



Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer 2022/23

Funding rates for Pearson qualifications

Business,
Administration,
Finance and Law

Eligibility criteria for **Adult Education Budget, Advanced Learner Loan Budget** and **Level 3 Free Courses for Jobs offer** funding streams 2022/23

Budget, funding stream, and government contribution

Level	Employment status	Age 19-23	Age 24+
Entry and L1	Employed	AEB Local Flexibility (full funding) (without level 2)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
		AEB Local Flexibility (co-funding or full funding for low wage earners)* (with level 2)	
	Unemployed	AEB Local Flexibility (full funding)	
L2	Employed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
		AEB Local Flexibility (co-funding or full funding for low wage earners)* (with level 2)	
	Unemployed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (full funding)
		AEB Local Flexibility (full funding) (with level 2)	
L3	Employed or unemployed	AEB 19-23 Entitlement (full funding) (without level 3)	ALLB Loan (full funding via loan)
		ALLB Loan (full funding via loan) (with level 3)	
L3	Employed or unemployed	AEB 19-23 Entitlement (full funding) (without level 3) Must be used for first full L3	Level 3 Free Courses for Jobs offer*** (full funding) (previously known as the National Skills Fund) (without level 3 or with level 3 or above and meet the definition of unemployed or who are in receipt of low wage)
		Level 3 Free Courses for Jobs offer*** (full funding) (previously known as the National Skills Fund) (without level 3 or with level 3 or above and meet the definition of unemployed or who are in receipt of low wage)	
		ALLB Loan (full funding via loan) (with level 3)	ALLB Loan (full funding via loan) (with level 3)
L4-6	Employed or unemployed	ALLB Loan (full funding via loan)	
English and Maths Entry to L2	Employed or unemployed	AEB English and Maths Entitlement (full funding)	
EDSQ** Entry to L1	Employed or unemployed	AEB Digital Entitlement (full funding)	
ESOL Entry to L2	Employed	AEB Local Flexibility (co-funding or full funding for low wage earners)*	
	Unemployed	AEB Local Flexibility (full funding)	

*Learners eligible for co-funding and earning less than £18,525 annual gross salary, can be fully funded. **Essential Digital Skills Qualifications at Entry Levels and Level 1 and available to teach from September 2020.

*** This funding aims to help adults to train and gain level 3 qualifications. Eligible learners can take one short qualification without exhausting their eligibility. 19-23 year-olds can choose a qualification from the Free Courses for Jobs offer qualification list or the AEB 19-23 Entitlement. For 19-23-year-olds, the Level 3 Free Courses for Jobs offer is funded through the AEB. See the **Adult Education Budget (AEB)** funding rules 2022 to 2023 for further information.

Pearson qualifications in **Business, Administration, Finance and Law** eligible for Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer funding streams 2022/23

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – Local Flexibility	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Accounting and Finance															
Level 2 Certificate in Business Calculations	60336596	0	160				●						●	£724.00	£362.00
Administration															
Level 1 Certificate in Customer Service	60133922	23	143						●					£724.00	£362.00
Level 1 Certificate in Principles of Customer Service	60153039	13	102						●					£724.00	£362.00
Level 1 Award in Principles of Customer Service	60153040	6	49						●					£300.00	£150.00
Level 1 Award in Principles of Business Administration	60155796	8	61						●					£300.00	£150.00
Level 1 Certificate in Principles of Business Administration	60155802	15	112						●					£724.00	£362.00
Level 1 Introductory Award in Business	60351342	0	70						●					£450.00	£225.00
Level 2 Diploma in Business Administration	60134057	45	226				●		●					£1,987.00	£993.50
Level 2 Diploma in Customer Service	60134240	45	245				●		●					£1,987.00	£993.50
Level 2 Certificate in Principles of Business Administration	60152618	17	122						●					£724.00	£362.00
Level 2 Certificate in Principles of Customer Service	60153593	15	112						●					£724.00	£362.00
Level 2 Technical Certificate in Business Administration	60304819	0	240			●	●		●	●			●	£1,265.00	£632.50
Level 2 Technical Certificate in Business Enterprise	60304820	0	240			●	●		●	●			●	£1,265.00	£632.50
Level 2 Certificate for Customer Service Practitioners	60346759	0	129						●					£724.00	£362.00
Level 2 Diploma for Customer Service Practitioners	60346760	0	219						●					£1,265.00	£632.50
Level 2 Award in Principles of Business Administration	6015262X	9	65						●					£300.00	£150.00
Business Management															
Level 1 Introductory Certificate in Business	60185739	0	180						●					£724.00	£362.00
Level 1 Introductory Diploma in Business	60185740	0	360						●					£1,987.00	£993.50
Level 1/2 First Award in Business	60047860	0	120			●			●					£724.00	£362.00
Level 1/2 First Certificate in Business	60068152	0	240			●			●				●	£1,265.00	£632.50
Level 1/2 First Extended Certificate in Business	60068164	0	360			●			●				●	£1,987.00	£993.50
Level 1/2 First Diploma in Business	60101714	0	480						●				●	£2,573.00	£1,286.50
Level 1/2 GCSE (9-1) in Business	60301211	0	120										●	£724.00	£362.00

