

Learn about our Pearson BTEC  
International Level 3 qualifications in

# **BUSINESS AND ENTERPRISE**



# WHAT ARE PEARSON BTECS?

Pearson is the world's leading learning company with 24,000 employees across 70 countries worldwide, with Global Headquarters in London. We combine world-class educational content and assessment, powered by services and technology, to enable more effective teaching and personalized learning at scale. We believe that wherever learning flourishes so do people. We do this by providing a range of products and services that have been developed in consultation with international employers, governments, and higher education institutes. Pearson BTECs are high quality, hands-on qualifications grounded in the real world of work giving learners the knowledge and skills they need for career success, now and into the future.

## WHAT QUALIFICATIONS ARE AVAILABLE?

Pearson BTEC International Level 3 qualifications in Business, Enterprise and Entrepreneurship are for those wanting to progress into higher education, or employment in a range of business or entrepreneurial roles. Our business suite has been written in response to employer and university feedback and future skills requirements. We've also updated and revised units in all areas so that they are fit for purpose for the future and developed new units in:

- sales
- international logistics
- business ethics.

UK specific units have been retained for learners looking to progress into the UK, but all other units are now accessible for International contexts. We've also created separate new qualification pathways in **Enterprise and Entrepreneurship** to support learners looking to set up their own businesses in the future.

Title	Size
<b>PEARSON BTEC INTERNATIONAL LEVEL 3 QUALIFICATIONS IN BUSINESS</b>	
Pearson BTEC International Level 3 Certificate in Business	180 taught hours Equivalent in size to 0.5 of an International A Level
Pearson BTEC International Level 3 Subsidiary Diploma in Business	360 taught hours Equivalent in size to one International A Level
Pearson BTEC International Level 3 Foundation Diploma in Business	510 taught hours Equivalent in size to 1.5 International A Levels
Pearson BTEC International Level 3 Diploma in Business	720 taught hours Equivalent in size to two International A Levels
Pearson BTEC International Level 3 Extended Diploma in Business	1080 taught hours Equivalent in size to three International A Levels
<b>PEARSON BTEC INTERNATIONAL LEVEL 3 QUALIFICATIONS IN ENTERPRISE AND ENTREPRENEURSHIP</b>	
Pearson BTEC International Level 3 Certificate in Enterprise and Entrepreneurship	180 taught hours Equivalent in size to 0.5 of an International A Level
Pearson BTEC International Level 3 Subsidiary Diploma in Enterprise and Entrepreneurship	360 taught hours Equivalent in size to one International A Level
Pearson BTEC International Level 3 Foundation Diploma in Enterprise and Entrepreneurship	510 taught hours Equivalent in size to 1.5 International A Levels
Pearson BTEC International Level 3 Diploma in Enterprise and Entrepreneurship	720 taught hours Equivalent in size to two International A Levels
Pearson BTEC International Level 3 Extended Diploma in Enterprise and Entrepreneurship	1080 taught hours Equivalent in size to three International A Levels

Learn more about our qualifications at [quals.pearson.com/btecint3](https://quals.pearson.com/btecint3)



## HOW ARE THEY **ASSESSED?**

International BTECs are internally assessed allowing for practical assignments that combine knowledge and career related skills. 25% of these assignments will be set by Pearson to provide additional external standardisation. Assignments are scenario based and designed to be work relevant, for example by researching and presenting information and demonstrating the skills needed for employment.

## WHAT **PROGRESSION** ROUTES ARE AVAILABLE?

BTECs are designed for progression into employment, such as starting their own business, and higher education:

- **BSc (Hons) in Business and Management**
- **BA (Hons) in Business and Finance**
- **BSc (Hons) in International Management**
- **BSc (Hons) or BA (Hons) in Marketing**
- **BSc (Hons) in Retail Management**

Always check the entry requirements for degree programmes with specific higher education providers.

Your learners can also progress onto Pearson Higher Nationals:

- **Pearson BTEC Level 4 Higher National Certificate in Business**
- **Pearson BTEC Level 5 Higher National Diploma in Business**

## HOW ARE THEY **RECOGNISED?**

By working with employers, governments, and higher education institutes you can be sure that BTECs are recognised world-wide providing more opportunities for your learners to progress.

Pearson is the largest accredited awarding body in the UK, and our new International BTECs have been benchmarked to the UK and European Framework by NARIC, the national agency for the recognition and comparison of international qualifications and skills on behalf of the UK Government.

For more information please visit our website: [quals.pearson.com/btecint3](https://quals.pearson.com/btecint3).



## WHAT TEACHING SUPPORT IS AVAILABLE?

All of our International BTECs come with Teacher Resource Packs and Student Books giving your teachers the ability to deliver these programmes with confidence. Teacher Resources include Schemes of Work, Lesson Plans and Assessment Assignment Briefs.

## IS THERE TEACHER TRAINING AVAILABLE?

Pearson training is available to help you in every aspect of planning, teaching and assessing BTECs. Many of our events are available as online sessions.

## WHAT IS THE APPROVAL PROCESS?

To deliver these qualifications you will need to apply for centre and qualification approval. This can be done on our [website](#).

Once approved you will be visited by one of our Standard Verifiers, a subject specialist who can help you make sure your assessing learners to the correct standard and improve your BTEC delivery.

For more information, please contact your local Pearson representative or let us know you are interested at [quals.pearson.com/btecofferint3](https://quals.pearson.com/btecofferint3)