

Grade Boundaries

Level 3 Principal Learning

June 2013

Understanding Principal Learning grade boundaries

This document shows the grade boundaries for our suite of Level 3 Principal Learning qualifications. For each set of grade boundaries, the maximum number of available marks is also shown.

For individual units, maximum marks and grade boundaries are shown in raw marks. Maximum marks and grade boundaries for the overall qualification (the 'cash-in') are shown in points.

Definition of terms

A grade boundary is the minimum mark at which a letter grade can be achieved. For example, if the grade boundary for a B is 60 marks, then 60 is the minimum mark at which a B can be achieved. A mark of 59 would therefore be a C grade.

A raw mark is the actual mark awarded by the teacher or examiner for an assessment. Raw mark scores can be downloaded by Exams Officers from Edexcel Online.

Raw marks are converted to points for all Principal Learning qualifications. This is because raw mark grade boundaries may change from exam session to exam session to take into account variations in the difficulty of assessments. A Certifying Statement of Provisional Results (results slip) will always show the points score for Principal Learning qualifications.

You can find out more about raw marks and points at www.edexcel.com/results

Business, Administration and Finance										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
BA301	Business Enterprise	Raw	60	53	47	41	35	30	25	0
		Points	21	18	15	12	9	6	3	0
BA302	Business Administration and Events	Raw	60	54	48	42	36	31	26	0
		Points	14	12	10	8	6	4	2	0
BA303	Personal Finance and Financial Services	Raw	60	54	48	42	36	30	25	0
		Points	14	12	10	8	6	4	2	0
BA304	Business Finance and Accounting	Raw	60	54	47	41	35	29	23	0
		Points	14	12	10	8	6	4	2	0
BA305	Marketing and Sales in Business	Raw	60	54	48	42	36	30	25	0
		Points	14	12	10	8	6	4	2	0
BA306	Customer Service in Business	Raw	60	54	48	42	36	30	25	0
		Points	14	12	10	8	6	4	2	0
BA307	Teams and Communication in Business	Raw	60	54	48	42	36	30	24	0
		Points	14	12	10	8	6	4	2	0
BA308	Responding to Change in Business	Raw	50	44	38	33	28	23	18	0
		Points	7	6	5	4	3	2	1	0
BA309	Corporate Social Responsibility	Raw	40	33	29	25	22	19	16	0
		Points	7	6	5	4	3	2	1	0
BA310	Careers and Employment in Business	Raw	60	56	49	43	37	31	25	0
		Points	7	6	5	4	3	2	1	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZBA30	Level 3 Business, Administration and Finance	Points	126	108	90	72	54	36	18	0

Construction and the Built Environment										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
CB301	Design the Built Environment: The Design Factors	Raw	60	51	45	39	33	28	23	0
		Points	14	12	10	8	6	4	2	0
CB302	Design the Built Environment: Stages in the Design and Planning Processes	Raw	60	53	47	41	35	29	23	0
		Points	21	18	15	12	9	6	3	0
CB303	Design the Built Environment: Physical and Environmental Influences	Raw	60	53	47	41	35	29	23	0
		Points	21	18	15	12	9	6	3	0
CB304	Create the Built Environment: Health, Safety and Environmental Influences	Raw	60	49	43	37	31	26	21	0
		Points	14	12	10	8	6	4	2	0
CB305	Create the Built Environment: Management Processes	Raw	60	53	47	41	35	29	23	0
		Points	21	18	15	12	9	6	3	0
CB306	Value and Use of the Built Environment: Adding Value to the Wider Community	Raw	60	52	46	40	34	28	23	0
		Points	21	18	15	12	9	6	3	0
CB307	Value and Use of the Built Environment: Protecting and Maintaining	Raw	60	51	45	39	33	27	21	0
		Points	14	12	10	8	6	4	2	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZCB30	Level 3 Construction and the Built Environment	Points	126	108	90	72	54	36	18	0

