# **Pearson LCCI**

# Level 3 Certificate in Cost and Management Accounting

**Examination Paper** 

Sample assessment material for first teaching January 2015 Time: 3 hours

You do not need any other materials.

Total Marks 100

#### Instructions

- Use black ink or ball-point pen.
- Fill in the boxes at the top of this page with your name, centre number and candidate number.
- Answer all questions.
- Answer the questions in the spaces provided
  - there may be more space than you need.
- Answers should be given to an appropriate degree of accuracy.

#### Information

- The total mark for this paper is 100.
- The marks for each question are shown in brackets
  - use this as a guide as to how much time to spend on each question.
- Calculators may be used.

#### Advice

- Read each question carefully before you start to answer it.
- Try to answer every question.
- You are advised to show your workings.
- Check your answers if you have time at the end.

|     | Answer ALL questions. Write your an  | swers in the spaces provided.      |
|-----|--|------------------------------------|
| 1   | Sole Products, a private company, manufactures standard absorption costing system. The producthe last period included the following: |                                    |
|     | Production output  | 7 500 units                        |
|     | Direct materials   | 5 kg at £6 per kg                  |
|     | Direct labour  | 4.5 hours at £9 per hour           |
|     | Fixed production overheads   | £4 per direct labour hour          |
|     | The actual results for the period were as follows:   | s:                                 |
|     | Production output  | 7 950 units                        |
|     | Direct materials purchased and used  | 41 250 kg costing £239 250         |
|     | Direct labour  | 34 950 hours at a cost of £325 035 |
|     | Fixed production overheads   | £130 500                           |
| (a) | (i) State the meaning of standard cost.  | (1)                                |
|     | (ii) Identify one reason for establishing a sta  | ndard cost (1)                     |
|     |  |                                    |
|     |  |                                    |
|     |  |                                    |
|     |  |                                    |

| (b) Calculate the standard cost for the period.                                  | (2) |
|--|-----|
| (c) Calculate the following variances for the period:  (i) direct material price | (2) |
| (ii) direct material usage   | (2) |
| (iii) direct labour rate   | (2) |
|  |     |

| (iv) direct labour efficiency  | (2)                          |
|--------------------------------|------------------------------|
| (v) fixed overhead expenditure | (2)                          |
|                                |                              |
| (vi) fixed overhead volume.    | (2)                          |
|                                |                              |
| 1919                           | (Total for Question 1 = 16 m |
| Q <sup>1</sup> C)              |                              |
|                                |                              |
|                                |                              |



2 Twist & Turn, a manufacturing company, has four departments (three production and one stores).

Production-related overheads for the next year are expected to be as follows:

|                           | £      |
|---------------------------|--------|
| Foreman's salary          | 24 000 |
| Storekeeper's salary      | 15 300 |
| Rent and rates            | 19 600 |
| Heating and lighting      | 5 600  |
| Depreciation of machinery | 9 000  |
| Machinery insurance       | 4 500  |

Total 78 000

The following information is also available:

|                        |           | Departments |        |        |        |
|------------------------|-----------|-------------|--------|--------|--------|
|                        | Machining | Assembly    | Paint  | Stores | Total  |
| Floor area (sq m)      | 400       | 500         | 200    | 300    | 1 400  |
| Number of staff        | 6         | 2           | 1      | 1      | 10     |
| Value of machinery (£) | 75 000    | 5 000       | 10 000 | -      | 90 000 |

The foreman oversees the three production departments and the store.

The storekeeper's time is divided equally between the machining and the paint departments. Their salary is allocated to the stores department.

