



# **BE FUTURE READY WITH BTEC**

**A guide for learners and parents**

**btecworks.com**

 **Pearson | BTEC**



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# WHAT IS A BTEC?

BTEC (which stands for the Business & Technology Education Council) offers high-quality, career-focused qualifications grounded in the real world of work.

BTEC courses focus on skills-based learning and are designed around themed units. Rather than testing everything at the end, BTECs are tested throughout the course using assessments based on real-life scenarios.

This practical approach allows learners to develop and apply the knowledge, skills and behaviours that employers and universities are looking for.

With a BTEC qualification, you will learn and develop key skills such as:



Organisation  
and working  
to deadlines



Ability to  
learn and  
adapt



Sector-specific  
skills and  
knowledge



Initiative  
and problem  
solving

91%

of employers prefer their employees to have a mix of academic and technical qualifications.<sup>1</sup>

1 in 4

learners in the UK enter higher education with a BTEC qualification - that's over 100,000 learners a year.<sup>2</sup>

1 in 5

of the UK adult working population have a BTEC, so they are qualifications that all employers recognise.<sup>3</sup>

# WHAT BTEC COURSES ARE AVAILABLE?

Below is the range of BTEC qualifications you can choose from, their equivalents, and where they can lead you.

Entry	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7
Equivalent to:	GCSE		A level / T level	University year 1	University year 2	University year 3	
	BTEC Tech Awards (ages 14-16)		BTEC Nationals (ages 16+)	BTEC Higher National Certificate (ages 18+)			
	BTEC Firsts (ages 14+)		BTEC Technicals* (ages 16+)	BTEC Higher National Diploma (ages 18+)			
BTEC Entry Level (ages 14+)	BTEC Introductory (ages 14+)	BTEC Technicals (ages 16+)	BTEC Foundation Diploma (ages 16+)	BTEC Foundation Diploma (ages 18+)			
		BTEC Skills (ages 16+)					
		BTEC Industry Skills (ages 16+)					
BTEC Workskills (ages 14+)							
BTEC Personal Growth and Wellbeing (ages 14+)							
BTEC Specialist (ages 14+)				BTEC Professional (ages 18+)			
* Coming soon - first teach September 2025.			Pearson Apprenticeships (ages 16+)	Pearson Higher Apprenticeships (ages 18+)	Pearson Degree Apprenticeships (ages 18+)		



# BTEC AND UNIVERSITY

BTEC Level 3 Nationals qualify for UCAS points towards your university application in the same way as A levels and AS levels. This chart shows how many points each BTEC National is worth, based on the grade you achieve.

BTEC National Grade	Certificate	Extended Certificate & Subsidiary Diploma	Foundation Diploma
<b>D*</b> – Distinction*	28	56	84
<b>D</b> – Distinction	24	48	72
<b>M</b> – Merit	16	32	48
<b>P</b> – Pass	8	16	24

If you're also studying for A levels and want to compare UCAS points, here's a quick guide:

Grade	A level	AS level
A*	56	–
A	48	20
B	40	16
C	32	12
D	24	10
E	16	6

BTEC National Grade	90-credit Diploma	Diploma	Extended Diploma
<b>D*D*D*</b>	–	–	168
<b>D*D*D</b>	–	–	160
<b>D*DD</b>	–	–	152
<b>DDD</b>	–	–	144
<b>DDM</b>	–	–	128
<b>DMM</b>	–	–	112
<b>D*D*</b>	84	112	–
<b>D*D</b>	78	104	–
<b>DD</b>	72	96	–
<b>DM</b>	60	80	–
<b>MMM</b>	–	–	96
<b>MMP</b>	–	–	80
<b>MM</b>	48	64	–
<b>MPP</b>	–	–	64
<b>MP</b>	36	48	–
<b>PPP</b>	–	–	48
<b>PP</b>	24	32	–



# BTEC AND APPRENTICESHIPS

Apprenticeships provide an excellent way of developing skills and achieving qualifications while employed in a job. You can start an apprenticeship at the age of 16 and over. The different levels (2 - 7) give you the opportunity to progress to a high level of expertise.

As an employee, you can earn as you learn, and gain practical skills from the workplace. What's more, career progression for apprentices is excellent, with many advancing to highly skilled jobs or higher education in a college or university.







# BTEC HIGHER NATIONALS

**You may also choose to go into Higher Education via a BTEC Higher National Certificate (equivalent to first year of a degree) or Higher National Diploma (equivalent to first two years of a degree) before progressing to a full degree.**

BTEC Higher Nationals are internationally recognised, career focused higher education qualifications that allow for a top-up into your chosen university, or entry into the world of work. There are over 40 subject areas to choose from and are co-designed with industry to provide real-world experience as well as academic knowledge.


This ensures you'll leave with the required expertise as identified by business and industry, and with the flexibility to go straight into employment or continue to a degree.




# JOIN THE BTEC COMMUNITY

Follow our social media channels to connect with like-minded learners and discover the latest BTEC news and updates.

Message or tag us in your posts to let us know what exciting things have been happening on your BTEC course - we love sharing your news.

 @PearsonBTECAppr

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Take a look at our BTEC Works website and explore the range of careers you can go into with a BTEC

[btecworks.com](https://btecworks.com)

