

Grade Boundaries

Level 1 and Level 2 Principal

Learning

June 2013

Understanding Principal Learning grade boundaries

This document shows the grade boundaries for our suite of Level 1 and 2 Principal Learning qualifications. For each set of grade boundaries, the maximum number of available marks is also shown.

For individual units, maximum marks and grade boundaries are shown in raw marks. Maximum marks and grade boundaries for the overall qualification (the 'cash-in') are shown in points.

Level 1 units are graded A*-B and Level 2 units are graded A*-C. If you are not awarded enough marks to achieve one of these grades you will receive a U.

Definition of terms

A grade boundary is the minimum mark at which a letter grade can be achieved. For example, if the grade boundary for a B is 60 marks, then 60 is the minimum mark at which a B can be achieved. A mark of 59 would therefore be a C grade.

A raw mark is the actual mark awarded by the teacher or examiner for an assessment. Raw mark scores can be downloaded by Exams Officers from Edexcel Online.

Raw marks are converted to points for all Principal Learning qualifications. This is because raw mark grade boundaries may change from exam session to exam session to take into account variations in the difficulty of assessments. A Certifying Statement of Provisional Results (results slip) will always show the points score for Principal Learning qualifications.

You can find out more about raw marks and points at www.edexcel.com/results

Busine	ss, Administration and Finance							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
BA101	Business Enterprise	Raw	60	49	37	26		0
	·	Points	8	6	4	2		0
BA102	Business Administration, Teams and Communication	Raw	60	49	37	25		0
		Points	8	6	4	2		0
BA103	Personal Finance and Financial Services	Raw	40	25	19	13		0
		Points	4	3	2	1		0
BA104	Sales and Customer Service in Business	Raw	60	50	36	23		0
		Points	8	6	4	2		0
BA105	Careers and Employment in Business	Raw	60	48	36	24		0
		Points	4	3	2	1		0
Unit gr	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
BA201	Business Enterprise	Raw	60	52	43	34	26	0
		Points	10	8	6	4	2	0
BA202	Business Administration	Raw	60	53	44	35	27	0
		Points	10	8	6	4	2	0
BA203	Personal Finance and Financial Services	Raw	50	42	36	30	24	0
		Points	5	4	3	2	1	0
BA204	Business Finance and Accounting	Raw	60	53	44	35	26	0
		Points	10	8	6	4	2	0
BA205	Marketing, Sales and Customer Service in Business	Raw	60	51	43	35	28	0
		Points	10	8	6	4	2	0
BA206	Teams and Communication in Business	Raw	60	54	45	37	29	0
		Points	10	8	6	4	2	0
BA207	Responding to Change in Business	Raw	40	32	28	24	20	0
		Points	5	4	3	2	1	0
BA208	Corporate Social Responsibility	Raw	60	51	42	33	25	0
		Points	5	4	3	2	1	0
BA209	Careers and Employment in Business	Raw	60	51	42	34	26	0
		Points	5	4	3	2	1	0
	n grade boundaries		Max Mark	A *	Α	В	С	U
ZBA10	Level 1 Business, Administration and Finance	Points	32	24	16	8		0
ZBA20	Level 2 Business, Administration and Finance	Points	70	56	42	28	14	0

Constr	uction and the Built Environment							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
CB101	Design the Built Environment: Design Influences	Raw						
		Points						
CB102	Design the Built Environment: Applying Design Principles	Raw						
		Points						
CB103	Create the Built Environment: Using Tools	Raw						
		Points						
CB104	Create the Built Environment: Methods and Materials	Raw						
		Points						
CB105	Value and Use of the Built Environment	Raw						
		Points						
CB106	Maintenance of the Built Environment	Raw						
		Points						
CB107	Modern Methods of Construction	Raw						
		Points						
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
CB201	Design the Built Environment: The Design Process	Raw	60	53	43	33	23	0
		Points	10	8	6	4	2	0
CB202	Design the Built Environment: Materials and Structures	Raw	60	53	42	32	22	0
		Points	10	8	6	4	2	0
CB203	Design the Built Environment: Applying Design Principles	Raw	60	53	43	33	23	0
		Points	10	8	6	4	2	0
CB204	Create the Built Environment: Structures	Raw	60	44	36	28	20	0
		Points	10	8	6	4	2	0
CB205	Create the Built Environment: Using Tools	Raw	60	52	42	33	24	0
		Points	10	8	6	4	2	0
CB206	Value and Use of the Built Environment: Communities	Raw	60	52	42	32	22	0
		Points	10	8	6	4	2	0
CB207	Value and Use of the Built Environment: Facilities	Raw	60	52	42	32	22	0
	Management	Points	10	8	6	4	2	0
Cash-i	n grade boundaries		Max Mark	A *	Α	В	С	U
ZCB10	Level 1 Construction and the Built Environment	Points	32	24	16	8		0
ZCB20	Level 2 Construction and the Built Environment	Points	70	56	42	28	14	0

