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Introduction

The 2017 Psychology qualification for GCSE is designed to be taught as a 120-hour guided learning course. The course is most likely to be delivered over a two-year period, although other methods of delivery are feasible. A two-year course allows learners to develop their understanding at a steady pace, so that they become more confident with the subject matter and skills over time. The shorter, one-year option can leave learners still developing their understanding of the subject and thus less able to develop their thinking and understanding under examination conditions. A three-year option for delivery is also included. A three-year programme provides learners with a longer time frame in which to develop their understanding, however the length of time from starting the course to the examinations means that more effort will be required to ensure that not too much of the early material is lost over the passage of time. Thus, while acknowledging that centres may often have sound reasons for not selecting a two-year programme of study, it is the two-year course that is recommended as the optimal strategy by Pearson Edexcel.

The aim of the course is to introduce students to psychology as a subject area, to develop their scientific skills and understanding, and to provide understanding and learning that is both enjoyable and worthwhile. In common with all the 2017 GCSE specifications in all of the sciences, there is a much greater emphasis on scientific methodology and mathematics. This can either be embedded with the subject material or taught as a separate section. Two different versions of the two-year programme are provided: one that integrates the research methods and one which keeps the research methods separate. In addition, there is a three-year model for those schools who prefer to start the GCSE programme in Year 9, as well as a one-year course for those offering an intensive programme of GCSEs.

The course contains five compulsory topics, as follows:

- developmental psychology (focusing on cognitive development)
- memory
- psychological problems (focusing on depression and addiction)
- the brain and neuropsychology
- social influence (focusing on obedience and conformity).

In addition, students will study two of the optional topics. These are:

- criminal psychology
- the self
- perception
- sleep and dreaming
- language, thought and communication.

Order of delivery

The order followed in the course planners is the same as in the published specification. The order of the compulsory units can be easily changed as they are all designed to fit into a standard-length slot. There is an advantage in leaving the optional topics until later as it will give you an opportunity to get to know the students and to decide which topics will work best for them. By keeping the optional topics separate, the division between material for Paper 1 and Paper 2 is made somewhat easier to emphasise. Finally, differences between the optional topics mean that it is not suggested that any research methods material be delivered within the optional topics. Thus it would seem better to keep the compulsory units together if the research methods are integrated.

Teaching the research methods

Integrating the research methods

Integrating the research methods with the general content allows students to understand how material fits together. For example, ethical issues make more sense when students are learning about studies undertaken by psychologists. However, it is much more difficult to ensure that all aspects of research methods are covered and that students appreciate how concepts transfer across material if those concepts are taught only in one context. Ideally, once a concept has been learned then it will be brought up at every opportunity. Thus, in the integrated plan, ethical issues should be introduced very early to emphasise the importance of good ethical practice in psychology. However, it would be surprising if the ethical issues are not repeatedly considered when new studies are introduced.

Teaching the research methods as a discrete unit

Teaching the research methods separately means that focus can be maintained and the interrelated aspects of the methodology can be built upon. It could be argued that – in an ideal world – research methods would be integrated and taught as a discrete unit. Unfortunately most teachers are unlikely to be able to create sufficient extra time for this luxury and will need to go down one route or the other.

Modes of delivery

One-, two- or three-year programme?

	One year	Two years	Three years
Pro	Good for those who cannot afford to spend too long gaining qualifications.	Pace of delivery enables students to develop thinking and understanding.	Gives time to thoroughly develop understanding and knowledge.
	Will suit more mature students.	Length of time for each topic is sufficiently short that it can be seen as a coherent whole.	More opportunity to look at issues in depth.
Con	Intensive, so students will need to do quite a lot of self-study. Gives a relatively short time for thinking and understanding to develop.	Time will need to be spent going over material covered in the first year of the course once the new academic year starts after the summer break.	Need to consolidate learning in preparation for the final examinations as it will be two and a half years since first material was covered.

