
GCSE (9-1) in Business 2017

Introduction

This mapping document highlights the similarities and differences in specification content between **Pearson's new (2017) GCSE (9-1) in Business** and our **legacy (2009) Applied Business specification**.

Content mapping: from Pearson's 2009 Applied Business specification

The new Pearson 2017 GCSE (9-1) in Business specification is organised into two themes. The first theme approaches the content through the context of small businesses and the second focuses on growing businesses.

The table below is organised into two columns: the first outlines content in the legacy (2009) Applied Business specification and the second notes how this content aligns with Pearson's new (2017) specification. The table indicates where there is continuity with the Applied Business content to help you transition to our new specification.

This mapping document does **not** detail every specification point required in Pearson's new 2017 specification so please refer to the specification for all content.

	2009 Edexcel Applied Business specification content	2017 Edexcel specification content
Unit 1	1.1 What is a business and what do businesses do <ul style="list-style-type: none"> • Enterprise • Business activity • Business aims • Business objectives • Business ownership • The risk-reward ratio • Ethical business 	1.1.3 1.1.3, 1.2.4 1.3.1, 2.1.2 1.3.1, 2.1.2 1.4.1, 2.1.1 1.1.2 2.1.4
	1.2 How are businesses organized? <ul style="list-style-type: none"> • Organisation structures • Functional areas • Communication between functional areas 	2.5.1 2.5.1
	1.3 Why are stakeholders so important? <ul style="list-style-type: none"> • Stakeholders • Why are customers important? • The power of customers • The needs of different customers • Employees – their rights and responsibilities 	1.5.1 1.2.1 1.2.1 1.2.1 1.5.3
Unit 2	2.1 Investigating the flow of financial documents <ul style="list-style-type: none"> • Types of financial documents • Importance of financial documents • Computerised accounting systems 	
	2.2 Business payment methods and costs <ul style="list-style-type: none"> • Types of cash and non-cash payment methods • Sources of revenue and costs 	1.3.2
	2.3 Financial statements <ul style="list-style-type: none"> • Profit and loss account • Terminology in financial statements • Balance sheet 	2.4.1
	2.4 Importance of financial statements <ul style="list-style-type: none"> • Profitability ratios • Liquidity ratios • Importance of financial statements to stakeholders 	2.4.1 2.4.2