Creative and Media							
Unit grade boundaries (Level 1)		Max Mark	a*	а	b		u
CM101 Introduction to Creative and Media Skills	Raw	60	54	39	24		0
	Points	8	6	4	2		0
CM102 Visual Arts	Raw	60	52	39	26		0
	Points	8	6	4	2		0
CM103 Performance Arts	Raw	60	53	39	25		0
	Points	8	6	4	2		0
CM104 Media Production	Raw	60	53	39	25		0
	Points	8	6	4	2		0
CM105 Presentation	Raw	60	53	39	26		0
	Points	4	3	2	1		0
CM106 Skills Report	Raw	60	54	39	24		0
	Points	4	3	2	1		0
Unit grade boundaries (Level 2)		Max Mark	a*	а	b	С	u
CM201 Scene	Raw	60	52	42	33	24	0
	Points	10	8	6	4	2	0
CM202 Performance	Raw	60	53	43	34	25	0
	Points	10	8	6	4	2	0
CM203 Artefact	Raw	60	54	44	34	25	0
	Points	10	8	6	4	2	0
CM204 Record	Raw	60	54	44	35	26	0
	Points	10	8	6	4	2	0
CM205 Campaign	Raw	60	52	43	34	26	0
	Points	10	8	6	4	2	0
CM206 Festival	Raw	60	52	43	34	25	0
	Points	10	8	6	4	2	0
CM207 Project Report	Raw	60	54	44	34	24	0
	Points	10	8	6	4	2	0
Cash-in grade boundaries		Max Mark	A *	Α	В	С	U
ZCM10 Level 1 Creative and Media	Points	32	24	16	8		0
ZCM20 Level 2 Creative and Media	Points	70	56	42	28	14	0

Engine	ering							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
EG101	Introducing the Engineering World	Raw	45	40	29	19		0
		Points	4	3	2	1		0
EG102	Practical Engineering and Communication Skills	Raw	60	51	37	24		0
		Points	8	6	4	2		0
EG103	Introduction to Computer Aided Engineering	Raw	60	52	37	23		0
		Points	4	3	2	1		0
EG104	Developing Routine Maintenance Skills	Raw	60	52	38	25		0
		Points	4	3	2	1		0
EG105	Introduction to Engineering Materials	Raw	60	52	38	24		0
		Points	4	3	2	1		0
EG106	Electronic Circuit Construction and Testing	Raw	60	54	39	24		0
		Points	4	3	2	1		0
EG107	Engineering the Future	Raw	60	53	38	24		0
		Points	4	3	2	1		0
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
EG201	Exploring the Engineering World	Raw	60	53	43	33	24	0
		Points	10	8	6	4	2	0
EG202	Investigating Engineering Design	Raw	60	54	44	34	24	0
		Points	10	8	6	4	2	0
EG203	Engineering Applications of Computers	Raw	60	52	42	33	24	0
		Points	10	8	6	4	2	0
EG204	Producing Engineering Solutions	Raw	60	54	44	34	25	0
		Points	10	8	6	4	2	0
EG205	Electrical and Electronic Circuits and Systems	Raw	60	54	44	34	25	0
		Points	5	4	3	2	1	0
EG206	Application of Manufacturing Techniques in Engineering	Raw	60	52	43	34	25	0
		Points	10	8	6	4	2	0
EG207	Application of Maintenance Techniques in Engineering	Raw	60	53	43	33	24	0
		Points	5	4	3	2	1	0
EG208	Exploring Engineering Innovation, Enterprise and	Raw	60	49	40	32	24	0
	Technological Advancements	Points	10	8	6	4	2	0
Cash-i	n grade boundaries		Max Mark	A *	Α	В	С	U
ZEG10	Level 1 Engineering	Points	32	24	16	8		0
ZEG20	Level 2 Engineering	Points	70	56	42	28	14	0