Option 1: Year 1 – for teaching over two years with research methods integrated

Autumn	1	What is psychology? A general introduction to the subject
Term 1 first half		What is meant by developmental psychology?
	2	Developmental stages
		Early brain development.
	3	Piaget's developmental theory including evaluation of theory Ethical issues of research including working with children
	4	Observation as a research method Study: Piaget and Inhelder (1956)
	5	Dweck's mindset theory
	6	Study: Gunderson <i>et al.</i> (2013) Correlation, drawing and interpreting scatterplots
	7	Willingham's learning theory of development
Term 1 second half	8	Evaluation of Willingham's theory Issues and debates: moral development
Hall	9	Complete moral development End-of-topic test
	10	Memory: the information processing approach; stages of memory including short-term and long-term memory Bar charts and histograms
	11	The Multi-store Model of Memory Normal distribution, percentages and fractions
	12	Experiments as a research method Study: Peterson and Peterson (1959)
	13	Bartlett's Theory of Reconstructive Memory
	14	Study: Bartlett's (1932) War of the Ghosts Variables in research and controlling them
Christmas		
Spring	15	Amnesia
Term 2	16	Designing studies: independent groups, repeated measures, matched pairs
	17	Reductionism & holism End-of-topic test
	18	Psychological problems: introduction to mental health issues, depression and addiction; description of symptoms Diagnosis and International Classification of Diseases (ICD) Reliability and validity

		5.
		Primary and secondary data
	19	Depression: genetic explanation
	20	Depression: cognitive explanation
		Study: Caspi et al. (2003)
		Writing hypotheses
		Drawing and interpreting frequency graphs
	21	Addiction: genetic explanation
	22	Addiction: learning explanation
	23	Cognitive Behavioural Therapy (CBT) as a therapy or both depression and for addiction
	24	Drug treatments
		Study: Young (2007)
		Sampling
		A recap of arithmetic and numerical computation
	25	Nature/nurture issues
		End-of-topic test
	26	The brain and neuropsychology: anatomy of the brain
Easter		
Summer	27	Synapses and neurotransmitters
_	27 28	Synapses and neurotransmitters Brain lateralisation
Summer		
Summer	28	Brain lateralisation
Summer	28	Brain lateralisation Brain lateralisation
Summer	28	Brain lateralisation Brain lateralisation Study: Sperry (1968)
Summer	28 29 30	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects
Summer	28 29 30 31	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects
Summer	28 29 30 31	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method
Summer	28 29 30 31	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method
Summer	28 29 30 31 32	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method Study: Damasio et al. (1994)
Summer	28 29 30 31 32	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method Study: Damasio et al. (1994) Historical perspectives and psychology
Summer	28 29 30 31 32	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method Study: Damasio et al. (1994) Historical perspectives and psychology End-of-topic test
Summer	28 29 30 31 32 33	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method Study: Damasio et al. (1994) Historical perspectives and psychology End-of-topic test Revision
Summer	28 29 30 31 32 33 34 35	Brain lateralisation Brain lateralisation Study: Sperry (1968) Neurological damage and its effects Neurological damage and its effects The case study method Study: Damasio et al. (1994) Historical perspectives and psychology End-of-topic test Revision End-of-year examinations

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Option 1: Year 2

Autumn	1	Social influence: bystander behaviour
Term 1		
first half	2	Factors affecting bystander behaviour including personal and situational factors
		Study: Piliavin <i>et al.</i> (1969)
		Mean, median, mode and range
		Convert data between tables and graphs
	3	Conformity Factors affecting conformity including personal and situational factors
	4	Study: Zimbardo's prison experiment (1973)
		Qualitative and quantitative data, questionnaires and interviews
	5	Obedience. Factors affecting obedience including personal and situational factors
	6	Behaviour of crowds, deindividuation, pro- and anti- social behaviour
	7	Blind obedience and how to prevent it
Term 1 second half	8	Cultural, social, personal and situational factors round-up End-of-topic test
naii	9	Option 1 (see table 1)
	10	
	11	
	12	
	13	
	14	
Christmas		
Winter	15	End-of topic test
Term 2	16	Revision for mock examinations
	17	Mock examination
	18	Mock examination
	19	Option 2 (see table 1)
	20	
	24	
	21	
	22	
	23	
	24	

	25	End-of-topic test
	26	Revision
Easter		
Summer	27	Revision
Term 3	28	Revision
	29	Revision
	30	Revision
	31	
	32	
	33	
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Table 1: Optional topics – two topics selected from those below

Note: this table is exactly the same for both integrated and teach-alone research methods (Option 2).