Each of the production staff is expected to work 40 hours per week for 48 weeks during the next year.

| Overhead Distribution   |             |       |           |          |       |        |
|-------------------------|-------------|-------|-----------|----------|-------|--------|
| Expense                 | Basis       | Total |           | Depart   | ments |        |
|                         |             |       | Machining | Assembly | Paint | Stores |
| Foreman's salary        |             |       |           |          |       |        |
| Storekeeper's<br>salary |             |       |           | .0       | 0     |        |
| Rent and rates          |             |       |           | 10       |       |        |
| Heat and<br>lighting    |             |       |           | 0        |       |        |
| Depreciation            |             |       |           |          |       |        |
| Machine<br>insurance    |             | 0     |           |          |       |        |
|                         | Total       | 430   |           |          |       |        |
| e this space f          | or any work | ings. |           |          |       |        |
|                         |             |       |           |          |       |        |

|                    |               | Revise   | ed Overhead Di | stribution |       |        |
|--------------------|---------------|----------|----------------|------------|-------|--------|
| Expense            | Basis         | Total    |                | Departr    | nents |        |
|                    |               |          | Machining      | Assembly   | Paint | Stores |
|                    | Total b/d     |          |                |            |       |        |
| Reapportion stores |               |          |                | .0         |       |        |
|                    | Revised total |          |                | 10.        |       |        |
| (i) macnin         | ing departme  | ent      | 35             |            |       | (2)    |
|                    |               |          |                |            |       |        |
|                    | 6             | <b>5</b> |                |            |       |        |

| (i) machining department              | (1)                    |
|---------------------------------------|------------------------|
|                                       | (1)                    |
| (ii) assembly department.             |                        |
| (ii) assembly dopartiment.            | (1)                    |
|                                       |                        |
| State what is meant by:               |                        |
| (i) allocation of fixed overheads     | (1)                    |
|                                       |                        |
| (ii) apportionment of fixed overheads | (1)                    |
|                                       |                        |
| (iii) absorption of fixed overheads.  | (1)                    |
|                                       |                        |
| (Total :                              | for Question 2 = 25 ma |

| 3   | Makit, a family-owned business, manufactures and sells its single product at £16 per unit.   |      |
|-----|--|------|
|     | The company, which currently has a monthly production capacity of 19 000 units, has orders for, and plans to sell, 18 000 units in the next month. |      |
|     | The following information is available:  |      |
|     | Monthly costs for 16 000 units are estimated at £136 000   |      |
|     | Monthly costs for 18 000 units are estimated at £148 000   |      |
|     | The company only manufactures to sales orders received and keeps inventory.  | s no |
|     |  |      |
| (a) | Calculate for next month, showing your workings, the estimated:  |      |
|     | (i) variable cost per unit   |      |
|     |  | (2)  |
|     |  |      |
|     |  |      |
|     |  |      |
|     | (ii) contribution sales ratio  |      |
|     |  | (2)  |
|     |  |      |
|     |  |      |
|     |  |      |
|     | (iii) break-even revenue   |      |
|     |  | (2)  |
|     |  |      |
|     |  |      |
|     |  |      |
|     | (iv) net profit for the planned sales of 18 000 units.   |      |
|     | ()   | (2)  |
|     |  |      |
|     |  |      |
|     |  |      |
|     |  |      |

A mail-order company has approached Makit with the following two order options: 1. 1 000 units at a price of £15 each or 2. 2 000 units at a price of £14 each. This order would be in addition to the sales orders already received by Makit and must be completed during next month's production. Makit can increase its monthly manufacturing capacity to 22 000 units by hiring additional equipment at a cost of £10 000 per month. No changes in variable costs are expected. (b) Explain, showing supporting calculations for each option, which order option should be accepted. (6)

| (c) State two assumptions made in cost-volume-profit (CVP) analysis. | (2)         |
|--|-------------|
| 1  |             |
| 2  |             |
|  |             |
| (Total for Question 3  | = 16 marks) |
|  |             |
| Q <sup>1</sup> C 11/C  |             |
|  |             |
|  |             |



4 Blue Stock Partners uses two raw materials, A and B.

The following information is provided about the raw materials:

| Material | Order<br>Quantity | Purchase<br>Price | Monthly<br>Usage | Safety (minimum)<br>Inventory |
|----------|-------------------|-------------------|------------------|-------------------------------|
| Α        | 6 000 litres      | £9 per litre      | 3 000 litres     | 1 000 litres                  |
| В        | 2 000 kg          | £25 per kg        | 4 500 kg         | 2 000 kg                      |

Inventory holding costs are 25% of the average inventory holding per annum.

