

Pearson Higher Nationals in Business

Guide to Using RQF Higher Nationals in Business Higher Apprenticeships

Covering Specification of Apprenticeship Standards for England (SASE)
Frameworks and Trailblazer Standards



Level

4

Level

5

Higher Business Apprenticeships (HA)

The SASE Framework

The new RQF Higher National in Business qualifications have been accepted on the SASE framework and added to the Level 4 in HA Business and Professional Administration.

Trailblazer Standards

Pearson BTECs are work related qualifications that have been mapped against the knowledge, skills, and behaviours required for the delivery of Higher Apprenticeship Standards. The Higher National qualifications in Business have been specifically mapped against the following Higher Apprenticeship Standards:

- Operational/Departmental Manager (Level 5)

The following guidelines will assist with the inclusion of the BTEC Higher Nationals in Business within the learning journey of an apprenticeship on higher apprenticeship standards.

Mapping overview

1. Operational/Departmental Manager

- Knowledge and skills requirements fully mapped within the Level 5 Higher National Diploma¹
- Behaviours required are stipulated to be met within the workplace

¹Dependent upon pathways and optional units

This document highlights the key mapping outcomes for each standard and is focused primarily on the delivery of a Higher Apprenticeship for the Operational/Departmental Manager standard.

Operational/Departmental Manager Higher Apprenticeship

Key Reference Points

- **On-programme assessment**
Achievement of a relevant Level 5 diploma in management recognised by Ofqual is strongly recommended
- The Higher Apprenticeship is typically 2 to 2 ½ years. The **HND will fulfill on-programme assessment of knowledge** over a 2 year period
- **Recommended work-based project** while on-programme is met by completion of Pearson-set units (6 & 11)
- **Knowledge and skills requirements fully mapped** within the Level 5 Higher National Diploma
- **General Business** will cover the standard if the right combination of units are chosen
- **Suitable structures** to meet full mapping of the standard are given below.
- **Specialist pathways** that provide full mapping include:
 - Business Management
 - Operations Management
 - Marketing
 - Human Resource Management
- **Optional units** that predominantly meet mapping requirements:
 - Unit 32: Business Strategy
 - Unit 33: Business IT Systems
 - Unit 34: Business Systems
 - Unit 35: Developing Individuals Organisations & Teams
 - Unit 36: HR - Value and contributions to organisation success
 - Unit 42: Planning for Growth

Level 5 Recommended Pathway Structures

General Business	Business Management	Operations Management	Human Resource Management	Marketing
Unit 11: Research Project	Unit 11: Research Project	Unit 11: Research Project	Unit 11: Research Project	Unit 11: Research Project
Unit 12: Organisational Behaviour	Unit 12: Organisational Behaviour	Unit 12: Organisational Behaviour	Unit 12: Organisational Behaviour	Unit 12: Organisational Behaviour
Unit 32: Business Strategy	Unit 16: Operations and Project Management	Unit 25: Principles of Operations Management	Unit 19: Resource and Talent Planning	Unit 22: Product and Service Management
Unit 33: Business Information Technology Systems	Unit 17: Understanding and Leading Change	Unit 26: Supply Chain Management	Unit 20: Employee Relations	Unit 23: Integrated Marketing Communications
Unit 35: Developing Individuals, Teams and Organisations	Unit 18: Global Business Environment	Unit 34: Business Systems	Unit 21: Strategic Human Resource Management	Unit 24: Digital Marketing
Unit 36: Human Resources - Value and Contribution to Organisational Success	Unit 35: Developing Individuals, Teams and Organisations	Unit 35: Developing Individuals, Teams and Organisations Or Unit 42: Planning for Growth	Unit 32: Business Strategy Or Unit 42: Planning for Growth	Unit 33: Business Information Technology Systems
Unit 42: Planning for Growth	Unit 42: Planning for Growth		Unit 33: Business Information Technology Systems	Unit 43: Tapping into New and International Markets

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