Wk	Criminal	The self	Perception	Sleep and dreaming	Language, thought and communication
1	Operant conditioning	Self-concept (Lewis)	Monocular and binocular cues	Function of sleep	Language– thought issues
2	Social Learning Theory	Rogers Maslow	Illusions and constancies Study: Haber and Levin (2001)	Internal and external factors affecting sleep Study: Siffre (1975)	Piaget
3	Study: Bandura, Ross and Ross (1961) Study: Charlton <i>et al.</i> (2000)	Study: van Houtte and Jarvis (1995) Erikson, Baumeister	Gregory's theory	Sleep disorders	Vygotsky

4	Biological explanation of criminality (Eysenck)	Study: Vohs and Schooler (2008) External and internal factors	Gibson's theory of perception	Freud's theory of dreaming	Language relativism and language determinism Study: Boroditsky (2001)
5	Punishment and recidivism	Measuring personality	Perceptual set	Study: Freud's Little Hans (1909) Hobson & MacCarley theory	Aitchison's criteria Darwinian view of NVC
6	Treating offenders	Trait theories of personality	Study: Carmichael et al. (1932)	Hobson and McCarley's theory	Non-verbal communication Study: Yuki <i>et al.</i> (2007)
7	End-of-topic test	End-of-topic test	End-of-topic test	End-of-topic test	End-of-topic test

Option 2: Year 1 – for teaching over two years with research methods taught separately

Autumn	1	What is psychology? A general introduction to the subject
Term 1 first half	'	What is meant by developmental psychology ?
	2	Developmental stages
		Development of the brain
		Piaget's developmental theory
	3	Evaluation of Piaget's theory
		Study: Piaget and Inhelder (1956)
	4	Dweck's mindset theory
		Study: Gunderson et al. (2013)
	5	Willingham's learning theory of development
	6	Issues and debates: moral development
	7	End-of-topic test
Term 1 second	8	Memory: the information processing approach, stages of memory including short-term and long-term memory
half		The Multi-store Model of Memory
	9	Study: Peterson and Peterson (1959)
	10	Bartlett's Theory of Reconstructive Memory
	11	Study: Bartlett's (1932) War of the Ghosts
	12	Amnesia
	13	Reductionism and holism
		End-of-topic test
	14	Psychological problems: introduction to mental health issues
Christmas		
Spring Term 2	15	Depression and addiction: description of symptoms Diagnosis and International Classification of Diseases (ICD)
	16	Depression: genetic and cognitive explanations
	17	Study: Caspi et al. (2003)
		Addiction: genetic explanation
	18	Addiction: learning explanations
		Drug therapies
	19	Cognitive Behavioural Therapy (CBT) as a therapy for both disorders.
		Study: Young (2007)
	20	Nature/nurture issues
		End-of-topic test

	21	The brain and neuropsychology: anatomy of the brain
	22	Synapses and neurotransmitters
	23	Brain lateralisation
24		Neurological damage and its effects
	25	Study: Sperry (1968)
		Study: Damasio et al. (1994)
	26	Historical perspectives and psychology
		End-of-topic test
Easter		
Summer	27	Social influence: bystander behaviour
Term 3	28	Factors affecting bystander behaviour including personal and situational
		Study: Piliavin et al. (1969)
	29	Conformity Factors affecting conformity including personal and situational
	30	Study: Zimbardo's prison experiment (1973)
		Obedience Factors affecting obedience including personal and situational
	31	Behaviour of crowds and individuals within crowds. Effect of collective behaviour.
	32	Blind obedience and how to prevent it
	33	Cultural, social, personal and situational factors round-up End-of-topic test
	34	Revision
	35	End-of-year examinations
	36	End-of-year examinations
	37	
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Option 2: Year 2