Ordering costs are £400 per order.

The supplier of material B has offered a discount off the purchase price if the order quantity is increased.

The details are as follows:

| Order quantity | Discount |
|----------------|----------|
| 4 500 kg       | 0.5%     |

| (a) State two examples for each of the following:        |     |
|--|-----|
| (i) ordering costs                                       | (2) |
| 1  |     |
|  |     |
| 2  |     |
| Z  |     |
| (ii) inventory holding costs.                            |     |
| (ii) inventory nording costs.                            | (2) |
| 1  |     |
|  |     |
| 2  |     |
|  |     |
| (b) Calculate the annual ordering cost for material A.   |     |
|  | (2) |
|  |     |
|  |     |
|  |     |
|  |     |
| (c) Calculate the inventory holding cost for material A. | (4) |
|  | (-/ |
|  |     |
|  |     |
|  |     |
|  |     |
|  |     |
|  |     |
|  |     |

| (d) Advise Blue Stock Partners of the order quantity of material B that would minimise the annual cost. You must show your workings. | (9)          |
|--|--------------|
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
| 40   |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
|  |              |
| (Total for Question  | 4 = 19 marks |



| 5   | Bookend, a publication company, is considering replacing one of its capital equipment machines and has a choice of the following methods of acquisition: |     |
|-----|--|-----|
|     | 1. Purchase the equipment for £10 000 cash   |     |
|     | <ol><li>Lease the equipment at a cost of £2 500 each year for five years.</li><li>Payment is due at the end of each year.</li></ol>                      |     |
|     | The following information is available:  |     |
|     | <ul> <li>Useful life of equipment</li> <li>5 years</li> </ul>  |     |
|     | <ul> <li>Residual value, if purchased for cash £1 000</li> </ul>   |     |
|     | Discounted cash flow factors for a capital rate of return of 10% are as follows:   |     |
|     | Year 1 0.909   |     |
|     | Year 2 0.826   |     |
|     | Year 3 0.751   |     |
|     | Year 4 0.683   |     |
|     | Year 5 0.621   |     |
|     |  |     |
| (a) | ) State the two traditional techniques of investment appraisal.  | (2) |
| 1 . |  |     |
| 2 . | <b>Q</b> *   |     |
| (b) | State <b>two</b> ways in which the discounted cash flow method overcomes the limitations of traditional techniques of investment appraisal.              | (2) |
| 1 . |  |     |
|     |  |     |
| 2 . |  |     |
|     |  |     |
|     |  |     |

|          |   |          | (8) |
|----------|---|----------|-----|
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   | ,6)      |     |
|          |   | (0)      |     |
|          |   | . 3      |     |
|          |   |          |     |
|          |   | <b>O</b> |     |
|          |   |          |     |
|          |   |          |     |
|          | 5 |          |     |
|          | Ø |          |     |
|          |   |          |     |
|          |   |          |     |
| <u> </u> |   |          |     |
| Q        |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |
|          |   |          |     |

| ookend. |    |    | (4 |
|---------|----|----|----|
|         |    |    |    |
|         |    |    |    |
|         |    |    |    |
|         |    |    |    |
|         |    |    |    |
|         |    | S  |    |
|         |    | 10 |    |
|         |    |    |    |
|         |    |    |    |
|         | 60 |    |    |
|         | Q  |    |    |
|         |    |    |    |
| Sto.    |    |    |    |
| Q       |    |    |    |
|         |    |    |    |
|         |    |    |    |
|         |    |    |    |
|         |    |    |    |

| It is expected that the new machine would produce a net cash flow income of £3 000 per year over its five-year life. |        |
|--|--------|
| Bookend requires a 10% capital rate of return.   |        |
| (e) Using appropriate calculations, explain why the investment is financially  |        |
| worthwhile. (8)  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
| <b>\O</b> `  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
| (Total for Question 5 = 24   | marks) |
| TOTAL FOR PAPER = 100  | MARKS  |



Mark Scheme

Sample Assessment Materials

Pearson LCCI Level 3 Certificate in Cost and Management Accounting (ASE20098)

#### **LCCI Qualifications**

LCCI qualifications come from Pearson, the world's leading learning company. We provide a wide range of qualifications including academic, vocational, occupational and specific programmes for employers. For further information, please visit our website at www.lcci.org.uk.

