professionalism shown in interaction between roles, effective communication
  - time management, taking a proactive approach
  - initiatives arising from creative opportunities.
Learning aim C: Review the music production project

C1 Review of the music production process and contribution of the different roles in meeting the requirements of the brief

• Evaluation of the project in the context of the finished project against the stated intentions for the project and given constraints.
• Personal evaluation – a reflection on individual effectiveness in the role and contribution of work to the project.
• The review will include:
  o how successful the project is in meeting the stated requirements
  o examples of feedback from peers and/or professionals
  o how realistic or feasible the stated intentions for the project are
  o how successful you are in working within identified constraints
  o the decisions taken that influence the production process and whether they are justified given the circumstances
  o the strengths and weaknesses of the production process
  o the creative or procedural opportunities that arise during the production process, and how they affect the quality of your work
  o how effective you are in your role, in terms of meeting deadlines, communicating with others, planning your work, contributing ideas or showing initiative
  o how you review your progress during the project and whether this is effective
  o what you would do differently for your next project and why.
## Assessment criteria

<table>
<thead>
<tr>
<th>Pass</th>
<th>Merit</th>
<th>Distinction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Learning aim A: Understand the different roles and responsibilities involved in the music production process</strong></td>
<td></td>
<td><strong>A.D1</strong> Evaluate how all the roles involved in the music production process interact and how they contribute to the success of the music production process.</td>
</tr>
<tr>
<td><strong>A.P1</strong> Describe a range of roles carried out by a music production team and their contribution to the music production process.</td>
<td><strong>A.M1</strong> Explain the purpose of a range of roles by a team, and the relevance of their contribution to the music production process.</td>
<td></td>
</tr>
<tr>
<td><strong>A.P2</strong> Describe the production planning involved in a music project.</td>
<td><strong>A.M2</strong> Explain how production planning contributes to the success of a music project.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim B: Undertake a music production project</strong></td>
<td><strong>B.D2</strong> Undertake a role in collaboration with others in the music production team and perform tasks to a professional standard showing initiative and commitment.</td>
<td></td>
</tr>
<tr>
<td><strong>B.P3</strong> Undertake a role in collaboration with others in the music production team and perform tasks in a timely and adequate manner.</td>
<td><strong>B.M3</strong> Undertake a role in collaboration with others in the music production team and perform tasks diligently.</td>
<td></td>
</tr>
<tr>
<td><strong>Learning aim C: Review the music production project</strong></td>
<td></td>
<td><strong>C.D3</strong> Evaluate how own work contributed to the project, making comprehensive and detailed suggestions for how own practice can be improved.</td>
</tr>
<tr>
<td><strong>C.P4</strong> Explain how own work contributed to the project.</td>
<td><strong>C.M4</strong> Analyse how own work contributed to the project, making detailed suggestions for how own practice can be improved.</td>
<td></td>
</tr>
</tbody>
</table>
Essential information for assignments

The recommended structure of assessment is shown in the unit summary along with suitable forms of evidence. Section 6 gives information on setting assignments and there is further information on our website.

There is a maximum number of three summative assignments for this unit. The relationship of the learning aims and criteria is:

Learning aim: A (A.P1, A.P2, A.M1, A.M2, A.D1)
Learning aim: B (B.P3, B.M3, B.D2)
Learning aim: C (C.P4, C.P5, C.M4, C.D3)
Further information for teachers and assessors

Resource requirements

For this unit, learners must have access to:
- a range of recording equipment and workstations
- collaboration with learners on media and graphic design courses (could be appropriate).

Essential information for assessment decisions

Learning aim A

For distinction standard, learners will give a detailed evaluation of how essential roles, planning and work interact in a successful music production. The focus will be on the benefits of creative cooperation, the effectiveness of planning in anticipating correctly identified constraints and problems, and possible opportunities to progress the production.

For merit standard, learners will give a detailed explanation of the relevance and importance of essential roles and associated work in the music production process. Learners will explain how the planning of the music production process contributes to the success of the project, with some mention of constraints or possible problems.

For pass standard, learners will give a detailed description of the essential roles and relevant work. Learners will give a detailed description of the planning of the music production process.

Relevant evidence will include learners’ research and prepared documentation, video of presentations and associated Q&A sessions accompanied by assessor’s observations.

Learning aim B

For distinction standard, learners will demonstrate initiative in developing the tasks of both themselves and others, to capitalise on opportunities or improve the music production. Learners will demonstrate professional behaviour through their understanding of the role and personal commitment in their conduct with others, timekeeping and preparation.

For merit standard, learners will carry out their role and tasks as part of a team, showing an understanding of how their work links with others by performing tasks to enhance the work of others. Learners will show commitment through good timekeeping and preparation.

For pass standard, learners will carry out an allocated role and tasks given to them competently and in agreed timeframes.

Relevant evidence will include videos of meetings and music production activities accompanied by the assessor’s observations of individual learner’s contributions at specific times in the process, as well as examples of learners’ own input and activity in the project.

Learning aim C

For distinction standard, learners will provide a detailed evaluation of their work, and that of the team in carrying out the music production process. They will give clear justifications of their opinions regarding the success of the project against stated intentions, using available feedback, and they will suggest where improvements could be made. Learners will evaluate their own input into the production process, detailing the use and development of their own personal skills, giving specific and detailed suggestions for improvement.

For merit standard, learners will analyse how they contributed to the project with reference to the effectiveness of the music production process given the stated intentions. Learners will consider their own skills and also provide clear and relevant targets for improvement.

For pass standard, learners will explain their contribution to the music production process and give brief explanations regarding the relevance of their work and the success of the project. Learners will give a brief explanation of how they might develop their skills when contributing to future projects. Relevant evidence should be written documents and/or a video blog referencing learners’ own activity, the work of the team and the final music product against the original intentions and feedback received.
Links to other units

This unit links to:
• Unit 2: Studio Recording Techniques
• Unit 4: Music Technology Project
• Unit 6: DAW Production.

Employer involvement

This unit would benefit from employer involvement in the form of guest speakers from:
• music production companies
• artists involved in collaboration.
4 Planning your programme

How do I choose the right BTEC National qualification for my learners?

BTEC Nationals come in a range of sizes, each with a specific purpose. You will need to assess learners very carefully to ensure that they start on the right size of qualification to fit into their 16–19 study programme, and that they take the right pathways or optional units that allow them to progress to the next stage.

If a learner is clear that they want to progress to the workplace they should be directed towards an occupationally-specific qualification, such as a BTEC National Diploma, from the outset.

Some learners may want to take a number of complementary qualifications or keep their progression options open. These learners may be suited to taking a BTEC National Certificate or Extended Certificate. Learners who then decide to continue with a fuller vocational programme can transfer to a BTEC National Diploma or Extended Diploma, for example for their second year.

Some learners are sure of the sector they want to work in and are aiming for progression into that sector via higher education. These learners should be directed to the two-year BTEC National Extended Diploma as the most suitable qualification.

As a centre, you may want to teach learners who are taking different qualifications together. You may also wish to transfer learners between programmes to meet changes in their progression needs. You should check the qualification structures and unit combinations carefully as there is no exact match among the different sizes. You may find that learners need to complete more than the minimum number of units when transferring.

When learners are recruited, you need to give them accurate information on the title and focus of the qualification for which they are studying.

Is there a learner entry requirement?

As a centre it is your responsibility to ensure that learners who are recruited have a reasonable expectation of success on the programme. There are no formal entry requirements but we expect learners to have qualifications at or equivalent to Level 2.

Learners are most likely to succeed if they have:

- five GCSEs at good grades and/or
- BTEC qualification(s) at Level 2
- achievement in English and mathematics through GCSE or Functional Skills.

Learners may demonstrate ability to succeed in various ways. For example, learners may have relevant work experience or specific aptitude shown through diagnostic tests or non-educational experience.