Enviro	nmental and Land-based Studies							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
ES101	The Natural Environment	Raw	40	30	22	15		0
		Points	4	3	2	1		0
ES102	Environmental and Land-based Production, Systems and	Raw	75	64	47	30		0
	Services	Points	8	6	4	2		0
ES103	Introduction to Working in the Environmental and Land-based	Raw	75	65	48	31		0
	Sector	Points	4	3	2	1		0
ES104	Working with Plants and Animals	Raw	90	81	58	36		0
		Points	8	6	4	2		0
ES105	Impacts on the Environment	Raw	90	81	59	37		0
		Points	8	6	4	2		0
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
ES201	Environmental Influences upon Ecosystems and Production	Raw	75	67	54	42	30	0
	Zones	Points	10	8	6	4	2	0
ES202	Working in Environmental and Land-based Organisations	Raw	75	66	53	40	28	0
_		Points	10	8	6	4	2	0
ES203	Plant Nutrition, Growth and Breeding	Raw	75	69	55	42	29	0
-		Points	10	8	6	4	2	0
ES204	Animal Nutrition, Growth and Breeding	Raw	90	81	66	51	36	0
-		Points	10	8	6	4	2	0
ES205	Plants and Animals and their Role in Society	Raw	50	45	37	29	22	0
		Points	10	8	6	4	2	0
ES206	The Importance of a Sustainable Environment to Society	Raw	75	66	53	40	28	0
		Points	10	8	6	4	2	0
ES207	Environmental Monitoring	Raw	75	65	52	40	28	0
-		Points	5	4	3	2	1	0
ES208	Sources and Uses of Energy	Raw	75	69	56	43	30	0
		Points	5	4	3	2	1	0
Cash-i	n grade boundaries		Max Mark	A *	Α	В	С	U
ZES10	Level 1 Environmental and Land-based Studies	Points	32	24	16	8		0
ZES20	Level 2 Environmental and Land-based Studies	Points	70	56	42	28	14	0

Hospitality							
Unit grade boundaries (Level 1)		Max Mark	a*	а	b		u
HO101 Introducing Hospitality Services	Raw	45	38	28	19		0
	Points	4	3	2	1		0
HO102 Importance of the Hospitality Industry to the UK	Raw	60	52	38	24		0
	Points	4	3	2	1		0
HO103 Introducing Customer Service in the Hospitality Industry	Raw	60	52	39	26		0
	Points	4	3	2	1		0
HO104 Developing Skills to Work in the Hospitality Industry	Raw	60	53	38	24		0
	Points	8	6	4	2		0
HO105 Developing Ideas for Menus	Raw	60	53	38	23		0
	Points	4	3	2	1		0
HO106 Food and Beverages Preparation and Service	Raw	60	55	38	22		0
	Points	8	6	4	2		0
Unit grade boundaries (Level 2)		Max Mark	a*	а	b	С	u
HO201 Exploring the UK Hospitality Industry	Raw	50	43	36	29	22	0
	Points	10	8	6	4	2	0
HO202 Customer Service in Hospitality	Raw	60	52	42	32	23	0
	Points	10	8	6	4	2	0
HO203 Work in a Hospitality Team	Raw	60	55	45	35	25	0
	Points	10	8	6	4	2	0
HO204 Dealing With Costs and Income in Hospitality	Raw	60	52	41	30	20	0
	Points	10	8	6	4	2	0
HO205 Providing Hospitality Services	Raw	60	53	43	33	24	0
	Points	10	8	6	4	2	0
HO206 Menu Planning and Design	Raw	60	52	42	32	23	0
	Points	10	8	6	4	2	0
HO207 Food Preparation and Cooking	Raw	60	53	42	31	21	0
	Points	10	8	6	4	2	0
Cash-in grade boundaries		Max Mark	A*	A	В	С	U
ZHO10 Level 1 Hospitality	Points	32	24	16	8		0
ZHO20 Level 2 Hospitality	Points	70	56	42	28	14	0

