



All UK Centres Approved to deliver Pearson BTEC Higher National Qualifications - Pricing Structure for NEW Pearson BTEC Higher National Qualifications

September 2017

Since 2014, Pearson has invested in the development of a new suite of BTEC Higher National qualifications, to offer high quality qualifications, which support students in their progression ambitions; be that to work or university; which are mapped to professional body recognition (where applicable); which have involved industry partners in their design and development to ensure that they are work related; and new quality assurance processes and policies to further build the reputation of your Pearson BTEC Higher Nationals as UK Higher Education.

Our commitment does not stop there. The Pearson BTEC Higher National qualifications will have annual reviews, with full periodic reviews every five years; HN Global allow for feedback from tutor and student forums which will allow us to continually develop our provision to meet your needs, and the needs of your students.

We understand that you value the competitive pricing of the Pearson BTEC Higher Nationals when compared with other qualifications at this level, and that you recognise that there have been no significant price changes to this suite of qualifications for many years. However, as we launch the **'NEW'** Pearson BTEC Higher National proposition, we also want to inform you to changes to the fees and charges for the Pearson BTEC Higher Nationals.

We are confident we are offering world class qualifications. The costs outlined are based on the direct costs of the processes, and they still demonstrate the good value of the Pearson BTEC Higher National qualifications compared with similar Higher Education qualifications.

These are set out for you on Schedule 1, below.

Schedule 1

Fee and Charges Schedule for 'NEW' Pearson BTEC Higher Nationals February 2016

Summary of Fee and Charges:

1. For **'NEW' Pearson BTEC Higher Nationals** - Programme Approval Fee; implemented from **March 2016** for the **'NEW'** Pearson BTEC Higher National Business (first teaching September 2016), and from then on, on release of other **'NEW'** Pearson BTEC Higher National qualifications.

- For **'NEW' Pearson BTEC Higher Nationals** implemented from **September 2016** a revised qualification registration fee.

1. Approval fee for all 'NEW' Pearson BTEC Higher Nationals

Providers wishing to deliver the **'NEW'** Pearson BTEC Higher National qualifications (such as Pearson BTEC Higher National Business - first teaching September 2016) will be subject to a new programme approval process, more aligned with that used in UK Higher Education.

In consultation with you this will enable us to:

- Agree terms and conditions for programme approval
- Set learner number caps (+/- 50%)
- Set a duration for approval (usually 5 years)
- Agree the mode of delivery

The charge of an approval fee for all **'NEW' Pearson** BTEC Higher National programmes will be a maximum of **£500.00**.

- The majority of providers, with experience of delivering Pearson BTEC Higher Nationals, the approval will involve a desk based review (of External Examiner reports, QAA Reports, Ofsted reports, for example) the fee for which will be **£250.00**.
- Some providers may need a more in-depth approval process, including a visit so that Pearson can be assured that the provider has the necessary resources to deliver the programme, the fee for which will be **£500.00**.

Further details on the [new approval criteria and process can be found here](#)

2. Revised UK BTEC Higher National qualification registration fee for 'NEW' Pearson BTEC Higher National qualifications.

Qualification	From September 2016 for NEW Pearson BTEC Higher National qualifications only.
Higher National Diploma	£244.15
Higher National Certificate	£192.20
Top Up - HNC to HND	£51.95 (+ Admin fee of £17.80) = £69.75

This includes qualification registration, certification and up to two annual quality assurance visits.

3. Annual Student Registration Fee

There will also be an annual student registration fee from September 2016, which be paid for by the centre to confirm student registrations for second and subsequent years of study.

An annual registration fee of £20.00 per student / per year will be applicable for those continuing into their second/subsequent years of study. This fee is in addition to the initial qualification registration fee applicable at the start of their programme of study.

To find out more about the Annual Student Registration fee, view our [FAQ document](#).