What is involved in becoming an approved centre?

All centres must be approved before they can offer these qualifications – so that they are ready to assess learners and so that we can provide the support that is needed. Further information is given in Section 8.

What level of sector knowledge is needed to teach these qualifications?

We do not set any requirements for teachers but expect that centres will assess the overall skills and knowledge of the teaching team to ensure that they are relevant and up to date. This will give learners a rich programme to prepare them for employment in the sector. As part of the requirements of the programme are to involve employers in delivery this should support centres in ensuring that they are following up to date practices when delivering the programme.

What resources are required to deliver these qualifications?

As part of your centre approval you will need to show that the necessary material resources and work spaces are available to deliver BTEC Nationals. For some units, specific resources are required. This is indicated in the units.
How can myBTEC help with planning for these qualifications?

myBTEC is an online toolkit that supports the delivery, assessment and quality assurance of BTECs in centres. It supports teachers with activities, such as choosing a valid combination of units, creating assignment briefs and creating assessment plans. For further information see Section 10.

Which modes of delivery can be used for these qualifications?

You are free to deliver BTEC Nationals using any form of delivery that meets the needs of your learners. We recommend making use of a wide variety of modes, including direct instruction in classrooms or work environments, investigative and practical work, group and peer work, private study and e-learning.

What are the requirements for meaningful employer involvement?

Requirements

This BTEC National Foundation Diploma in Music Technology has been designed as a Tech Level qualification. As an approved centre you are required to ensure that during their study, every learner has access to meaningful activity involving employers. Involvement should be with employers from the Music Technology sector and should form a significant part of the delivery or assessment of the qualification. Each centre’s approach to employer involvement will be monitored in two ways. It will be monitored at centre level in the first term each year as part of the annual quality management review process that addresses centre strategy for delivery, assessment and quality assurance, when we will ask you to show evidence of how employer involvement is provided for all learners. You will need to show evidence in order to gain reporting clearance for certification. It will be monitored also at programme level as part of the standards verification process to confirm that plans for employer involvement meet the requirements of the specification. These approaches are designed to ensure additional activities can be scheduled where necessary so learners are not disadvantaged (see Section 8: Quality assurance).

We know that the vast majority of programmes already have established links with employers. In order to give you maximum flexibility in creating and strengthening employer involvement, we have not specified a particular level of input from employers. However, meaningful employer involvement, as defined below, should contribute significantly to at least one mandatory unit.

• There are suggestions in many of the units about how employers could become involved in delivery and/or assessment. These suggestions are not exhaustive and there will be other possibilities at local level.

Employer involvement in these units is subject to verification as part of the standards verification process (see Section 8).

Definition

Activities that are eligible to be counted as meaningful engagement are:

• structured work experience or work placements that develop skills and knowledge relevant to the qualification
• projects or assessments set with input from industry practitioners
• master classes or guest lectures from industry practitioners
• ‘expert witness’ reports from practitioners that contribute to the assessment of a learner’s work.

There may be other ways in which learners can benefit from contact with employers or prepare for employment, such as listening to careers talks or working in simulated environments. While they provide benefits to learners they do not count as meaningful engagement.

Support

It is important that you give learners opportunities that are high quality and directly relevant to their study. We will support you in this through guidance materials and by giving you examples of best practice.
What support is available?

We provide a wealth of support materials, including curriculum plans, delivery guides, authorised assignment briefs, additional papers for external assessments and examples of marked learner work.

You will be allocated a Standards Verifier early on in the planning stage to support you with planning your assessments. There will be extensive training programmes as well as support from our Subject Advisor team.

For further details see Section 10.

How will my learners become more employable through these qualifications?

All BTEC Nationals are mapped to relevant occupational standards (see Appendix 1).

In the mandatory content and the selected optional units that focus on technical preparation learners will be acquiring the key knowledge and skills that employers need. Also, employability skills, such as team working and entrepreneurialism, and completing realistic tasks have been built into the design of the learning aims and content. This gives you the opportunity to use relevant contexts, scenarios and materials to enable learners to develop a portfolio of evidence that demonstrates the breadth of their skills and knowledge in a way that equips them for employment.
5 Assessment structure and external assessment

Introduction

BTEC Nationals are assessed using a combination of internal assessments, which are set and marked by teachers, and external assessments which are set and marked by Pearson:

- mandatory units have a combination of internal and external assessments
- all optional units are internally assessed.

We have taken great care to ensure that the assessment method chosen is appropriate to the content of the unit and in line with requirements from employers and higher education.

In developing an overall plan for delivery and assessment for the programme, you will need to consider the order in which you deliver units, whether delivery is over short or long periods and when assessment can take place. Some units are defined as synoptic units (see Section 2).

Normally, a synoptic assessment is one that a learner would take later in a programme and in which they will be expected to apply learning from a range of units. Synoptic units may be internally or externally assessed. Where a unit is externally assessed you should refer to the sample assessment materials (SAMs) to identify where there is an expectation that learners draw on their wider learning. For internally-assessed units, you must plan the assignments so that learners can demonstrate learning from across their programme. A unit may be synoptic in one qualification and not another because of the relationship it has to the rest of the qualification.

We have addressed the need to ensure that the time allocated to final assessment of internal and external units is reasonable so that there is sufficient time for teaching and learning, formative assessment and development of transferable skills.

In administering internal and external assessment, the centre needs to be aware of the specific procedures and policies that apply, for example to registration, entries and results. An overview with signposting to relevant documents is given in Section 7.

Internal assessment

Our approach to internal assessment for these qualifications will be broadly familiar to experienced centres. It offers flexibility in how and when you assess learners, provided that you meet assessment and quality assurance requirements. You will need to take account of the requirements of the unit format, which we explain in Section 3, and the requirements for delivering assessment given in Section 6.

External assessment

A summary of the external assessment for this qualification is given in Section 2. You should check this information carefully, together with the unit specification and the sample assessment materials, so that you can timetable learning and assessment periods appropriately.

Learners must be prepared for external assessment by the time they undertake it. In preparing learners for assessment you will want to take account of required learning time, the relationship with other external assessments and opportunities for retaking. You should ensure that learners are not entered for unreasonable amounts of external assessment in one session. Learners may resit an external assessment to obtain a higher grade of near pass or above. If a learner has more than one attempt, then the best result will be used for qualification grading, up to the permitted maximum. It is unlikely that learners will need to or benefit from taking all assessments twice so you are advised to plan appropriately. Some assessments are synoptic and learners are likely to perform best if these assessments are taken towards the end of the programme.
Key features of external assessment in music technology

In music technology, after consultation with stakeholders, we have developed the following.

- **Unit 5: Music Technology in Context** in which learners are expected to learn and show their understanding of the external technological factors that have affected the development of music. This is a task-based assessment with time given for research.

- **Unit 7: Music Technology Enterprise Opportunities** in which learners respond to an industry-specific scenario where they show understanding of the skills and knowledge required to work in the industry. This is a task-based assessment with time given for research.

Units

The externally-assessed units have a specific format which we explain in Section 3. The content of units will be sampled across external assessments over time through appropriate papers and tasks. The ways in which learners are assessed are shown through the assessment outcomes and grading descriptors. External assessments are marked and awarded using the grade descriptors. The grades available are Distinction (D), Merit (M), Pass (P) and Near Pass (N). The Near Pass (N) grade gives learners credit below a Pass, where they have demonstrated evidence of positive performance which is worth more than an unclassified result but not yet at the Pass standard.

Sample assessment materials

Each externally-assessed unit has a set of sample assessment materials (SAMs) that accompanies this specification. The SAMs are there to give you an example of what the external assessment will look like in terms of the feel and level of demand of the assessment. In the case of units containing synoptic assessment, the SAMs will also show where learners are expected to select and apply from across the programme.