Inform	nation Technology							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
IT101	Technology in Organisations	Raw	45	41	31	21		0
	-	Points	4	3	2	1		0
IT102	The Impact of Technology	Raw	30	25	18	11		0
		Points	4	3	2	1		0
IT103	Working with People	Raw	60	50	34	19		0
		Points	8	6	4	2		0
IT104	Network Systems	Raw	30	26	19	13		0
		Points	4	3	2	1		0
IT105	Database Systems	Raw	30	25	18	12		0
		Points	4	3	2	1		0
IT106	Multimedia	Raw	60	52	37	22		0
		Points	8	6	4	2		0
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
IT201	The Potential of Technology	Raw	60	53	45	37	30	0
		Points	10	8	6	4	2	0
IT202	Exploring Organisations	Raw	60	52	42	32	22	0
		Points	10	8	6	4	2	0
IT203	Effective Communication	Raw	60	51	41	31	21	0
		Points	10	8	6	4	2	0
IT204	Skills for Innovation	Raw	60	51	42	33	24	0
		Points	10	8	6	4	2	0
IT205	Technology Systems	Raw	60	53	43	34	25	0
		Points	10	8	6	4	2	0
IT206	Multimedia	Raw	60	53	43	33	24	0
		Points	10	8	6	4	2	0
IT207	Managing Projects	Raw	60	54	43	33	23	0
		Points	10	8	6	4	2	0
	n grade boundaries		Max Mark	A *	Α	В	С	U
ZIT10	Level 1 Information Technology	Points	32	24	16	8		0
ZIT20	Level 2 Information Technology	Points	70	56	42	28	14	0

Manufacturing and Product Design							
Unit grade boundaries (Level 1)		Max Mark	a*	а	b		u
MP101 Introduction to manufacturing	Raw	30	25	18	12		0
· ·	Points	4	3	2	1		0
MP102 Dealing with Customers and suppliers in manufacturing	Raw	60	50	36	22		0
	Points	4	3	2	1		0
MP103 Introduction to working practices in manufacturing	Raw	60	52	37	23		0
	Points	4	3	2	1		0
MP104 Introduction to product design and development	Raw	60	51	36	22		0
	Points	8	6	4	2		0
MP105 Introduction to materials science in manufacturing	Raw	60	51	36	22		0
	Points	4	3	2	1		0
MP106 Making a product	Raw	60	50	35	20		0
	Points	8	6	4	2		0
Unit grade boundaries (Level 2)		Max Mark	a*	а	b	С	u
MP201 Running a manufacturing business	Raw	60	53	42	32	22	0
	Points	10	8	6	4	2	0
MP202 The impact of the global business world on manufacturing	Raw	60	52	42	32	23	0
	Points	10	8	6	4	2	0
MP203 Working in manufacturing	Raw	60	52	42	32	22	0
	Points	10	8	6	4	2	0
MP204 Designing and developing products for manufacture	Raw	60	51	41	31	22	0
	Points	10	8	6	4	2	0
MP205 Applications of materials science in manufacturing	Raw	60	52	42	32	22	0
	Points	10	8	6	4	2	0
MP206 Applications of processing systems in manufacturing	Raw	60	53	43	33	23	0
	Points	10	8	6	4	2	0
MP207 Product manufacture	Raw	60	52	42	32	22	0
	Points	10	8	6	4	2	0
Cash-in grade boundaries		Max Mark	A *	Α	В	С	U
ZMP10 Level 1 Manufacturing and Product Design	Points	32	24	16	8		0
ZMP20 Level 2 Manufacturing and Product Design	Points	70	56	42	28	14	0