A	1	December weatherde
Autumn Term 1	1	Research methods Ethical issues of research
first half		Designing studies: independent groups, repeated measures,
		matched pairs
	2	Experiments
		Variables in research and controlling them
	3	Writing hypotheses
		Mean, median, mode and range
		Normal distribution, percentages and fractions
		Bar charts, histograms and frequency graphs
	4	Questionnaires and interviews
		Qualitative and quantitative data
	5	Observations, case studies, primary and secondary data
	6	Reliability and validity
		Sampling
	7	A recap of arithmetic and numerical computation
		Convert data between tables and graphs
Term 1 second	8	End-of-topic test
half	9	Option 1 (see table 1)
	10	
	11	
	12	
	13	
	14	
Christmas		
Winter	15	End-of-topic test
Term 2	16	Revision for mock examinations
	17	Mock examination
	18	Mock examination
	19	Option 2 (see table 1)
	20	
	21	
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	24	
	25	End-of-topic test
	26	Revision
Easter		
Summer	27	Revision
Term 3	28	Revision
	29	Revision
	30	Revision
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Option 3: Year 1 – for teaching over three years with research methods partially integrated

Autumn Term 1 first half	1	What is psychology? A general introduction to the subject What is meant by developmental psychology ?				
ili st ilali	2	Developmental stages Development of the brain				
	3	Piaget's developmental theory				
	4	Piaget's developmental theory including evaluation of theory				
	5	Ethical issues of research including working with children Study: Piaget and Inhelder (1956)				
	6	Observation				
		Correlation, drawing and interpreting scatterplots				
	7	Dweck's mindset theory				
Term 1	8	Study: Gunderson et al. (2013)				
second half	9	Willingham's learning theory of development				
	10	Evaluation of Willingham's theory				
	11	Moral development				
	12	Revision				
		End-of-topic test				
	13	Memory: the information processing approach				
	14	Stages of memory including short-term and long-term memory				
Christmas						
Spring	15	The Multi-store Model of Memory				
Term 2	16	Study: Peterson and Peterson (1959)				
	17	Bar charts and histograms Normal distribution, percentages and fractions				
	18	Experiments as a research method Variables in research and controlling them				
	19	Designing studies: independent groups, repeated measures, matched pairs				
	20	Bartlett's Theory of Reconstructive Memory				
	21	Study: Bartlett's (1932) War of the Ghosts				
	22	Amnesia				
	23	Reductionism and holism				
	24	Revision				

		End-of-topic test					
	25	Psychological problems : introduction to mental health issues, depression and addiction; description of symptoms					
	26	Diagnosis and International Classification of Diseases (ICD)					
		Reliability and validity					
		Primary and secondary data					
Easter							
Summer	27	Depression: genetic explanation					
Term 3	28	Depression: cognitive explanation					
	29	Study: Caspi et al. (2003)					
	30	Writing hypotheses					
		Drawing and interpreting frequency graphs					
	31	Addiction: genetic explanation					
	32	Addiction: learning explanation					
	33	Revision					
	34	Revision					
	35	End-of-year examinations					
	36	End-of-year examinations					
	37						
	38						

Option 3: Year 2

Autumn	1	Recap of course so far: developmental psychology				
Term 1	2	Recap of course so far: memory and psychological problems				
first half	3	Cognitive Behavioural Therapy (CBT) as a therapy for both				
		depression and addiction				
		Drug treatments				
	4	Study: Young (2007)				
	5	Nature/nurture issues				
	6	Revision				
	7	End-of-topic test				
	7	The brain and neuropsychology: anatomy of the brain				
T 4	0	Company and a company without				
Term 1 second	8	Synapses and neurotransmitters				
half	9	Brain lateralisation				
	10	Brain lateralisation				
	11	Study: Sperry (1968)				
	12	Neurological damage and its effects				
	13	Neurological damage and its effects				
	14	The case study method				
Christmas						
Winter Term 2	15	Study: Damasio et al. (1994)				
TCIIII Z	16	Historical perspectives				
	17	Revision				
		End-of-topic test				
	18	Social influence: bystander behaviour				
	19	Factors affecting bystander behaviour				
	20	Study: Piliavin et al. (1969)				
	21	Conformity				
	22	Factors affecting conformity.				
	23	Study: Zimbardo's prison experiment (1973)				
	24	Qualitative and quantitative data, questionnaires and interviews				
	25	Sampling A recap of arithmetic and numerical computation				
	26	Mean, median, mode and range				
		Convert data between tables and graphs				
Easter						