The SAMs show the range of possible question types that may appear in the actual assessments and give you a good indication of how the assessments will be structured. While SAMs can be used for practice with learners, as with any assessment the content covered and specific details of the questions asked will change in each assessment.

A copy of each of these assessments can be downloaded from our website. An additional sample of each of the Pearson-set units will be available before the first sitting of the assessment to allow your learners further opportunities for practice.
6 Internal assessment

This section gives an overview of the key features of internal assessment and how you, as an approved centre, can offer it effectively. The full requirements and operational information are given in the BTEC Quality Assurance Handbook available on our website. All members of the assessment team need to refer to this document.

For this qualification, it is important that you can meet the expectations of stakeholders and the needs of learners by providing a programme that is practical and applied. You can tailor programmes to meet local needs and use links with local employers and the wider vocational sector.

When internal assessment is operated effectively, it is challenging, engaging, practical and up to date. It must also be fair to all learners and meet national standards.

Principles of internal assessment

Our approach to internal assessment for this qualification is to offer flexibility in how and when you assess learners, provided that you meet assessment and quality assurance requirements. You will need to take account of the requirements of the unit format, which we explain in Section 3 Units, and the requirements for delivering assessment, given in Section 7 Administrative arrangements.

Operating internal assessment

The assessment team

It is important that there is an effective team for internal assessment so that all assessment is planned and verified. Full information is given in the BTEC Quality Assurance Handbook.

The key roles are:

- the Lead Internal Verifier (Lead IV) for the qualification has overall responsibility for the planning, record keeping and standard setting for the qualification. The Lead IV registers with Pearson annually and organises training using our support materials
- Internal Verifiers (IVs) check that assignments and assessment decisions are valid and that they meet our requirements. In a small team all people will normally be assessors and IVs. No one can verify their own actions as an assessor
- assessors set or use assignments to assess learners to national standards.

Planning and record keeping

The Lead IV makes sure that there is a plan for assessment of the internally-assessed units and maintains records of assessment undertaken.

The key records are:

- verification of assignment briefs
- learner authentication declarations
- assessor decisions on assignments, with feedback given to learners
- verification of assessment decisions.

Examples of records and further information are given in the BTEC Quality Assurance Handbook.

Effective organisation

Internal assessment needs to be well organised so that learners’ progress can be tracked and so that we can monitor that assessment is being carried out in line with national standards. We support you through, for example, providing training materials and sample documentation. Our online myBTEC service can help support you in planning and record keeping. Further information on using myBTEC can be found in Section 10 Resources and support and on our website.

To make sure that learners are able to complete assignments on time, it is particularly important that you manage the overall assessment programme and deadlines.
Learner preparation

To ensure that you provide effective assessment tasks for your learners, you need to make sure that they understand their responsibilities for assessment and the centre’s arrangements.

From induction onwards, you will want to ensure that learners are motivated to work consistently and independently to achieve the requirements of the qualification. Learners need to understand how assessments are used, the importance of meeting assessment deadlines and that all the work submitted for assessment must be their own.

You will need to explain to learners the requirements of assessment and the expected standard that they need to achieve to attain a grade, how assessments relate to the teaching programme and how they should use and reference source materials, including what would constitute plagiarism. You should also set out your approach to operating assessment, such as how learners must submit work and request extensions.

You are encouraged to employ a range of formative assessment approaches as part of teaching and learning before assessing the units summatively. Formative assessment supports teaching and learning, and should be ongoing throughout the learning process. It enables tutors to enhance learning by giving learners constructive feedback so that they can identify their strengths and weaknesses, and to put measures in place to target areas that need work. To ensure that learners progress, formative assessment approaches that incorporate reflective learning and regular skills assessment are important in encouraging self-development and reflective practice. You can give feedback on the following:

- technique and skills development
- identifying stretch and challenge.

Setting assessments through assignments

For internally-assessed units, an assessment task is defined as the independent production of evidence, by the learner, during a set period. The format of assessment tasks can include practical, written and observed activities.

An assignment provides the context for assessment tasks and should be issued to learners as a vocational scenario with a defined start date, a completion date and clear requirements for the production of evidence. A valid assessment task will enable a clear, summative assessment of outcomes based on the assessment criteria.

An assessment task in an assignment must be a distinct activity, completed independently by learners. It is a separate, more formal activity but can follow on from teaching activities that learners complete with direction from tutors.

When setting your assignments, you need to work with the information given in the Essential information for assessment decisions and the Assessment activity sections of the units. You can choose to use the suggested scenarios or to adapt them to take account of local circumstances, provided that assignments are verified.

In designing your own assignments you should bear in mind the following points.

- A learning aim must always be assessed as a whole.
- Assessment tasks in assignments must be structured to allow learners to demonstrate the full range of achievement at all grade levels. All learners need to be treated fairly by being given the opportunity to achieve a higher grade if they have the ability.
- Learners should be given clear tasks, activities and structures for evidence, the criteria should not be given as tasks.
- Assessment tasks in assignments provide a final summative assessment of a learning aim.
- Assessment tasks will draw on the specified range of teaching content for the learning aim. The specified teaching content is compulsory. The evidence for assessment need not cover every aspect of the teaching content as learners will normally be given particular examples, case studies or contexts in their assignments. For example, if a learner is carrying out a practical performance, then they must address all the relevant range of content that applies in that instance.
An assignment should have:
• a vocational scenario or context that motivates the learner to apply their learning through the assignment, such as an audience or purpose for which the evidence is being provided
• clear instructions to the learner about what they are required to do, normally set out through a series of tasks.

Forms of evidence
The units allow for a variety of forms of evidence to be used, provided that they are suited to the type of learning aim being assessed. For most units, the practical demonstration of skills is necessary. The units give information on suitable forms of evidence that would give learners the opportunity to apply a range of transferable and sector skills. Centres may choose to use different suitable forms for evidence to those proposed. Overall, learners should be assessed using varied forms of evidence.

The main forms of evidence include:
• projects
• recordings of performance, role play, interviews and practical tasks
• oral or written presentations with assessor questioning
• work logbooks and reflective journals.

It is important to note that an observation record is a source of evidence and does not confer an assessment decision. It must be sufficiently detailed to enable others to make a judgement about the quality and sufficiency of the performance and must document clearly the rationale for the assessment decision. Observation records should be accompanied by supporting evidence, which may take the form of video, audio recordings, photographs, preparation notes, learner logs and other similar types of record.

The form(s) of evidence selected must allow:
• the learner to provide all the evidence required for the learning aim(s) and the associated assessment criteria at all grade levels
• the learner to produce evidence that is their own independent work
• a verifier to independently reassess the learner to check the assessor’s decisions.

Centres need to take particular care in ensuring that learners produce independent work.

Making valid assessment decisions
Assessment decisions through applying unit-based criteria
Assessment decisions for this qualification are based on the specific criteria given in each unit and set at each grade level. The way in which individual units are written provides a balance of assessment of sector-specific knowledge, technical and practical skills, and transferable skills appropriate to the purpose of the qualification.

Pass, Merit and Distinction criteria all relate to individual learning aims. The assessment criteria for a unit are hierarchical and holistic where, in satisfying the M criteria, a learner would also have satisfied the P criteria. The unit assessment grid shows the relationships of the criteria so that assessors can apply all the criteria to the learner’s evidence at the same time.

Assessors must show how they have reached their decisions using the criteria in the assessment records. When a learner has completed all the assessment for a unit then the assessment team will give a grade for the unit. This is given according to the highest level for which the learner is judged to have met all the criteria. Therefore:
• to achieve a Distinction, a learner must have satisfied all the Distinction criteria (and all the Pass and Merit criteria); these define outstanding performance across the unit as a whole
• to achieve a Merit, a learner must have satisfied all the Merit criteria (and all the Pass criteria) through high performance in each learning aim
• to achieve a Pass, a learner must have satisfied all the Pass criteria for the learning aims, showing coverage of the unit content and therefore attainment at Level 3 of the national framework.