# Pearson: helping people progress, everywhere

Our aim is to help everyone progress in their lives through education. We believe in every kind of learning, for all kinds of people, wherever they are in the world. We've been involved in education for over 150 years, and by working across 70 countries, in 100 languages, we have built an international reputation for our commitment to high standards and raising achievement through innovation in education. Find out more about how we can help you and your students at: <a href="https://www.pearson.com/uk">www.pearson.com/uk</a>

All the material in this publication is copyright

© Pearson Education Ltd 2014

# General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.
- Where marks are awarded for own figure answers, these marks can only be awarded if evidence of how the candidate arrived at their values has been provided (their workings).
- If candidate's fail to provide their workings when instructed in the paper, it may not be possible to achieve all marks associated with the question, even if the final answer is correct.
- For calculation questions, full marks can be awarded where correct answer is seen with no workings shown, unless question states that candidate must provide workings.

#### **Abbreviations**

#### M1 Method Mark

This is used to reward candidates where there is evidence of the candidate having adopted the correct method for a calculation, but where the accuracy of the answer is not necessarily being awarded a mark.

#### A1 Accuracy Mark

This is used to reward candidates who have attained the answer to a specific calculation representing a method in the question. If stated in the mark scheme, the own figure rule can be used with the accuracy mark.

# of Own Figure rule

Accuracy marks can be awarded where the candidates' answer does not match the mark scheme, though is accurate based on their valid method.

### cao Correct Answer Only rule

Accuracy marks will only be awarded if the candidates' answer is correct, and in line with the mark scheme.

# oe Or Equivalent rule

This rule is used when the value of an answer may be presented in a variety of ways, such as fractions (simplified/non-simplified/mixed), decimals, percentages. The candidates' answer must be equivalent in value to the mark scheme answer.

# awrt 'Anything Which Rounds To' rule

This rule is used when the candidate supplies a figure which rounds to the value determined by the mark scheme.

| Question | Answer (AO1) 1  | Mark |
|----------|---|------|
| 1(a)(i)  | Award 1 mark for mention of products/components/services          |      |
|          | (mention of just period not marked).                              |      |
|          |   |      |
|          | The planned unit cost of the products / components / services (1) |      |
|          | produced in a period.   | (1)  |

| Question | Answer (AO1) 1   | Mark |
|----------|--|------|
| 1(a)(ii) | Award 1 mark for one reason, e.g.  |      |
|          | <ul> <li>Control: the standard cost can be compared to the actual and any differences investigated.</li> <li>Variances: standard costs are essential for calculating and analysing variances.</li> <li>To value inventories.</li> <li>Prepare a selling price: standard cost used in cost plus pricing.</li> </ul> | (1)  |

| Question | Answer (AO2) 2   | Mark |
|----------|--|------|
| 1(b)     | Award 1 mark for standard cost per unit (of). Award 1 mark for standard cost for the period (of).  |      |
|          | Unit cost Direct material $(5 \times £6) = £30.00$ Direct labour $(4.5 \times £9) = £40.50$ Fixed overheads $(4.5 \times £4) = £18.00$ Standard cost per unit $= £88.50 (10f)$ Standard cost for the period $= 7 950 \times £88.50 = £703 575 (10f)$ | (2)  |

| Question | Answer (AO2) 2  | Mark |
|----------|---|------|
| 1(c)(i)  | Award 1 method mark and 1 correct answer mark.                |      |
|          | Variances must state A Adverse or F Favourable.               |      |
|          |   |      |
|          | Direct material price   |      |
|          | Price Variance = 239 250 - (£6 x 41 250) (1) = £8 250 F (10f) |      |
|          |   | (2)  |

