



Pearson

Adult Education Budget and Advanced Learner Loan Budget 2019/20

Funding rates for Pearson qualifications

Retail and
Commercial
Enterprise



Eligibility criteria for Adult Education Budget and Advanced Learner Loan Budget funding streams

Budget, funding stream, and government contribution

Level	Employment status	Age 19-23	Age 24+
Entry and L1	Employed	AEB Local Flexibility (full funding)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
	Unemployed	AEB Local Flexibility (full funding)	
L2	Employed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
		AEB Local Flexibility (co-funding or full funding for low wage earners*) (with level 2)	
	Unemployed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (full funding)
		AEB Local Flexibility (full funding) (with level 2)	
L3	Employed or unemployed	AEB 19-23 Entitlement (full funding) (without level 3)	ALLB Loan (full funding via loan)
		ALLB Loan (full funding via loan) (with level 3)	
L4-6	Employed or unemployed	ALLB Loan (full funding via loan)	
English and Maths Entry to L2	Employed or unemployed	AEB English and Maths Entitlement (full funding)	
ESOL Entry to L2	Employed	AEB Local Flexibility (co-funding or full funding for low wage earners)*	
	Unemployed	AEB Local Flexibility (full funding)	

* New funding rules mean that learners eligible for co-funding, earning less than £16,009.50, can be fully funded if they cannot contribute towards the cost of co-funding fees.

Remember, you can only choose qualifications that are eligible for the respective funding stream.

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget

Qualification Title	Ref	Size		Assessment methods								Funding rate			
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Adult Education Budget – Local Flexibility	LAR														
Retailing and Wholesaling															
Level 1 Award in Retail Knowledge	50065488	7	47		●									£300.00	£150.00
Level 1 Certificate in Retail Knowledge	5006549X	13	87		●									£724.00	£362.00
Level 2 Technical Certificate in Retail Operations	60304789	36	240			●	●		●	●			●	£1,265.00	£632.50
Level 2 Certificate in Principles of Trade Business Services	60112244	13	108						●					£724.00	£362.00
Level 2 Certificate in Retail Knowledge	50073631	14	93						●					£724.00	£362.00
Level 2 Diploma in Retail Knowledge	5007362X	37	270						●					£1,987.00	£993.50
Level 2 Certificate for Retailers	60338404	36	206						●					£1,265.00	£632.50
Level 2 Certificate in Trade Business Services	6011292X	27	161						●					£1,265.00	£632.50
Level 2 Diploma in Trade Business Services	60112918	37	229						●					£1,987.00	£993.50
Level 2 Certificate in Retail Skills	60038548	24	73						●					£724.00	£362.00
Level 2 Diploma in Retail Skills	60038676	37	115						●					£1,987.00	£993.50
Warehousing and Distribution															
Level 2 Certificate in Warehousing and Storage Principles	50077077	14	110						●					£724.00	£362.00
Level 2 Extended Certificate in Principles of Working in Warehousing and Storage	60169187	20	165						●					£724.00	£362.00
Level 1 Certificate in Warehousing and Storage	60019463	14	107						●					£724.00	£362.00
Level 2 Award in Forklift Truck Operations	60086002	12	45						●					£600.00	£300.00
Level 2 Certificate in Driving Goods Vehicles	50116599	29	149						●					£1,265.00	£632.50
Level 2 Certificate in Logistics Operations	60029456	20	105						●					£724.00	£362.00
Level 2 Certificate in Warehousing and Storage	50110615	26	99						●					£1,265.00	£632.50
Level 1 Award in Warehousing and Storage	60020891	12	87						●					£600.00	£300.00
Level 2 Certificate in International Trade and Logistics Operations	60027149	21	164						●					£724.00	£362.00
Level 2 Certificate in Traffic Office	50120591	22	115						●					£724.00	£362.00
Service Enterprises															
Entry Level Award in an Introduction to Hair and Beauty (Entry 3)	50066092	7	70		●									£585.00	£360.00
Entry Level Certificate in an Introduction to Hair and Beauty (Entry 3)	50066080	13	130		●									£941.00	£579.00