The award of a Pass is a defined level of performance and cannot be given solely on the basis of a learner completing assignments.

Learners who do not satisfy the Pass criteria should be reported as Unclassified.

Making assessment decisions using criteria

Assessors should review authenticated learner work and make judgements on standards using the assessment criteria and the supporting information provided in units and training materials. The evidence from a learner can be judged using all the relevant criteria at the same time. The assessor needs to make a judgement against each criterion that evidence is present and sufficiently comprehensive.

Assessors should use the following information and support in reaching assessment decisions:

• the Essential information for assessment decisions section in each unit
• your Lead IV and assessment team’s collective experience, supported by the standardisation materials we provide.

Once the team has agreed the outcome, a formal assessment decision is recorded and reported to learners. The information given:

• must show the formal decision and indicate where criteria have been met
• may show where attainment against criteria has not been demonstrated
• avoid giving direct, specific instructions on how the learner can improve the evidence to achieve a higher grade.

Authenticity of learner work

Assessors must ensure that evidence is authentic to a learner through setting valid assessments and supervising them during the assessment period. Assessors must take care not to provide direct input, instructions or specific feedback that may compromise authenticity.

Once an assessment has begun, learners must not be given feedback that relates specifically to their evidence and how it can be improved, learners must work independently.

An assessor must assess only learner work that is authentic, i.e. learners’ own independent work. Learners must authenticate the evidence that they provide for assessment through signing a declaration stating that it is their own work. Assessors must complete a declaration that:

• the evidence submitted for this assessment is the learner’s own
• the learner has clearly referenced any sources used in the work
• they understand that false declaration is a form of malpractice.

Centres can use Pearson templates or their own templates to document authentication. During assessment, an assessor may suspect that some or all of the evidence from a learner is not authentic. The assessor must then take appropriate action using the centre’s policies for malpractice. Further information is given in Section 8 Administrative arrangements.

Resubmission of improved evidence

The final assessment of evidence for the relevant learning aims is normally the final assessment decision, except where the Lead IV approves one opportunity to resubmit improved evidence based on the completed assessment.

The Lead IV has the responsibility to make sure that resubmission is operated fairly. This means:

• checking that a learner can be reasonably expected to perform better through a second submission, for example that the learner has not performed as expected
• making sure that giving a further opportunity does not give an unfair advantage over other learners, for example through the opportunity to take account of feedback given to other learners
• checking that the learner will be able to provide improved evidence without further guidance and that the original evidence submitted remains valid.
Once an assessment decision has been given to the learner, the resubmission opportunity must have a deadline within 15 working days in the same academic year. However, we recognise that there are circumstances where the resubmission period may fall outside of the 15-day limit owing to a lack of resources being available, for example where learners may need to access a performance space or have access to specialist equipment. Where it is practical to do so, for example evaluations, presentations, extended writing, resubmission must remain within the normal 15-day period.

For assessment to be fair, it is important that learners are all assessed in the same way and that some learners are not advantaged by having additional time or the opportunity to learn from others. Therefore, learners who did not complete assessment tasks by the planned deadline or by an authorised extension deadline (if one was given for specific circumstances), may not have the opportunity to subsequently resubmit. Similarly, learners who submit work that is not their own should not be given an opportunity to resubmit.

The outcome of any resubmission of the assessment task by the learner is then recorded as the final decision.

A learner who has not achieved their expected level of performance in the relevant learning aims after resubmission of an assessment may be offered a single retake opportunity using a new assessment task. The highest grade that may be awarded is a Pass.

The Lead IV must authorise a retake with a new assessment only in exceptional circumstances and where it is necessary, appropriate and fair to do so. For further information on offering a retake opportunity please refer to the *BTEC Centre Guide to Internal Assessment* available on our website.

There is information on writing assignments for retakes on our website, see www.btec.co.uk/keydocuments.
7 Administrative arrangements

Introduction

This section focuses on the administrative requirements for delivering a BTEC qualification. It will be of value to Quality Nominees, Lead IVs, Programme Leaders and Examinations Officers.

Learner registration and entry

Shortly after learners start the programme of learning, you need to make sure that they are registered for the qualification and that appropriate arrangements are made for internal and external assessment. You need to refer to the Information Manual for information on making registrations for the qualification and entries for external assessments.

Learners can be formally assessed only for a qualification on which they are registered. If learners’ intended qualifications change, for example if a learner decides to choose a different pathway specialism, then the centre must transfer the learner appropriately.

Access to assessment

Both internal and external assessments need to be administered carefully to ensure that all learners are treated fairly, and that results and certification are issued on time to allow learners to progress to chosen progression opportunities.

Our equality policy requires that all learners should have equal opportunity to access our qualifications and assessments, and that our qualifications are awarded in a way that is fair to every learner. We are committed to making sure that:

- learners with a protected characteristic are not, when they are undertaking one of our qualifications, disadvantaged in comparison to learners who do not share that characteristic
- all learners achieve the recognition they deserve for undertaking a qualification and that this achievement can be compared fairly to the achievement of their peers.

Further information on access arrangements can be found in the Joint Council for Qualifications (JCQ) document Access Arrangements, Reasonable Adjustments and Special Consideration for General and Vocational Qualifications.
Administrative arrangements for internal assessment

Records
You are required to retain records of assessment for each learner. Records should include assessments taken, decisions reached and any adjustments or appeals. Further information can be found in the Information Manual. We may ask to audit your records so they must be retained as specified.

Reasonable adjustments to assessment
A reasonable adjustment is one that is made before a learner takes an assessment to ensure that they have fair access to demonstrate the requirements of the assessments. You are able to make adjustments to internal assessments to take account of the needs of individual learners. In most cases this can be achieved through a defined time extension or by adjusting the format of evidence. We can advise you if you are uncertain as to whether an adjustment is fair and reasonable. You need to plan for time to make adjustments if necessary.

Further details on how to make adjustments for learners with protected characteristics are given on our website in the document Supplementary guidance for reasonable adjustment and special consideration in vocational internally-assessed units.

Special consideration
Special consideration is given after an assessment has taken place for learners who have been affected by adverse circumstances, such as illness. You must operate special consideration in line with our policy (see previous paragraph). You can provide special consideration related to the period of time given for evidence to be provided or for the format of the assessment if it is equally valid. You may not substitute alternative forms of evidence to that required in a unit, or omit the application of any assessment criteria to judge attainment. Pearson can consider applications for special consideration in line with the policy.

Appeals against assessment
Your centre must have a policy for dealing with appeals from learners. These appeals may relate to assessment decisions being incorrect or assessment not being conducted fairly. The first step in such a policy could be a consideration of the evidence by a Lead IV or other member of the programme team. The assessment plan should allow time for potential appeals after assessment decisions have been given to learners. If there is an appeal by a learner, you must document the appeal and its resolution. Learners have a final right of appeal to Pearson but only if the procedures that you have put in place have not been followed. Further details are given in the document Enquiries and appeals about Pearson vocational qualifications and end point assessment policy.
Administrative arrangements for external assessment

Entries and resits
For information on the timing of assessment and entries, please refer to the annual examinations timetable on our website.

Access arrangements requests
Access arrangements are agreed with Pearson before an assessment. They allow students with special educational needs, disabilities or temporary injuries to:
• access the assessment
• show what they know and can do without changing the demands of the assessment.
Access arrangements should always be processed at the time of registration. Learners will then know what type of arrangements are available in place for them.

Granting reasonable adjustments
For external assessment, a reasonable adjustment is one that we agree to make for an individual learner. A reasonable adjustment is defined for the individual learner and informed by the list of available access arrangements.
Whether an adjustment will be considered reasonable will depend on a number of factors, to include:
• the needs of the learner with the disability
• the effectiveness of the adjustment
• the cost of the adjustment; and
• the likely impact of the adjustment on the learner with the disability and other learners.
Adjustment may be judged unreasonable and not approved if it involves unreasonable costs, timeframes or affects the integrity of the assessment.