Creative and Media										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
CM301 Capture	Raw		60	54	48	42	36	30	24	0
	Points		21	18	15	12	9	6	3	0
CM302 Show	Raw		60	53	47	41	35	30	25	0
	Points		21	18	15	12	9	6	3	0
CM303 Interaction	Raw		60	53	47	41	35	29	24	0
	Points		21	18	15	12	9	6	3	0
CM304 Commission	Raw		60	53	47	41	35	29	24	0
	Points		21	18	15	12	9	6	3	0
CM305 Evaluation	Raw		60	54	48	42	36	30	24	0
	Points		21	18	15	12	9	6	3	0
CM306 Investigation	Raw		60	54	48	42	36	30	24	0
	Points		21	18	15	12	9	6	3	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZCM30	Level 3 Creative and Media	Points	126	108	90	72	54	36	18	0

Engineering										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
EG301 Investigating Engineering Business and the Environment	Raw		60	54	48	42	36	30	24	0
	Points		14	12	10	8	6	4	2	0
EG302 Applications of Computer Aided Designing	Raw		60	54	48	42	36	31	26	0
	Points		14	12	10	8	6	4	2	0
EG303 Selection and Application of Engineering Materials	Raw		60	54	48	42	36	30	24	0
	Points		14	12	10	8	6	4	2	0
EG304 Instrumentation and Control Engineering	Raw		60	54	48	42	36	30	24	0
	Points		14	12	10	8	6	4	2	0
EG305 Maintaining Engineering Plant, Equipment and Systems	Raw		60	53	47	41	35	29	24	0
	Points		7	6	5	4	3	2	1	0
EG306 Investigating Modern Manufacturing Techniques used in Engineering	Raw		60	54	48	42	36	30	24	0
	Points		14	12	10	8	6	4	2	0
EG307 Innovative Design and Enterprise	Raw		60	54	48	42	36	30	25	0
	Points		14	12	10	8	6	4	2	0
EG308 Mathematical Techniques and Applications for Engineers	Raw		60	54	48	42	36	30	24	0
	Points		14	12	10	8	6	4	2	0
EG309 Principles and Application of Engineering Science	Raw		60	53	47	41	35	29	23	0
	Points		21	18	15	12	9	6	3	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZEG30	Level 3 Engineering	Points	126	108	90	72	54	36	18	0

Environmental and Land-based Studies										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
ES301	The Ecology of the Natural Environment	Raw Points								
ES302	The Management of Natural Resources and Resources for Production	Raw Points								
ES303	Business and Enterprise in the Environmental and Land-based Sector	Raw Points								
ES304	Applied Plant and Animal Science	Raw Points								
ES305	Plants, Animals and Humans	Raw Points								
ES306	Plants and Animals - Safe Working Practices and Relevant Legislation	Raw Points								
ES307	Sustainable Development of Resources	Raw Points								
ES308	Global Impacts and the Environmental and Land-based Sector	Raw Points								
ES309	Research Methods, Skills and Environmental Analysis	Raw Points								
ES310	Environment, Waste and Pollution	Raw Points								
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZCM30	Level 3 Environmental and Land-based Studies	Points	126	108	90	72	54	36	18	0

Hospitality										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
HO301	Investigating the Hospitality Industry	Raw	60	50	45	40	35	30	25	0
		Points	14	12	10	8	6	4	2	0
HO302	Law and Procedures in the Hospitality Industry	Raw	60	53	47	41	35	29	24	0
		Points	7	6	5	4	3	2	1	0
HO303	Customer Service Standards in the Hospitality Industry	Raw	60	53	47	41	36	31	26	0
		Points	14	12	10	8	6	4	2	0
HO304	Building and Developing Effective Hospitality Teams	Raw	60	52	46	40	34	29	24	0
		Points	14	12	10	8	6	4	2	0
HO305	Managing People in the Hospitality Industry	Raw	60	53	47	41	35	29	24	0
		Points	7	6	5	4	3	2	1	0
HO306	Finance and Budgetary Control in the Hospitality Industry	Raw	60	51	45	39	34	29	24	0
		Points	14	12	10	8	6	4	2	0
HO307	Sales and Marketing in the Hospitality Industry	Raw	60	48	43	38	34	30	26	0
		Points	14	12	10	8	6	4	2	0
HO308	Running a Hospitality Business	Raw	60	56	49	43	37	31	25	0
		Points	14	12	10	8	6	4	2	0
HO309	Managing a Food Operation in Hospitality	Raw	60	57	51	45	40	35	30	0
		Points	21	18	15	12	9	6	3	0
HO310	Hospitality Services	Raw	60	56	50	44	38	32	27	0
		Points	7	6	5	4	3	2	1	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZHO30	Level 3 Hospitality	Points	126	108	90	72	54	36	18	0