| Question | Answer (AO2) 2   | Mark |
|----------|--|------|
| 1(c)(ii) | Award 1 method mark and 1 correct answer mark. Variances must state A Adverse or F Favourable. |      |
|          | Direct material usage<br>Variance = (£6 x 41 250) - (7 950 x £6 x 5) (1) = £9 000 A (10f)      | (2)  |

| Question  | Answer (AO2) 2  | Mark |
|-----------|---|------|
| 1(c)(iii) | Award 1 method mark and 1 correct answer mark.                |      |
|           | Variances must state A Adverse or F Favourable.               |      |
|           |   |      |
|           | Direct labour rate  |      |
|           | Rate Variance = 325 035 - (34 950 x £9) (1) = £10 485 A (10f) |      |
|           |   | (2)  |

| Question | Answer (AO2) 2   | Mark |
|----------|--|------|
| 1(c)(iv) | Award 1 method mark and 1 correct answer mark. Variances must state A Adverse or F Favourable.         |      |
|          | Direct labour efficiency Efficiency Variance = (34 950 x £9) - (7 950 x £9 x 4.5) (1) = £7 425 F (10f) |      |
|          |  | (2)  |

| Question | Answer (AO2) 2  | Mark |
|----------|---|------|
| 1(c)(v)  | Award 1 method mark and 1 correct answer mark. Variances must state A Adverse or F Favourable.        |      |
|          | Fixed overhead expenditure  Expenditure Variance = £130 500 - (7 500 x £4 x 4.5) (1) = £4 500 F (10f) |      |
|          | L4 300 1 (101)  | (2)  |

| Question | Answer (AO2) 2   | Mark |
|----------|--|------|
| 1(c)(vi) | Award 1 method mark and 1 correct answer mark.   |      |
|          | Variances must state A Adverse or F Favourable.  |      |
|          |  |      |
|          | Fixed overhead volume  Volume Veriance (7.500 - 7.050) v (4.v. 4.5 (1) - (8.100.5 (1.65)   |      |
|          | Volume Variance = $(7 500 - 7 950) \times £4 \times 4.5 (1) = £8 100 F (10f)$  | (2)  |
|          | Rie Hilliam Control of the Control o |      |

| Question | Answer (AO2) 7, (AO3) 6                                  | Mark |
|----------|--|------|
| 2(a)     | Award 1 mark for each basis (AO3 6).                     |      |
|          | Award 1 mark for all totals providing all 6 expenses are |      |
|          | included (AO2 6of).                                      |      |
|          | Award 1 mark for all totals correct (AO2 1of).           | (13) |

| Overhead Distribution Table |                      |        |             |          |       |        |
|-----------------------------|----------------------|--------|-------------|----------|-------|--------|
| Expense                     | Basis                | Total  | Departments |          |       |        |
|                             |                      |        | Machining   | Assembly | Paint | Stores |
| Foreman's<br>salary         | Number of staff (1)  | 24 000 | 14 400      | 4 800    | 2 400 | 2 400  |
| Storekeeper's salary        | Allocate (1)         | 15 300 |             |          |       | 15 300 |
| Rent and rates              | Floor area (1)       | 19 600 | 5 600       | 7 000    | 2 800 | 4 200  |
| Heat and lighting           | Floor area (1)       | 5 600  | 1 600       | 2 000    | 800   | 1 200  |
| Depreciation                | Machine<br>value (1) | 9 000  | 7 500       | 500      | 1 000 | -      |
| Machine<br>insurance        | Machine<br>value (1) | 4 500  | 3 750       | 250      | 500   | -      |
|                             |                      |        | <br>        |          |       |        |
|                             | Total                | 78 000 | 32 850      | 14 550   | 7 500 | 23 100 |

| Question | Answer (AO2) 2, (AO3) 1                           | Mark |
|----------|---|------|
| 2(b)     | Award 1 mark for correct basis.                   |      |
|          | Award 1 mark for reapportionment row.             |      |
|          | Award 1 mark for all revised totals correct (of). | (3)  |