Pearson qualifications in **Business, Administration, Finance and Law** eligible for Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer funding streams 2022/23 *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – Local Flexibility	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 2 Certificate in Understanding Enterprise and Entrepreneurship	50062475	35	210	●	●	●	●	●	●	●	●	●	●	£1,265.00	£632.50
Level 2 Diploma in Team Leading	60134306	40	206				●		●					£1,987.00	£993.50
Level 2 Certificate in Principles of Team Leading	60152515	18	132						●					£724.00	£362.00
Law and Legal Services															
Level 2 Certificate in Law and Legal Work	50100154	13	100						●					£450.00	£225.00
Marketing and Sales															
Level 2 Technical Certificate in Marketing	60319008	0	240										●	£1,265.00	£632.50

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – 19-23 Entitlement	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Administration															
Level 2 Diploma in Business Administration	60134057	45	226				●		●					£1,987.00	–
Level 2 Diploma in Customer Service	60134240	45	245				●		●					£1,987.00	–
Level 2 Technical Certificate in Business Administration	60304819	0	240			●	●		●	●			●	£1,265.00	–
Level 2 Technical Certificate in Business Enterprise	60304820	0	240			●	●		●	●			●	£1,265.00	–
Business Management															
Level 1/2 GCSE (9-1) in Business	60301211	0	120										●	£724.00	–
Level 2 Certificate in Understanding Enterprise and Entrepreneurship	50062475	35	210	●	●	●	●	●	●	●	●	●	●	£1,265.00	–
Level 3 Advanced Subsidiary GCE in Business	60146722	0	180										●	£724.00	–
Level 3 Advanced GCE in Business	60146734	0	360										●	£1,987.00	–
Level 3 National Certificate in Business	60171558	0	180						●			●		£724.00	–
Level 3 National Diploma in Business	60171571	0	720						●			●	●	£4,170.00	–
Level 3 National Extended Certificate in Business	60171595	0	360						●			●	●	£1,987.00	–
Level 3 National Extended Diploma in Business	60171601	0	1080						●			●	●	£6,602.00	–

Pearson qualifications in **Business, Administration, Finance and Law** eligible for Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer funding streams 2022/23 *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – 19-23 Entitlement	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 3 National Foundation Diploma in Business	60171613	0	510						●			●	●	£2,573.00	–
Level 3 National Certificate in Enterprise and Entrepreneurship	60174134	0	180						●			●		£724.00	–
Level 3 National Extended Certificate in Enterprise and Entrepreneurship	60174146	0	360						●			●	●	£1,987.00	–
Level 3 National Foundation Diploma in Enterprise and Entrepreneurship	60303013	0	510		●				●	●		●	●	£2,573.00	–
Level 3 National Extended Diploma in Enterprise and Entrepreneurship	60303037	0	1080		●				●	●		●	●	£6,602.00	–
Level 3 National Diploma in Enterprise and Entrepreneurship	6017528X	0	720						●			●	●	£4,170.00	–
Law and Legal Services															
Level 3 National Certificate in Applied Law	60190425	0	180		●							●	●	£724.00	–
Level 3 National Extended Certificate in Applied Law	60190437	0	360		●							●	●	£1,987.00	–
Marketing and Sales															
Level 2 Technical Certificate in Marketing	60319008	0	240										●	£1,265.00	–

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Level 3 Free Courses for Jobs offer	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Business Management															
Level 3 Certificate for Managers	60341609	0	165						●					£724.00	–
Level 3 Advanced Subsidiary GCE in Business	60146722	0	180										●	£724.00	–
Level 3 Advanced GCE in Business	60146734	0	360										●	£1,987.00	–
Level 3 National Foundation Diploma in Business	60171613	0	510						●			●	●	£2,573.00	–
Level 3 National Diploma in Business	60171571	0	720						●			●	●	£4,170.00	–
Level 3 National Extended Diploma in Business	60171601	0	1080						●			●	●	£6,602.00	–