Public	Services							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
PS101	Getting to Know the Public Services	Raw						
		Points						
PS102	Public Services in Local Communities	Raw						
		Points						
PS103	Maintaining Health and Wellbeing in Communities	Raw						
		Points						
PS104	Protecting Communities	Raw						
		Points						
PS105	Communicating with Public Service Users	Raw						
		Points						
PS106	Working in the Public Services	Raw						
		Points						
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
PS201	Exploring Public Services	Raw	50	39	32	25	19	0
		Points	10	8	6	4	2	0
PS202	Legislating for Public Services	Raw	90	77	63	49	35	0
		Points	10	8	6	4	2	0
PS203	Provision of Public Services to Communities	Raw	90	77	63	49	35	0
		Points	10	8	6	4	2	0
PS204	Meeting the Needs of Public Service Customers	Raw	90	77	64	51	38	0
		Points	10	8	6	4	2	0
PS205	Promoting and Influencing Public Services	Raw	75	64	52	41	30	0
		Points	5	4	3	2	1	0
PS206	Managing Public Health and Wellbeing	Raw	90	76	63	50	37	0
		Points	10	8	6	4	2	0
PS207	The Role of Public Services in Community Protection	Raw	90	76	61	47	33	0
		Points	10	8	6	4	2	0
PS208	Career Development in the Public Services	Raw	75	64	53	42	31	0
		Points	5	4	3	2	1	0
	n grade boundaries		Max Mark	A *	Α	В	С	U
ZPS10	Level 1 Manufacturing and Product Design	Points	32	24	16	8		0
ZPS20	Level 2 Manufacturing and Product Design	Points	70	56	42	28	14	0

Unit grade boundaries (Level 1)Max Marka* abRB101An Introduction to RetailRaw PointsRaw PointsRB102Exploring Enterprise in Retail BusinessesRaw PointsRB103Introducing the Retail Supply ChainRaw PointsRB104Introducing the Retail OutletRaw PointsRB105Introduction to Customer Service in Retail BusinessesRaw PointsRB106Introduction to Retail SellingRaw PointsRB201Exploring RetailRaw So Sourcing RetailSourcing Retail ChannelsRB202Exploring Retail ChannelsRaw 75 64 52 41 3 PointsRB203Sourcing and Buying for Product Ranges of Retail BusinessesRaw 120 104 86 68 5	u
RB102 Exploring Enterprise in Retail Businesses RB103 Introducing the Retail Supply Chain RB104 Introducing the Retail Outlet RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB201 Exploring Retail RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points Max Mark ** a b controduction to Retail Selling Raw Points RB204 Sexploring Retail Channels Raw Points	
RB102 Exploring Enterprise in Retail Businesses RB103 Introducing the Retail Supply Chain RB104 Introducing the Retail Outlet RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Exploring Retail RB201 Exploring Retail RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points RB204 Points RB205 RB206 Points RB206 RB207 RB207 RB208 RAW Points RB208 RAW POINTS RB209 RAW POINTS RB209 RAW POINTS RB200 RAW POINTS RB200 RAW POINTS RB200 RAW POINTS RB200 RAW POINTS RAW POINTS	
RB103 Introducing the Retail Supply Chain RB104 Introducing the Retail Outlet RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB201 Exploring Retail RB201 Exploring Retail RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points Max Mark A* a b c Max Mark A* a b c RB204 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points Ra	
RB103 Introducing the Retail Supply Chain RB104 Introducing the Retail Outlet RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB201 Exploring Retail RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points	
RB104 Introduction to Customer Service in Retail Businesses RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB201 Exploring Retail RB201 Exploring Retail RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points Raw Points Raw Points Raw Points Raw Foints Raw Foints Fo	
RB104 Introducing the Retail Outlet RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling Raw Points Unit grade boundaries (Level 2) RB201 Exploring Retail RB202 Exploring Retail Channels RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw Points	
RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling Raw Points Unit grade boundaries (Level 2) RB201 Exploring Retail RB202 Exploring Retail Channels RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses Points Raw Points	
RB105 Introduction to Customer Service in Retail Businesses RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB106 Introduction to Retail Selling RB201 Exploring Retail RB201 Exploring Retail RB202 Exploring Retail Channels RB202 Exploring Retail Channels RB203 Sourcing and Buying for Product Ranges of Retail Businesses RB205 RB206 RB207 RB208 RB208 RB209 RB20	
RB106 Introduction to Retail Selling Raw Points	
RB106 Introduction to Retail Selling Raw Points	
Note	
Unit grade boundaries (Level 2) Max Mark a* a b c RB201 Exploring Retail Raw 50 42 33 25 1 Points 10 8 6 4 2 RB202 Exploring Retail Channels Raw 75 64 52 41 3 Points 10 8 6 4 2 RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw 120 104 86 68 5	
RB201 Exploring Retail Raw 50 42 33 25 1 Points 10 8 6 4 2 RB202 Exploring Retail Channels Raw 75 64 52 41 3 Points 10 8 6 4 2 RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw 120 104 86 68 5	
Points 10 8 6 4 2	
RB202 Exploring Retail Channels Raw 75 64 52 41 3 Points 10 8 6 4 2 RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw 120 104 86 68 5	7 0
RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw 120 104 86 68 5	
RB203 Sourcing and Buying for Product Ranges of Retail Businesses Raw 120 104 86 68 5	0 0
The body of the body in Broth Trouder Rainges of Retail Businesses	
Points 10 8 6 4 2	2 0
RB204 Exploring the Retail Supply Chain Raw 90 76 62 49 3	
Points 10 8 6 4 2	
RB205 Planning the Operation of Retail Outlets Raw 90 75 62 49 3	7 0
Points 5 4 3 2 1	
RB206 Stock Control in Retail Businesses Raw 75 62 51 40 3	0 0
Points 5 4 3 2 1	
RB207 Customer Service in Retail Businesses Raw 75 65 53 42 3	1 0
Points 5 4 3 2 1	
RB208 Selling in Retail Businesses Raw 75 63 52 41 3	1 0
Points 5 4 3 2 1	
RB209 Retail Theatre Raw 75 65 53 41 3	
Points 10 8 6 4 2	
Cash-in grade boundaries Max Mark A* A B C	U
ZRB10 Level 1 Retail Business Points 32 24 16 8	_
ZRB20 Level 2 Retail Business Points 70 56 42 28 1	0