|                    | Revised Overhead Distribution Table |        |             |          |        |          |  |  |
|--------------------|-------------------------------------|--------|-------------|----------|--------|----------|--|--|
| Expense            | Basis                               | Total  | Departments |          |        |          |  |  |
|                    |                                     |        | Machining   | Assembly | Paint  | Stores   |  |  |
|                    | Total b/d                           | 78 000 | 32 850      | 14 550   | 7 500  | 23 100   |  |  |
| Reapportion stores | Time<br>spent                       | 0      | 11 550      |          | 11 550 | (23 100) |  |  |
| Revised total      |                                     | 78 000 | 44 400      | 14 550   | 19 050 | 0        |  |  |

| Question | Answer (AO2) 2  | Mark |
|----------|---|------|
| 2(c)(i)  | Award maximum 2 (of) marks for machining department.                                    |      |
|          | Machining department Rate = £44 400 ÷ (40 x 48 x 6) (10f) = £3.85 per labour hour (10f) |      |
|          |   | (2)  |

| Question | Answer (AO2) 2  | Mark |
|----------|---|------|
| 2(c)(ii) | Award maximum 2 (of) marks for assembly department.                     |      |
|          | •   |      |
|          | Assembly department   |      |
|          | Rate = £14 550 $\div$ (40 x 48 x 2) (10f) = £3.79 per labour hour (10f) |      |
|          |   | (2)  |

| Question | Answer (AO1) 1                            | Mark |
|----------|---|------|
| 2(d)(i)  | Award 1 mark for one method, e.g.         |      |
|          | Machine department – per machine hour (1) |      |
|          |   | (1)  |

| Question | Answer (AO1) 1                                  | Mark |
|----------|---|------|
| 2(d)(ii) | Award 1 mark for one method, e.g.               |      |
|          | Assembly department – per product assembled (1) | (1)  |

| Question | Answer (AO3) 1   | Mark |
|----------|--|------|
| 2(e)(i)  | Award 1 mark for statement, e.g.                                       |      |
|          |  |      |
|          | Allocation is the charging of a whole item of cost to one cost centre. |      |
|          |  | (1)  |

| Question | Answer (AO3) 1  | Mark |
|----------|---|------|
| 2(e)(ii) | Award 1 mark for statement, e.g.  |      |
|          | Apportionment is the sharing of overheads between two or more cost centres. | (1)  |

| Question  | Answer (AO3) 1   | Mark |
|-----------|--|------|
| 2(e)(iii) | Award 1 mark for statement, e.g.   |      |
|           | Absorption is a method of attributing overheads to a product or service. |      |
|           |  | (1)  |

| Question | Answer (AC   | )2) 2            |  | Mark |
|----------|--|------------------|--|------|
| 3(a)(i)  | Award 1 mark for calculating 12 000 and 2 000.  Award 1 mark for variable cost (of).  The high low method can be quoted either way around. |                  |  |      |
|          | £136 000<br>£148 000<br>£12 000  | =<br>=<br>=<br>= | Fixed + Variable  Fixed + 16 000 x variable cost per unit  Fixed + 18 000 x variable cost per unit  2 000 x variable cost per unit (1)  nit = £12 000 ÷ 2 000 = £6 (10f) |      |
|          | variable cost  | por u            | 1.11 2.12 333 . 2 333 . 20 (101)   | (2)  |

| Question | Answer (AO2) 2   |   | Mark |
|----------|--|---|------|
| 3(a)(ii) | Award 1 mark for contribution Award 1 mark for ratio (of). | n (of).   |      |
|          |  | 16 - £6 = £10 per unit (1of)<br>10 ÷ £16 = 0.625 or 62.5% (1of) | (2)  |

| Question  | Answer (AO2) 2  | Mark |
|-----------|---|------|
| 3(a)(iii) | Award 1 mark for fixed costs (of).                            |      |
|           | Award 1 mark for break-even revenue (of).                     |      |
|           | 20  |      |
|           | Fixed costs = £136 000 - $(16\ 000\ x\ £6)$ = £40 000 $(10f)$ |      |
|           | Break-even revenue = £40 000 $\div$ 0.625 = £64 000 (10f)     |      |
|           |   | (2)  |