Special consideration requests
Special consideration is an adjustment made to a student's mark or grade after an external assessment to reflect temporary injury, illness or other indisposition at the time of the assessment. An adjustment is made only if the impact on the learner is such that it is reasonably likely to have had a material effect on that learner being able to demonstrate attainment in the assessment.
Centres are required to notify us promptly of any learners who they believe have been adversely affected and request that we give special consideration. Further information can be found in the special requirements section on our website.
Conducting external assessments

Centres must make arrangements for the secure delivery of external assessments. External assessments for BTEC qualifications include examinations, set tasks and performance.

Each external assessment has a defined degree of control under which it must take place. Some external assessments may have more than one part and each part may have a different degree of control. We define degrees of control as follows.

**High control**

This is the completion of assessment in formal invigilated examination conditions.

**Medium control**

This is completion of assessment, usually over a longer period of time, which may include a period of controlled conditions. The controlled conditions may allow learners to access resources, prepared notes or the internet to help them complete the task.

**Low control**

These are activities completed without direct supervision. They may include research, preparation of materials and practice. The materials produced by learners under low control will not be directly assessed.

Further information on responsibilities for conducting external assessment is given in the document *Instructions for Conducting External Assessments*, available on our website.
Dealing with malpractice in assessment

Malpractice means acts that undermine the integrity and validity of assessment, the certification of qualifications, and/or that may damage the authority of those responsible for delivering the assessment and certification.

Pearson does not tolerate actions (or attempted actions) of malpractice by learners, centre staff or centres in connection with Pearson qualifications. Pearson may impose penalties and/or sanctions on learners, centre staff or centres where incidents (or attempted incidents) of malpractice have been proven.

Malpractice may arise or be suspected in relation to any unit or type of assessment within the qualification. For further details regarding malpractice and advice on preventing malpractice by learners, please see Pearson’s Centre guidance: Dealing with malpractice and maladministration in vocational qualifications, available on our website.

The procedures we ask you to adopt vary between units that are internally-assessed and those that are externally assessed.

Internally-assessed units

Centres are required to take steps to prevent malpractice and to investigate instances of suspected malpractice. Learners must be given information that explains what malpractice is for internal assessment and how suspected incidents will be dealt with by the centre. The Centre Guidance: Dealing with Malpractice document gives full information on the actions we expect you to take.

Pearson may conduct investigations if we believe that a centre is failing to conduct internal assessment according to our policies. The above document gives further information, examples and details the penalties and sanctions that may be imposed.

In the interests of learners and centre staff, centres need to respond effectively and openly to all requests relating to an investigation into an incident of suspected malpractice.

Externally-assessed units

External assessment means all aspects of units that are designated as external in this specification, including preparation for tasks and performance. For these assessments, centres must follow the JCQ procedures set out in the latest version of JCQ Suspected Malpractice in Examinations and Assessments Policies and Procedures (www.jcq.org.uk).

In the interests of learners and centre staff, centres need to respond effectively and openly to all requests relating to an investigation into an incident of suspected malpractice.

Learner malpractice

Heads of Centres are required to report incidents of any suspected learner malpractice that occur during Pearson external assessments. We ask that centres do so by completing a JCQ Form M1 (available at www.jcq.org.uk/exams-office/malpractice) and emailing it and any accompanying documents (signed statements from the learner, invigilator, copies of evidence, etc.) to the Investigations Team at candidatemalpractice@pearson.com. The responsibility for determining appropriate sanctions or penalties to be imposed on learners lies with Pearson.

Learners must be informed at the earliest opportunity of the specific allegation and the centre’s malpractice policy, including the right of appeal. Learners found guilty of malpractice may be disqualified from the qualification for which they have been entered with Pearson.
Teacher/centre malpractice

Heads of Centres are required to inform Pearson’s Investigations Team of any incident of suspected malpractice by centre staff, before any investigation is undertaken. Heads of centres are requested to inform the Investigations Team by submitting a JCQ Form M2(a) (available at www.jcq.org.uk/exams-office/malpractice) with supporting documentation to pqsmalpractice@pearson.com. Where Pearson receives allegations of malpractice from other sources (for example Pearson staff or anonymous informants), the Investigations Team will conduct the investigation directly or may ask the head of centre to assist.

Incidents of maladministration (accidental errors in the delivery of Pearson qualifications that may affect the assessment of learners) should also be reported to the Investigations Team using the same method.

Heads of Centres/Principals/Chief Executive Officers or their nominees are required to inform learners and centre staff suspected of malpractice of their responsibilities and rights; see Section 6.15 of the JCQ Suspected Malpractice in Examinations and Assessments Policies and Procedures document.

Pearson reserves the right in cases of suspected malpractice to withhold the issuing of results and/or certificates while an investigation is in progress. Depending on the outcome of the investigation results and/or certificates may be released or withheld.

You should be aware that Pearson may need to suspend certification when undertaking investigations, audits and quality assurances processes. You will be notified within a reasonable period of time if this occurs.

Sanctions and appeals

Where malpractice is proven we may impose sanctions or penalties.

Where learner malpractice is evidenced, penalties may be imposed such as:

• mark reduction for external assessments
• disqualification from the qualification
• being barred from registration for Pearson qualifications for a period of time.

If we are concerned about your centre’s quality procedures we may impose sanctions such as:

• working with you to create an improvement action plan
• requiring staff members to receive further training
• placing temporary blocks on your certificates
• placing temporary blocks on registration of learners
• debarring staff members or the centre from delivering Pearson qualifications
• suspending or withdrawing centre approval status.

The centre will be notified if any of these apply.

Pearson has established procedures for centres that are considering appeals against penalties and sanctions arising from malpractice. Appeals against a decision made by Pearson will normally be accepted only from Heads of Centres (on behalf of learners and/or members of staff) and from individual members (in respect of a decision taken against them personally). Further information on appeals can be found in our Enquiries and appeals about Pearson vocational qualifications and end point assessment policy, which is on our website. In the initial stage of any aspect of malpractice, please notify the Investigations Team by email via pqsmalpractice@pearson.com who will inform you of the next steps.
Certification and results

Once a learner has completed all the required components for a qualification, even if final results for external assessments have not been issued, then the centre can claim certification for the learner, provided that quality assurance has been successfully completed. For the relevant procedures please refer to our Information Manual. You can use the information provided on qualification grading to check overall qualification grades.

Results issue

After the external assessment session, learner results will be issued to centres. The result will be in the form of a grade. You should be prepared to discuss performance with learners, making use of the information we provide and post-results services.

Post-assessment services

Once results for external assessments are issued, you may find that the learner has failed to achieve the qualification or to attain an anticipated grade. It is possible to transfer or reopen registration in some circumstances. The Information Manual gives further information.

Changes to qualification requests

Where a learner who has taken a qualification wants to resit an externally-assessed unit to improve their qualification grade, you firstly need to decline their overall qualification grade. You may decline the grade before the certificate is issued. For a learner receiving their results in August, you should decline the grade by the end of September if the learner intends to resit an external assessment.

Additional documents to support centre administration

As an approved centre you must ensure that all staff delivering, assessing and administering the qualifications have access to this documentation. These documents are reviewed annually and are reissued if updates are required.