Summer	27	Obedience
Term 3	28	Factors affecting obedience
	29	Behaviour of crowds
	30	Blind obedience and how to prevent it
	31	Cultural, social, personal and situational factors round-up.
	32	End-of-topic test
	33	Revision
	34	Revision
	35	End-of-year examinations
	36	End-of-year examinations
	37	
	38	

Option 3: Year 3

Autumn	1	Option 1 (see table 1)
Term 1	2	
first half	3	
	4	
	5	
	6	
	7	
Term 1	8	
second half	9	
пан	10	
	11	End-of-topic test
	12	Option 2 (see table 1)
	13	
	14	
Christmas		
Winter	15	
Term 2	16	Revision for mock examinations
	17	Mock examination
	18	Mock examination
	19	
	20	
	21	
	22	
	23	
	24	
	25	End-of-topic test
	26	Revision
Easter		
Summer Term 3	27	Revision
Term 3	28	Revision
Term 3	28 29	Revision Revision

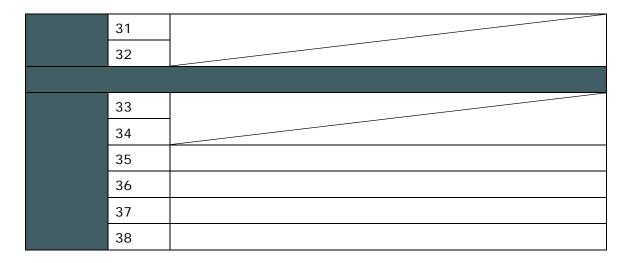


Table 2: Optional topics – two topics selected from those below For delivery as part of Option 3.

Wk	Criminal	The self	Perception	Sleep and dreaming	Language, thought and communication
1	Operant conditioning	Self- concept (Lewis)	Monocular and binocular cues	Function of sleep	Language-thought issues
2	Social Learning Theory	Rogers Study: van Houtte and Jarvis (1995)	Illusions and constancies	Function of sleep	
3	Study: Bandura, Ross and Ross (1961)	Erikson, Baumeister	Study: Haber and Levin (2001)	Internal and external factors affecting sleep	Piaget
4	Study: Charlton et al. (2000)	Study: Vohs and Schooler (2008)	Gregory's theory	Study: Siffre (1975)	Vygotsky
5	Biological explanation of criminality (Eysenck)	Humanistic explanation of self (Maslow and Rogers)	Gregory's theory	Sleep disorders	Language relativism and language determinism
6		External and internal factors	Gibson's theory	Freud's theory of dreaming	Study: Boroditsky (2001)

7	Punishment and recidivism	Measuring personality	Gibson's theory	Freud's theory of dreaming	Aitchison's criteria
8			Perceptual set	Study: Freud's Little Hans (1909)	Darwinian view of non-verbal communication (NVC) NVC
9	Treating offenders	Trait theories of personality	Perceptual set	Hobson and MacCarley's theory	NVC
10			Study: Carmichael <i>et</i> <i>al.</i> (1932)	Hobson and McCarley's theory	Study: Yuki <i>et al.</i> (2007)
11	End-of-topic test	End-of- topic test	End-of-topic test	End-of-topic test	End-of-topic test