Pearson qualifications in **Business, Administration, Finance and Law** eligible for Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer funding streams 2022/23 *continued*

Qualification Title	Ref	Size		Assessment methods											Funding rate	
Advanced Learner Loan Budget	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF	
Administration																
Level 3 Diploma in Business Administration	60134069	58	282				●		●					£2,573.00	-	
Level 3 Diploma in Customer Service	60134781	55	289				●		●					£2,573.00	-	
Level 3 Diploma for Business Administrators	60339184	0	262						●					£1,265.00	-	
Level 3 Diploma for Customer Service Specialists	60354501	0	243						●					£1,265.00	-	
Level 4 NVQ Diploma in Business Administration	60134252	57	294						●					£2,573.00	-	
Level 4 Diploma in Business Administration	60134999	42	195						●					£1,987.00	-	
Level 4 Extended Diploma in Business Administration	60135943	110	570						●					£4,170.00	-	
Business Management																
Level 3 Advanced Subsidiary GCE in Business	60146722	0	180										●	£724.00	-	
Level 3 Advanced GCE in Business	60146734	0	360										●	£1,987.00	-	
Level 3 National Certificate in Business	60171558	0	180						●			●		£724.00	-	
Level 3 National Diploma in Business	60171571	0	720						●			●	●	£4,170.00	-	
Level 3 National Extended Certificate in Business	60171595	0	360						●			●	●	£1,987.00	-	
Level 3 National Extended Diploma in Business	60171601	0	1080						●			●	●	£6,602.00	-	
Level 3 National Foundation Diploma in Business	60171613	0	510						●			●	●	£2,573.00	-	
Level 3 National Certificate in Enterprise and Entrepreneurship	60174134	0	180						●			●		£724.00	-	
Level 3 National Extended Certificate in Enterprise and Entrepreneurship	60174146	0	360						●			●	●	£1,987.00	-	
Level 3 National Foundation Diploma in Enterprise and Entrepreneurship	60303013	0	510		●				●	●		●	●	£2,573.00	-	
Level 3 National Extended Diploma in Enterprise and Entrepreneurship	60303037	0	1080		●				●	●		●	●	£6,602.00	-	
Level 3 Certificate for Managers	60341609	0	165						●					£724.00	-	
Level 3 Diploma for Managers	60341610	0	260						●					£1,265.00	-	
Level 3 National Diploma in Enterprise and Entrepreneurship	6017528X	0	720						●			●	●	£4,170.00	-	
Level 4 Diploma in Management and Leadership	60135001	37	126						●					£1,987.00	-	
Level 4 NVQ Diploma in Management	6013401X	53	219						●					£2,573.00	-	

Pearson qualifications in **Business, Administration, Finance and Law** eligible for Adult Education Budget, Advanced Learner Loan Budget and Level 3 Free Courses for Jobs offer funding streams 2022/23 *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Advanced Learner Loan Budget	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 5 NVQ Diploma in Management and Leadership	60134021	53	239						●					£1,265.00	-
Level 5 Diploma in Management and Leadership	60135967	39	239						●					£724.00	-
Level 5 Diploma in Management	60156235	39	187						●					£724.00	-
Level 5 Certificate for Managers and Leaders	60348653	0	170						●					£724.00	-
Level 5 Diploma for Managers and Leaders	60348665	0	253						●					£1,265.00	-
Law and Legal Services															
Level 3 National Certificate in Applied Law	60190425	0	180		●							●	●	£724.00	-
Level 3 National Extended Certificate in Applied Law	60190437	0	360		●							●	●	£1,987.00	-
Marketing and Sales															
Level 3 National Diploma in Marketing	60352826	0	720						●				●	£4,170.00	-
Level 3 National Extended Certificate in Marketing	60352838	0	360						●				●	£1,987.00	-
Level 3 National Extended Diploma in Marketing	6035284X	0	1080						●				●	£6,602.00	-

Key

LAR	Learning Aim Reference
TC	Total credits
GLH	Guided Learning Hours
FF	Fully funded rate
CF	Co-funded rate

Abbreviation: Assessment methods

Au	Aural Examination	P	Portfolio of Evidence
C	Coursework	PA	Practical Demonstration/Assignment
E	E-assessment	PE	Practical Examination
MCT	Multiple Choice Examination	TCA	Task-based Controlled Assessment
Or	Oral Examination	Wr	Written Examination