- Pearson Quality Assurance Handbook: this sets out how we will carry out quality assurance of standards and how you need to work with us to achieve successful outcomes.
- Information Manual: this gives procedures for registering learners for qualifications, transferring registrations, entering for external assessments and claiming certificates.
- Lead Examiners’ Reports: these are produced after each series for each external assessment and give feedback on the overall performance of learners in response to tasks or questions set.
- Instructions for Conducting External Assessments (ICEA): this explains our requirements for the effective administration of external assessments, such as invigilation and submission of materials.
- Regulatory policies: our regulatory policies are integral to our approach and explain how we meet internal and regulatory requirements. We review the regulated policies annually to ensure that they remain fit for purpose. Policies related to this qualification include:
  - adjustments for candidates with disabilities and learning difficulties, access arrangements and reasonable adjustments for general and vocational qualifications
  - age of learners
  - centre guidance for dealing with malpractice
  - recognition of prior learning and process.

This list is not exhaustive and a full list of our regulatory policies can be found on our website.
8 Quality assurance

Centre and qualification approval

As part of the approval process, your centre must make sure that the resource requirements listed below are in place before offering the qualification.

- Centres must have appropriate physical resources (for example, equipment, IT, learning materials, teaching rooms) to support the delivery and assessment of the qualification.
- Staff involved in the assessment process must have relevant expertise and/or occupational experience.
- There must be systems in place to ensure continuing professional development for staff delivering the qualification.
- Centres must have in place appropriate health and safety policies relating to the use of equipment by learners.
- Centres must deliver the qualification in accordance with current equality legislation.
- Centres should refer to the teacher guidance section in individual units to check for any specific resources required.

Continuing quality assurance and standards verification

On an annual basis, we produce the Pearson Quality Assurance Handbook. It contains detailed guidance on the quality processes required to underpin planning for delivery including appropriate employer involvement, and for robust assessment and internal verification.

The key principles of quality assurance are that:

- a centre delivering BTEC programmes must be an approved centre, and must have approval for the programmes or groups of programmes that it is delivering
- the centre agrees, as part of gaining approval, to abide by specific terms and conditions around the effective delivery and quality assurance of assessment; it must abide by these conditions throughout the period of delivery
- Pearson makes available to approved centres a range of materials and opportunities, through online standardisation, intended to exemplify the processes required for effective assessment, and examples of effective standards. Approved centres must use the materials and services to ensure that all staff delivering BTEC qualifications keep up to date with the guidance on assessment
- an approved centre must follow agreed protocols for standardisation of assessors and verifiers, for the planning, monitoring and recording of assessment processes, and for dealing with special circumstances, appeals and malpractice.

The approach of quality-assured assessment is through a partnership between an approved centre and Pearson. We will make sure that each centre follows best practice and employs appropriate technology to support quality-assurance processes, where practicable. We work to support centres and seek to make sure that our quality-assurance processes do not place undue bureaucratic processes on centres.

We monitor and support centres in the effective operation of assessment and quality assurance.

The methods we use to do this for BTEC Level 3 include:

- making sure that all centres complete appropriate declarations at the time of approval
- undertaking approval visits to centres
- making sure that centres have effective teams of assessors and verifiers who are trained to undertake assessment
- undertaking an overarching review and assessment of a centre’s strategy for ensuring sufficient and appropriate engagement with employers at the beginning of delivery of any BTEC programme(s)
- undertaking a review of the employer involvement planned at programme level to ensure its appropriateness at a time when additional activities can be scheduled where necessary
- assessment sampling and verification, through requested samples of assessments, completed assessed learner work and associated documentation
• an overarching review and assessment of a centre’s strategy for delivering and quality assuring its BTEC programmes, for example making sure that synoptic units are placed appropriately in the order of delivery of the programme.

Centres that do not fully address and maintain rigorous approaches to delivering, assessing and quality assurance cannot seek certification for individual programmes or for all BTEC Level 3 programmes. An approved centre must make certification claims only when authorised by us and strictly in accordance with requirements for reporting.

Centres that do not comply with remedial action plans may have their approval to deliver qualifications removed.
9  Understanding the qualification grade

Awarding and reporting for the qualification

This section explains the rules that we apply in awarding a qualification and in providing an overall qualification grade for each learner. It shows how all the qualifications in this sector are graded. The awarding and certification of these qualifications will comply with regulatory requirements.

Eligibility for an award

In order to be awarded a qualification, a learner must complete all units, achieve a Near Pass (N) or above in all external units and a pass or above in all mandatory units unless otherwise specified. Refer to the structure in Section 2.

To achieve any qualification grade, learners must:

• complete and have an outcome (D, M, P, N or U) for all units within a valid combination
• achieve the required units at pass or above shown in Section 2, and for the Diploma achieve a minimum of 600 GLH and Extended Diploma achieve a minimum 900 GLH at Pass or above (or N or above in external units)
• achieve the minimum number of points at a grade threshold.

It is the responsibility of a centre to ensure that a correct unit combination is adhered to. Learners who do not achieve the required minimum grade (N or P) in units shown in the structure will not achieve a qualification.

Learners who do not achieve sufficient points for a qualification or who do not achieve all the required units may be eligible to achieve a smaller qualification in the same suite provided they have completed and achieved the correct combination of units and met the appropriate qualification grade points threshold.

Calculation of the qualification grade

The final grade awarded for a qualification represents an aggregation of a learner’s performance across the qualification. As the qualification grade is an aggregate of the total performance, there is some element of compensation in that a higher performance in some units may be balanced by a lower outcome in others.

In the event that a learner achieves more than the required number of optional units, the mandatory units along with the optional units with the highest grades will be used to calculate the overall result, subject to the eligibility requirements for that particular qualification title.

BTEC Nationals are Level 3 qualifications and are awarded at the grade ranges shown in the table below.

<table>
<thead>
<tr>
<th>Qualification</th>
<th>Available grade range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificate, Extended Certificate, Foundation Diploma</td>
<td>P to D*</td>
</tr>
<tr>
<td>Diploma</td>
<td>PP to D<em>D</em></td>
</tr>
<tr>
<td>Extended Diploma</td>
<td>PPP to D<em>D</em>D*</td>
</tr>
</tbody>
</table>

The Calculation of qualification grade table, shown further on in this section, shows the minimum thresholds for calculating these grades. The table will be kept under review over the lifetime of the qualification. The most up to date table will be issued on our website.

Pearson will monitor the qualification standard and reserves the right to make appropriate adjustments.

Learners who do not meet the minimum requirements for a qualification grade to be awarded will be recorded as Unclassified (U) and will not be certificated. They may receive a Notification of Performance for individual units. The Information Manual gives full information.
**Points available for internal units**

The table below shows the number of points available for internal units. For each internal unit, points are allocated depending on the grade awarded.

<table>
<thead>
<tr>
<th>Unit size</th>
<th>60 GLH</th>
<th>90 GLH</th>
</tr>
</thead>
<tbody>
<tr>
<td>U</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Pass</td>
<td>6</td>
<td>9</td>
</tr>
<tr>
<td>Merit</td>
<td>10</td>
<td>15</td>
</tr>
<tr>
<td>Distinction</td>
<td>16</td>
<td>24</td>
</tr>
</tbody>
</table>

**Points available for external units**

Raw marks from the external units will be awarded points based on performance in the assessment. The table below shows the minimum number of points available for each grade in the external units.

<table>
<thead>
<tr>
<th>Unit size</th>
<th>90 GLH</th>
<th>120 GLH</th>
</tr>
</thead>
<tbody>
<tr>
<td>U</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Near Pass</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Pass</td>
<td>9</td>
<td>12</td>
</tr>
<tr>
<td>Merit</td>
<td>15</td>
<td>20</td>
</tr>
<tr>
<td>Distinction</td>
<td>24</td>
<td>32</td>
</tr>
</tbody>
</table>

Pearson will automatically calculate the points for each external unit once the external assessment has been marked and grade boundaries have been set. For more details about how we set grade boundaries in the external assessment please go to our website.

