



Pearson

# Adult Education Budget and Advanced Learner Loan Budget 2019/20

## Funding rates for Pearson qualifications

Retail and  
Commercial  
Enterprise



Illustration by Project Twins

# Eligibility criteria for Adult Education Budget and Advanced Learner Loan Budget funding streams

## Budget, funding stream, and government contribution

Level	Employment status	Age 19-23	Age 24+
Entry and L1	Employed	<b>AEB Local Flexibility</b> (full funding)	<b>AEB Local Flexibility</b> (co-funding or full funding for low wage earners)*
	Unemployed	<b>AEB Local Flexibility</b> (full funding)	
L2	Employed	<b>AEB 19-23 Entitlement</b> (full funding) (without level 2)	<b>AEB Local Flexibility</b> (co-funding or full funding for low wage earners)*
		<b>AEB Local Flexibility</b> (co-funding or full funding for low wage earners*) (with level 2)	
	Unemployed	<b>AEB 19-23 Entitlement</b> (full funding) (without level 2)	<b>AEB Local Flexibility</b> (full funding)
		<b>AEB Local Flexibility</b> (full funding) (with level 2)	
L3	Employed or unemployed	<b>AEB 19-23 Entitlement</b> (full funding) (without level 3)	<b>ALLB Loan</b> (full funding via loan)
		<b>ALLB Loan</b> (full funding via loan) (with level 3)	
L4-6	Employed or unemployed	<b>ALLB Loan</b> (full funding via loan)	
English and Maths Entry to L2	Employed or unemployed	<b>AEB English and Maths Entitlement</b> (full funding)	
ESOL Entry to L2	Employed	<b>AEB Local Flexibility</b> (co-funding or full funding for low wage earners)*	
	Unemployed	<b>AEB Local Flexibility</b> (full funding)	

\* New funding rules mean that learners eligible for co-funding, earning less than £16,009.50, can be fully funded if they cannot contribute towards the cost of co-funding fees.

Remember, you can only choose qualifications that are eligible for the respective funding stream.

# Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
<b>Retailing and Wholesaling</b>																
Level 1 Award in Retail Knowledge	50065488	7	47		•										£300.00	£150.00
Level 1 Certificate in Retail Knowledge	5006549X	13	87		•										£724.00	£362.00
Level 2 Technical Certificate in Retail Operations	60304789	36	240			•	•			•	•			•	£1,265.00	£632.50
Level 2 Certificate in Principles of Trade Business Services	60112244	13	108							•					£724.00	£362.00
Level 2 Certificate in Retail Knowledge	50073631	14	93							•					£724.00	£362.00
Level 2 Diploma in Retail Knowledge	5007362X	37	270							•					£1,987.00	£993.50
Level 2 Certificate for Retailers	60338404	36	206							•					£1,265.00	£632.50
Level 2 Certificate in Trade Business Services	6011292X	27	161							•					£1,265.00	£632.50
Level 2 Diploma in Trade Business Services	60112918	37	229							•					£1,987.00	£993.50
Level 2 Certificate in Retail Skills	60038548	24	73							•					£724.00	£362.00
Level 2 Diploma in Retail Skills	60038676	37	115							•					£1,987.00	£993.50
<b>Warehousing and Distribution</b>																
Level 2 Certificate in Warehousing and Storage Principles	50077077	14	110							•					£724.00	£362.00
Level 2 Extended Certificate in Principles of Working in Warehousing and Storage	60169187	20	165							•					£724.00	£362.00
Level 1 Certificate in Warehousing and Storage	60019463	14	107							•					£724.00	£362.00
Level 2 Award in Forklift Truck Operations	60086002	12	45							•					£600.00	£300.00
Level 2 Certificate in Driving Goods Vehicles	50116599	29	149							•					£1,265.00	£632.50
Level 2 Certificate in Logistics Operations	60029456	20	105							•					£724.00	£362.00
Level 2 Certificate in Warehousing and Storage	50110615	26	99							•					£1,265.00	£632.50
Level 1 Award in Warehousing and Storage	60020891	12	87							•					£600.00	£300.00
Level 2 Certificate in International Trade and Logistics Operations	60027149	21	164							•					£724.00	£362.00
Level 2 Certificate in Traffic Office	50120591	22	115							•					£724.00	£362.00
<b>Service Enterprises</b>																
Entry Level Award in an Introduction to Hair and Beauty (Entry 3)	50066092	7	70		•										£585.00	£360.00
Entry Level Certificate in an Introduction to Hair and Beauty (Entry 3)	50066080	13	130		•										£941.00	£579.00

## Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
<b>Adult Education Budget – Local Flexibility</b>																
Level 1 Introductory Award in Hair and Beauty	60348811	0	70							•					£585.00	£360.00
Level 1 Introductory Certificate in Hair and Beauty	60348823	0	180							•					£941.00	£579.00
Level 1 Introductory Diploma in Hair and Beauty	60348835	0	360							•					£2,583.00	£1,589.50
Level 1 Award in an Introduction to Hair and Beauty	5006700X	9	80		•										£585.00	£360.00
Level 1 Certificate in an Introduction to Hair and Beauty	50067345	15	140		•										£941.00	£579.00
Level 1 Diploma in an Introduction to Hair and Beauty	50087708	37	320		•										£2,583.00	£1,589.50
Level 2 Certificate in Principles of Funeral Operations and Services	60101222	13	87							•					£811.00	£449.00
Level 2 Certificate in Cleaning Principles	50095225	13	110				•			•					£811.00	£449.00
Level 2 Certificate in Facilities Services Principles	60054499	13	103							•					£811.00	£449.00
Level 2 Certificate in Funeral Operations and Services	60096020	35	129							•					£1,417.00	£784.50
Level 2 Certificate in Cleaning and Support Services Skills	5009242X	18	130							•					£811.00	£449.00
Level 1 Award in Cleaning and Support Services Skills	50096692	7	57							•					£336.00	£186.00
Level 1 Certificate in Cleaning and Support Services Skills	50094671	18	125							•					£811.00	£449.00
Level 2 Certificate in Facilities Services	60058596	20	149							•					£811.00	£449.00
<b>Hospitality and Catering</b>																
Entry Level Award in Introduction to the Hospitality Industry (Entry 3)	50074313	8	75		•										£585.00	£360.00
Entry Level Certificate in Introduction to the Hospitality Industry (Entry 3)	50075251	13	125		•										£941.00	£579.00
Level 1 Award in Basic Cooking Skills	60014854	5	50							•					£195.00	£120.00
Level 1 Award in Introduction to the Hospitality Industry	50074684	10	84		•										£585.00	£360.00
Level 1 Certificate in General Cookery	50074556	14	124		•										£941.00	£579.00
Level 1 Certificate in Introduction to the Hospitality Industry	50075214	14	124		•										£941.00	£579.00
Level 1 Introductory Certificate in Hospitality and Tourism	60307481	20	180		•					•	•				£941.00	£579.00
Level 1 Introductory Diploma in Hospitality and Tourism	6030747X	39	360		•					•	•				£2,583.00	£1,589.50
Level 1/2 First Award in Hospitality	60070444	16	120							•			•		£941.00	£579.00
Level 1/2 First Certificate in Hospitality	6007047X	31	240							•			•		£1,645.00	£1,012.50
Level 1/2 First Diploma in Hospitality	60102305	63	480							•			•		£3,345.00	£2,058.50

## Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 1/2 First Extended Certificate in Hospitality	60102317	47	360							•				•	£2,583.00	£1,589.50
Level 2 Technical Certificate in Patisserie and Confectionery	60303839	31	240			•	•			•	•			•	£1,645.00	£1,012.50
Level 2 Technical Diploma in Food and Beverage Service	60303840	45	360			•	•			•	•			•	£2,583.00	£1,589.50
Level 2 Technical Extended Diploma in Professional Cookery	60303827	57	450			•	•			•	•		•	•	£3,345.00	£2,058.50
Level 1 Certificate in Introduction to Culinary Skills	60169473	30	160							•					£1,645.00	£1,012.50
Level 1 Certificate in Introduction to Professional Food and Beverage Service	60169515	25	183							•					£1,645.00	£1,012.50
Level 2 Certificate in Hospitality and Catering Principles (Food and Beverage Service)	60008477	16	110				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Food Production and Cooking)	60008374	16	98				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Front of House Reception)	60008428	14	100				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Hospitality Services)	60008520	15	105				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Housekeeping)	60008507	13	97				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Kitchen Services)	60008738	13	99				•			•					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Professional Cookery)	60008337	26	148				•			•					£1,645.00	£1,012.50
Level 2 Award in Barista Skills	60018914	2	20												£130.00	£80.00
Level 2 Award in Food Safety in Catering	6003287X	1	9		•					•	•				£65.00	£40.00
Level 2 Award for Personal Licence Holders	60325380	1	8				•								£65.00	£40.00
Level 1 NVQ Certificate in Food and Beverage Service	50097374	19	159							•					£941.00	£579.00
Level 2 NVQ Diploma in Beverage Service	50099036	37	274							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Food and Beverage Service	50099371	37	291							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Food Production and Cooking	50097908	40	336							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Front of House Reception	5009905X	37	324							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Hospitality Services	50099516	37	305							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Housekeeping	50099048	37	296							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Kitchen Services	5009788X	37	323							•					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Professional Cookery	50099164	58	465							•					£3,345.00	£2,058.50

## Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – Local Flexibility	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 2 Certificate for Hospitality Team Members	6034328X	28	211						•					£1,645.00	£1,012.50