Society	y, Health and Development							
Unit g	rade boundaries (Level 1)		Max Mark	a*	а	b		u
SH101	Exploring the Sectors	Raw	60	52	37	23		0
		Points	4	3	2	1		0
SH102	Exploring Principles and Values	Raw	60	52	37	23		0
		Points	4	3	2	1		0
SH103	Working Together	Raw	60	52	37	23		0
		Points	4	3	2	1		0
SH104	Are We Communicating?	Raw	60	52	38	24		0
		Points	4	3	2	1		0
SH105	Is it Safe?	Raw	60	51	37	24		0
		Points	4	3	2	1		0
SH106	Health, Wellbeing and Lifestyle	Raw	60	50	36	23		0
		Points	4	3	2	1		0
SH107	Meeting Needs	Raw	60	51	37	24		0
		Points	4	3	2	1		0
SH108	Growth and Development	Raw	60	51	37	23		0
		Points	4	3	2	1		0
Unit gı	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
SH201	Principles, Values and Personal Development	Raw	60	52	42	33	24	0
		Points	10	8	6	4	2	0
SH202	Working Together and Communicating	Raw	60	53	43	33	24	0
		Points	10	8	6	4	2	0
SH203	Safeguarding and Protecting Individuals	Raw	60	52	42	33	24	0
		Points	10	8	6	4	2	0
SH204	Growth, Development and Healthy Living	Raw	60	49	40	31	23	0
		Points	10	8	6	4	2	0
SH205	Needs and Preferences	Raw	60	52	42	33	24	0
		Points	10	8	6	4	2	0
SH206	Antisocial and Offending Behaviour	Raw	60	52	43	34	25	0
		Points	5	4	3	2	1	0
SH207	Supporting Children and Young People	Raw	60	52	42	33	24	0
		Points	5	4	3	2	1	0
SH208	Patient Centred Health	Raw	60	52	42	33	24	0
		Points	5	4	3	2	1	0
SH209	The Social Model of Disability	Raw	60	52	42	33	24	0
		Points	5	4	3	2	1	0
	n grade boundaries		Max Mark	A *	Α	В	С	U
ZSH10	1	Points	32	24	16	8		0
ZSH20	Level 2 Society, Health and Development	Points	70	56	42	28	14	0