**Claiming the qualification grade**

Subject to eligibility, Pearson will automatically calculate the qualification grade for your learners when the internal unit grades are submitted and the qualification claim is made. Learners will be awarded qualification grades for achieving the sufficient number of points within the ranges shown in the relevant Calculation of qualification grade table for the cohort.
Calculation of qualification grade
Applicable for registration from 1 September 2017.

<table>
<thead>
<tr>
<th>Certificate</th>
<th>Extended Certificate</th>
<th>Foundation Diploma</th>
<th>Diploma</th>
<th>Extended Diploma</th>
</tr>
</thead>
<tbody>
<tr>
<td>180 GLH</td>
<td>360 GLH</td>
<td>540 GLH</td>
<td>720 GLH</td>
<td>1080 GLH</td>
</tr>
<tr>
<td>Grade</td>
<td>Points threshold</td>
<td>Grade</td>
<td>Points threshold</td>
<td>Grade</td>
</tr>
<tr>
<td>U</td>
<td>0</td>
<td>U</td>
<td>0</td>
<td>U</td>
</tr>
<tr>
<td>Pass</td>
<td>18</td>
<td>P</td>
<td>36</td>
<td>P</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>MP</td>
</tr>
<tr>
<td>Merit</td>
<td>26</td>
<td>M</td>
<td>52</td>
<td>M</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>DM</td>
</tr>
<tr>
<td>Distinction</td>
<td>42</td>
<td>D</td>
<td>74</td>
<td>D</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>D*</td>
</tr>
<tr>
<td>Distinction*</td>
<td>48</td>
<td>D*</td>
<td>90</td>
<td>D*</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>D<em>D</em></td>
</tr>
</tbody>
</table>

The table is subject to review over the lifetime of the qualification. The most up-to-date version will be issued on our website. The most up-to-date version will be issued on our website.
Examples of grade calculations based on table applicable to registrations from September 2017

Example 1: Achievement of a Foundation Diploma with a P grade

<table>
<thead>
<tr>
<th>GLH</th>
<th>Type (Int/Ext)</th>
<th>Grade</th>
<th>Unit points</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>Int</td>
<td>Pass</td>
<td>6</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Pass</td>
<td>6</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Pass</td>
<td>12</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Pass</td>
<td>12</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Unclassified</td>
<td>0</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Distinction</td>
<td>32</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Merit</td>
<td>10</td>
</tr>
<tr>
<td>540</td>
<td></td>
<td>P</td>
<td>62</td>
</tr>
</tbody>
</table>

The learner has achieved N or higher in Units 5 and 7, and P or higher in Units 2 and 3.

The learner has sufficient points for a P grade.

Example 2: Achievement of a Foundation Diploma with a D grade

<table>
<thead>
<tr>
<th>GLH</th>
<th>Type (Int/Ext)</th>
<th>Grade</th>
<th>Unit points</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>Int</td>
<td>Merit</td>
<td>10</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Near Pass</td>
<td>8</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Distinction</td>
<td>32</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Merit</td>
<td>10</td>
</tr>
<tr>
<td>540</td>
<td></td>
<td>D</td>
<td>108</td>
</tr>
</tbody>
</table>

The learner has sufficient points for a D grade.
Example 3: An Unclassified result for a Foundation Diploma

<table>
<thead>
<tr>
<th>GLH</th>
<th>Type (Int/Ext)</th>
<th>Grade</th>
<th>Unit points</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>Int</td>
<td>Pass</td>
<td>6</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>Merit</td>
<td>20</td>
</tr>
<tr>
<td>120</td>
<td>Ext</td>
<td>U</td>
<td>0</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Distinction</td>
<td>16</td>
</tr>
<tr>
<td>60</td>
<td>Int</td>
<td>Pass</td>
<td>6</td>
</tr>
<tr>
<td>540</td>
<td></td>
<td></td>
<td>80</td>
</tr>
</tbody>
</table>

The learner has sufficient points for an M grade but has not met the minimum requirement for N or higher in Units 5 and 7, and P or higher in Units 2 and 3.

The learner has a U in Unit 7.
10 Resources and support

Our aim is to give you a wealth of resources and support to enable you to deliver BTEC National qualifications with confidence. On our website you will find a list of resources to support teaching and learning, and professional development.

Support for setting up your course and preparing to teach

Specification

This specification (for teaching from September 2017) includes details on the administration of qualifications and information on all the units for the qualification.

Delivery Guide

This free guide gives you important advice on how to choose the right course for your learners and how to ensure you are fully prepared to deliver the course. It explains the key features of BTEC Nationals (for example employer involvement and employability skills). It also covers guidance on assessment (internal and external) and quality assurance. The guide tells you where you can find further support and gives detailed unit-by-unit delivery guidance. It includes teaching tips and ideas, assessment preparation and suggestions for further resources.

Schemes of work

Free sample schemes of work are provided for each mandatory unit. These are available in Word™ format for ease of customisation.

Curriculum models

These show how the BTECs in the suite fit into a 16–19 study programme, depending on their size and purpose. The models also show where other parts of the programme, such as work experience, maths and English, tutorial time and wider study, fit alongside the programme.

Study skills activities

A range of case studies and activities is provided; they are designed to help learners develop the study skills they need to successfully complete their BTEC course. The case studies and activities are provided in Word™ format for easy customisation.

myBTEC

myBTEC is a free, online toolkit that lets you plan and manage your BTEC provision from one place. It supports the delivery, assessment and quality assurance of BTECs in centres and supports teachers with the following activities:

- checking that a programme is using a valid combination of units
- creating and verifying assignment briefs (including access to a bank of authorised assignment briefs that can be customised)
- creating assessment plans and recording assessment decisions
- tracking the progress of every learner throughout their programme.

To find out more about myBTEC, visit the myBTEC page on the support services section of our website. We will add the new BTEC National specifications to myBTEC as soon as possible.
Support for assessment

Sample assessment materials for externally-assessed units
Sample assessments are available for the Pearson-set units. One copy of each of these assessments can be downloaded from the website/available in print. For each suite an additional sample for one of the Pearson-set units is also available, allowing your learners further opportunities for practice.
Further sample assessments will be made available through our website on an ongoing basis.

Sample assessment materials for internally-assessed units
We do not prescribe the assessments for the internally-assessed units. Rather, we allow you to set your own, according to your learners’ preferences and to link with your local employment profile.
We do provide a service in the form of Authorised Assignment Briefs, which are approved by Pearson Standards Verifiers. They are available via our website or free on myBTEC.

Sample marked learner work
To support you in understanding the expectation of the standard at each grade, examples of marked learner work at PM/MD grades are linked to the Authorised Assignment Briefs.
Training and support from Pearson

People to talk to

There are many people who are available to support you and provide advice and guidance on delivery of your BTEC Nationals. These include:

- **Subject Advisors** – available for all sectors. They understand all Pearson qualifications in their sector and so can answer sector-specific queries on planning, teaching, learning and assessment.
- **Standards Verifiers** – they can support you with preparing your assignments, ensuring that your assessment plan is set up correctly, and support you in preparing learner work and providing quality assurance through sampling.
- **Curriculum Development Managers (CDMs)** – they are regionally based and have a full overview of the BTEC qualifications and of the support and resources that Pearson provides. CDMs often run network events.
- **Customer Services** – the ‘Support for You’ section of our website gives the different ways in which you can contact us for general queries. For specific queries, our service operators can direct you to the relevant person or department.

Training and professional development

Pearson provides a range of training and professional development events to support the introduction, delivery, assessment and administration of BTEC National qualifications. These sector-specific events, developed and delivered by specialists, are available both face to face and online.

‘Getting Ready to Teach’

These events are designed to get teachers ready for delivery of the BTEC Nationals. They include an overview of the qualifications’ structures, planning and preparation for internal and external assessment, and quality assurance.

Teaching and learning

Beyond the ‘Getting Ready to Teach’ professional development events, there are opportunities for teachers to attend sector- and role-specific events. These events are designed to connect practice to theory; they provide teacher support and networking opportunities with delivery, learning and assessment methodology.