Qualification Title	Ref	Size		Assessment methods										Funding rate	
Adult Education Budget – 19-23 Entitlement	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF

### Retailing and Wholesaling

Level 2 Technical Certificate in Retail Operations	60304789	36	240			•	•		•	•			•	£1,265.00	-
Level 3 Diploma in Retail Knowledge	50073138	37	249						•					£1,987.00	-

### Warehousing and Distribution

Level 2 Extended Certificate in Principles of Working in Warehousing and Storage	60169187	20	165						•					£724.00	-
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### Hospitality and Catering

Level 1/2 First Diploma in Hospitality	60102305	63	480						•				•	£3,345.00	-
Level 1/2 First Extended Certificate in Hospitality	60102317	47	360						•				•	£2,583.00	-
Level 2 Technical Certificate in Patisserie and Confectionery	60303839	31	240			•	•		•	•			•	£1,645.00	-
Level 2 Technical Diploma in Food and Beverage Service	60303840	45	360			•	•		•	•			•	£2,583.00	-
Level 2 Technical Extended Diploma in Professional Cookery	60303827	57	450			•	•		•	•		•	•	£3,345.00	-
Level 3 Technical Level in Food and Beverage Service Supervision	60312063	69	360			•			•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Chef de Partie)	60312087	85	510			•			•	•				£3,345.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Kitchen and Larder)	60312075	69	375			•			•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Patisserie and Confectionery)	60312099	76	435			•			•	•				£3,345.00	-
Level 3 Extended Diploma in Hospitality (QCF)	50082097	180	1080	•	•	•	•	•	•	•	•	•	•	£8,583.00	-

# Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
<b>Retailing and Wholesaling</b>																
Level 3 Diploma in Retail Knowledge	50073138	37	249							•					£1,987.00	-
Level 3 Diploma in Retail Skills (Management)	60041055	43	199							•					£1,987.00	-
Level 3 Diploma in Retail Skills (Sales Professional)	60039243	43	238							•					£1,987.00	-
Level 3 Diploma in Retail Skills (Visual Merchandising)	60039851	53	255							•					£2,573.00	-
<b>Warehousing and Distribution</b>																
Level 3 Certificate In Transporting Freight by Road	60082483	26	148							•					£1,265.00	-
Level 3 Diploma in Warehousing and Storage	60026960	40	201							•					£1,987.00	-
<b>Service Enterprises</b>																
Level 3 Certificate in Funeral Operations and Services	60101167	35	150							•					£1,417.00	-
<b>Hospitality and Catering</b>																
Level 3 Technical Level in Food and Beverage Service Supervision	60312063	69	360			•				•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Chef de Partie)	60312087	85	510			•				•	•				£3,345.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Kitchen and Larder)	60312075	69	375			•				•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Patisserie and Confectionery)	60312099	76	435			•				•	•				£3,345.00	-
Level 3 90-credit Diploma in Hospitality (QCF)	6011096X	90	540							•					£5,421.00	-
Level 3 Certificate in Hospitality (QCF)	50081950	30	180	•	•	•	•	•	•	•	•	•	•	•	£941.00	-
Level 3 Diploma in Hospitality (QCF)	50081962	120	720	•	•	•	•	•	•	•	•	•	•	•	£5,421.00	-
Level 3 Extended Diploma in Hospitality (QCF)	50082097	180	1080	•	•	•	•	•	•	•	•	•	•	•	£8,583.00	-
Level 3 Subsidiary Diploma in Hospitality (QCF)	50081974	60	360	•	•	•	•	•	•	•	•	•	•	•	£3,345.00	-
Level 3 Certificate in Hospitality and Catering Principles (Professional Cookery)	60008726	26	186				•			•					£1,645.00	-
Level 4 Diploma in Principles of Hospitality Management	60067548	37	231		•					•					£2,583.00	-
Level 3 Certificate in the Principles of Event Management	60111288	30	192							•					£1,645.00	-
Level 3 NVQ Diploma in Hospitality Supervision and Leadership	60010538	37	276		•					•	•				£2,583.00	-

## Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget key

Qualification Title	Ref	Size		Assessment methods										Funding rate	
	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 3 NVQ Diploma in Professional Cookery	50093216	56	437						•					£3,345.00	-
Level 4 Diploma in Hospitality Management	60066842	59	310						•					£3,345.00	-

### Key

LAR	Learning Aim Reference
TC	Total credits
GLH	Guided Learning Hours
FF	Fully funded rate
CF	Co-funded rate

### Abbreviation: Assessment methods

Au	Aural Examination
C	Coursework
E	E-assessment
MCT	Multiple Choice Examination
Or	Oral Examination

P	Portfolio of Evidence
PA	Practical Demonstration/Assignment
PE	Practical Examination
TCA	Task-based Controlled Assessment
Wr	Written Examination