Information Technology										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
IT301	The Potential of Technology	Raw	60	52	46	40	34	28	22	0
		Points	14	12	10	8	6	4	2	0
IT302	Understanding Organisations	Raw	90	78	69	60	51	42	34	0
		Points	21	18	15	12	9	6	3	0
IT303	Professional Development	Raw	90	77	68	59	50	41	33	0
		Points	21	18	15	12	9	6	3	0
IT304	Creating Technology Solutions	Raw	90	79	70	61	52	43	35	0
		Points	21	18	15	12	9	6	3	0
IT305	Managing Technology Systems	Raw	60	51	45	39	33	28	23	0
		Points	14	12	10	8	6	4	2	0
IT306	Multimedia and Digital Projects	Raw	60	52	45	39	33	27	21	0
		Points	14	12	10	8	6	4	2	0
IT307	Making Projects Successful	Raw	90	72	64	56	48	41	34	0
		Points	21	18	15	12	9	6	3	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZIT30	Level 3 Information Technology	Points	126	108	90	72	54	36	18	0

Manufacturing and Product Design										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
MP301	Business Principles in manufacturing	Raw	90	78	68	59	50	41	32	0
		Points	14	12	10	8	6	4	2	0
MP302	Customer needs and market requirements in manufacturing	Raw	90	78	69	60	51	42	33	0
		Points	14	12	10	8	6	4	2	0
MP303	Supply chain management in manufacturing	Raw	60	53	47	41	35	29	23	0
		Points	7	6	5	4	3	2	1	0
MP304	Management of resources and working practices in manufacturing	Raw	60	52	46	40	34	29	24	0
		Points	7	6	5	4	3	2	1	0
MP305	Research, development and the introduction of new products in manufacturing	Raw	60	54	48	42	36	30	24	0
		Points	21	18	15	12	9	6	3	0
MP306	Principles and applications of materials science in manufacturing	Raw	60	52	46	40	34	28	22	0
		Points	21	18	15	12	9	6	3	0
MP307	Production and processing systems in manufacturing	Raw	60	53	47	41	35	29	23	0
		Points	21	18	15	12	9	6	3	0
MP308	Management of production and processing operations	Raw								
		Points								
MP309	Quality in manufacturing	Raw	60	52	46	40	34	28	23	0
		Points	7	6	5	4	3	2	1	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZMP30	Level 3 Manufacturing and Product Design	Points	126	108	90	72	54	36	18	0

Public Services										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
PS301	Public Services and Collaborative Working	Raw								
		Points								
PS302	Community Engagement and Partnership Working	Raw								
		Points								
PS303	Accountability and Funding for Public Services	Raw								
		Points								
PS304	Leadership in Public Services	Raw								
		Points								
PS305	People Management and Public Service Values	Raw								
		Points								
PS306	Marketing Public Services	Raw								
		Points								
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZPS30	Level 3 Public Services	Points	126	108	90	72	54	36	18	0