Option 4: One-year course

Autumn	1	Developmental: stages of development
Term 1		Early brain development
first half		Ethical issues, observation
	2	Piaget's developmental theory
		Study: Piaget and Inhelder (1956)
	3	Dweck's mindset theory
		Study: Gunderson et al. (2013)
		Correlations and scatterplots
	4	Willingham's learning theory
		Moral development
	5	Memory : information processing, stages of memory, short-term and long-term memory Experiments
	6	The Multi-store Model of Memory
		Study: Peterson and Peterson (1959)
		Bar charts, histograms, frequency graphs, normal distribution, percentages and fractions
	7	Bartlett's Theory of Reconstructive Memory
		Study: Bartlett's (1932) War of the Ghosts
		Variables in research and controlling them
Term 1	8	Designs of studies: independent groups, repeated measures, matched pairs
Term 1 second half	8	Designs of studies: independent groups, repeated measures, matched pairs Amnesia
second	8	matched pairs
second	8	matched pairs Amnesia
second		matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International
second		matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD)
second		matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity
second		matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003)
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations Primary and secondary data
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations Primary and secondary data Drug treatments Cognitive Behavioural Therapy (CBT) as a therapy for both disorders Study: Young (2007)
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations Primary and secondary data Drug treatments Cognitive Behavioural Therapy (CBT) as a therapy for both disorders
second	9	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations Primary and secondary data Drug treatments Cognitive Behavioural Therapy (CBT) as a therapy for both disorders Study: Young (2007)
second	9 10 11	matched pairs Amnesia Reductionism and holism Psychological problems: diagnosis and International Classification of Diseases (ICD) Reliability and validity Depression: genetic and cognitive explanations Study: Caspi et al. (2003) Addiction: genetic and learning explanations Primary and secondary data Drug treatments Cognitive Behavioural Therapy (CBT) as a therapy for both disorders Study: Young (2007) Writing hypotheses

	14	Brain lateralisation				
		Study: Sperry (1968)				
Christmas						
Winter	15	Neurological damage and its effects				
Term 2	16	Case study method				
		Study: Damasio et al. (1994)				
		Historical perspective				
	17	Social influence : cultural, social, personal and situational factors				
		Bystander behaviour				
		Factors affecting bystander behaviour including personal and situational				
	18	Study: Piliavin et al. (1969)				
		Mean, median, mode and range				
		Convert data between tables and graphs				
		Qualitative and quantitative data, questionnaires and interviews				
	19	Conformity				
		Factors affecting conformity including personal and situational Study: Zimbardo's prison experiment (1973)				
	20	Obedience				
	20	Factors affecting obedience including personal and situational				
		Behaviour in crowds				
		Blind obedience and how to prevent it				
	21	Optional topic 1				
	22					
	23					
	24					
	25	Optional topic 2				
	26					
Easter						
Summer	27					
Term 3	28					
	29	Revision				
	30	Revision				
	31					
	32					

Table 3: Optional topics for Option 4 – two topics selected from those below

Wk	Criminal	The self	Perception	Sleep and dreaming	Language, thought and communication
1	Operant conditioning and Social Learning Theory	Self-concept (Lewis, Rogers)	Monocular and binocular cues Illusions and constancies Study: Haber and Levin (2001)	Function of sleep Internal and external factors affecting sleep	Language- thought issues Piaget and Vygotsky
2	Study: Bandura, Ross and Ross (1961) Study: Charlton et al. (2000)	Study: van Houtte and Jarvis (1995) Erikson, Baumeister	Gregory's theory	Study: Siffre (1975) Sleep disorders	Language relativism and language determinism
3	Biological explanation of criminality (Eysenck)	Study: Vohs and Schooler (2008) Humanistic explanation of self (Maslow and Rogers) External and internal factors	Gibson's theory	Freud's theory of dreaming Study: Freud's Little Hans (1909)	Study: Boroditsky (2001) Aitchison's criteria
4	Punishment and recidivism Treating offenders	Measuring personality Trait theories of personality	Perceptual set Study: Carmichael et al. (1932)	Hobson and MacCarley's theory	Darwinian view of non-verbal communication (NVC) NVC Study: Yuki et al. (2007)