| Question | Answer (AO2) 2                                      | Mark |
|----------|---|------|
| 3(a)(iv) | Award 1 method mark. Award 1 answer mark (both of). |      |
|          | Net profit = (18 000 x £10) - £40 000 (1of)         |      |
|          | = £140 000 (1of)                                    | (2)  |

| Question | Answer (AO2) 4, (AO5) 2   | Mark |
|----------|---|------|
| 3(b)     | Award 2 marks for each order option calculation (maximum 4 marks).  Award 2 marks for explanation of which option to choose and reason why, e.g.                          |      |
|          | Option 1<br>Contribution = $(15 - 6)$ = £9 per unit (1)<br>Therefore option 1 would result in (1 000 x £9) additional profit<br>Option 1 additional profit = £9 000 (1of) |      |
|          | Option 2 Contribution per unit = (14 - 6) = £8 per unit (1) Therefore option 2 would result in (2 000 x £8)- 10 000 additional profit Additional profit = £6 000 (10f)    |      |
|          | Advise Makit to accept Option 1 (1of) as this will generate [£3 000] more profit/contribution. (1of) (AO5)  | (6)  |

| Question | Answer (AO1) 2   | Mark |
|----------|--|------|
| 3(c)     | Award 1 mark for each assumption (maximum 2) e.g.  |      |
|          | Assumptions in cost-volume-profit analysis  • Selling price per unit is constant across the range of activity (1)  • Total fixed costs constant across the range of activity (1)  • Variable cost per unit is constant across the range of activity (1)  • Costs can be split between fixed and variable (1) | (2)  |

| Question | Answer (AO1) 2   | Mark |
|----------|--|------|
| 4(a)(i)  | Award 1 mark for each example, maximum 2 marks, e.g.             |      |
|          | •  |      |
|          | Paperwork, Telephone, Postage, Purchasing department staff costs |      |
|          |  | (2)  |

| 4(a)(ii) Award 1 mark for each example, maximum 2 marks, e.g. |     |
|---|-----|
| Insurance, Material handling, Storekeeper costs, Interest     | (2) |

| Question | Answer (AO2) 2  | Mark |
|----------|---|------|
| 4(b)     | Award 1 method mark and 1 correct answer mark   |      |
|          | Material A annual ordering costs  Number of orders required = (12 x 3 000) ÷ 6 000 = 6 orders per annum (1)  Cost at £400 per order = £400 x 6 = £2 400 (10f) | (2)  |

| Question | Answer (AO2) 4  | Mark |
|----------|---|------|
| 4(c)     | Award 1 method mark and 1 correct answer mark                               |      |
|          |   |      |
|          | Material A inventory holding costs  |      |
|          | Average inventory = $1\ 000 + (6\ 000 \div 2)(1) = 4\ 000\ litres(10f)$     |      |
|          | Inventory holding costs = $4000 \times £9 \times 25\%$ (10f) = £9 000 (10f) | (4)  |

| Question | Answer (AO2) 8, (AO  | 4) 1      |            |               |       | Mark |
|----------|--|-----------|------------|---------------|-------|------|
| 4(d)     | Award 8 marks for calculating values.  Award 1 mark for correct advice (of). |           |            |               |       |      |
|          | Accept answers to two decimal places.  |           |            |               |       |      |
|          | Material B order quantity  |           |            |               |       |      |
|          | XX   |           | Order qua  | antity        |       |      |
|          | .(7)   | 2 000 kg  |            | 4 500 kg      |       |      |
|          | Annual costs   |           |            |               |       |      |
|          | Purchase   | 1 350 000 | (1)        | 1 343 250     | (1)   |      |
|          | Ordering   | 10 800    | (1)        | 4 800         | (1)   |      |
|          | Inventory holding  | 18 750    | (1)        | 26 430        | (1)   |      |
|          | Total (AO2)  | 1 379 550 | (1of)      | 1 374 480     | (1of) |      |
|          | Advise the company that annual cost is 4 500 kg                              | •         | ntity that | minimises the |       | (9)  |