Retail Business										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
RB301	Examining the World of Retail	Raw	70	58	51	45	39	33	27	0
		Points	7	6	5	4	3	2	1	0
RB302	Developing Retail Channels	Raw	120	103	91	79	68	57	46	0
		Points	14	12	10	8	6	4	2	0
RB303	Buying Practices of Retail Businesses	Raw	120	102	91	80	69	58	47	0
		Points	21	18	15	12	9	6	3	0
RB304	Retail Supply Chain Management and Logistics	Raw	120	101	90	79	68	58	48	0
		Points	14	12	10	8	6	4	2	0
RB305	Marketing in Retail Businesses	Raw	60	50	44	38	33	28	23	0
		Points	21	18	15	12	9	6	3	0
RB306	Merchandising in Retail Business	Raw	120	102	91	80	69	58	48	0
		Points	14	12	10	8	6	4	2	0
RB307	Management of Sales in Retail	Raw	120	103	92	81	70	60	50	0
		Points	14	12	10	8	6	4	2	0
RB308	Visual Merchandising in Retail Business	Raw	120	103	92	81	70	60	50	0
		Points	14	12	10	8	6	4	2	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZRB30	Level 3 Retail Business	Points	126	108	90	72	54	36	18	0

Society, Health and Development										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
SH301	The Sectors in Context	Raw	90	72	64	56	48	41	34	0
		Points	21	18	15	12	9	6	3	0
SH302	Principles and Values in Practice	Raw	90	72	64	56	49	42	35	0
		Points	21	18	15	12	9	6	3	0
SH303	Partnership Working	Raw	60	53	47	41	35	29	24	0
		Points	21	18	15	12	9	6	3	0
SH304	Communication and Information Sharing	Raw	60	53	47	41	35	29	24	0
		Points	21	18	15	12	9	6	3	0
SH305	Personal and Professional Development in the Work Environment	Raw	60	53	47	41	35	29	24	0
		Points	21	18	15	12	9	6	3	0
SH306	Safeguarding and Protecting Individuals and Society	Raw	60	53	47	41	35	29	24	0
		Points	21	18	15	12	9	6	3	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZSH30	Level 3 Society, Health and Development	Points	126	108	90	72	54	36	18	0

Sport and Active Leisure										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
SL301	The Impact of an Active and Healthy Lifestyle	Raw	120	105	92	80	68	56	44	0
		Points	14	12	10	8	6	4	2	0
SL302	Being an Effective Manager and Leader in Sport and Active Leisure	Raw	90	79	70	61	52	43	34	0
		Points	14	12	10	8	6	4	2	0
SL303	Science and Technology in Sport and Active Leisure	Raw	60	52	46	40	34	28	22	0
		Points	21	18	15	12	9	6	3	0
SL304	Applying Science and Technology to Enhance Performance in Sport and Active Leisure	Raw	90	80	70	61	52	43	34	0
		Points	14	12	10	8	6	4	2	0
SL305	Globalisation and the Sport and Active Leisure Industry	Raw	60	52	46	40	34	28	22	0
		Points	21	18	15	12	9	6	3	0
SL306	Sport and Active Leisure Policy	Raw	90	77	68	59	50	41	32	0
		Points	14	12	10	8	6	4	2	0
SL307	Promoting Opportunities For All in Sport and Active Leisure	Raw	120	110	97	85	73	61	49	0
		Points	14	12	10	8	6	4	2	0
SL308	Bringing the Community Together Through Sport and Active Leisure	Raw	120	105	92	80	68	56	44	0
		Points	14	12	10	8	6	4	2	0
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZSL30	Level 3 Sport and Active Leisure	Points	126	108	90	72	54	36	18	0

Travel and Tourism										
Unit grade boundaries (Level 3)			Max Mark	a*	a	b	c	d	e	u
TT301	Travel and Tourism Destinations and Cultures	Raw								
		Points								
TT302	Customer Interaction in Travel and Tourism	Raw								
		Points								
TT303	Employability in Travel and Tourism	Raw								
		Points								
TT304	Environment and Sustainability in Travel and Tourism	Raw								
		Points								
TT305	Promotion, Image and Perception in Travel and Tourism	Raw								
		Points								
TT306	Technology in Travel and Tourism	Raw								
		Points								
TT307	Changes and Trends in Travel and Tourism	Raw								
		Points								
TT308	Political and Economic Influences in Travel and Tourism	Raw								
		Points								
TT309	Effective Teamwork in Travel and Tourism	Raw								
		Points								
Cash-in grade boundaries			Max Mark	A*	A	B	C	D	E	U
ZTT30	Level 3 Travel and Tourism	Points	126	108	90	72	54	36	18	0