Details of our training and professional development programme can be found on our website.
Appendix 1 Links to industry standards

BTEC Nationals have been developed in consultation with industry and appropriate sector bodies to ensure that the qualification content and approach to assessment aligns closely to the needs of employers. Where they exist, and are appropriate, National Occupational Standards (NOS) and professional body standards have been used to establish unit content.
Appendix 2 Glossary of terms used for internally-assessed units

This is a summary of the key terms used to define the requirements in the units.

<table>
<thead>
<tr>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accomplished</td>
<td>Demonstrate skills, expertise and mastery of activity or instrument.</td>
</tr>
<tr>
<td>Accurate</td>
<td>Perform music with precision and without error.</td>
</tr>
<tr>
<td>Analyse</td>
<td>Outcome of methodical and detailed examination, breaking down a topic to interpret and study the interrelationships between the parts.</td>
</tr>
<tr>
<td>Articulate</td>
<td>Express fluently and clearly.</td>
</tr>
<tr>
<td>Assured</td>
<td>Confident in own technique, understanding or knowledge when applying practical skills.</td>
</tr>
<tr>
<td>Coherent</td>
<td>Logically or aesthetically consistent and holding together as a harmonious or credible whole.</td>
</tr>
<tr>
<td>Collaborate</td>
<td>Work jointly with others.</td>
</tr>
<tr>
<td>Competent</td>
<td>Having the necessary knowledge or skill to do something suitably or sufficiently in amount or extent.</td>
</tr>
<tr>
<td>Comprehensive</td>
<td>Full, covering a range of factors related to goals, briefs or objectives.</td>
</tr>
<tr>
<td>Confident</td>
<td>Demonstrate secure application of skills or processes.</td>
</tr>
<tr>
<td>Considered</td>
<td>A well thought-out and developed idea, proposal or response.</td>
</tr>
<tr>
<td>Consistent</td>
<td>Able to reliably repeat an action that progresses towards achieving an aim.</td>
</tr>
<tr>
<td>Control/Controlled</td>
<td>Being in command of skills and techniques.</td>
</tr>
<tr>
<td>Creative</td>
<td>Using techniques, equipment and processes to express ideas or feelings in new ways.</td>
</tr>
<tr>
<td>Define</td>
<td>State or describe the nature, scope or meaning of a subject as objective facts.</td>
</tr>
<tr>
<td>Demonstrate</td>
<td>Carry out and apply knowledge, understanding and/or skills in a practical situation.</td>
</tr>
<tr>
<td>Describe</td>
<td>Give a clear account that includes all the relevant features and characteristics – ‘painting a picture with words’.</td>
</tr>
<tr>
<td>Discuss</td>
<td>Consider different aspects of a topic and how they interrelate, and the extent to which they are important.</td>
</tr>
<tr>
<td>Diverse</td>
<td>A variety of, to show a complete range.</td>
</tr>
<tr>
<td>Ease</td>
<td>Without noticeable difficulty or effort.</td>
</tr>
<tr>
<td>Effective</td>
<td>Show control over techniques, equipment and processes to efficiently meet the details and broad aims of a requirement.</td>
</tr>
<tr>
<td>Engagement/Engaging</td>
<td>Connecting with and responding to the material.</td>
</tr>
<tr>
<td>Term</td>
<td>Definition</td>
</tr>
<tr>
<td>------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Evaluate</td>
<td>Drawing on varied information, themes or concepts to consider aspects such as strengths, weaknesses, alternative actions, relevance or significance. Enquiries lead to a supported judgement showing relationship to its context, often in a conclusion.</td>
</tr>
<tr>
<td>Explain</td>
<td>Work shows clear details and gives reasons and/or evidence to support an opinion, view or argument. Learners show comprehension of origins, functions and objectives of a subject and its suitability for purpose.</td>
</tr>
<tr>
<td>Flair</td>
<td>Performed in a creative manner, with finesse.</td>
</tr>
<tr>
<td>Fluent</td>
<td>Expressed with apparent ease and confidence.</td>
</tr>
<tr>
<td>Identify</td>
<td>Indicate the main features or purpose of something by recognising it and/or being able to discern and understand facts or qualities.</td>
</tr>
<tr>
<td>Imaginative</td>
<td>Develop ideas and concepts in new, engaging and inventive ways.</td>
</tr>
<tr>
<td>Insightful</td>
<td>Having or showing an accurate and deep understanding, being perceptive and discerning.</td>
</tr>
<tr>
<td>Interpret</td>
<td>State the meaning, purpose or qualities of something through the use of imagery, words or another means of expression.</td>
</tr>
<tr>
<td>Justify</td>
<td>Give reasons or evidence to support an opinion or prove something right or reasonable.</td>
</tr>
<tr>
<td>Musicality</td>
<td>Musical shape, balance and expression.</td>
</tr>
<tr>
<td>Outline</td>
<td>Learners' work, performance or practice gives a summary, overview or a brief description.</td>
</tr>
<tr>
<td>Perceptive</td>
<td>Showing an observant and discerning understanding.</td>
</tr>
<tr>
<td>Qualitative</td>
<td>Relating to, measuring, or measured by the quality of something rather than its quantity.</td>
</tr>
<tr>
<td>Reflect</td>
<td>Think carefully and review information and/or performance – includes articulating ideas, concepts, activities, findings or features.</td>
</tr>
<tr>
<td>Responsive</td>
<td>Reacting in a positive and thoughtful manner.</td>
</tr>
<tr>
<td>Review</td>
<td>Assess formally, appraising existing information or prior events with the intention of instituting change if necessary.</td>
</tr>
<tr>
<td>Secure</td>
<td>Well-practiced, confident in own ability and skills.</td>
</tr>
<tr>
<td>Show</td>
<td>Learners' work, performance or practice presents evidence using knowledge, understanding and skills.</td>
</tr>
<tr>
<td>State</td>
<td>Learners express the condition of, or facts about something definitely or clearly.</td>
</tr>
<tr>
<td>Summarise</td>
<td>Learners give a brief statement of the main points.</td>
</tr>
<tr>
<td>Sustained</td>
<td>Maintained through successive stages or over an extended period.</td>
</tr>
</tbody>
</table>
This is a key summary of the types of evidence used for BTEC Nationals.

<table>
<thead>
<tr>
<th>Type of evidence</th>
<th>Definition and purpose</th>
</tr>
</thead>
<tbody>
<tr>
<td>Case study</td>
<td>A specific example to which all learners must select and apply knowledge. Used to show application to a realistic context where direct experience cannot be gained.</td>
</tr>
<tr>
<td>Individual project based</td>
<td>A self-directed, large-scale activity requiring planning, research, exploration, outcome and review. Used to show self-management, project management and/or deep learning, including synopticity.</td>
</tr>
<tr>
<td>Group project based</td>
<td>A large-scale activity requiring planning, research, exploration, outcome and review. Used to show self-management in a particular role, aspects of project management and participation in teamwork to achieve goals.</td>
</tr>
<tr>
<td>Development log/blog</td>
<td>A record kept by learners to show the process of development. Used to show method, self-management and skill development.</td>
</tr>
</tbody>
</table>
Pearson
BTEC Level 3 Nationals in Music Technology

Certificate in Music Technology
Extended Certificates in:
  Sound Engineering
  Digital Music Production

Foundation Diploma in Music Technology
Diploma in Music Technology
Extended Diploma in Music Technology

First teaching from September 2017
First certification from 2018

For more information about Edexcel, BTEC or LCCI qualifications visit qualifications.pearson.com
BTEC is a registered trademark of Pearson Education Limited
Pearson Education Limited. Registered in England and Wales No. 872828
Registered Office: 80 Strand, London WC2R 0RL
VAT Reg No GB 278 537121