Sport a	and Active Leisure							
	rade boundaries (Level 1)		Max Mark	a*	а	b		u
SL101	Sport and Active Leisure as Part of a Healthy Lifestyle	Raw						
		Points						
SL102	The Importance of Participation in Sport and Active Leisure	Raw						
		Points						
SL103	How the Active Body Works	Raw						
-		Points						
SL104	Introducing the Sport and Active Leisure Industry	Raw						
		Points						
SL105	Working with Different Types of Customers in Sport and Active	Raw						
	Leisure	Points						
Unit g	rade boundaries (Level 2)		Max Mark	a*	а	b	С	u
SL201	Positive Lifestyle Choices and Sport and Active Leisure	Raw	50	42	35	28	22	0
		Points	10	8	6	4	2	0
SL202	Encouraging Participation in Sport and Active Leisure	Raw	120	110	88	66	45	0
		Points	10	8	6	4	2	0
SL203	Science in Sport and Active Leisure	Raw	90	78	62	46	31	0
		Points	10	8	6	4	2	0
SL204	Working in the Local Sport and Active Leisure Industry	Raw	120	106	85	64	43	0
		Points	10	8	6	4	2	0
SL205	Businesses in the Sport and Active Leisure Industry	Raw	75	65	52	39	26	0
		Points	10	8	6	4	2	0
SL206	Media in Sport and Active Leisure	Raw	120	105	84	63	43	0
		Points	10	8	6	4	2	0
SL207	Access For All in Sport and Active Leisure	Raw	90	81	65	49	33	0
		Points	10	8	6	4	2	0
	n grade boundaries		Max Mark	A *	Α	В	С	U
ZSL10	Level 1 Sport and Active Leisure	Points	32	24	16	8		0
ZSL20	Level 2 Sport and Active Leisure	Points	70	56	42	28	14	0

Travel	and Tourism							
Unit grade boundaries (Level 1)			Max Mark	a*	а	b		u
TT101	Planning Journeys for Travel and Tourism	Raw	40	36	26	16		0
	,	Points	4	3	2	1		0
TT102	Travel and Tourism Destinations	Raw	75	67	48	30		0
		Points	8	6	4	2		0
TT103	Looking After Customers in Travel and Tourism	Raw	75	67	48	30		0
		Points	8	6	4	2		0
TT104	Introducing Employment in Travel and Tourism	Raw	60	53	38	23		0
		Points	4	3	2	1		0
TT105	Team Working in Travel and Tourism	Raw	75	67	48	30		0
	-	Points	8	6	4	2		0
Unit grade boundaries (Level 2)		Max Mark	a*	а	b	С	u	
TT201	Journeys and Destinations in Travel and Tourism	Raw	50	44	36	28	20	0
_		Points	10	8	6	4	2	0
TT202	The UK Travel and Tourism Sector	Raw	75	67	54	42	30	0
		Points	10	8	6	4	2	0
TT203	The Customer Experience in Travel and Tourism	Raw	75	68	56	44	32	0
-		Points	10	8	6	4	2	0
TT204	Employment Opportunities in Travel and Tourism	Raw	75	67	54	42	30	0
-		Points	10	8	6	4	2	0
TT205	Travel and Tourism Business Environments	Raw	75	67	54	42	30	0
_		Points	10	8	6	4	2	0
TT206	Promotion and Sales in Travel and Tourism	Raw	75	67	55	43	31	0
		Points	10	8	6	4	2	0
TT207	Work in a Travel and Tourism Team	Raw	75	67	55	43	32	0
_		Points	10	8	6	4	2	0
Cash-in grade boundaries			Max Mark	A *	Α	В	С	U
ZTT10	Level 1 Travel and Tourism	Points	32	24	16	8		0
ZTT20	Level 2 Travel and Tourism	Points	70	56	42	28	14	0