| Question | Answer (AO1) 2                                    | Mark |
|----------|---|------|
| 5(a)     | Award 1 mark for each technique, maximum 2 marks. |      |
|          |   |      |
|          | 1. Accounting rate of return (1)                  |      |
|          | 2. Payback period (1)                             | (2)  |

| Question | Answer (AO1) 2  | Mark |  |
|----------|---|------|--|
| 5(b)     | Award 1 mark for each limitation, maximum 2 marks, e.g. |      |  |
|          |   |      |  |
|          | 1. The timing of cash flows (1)                         |      |  |
|          | 2. The time value of money (1)                          | (2)  |  |

| Question | Answer (AO2) 8  | Mark |  |  |
|----------|---|------|--|--|
| 5(c)     | Award 8 marks for calculations.                             |      |  |  |
|          | Accept discounted cash flow figures to two decimal places.  |      |  |  |
|          | Cost appraisals   |      |  |  |
|          | Year Cash Flow (£) Discount Discounted Factor Cash Flow (£) |      |  |  |
|          | 1. Purchase equipment for cash                              |      |  |  |
|          | 0 (10 000) x 1.000 (10 000)                                 |      |  |  |
|          | 5 1 000 x 0.621 621 (1)                                     |      |  |  |
|          | Net Present Value (9 379) (1of)                             |      |  |  |
|          |   |      |  |  |
|          | 2. Lease agreement  |      |  |  |
|          | 1 (2 500) x 0.909 (2 272.50) (1)                            |      |  |  |
|          | 2 (2 500) x 0.826 (2 065.00) (1)                            |      |  |  |
|          | 3 (2 500) x 0.751 (1 877.50) (1)                            |      |  |  |
|          | 4 (2 500) x 0.683 (1 707.50) (1)                            |      |  |  |
|          | 5 (2 500) x 0.621 (1 552.50) (1)                            |      |  |  |
|          | Net Present Value (9 475.00) (1of)                          |      |  |  |
|          |   | (8)  |  |  |

| Question | Answer (AO5) 4  | Mark |  |
|----------|---|------|--|
| 5(d)     | Award maximum 4 marks from below.  Any other reasonable answers acceptable.   |      |  |
|          | Cash purchase is the most attractive method of acquisition as it has the lowest NPV. (1)  |      |  |
|          | Much depends on the financial position of the business. Although outright purchase comes out the best, has the company got the funds to pay for the equipment at the beginning? (1) |      |  |
|          | The company will own the equipment outright (1).  |      |  |
|          | Hence, the company will be responsible for its maintenance (1) and disposal at end of life (1).   |      |  |
|          | Bookend will receive a positive cash flow from disposal (1) which can take place at any time (1).   | (4)  |  |

| Question | Answer (AO2) 7, (AO4                            | ) 1                                      | Mark |  |
|----------|---|--|------|--|
| 5(e)     | Award 7 marks for calculations.                 |  |      |  |
|          | Award 1 mark for expl                           | anation given, returning positive NPV.   |      |  |
|          | Investment appraisal                            |  |      |  |
|          | Year Cash Flow (£)                              | Discount Discounted Cash Factor Flow (£) |      |  |
|          | 0 (10 000)                                      | x 1.000 (10 000)                         |      |  |
|          | 1 3 000   | x 0.909 2 757 (1)                        |      |  |
|          | 2 3 000   | x 0.826 2 478 (1)                        |      |  |
|          | 3 3 000   | x 0.751 2 253 (1)                        |      |  |
|          | 4 3 000   | x 0.683 2 049 (1)                        |      |  |
|          | 5* 3 000  | x 0.621 1 863 (1)                        |      |  |
|          | 5* 1 000  | x 0.621 621 (1)                          |      |  |
|          | N   | Net Present Value 1 991 (1)              |      |  |
|          | *Accept £4 000<br>Explanation                   | x 0.621 2 484 (2)                        |      |  |
|          | The investment returns a positive NPV. (1)(AO4) |  |      |  |



Pearson Education Limited. Registered company number 872828 with its registered office at Edinburgh Gate, Harlow, Essex CM20 2JE