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate	
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Adult Education Budget – Local Flexibility	LAR														
Level 1 Introductory Award in Hair and Beauty	60348811	0	70						●					£585.00	£360.00
Level 1 Introductory Certificate in Hair and Beauty	60348823	0	180						●					£941.00	£579.00
Level 1 Introductory Diploma in Hair and Beauty	60348835	0	360						●					£2,583.00	£1,589.50
Level 1 Award in an Introduction to Hair and Beauty	5006700X	9	80		●									£585.00	£360.00
Level 1 Certificate in an Introduction to Hair and Beauty	50067345	15	140		●									£941.00	£579.00
Level 1 Diploma in an Introduction to Hair and Beauty	50087708	37	320		●									£2,583.00	£1,589.50
Level 2 Certificate in Principles of Funeral Operations and Services	60101222	13	87						●					£811.00	£449.00
Level 2 Certificate in Cleaning Principles	50095225	13	110			●			●					£811.00	£449.00
Level 2 Certificate in Facilities Services Principles	60054499	13	103						●					£811.00	£449.00
Level 2 Certificate in Funeral Operations and Services	60096020	35	129						●					£1,417.00	£784.50
Level 2 Certificate in Cleaning and Support Services Skills	5009242X	18	130						●					£811.00	£449.00
Level 1 Award in Cleaning and Support Services Skills	50096692	7	57						●					£336.00	£186.00
Level 1 Certificate in Cleaning and Support Services Skills	50094671	18	125						●					£811.00	£449.00
Level 2 Certificate in Facilities Services	60058596	20	149						●					£811.00	£449.00
Hospitality and Catering															
Entry Level Award in Introduction to the Hospitality Industry (Entry 3)	50074313	8	75		●									£585.00	£360.00
Entry Level Certificate in Introduction to the Hospitality Industry (Entry 3)	50075251	13	125		●									£941.00	£579.00
Level 1 Award in Basic Cooking Skills	60014854	5	50						●					£195.00	£120.00
Level 1 Award in Introduction to the Hospitality Industry	50074684	10	84		●									£585.00	£360.00
Level 1 Certificate in General Cookery	50074556	14	124		●									£941.00	£579.00
Level 1 Certificate in Introduction to the Hospitality Industry	50075214	14	124		●									£941.00	£579.00
Level 1 Introductory Certificate in Hospitality and Tourism	60307481	20	180		●				●	●				£941.00	£579.00
Level 1 Introductory Diploma in Hospitality and Tourism	6030747X	39	360		●				●	●				£2,583.00	£1,589.50
Level 1/2 First Award in Hospitality	60070444	16	120						●				●	£941.00	£579.00
Level 1/2 First Certificate in Hospitality	6007047X	31	240						●				●	£1,645.00	£1,012.50
Level 1/2 First Diploma in Hospitality	60102305	63	480						●				●	£3,345.00	£2,058.50

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size			Assessment methods									Funding rate	
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Adult Education Budget – Local Flexibility	LAR														
Level 1/2 First Extended Certificate in Hospitality	60102317	47	360						●					£2,583.00	£1,589.50
Level 2 Technical Certificate in Patisserie and Confectionery	60303839	31	240		●	●			●	●				£1,645.00	£1,012.50
Level 2 Technical Diploma in Food and Beverage Service	60303840	45	360		●	●			●	●				£2,583.00	£1,589.50
Level 2 Technical Extended Diploma in Professional Cookery	60303827	57	450		●	●			●	●		●		£3,345.00	£2,058.50
Level 1 Certificate in Introduction to Culinary Skills	60169473	30	160						●					£1,645.00	£1,012.50
Level 1 Certificate in Introduction to Professional Food and Beverage Service	60169515	25	183						●					£1,645.00	£1,012.50
Level 2 Certificate in Hospitality and Catering Principles (Food and Beverage Service)	60008477	16	110				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Food Production and Cooking)	60008374	16	98				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Front of House Reception)	60008428	14	100				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Hospitality Services)	60008520	15	105				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Housekeeping)	60008507	13	97				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Kitchen Services)	60008738	13	99				●		●					£941.00	£579.00
Level 2 Certificate in Hospitality and Catering Principles (Professional Cookery)	60008337	26	148				●		●					£1,645.00	£1,012.50
Level 2 Award in Barista Skills	60018914	2	20											£130.00	£80.00
Level 2 Award in Food Safety in Catering	6003287X	1	9	●					●	●				£65.00	£40.00
Level 2 Award for Personal Licence Holders	60325380	1	8				●							£65.00	£40.00
Level 1 NVQ Certificate in Food and Beverage Service	50097374	19	159						●					£941.00	£579.00
Level 2 NVQ Diploma in Beverage Service	50099036	37	274						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Food and Beverage Service	50099371	37	291						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Food Production and Cooking	50097908	40	336						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Front of House Reception	5009905X	37	324						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Hospitality Services	50099516	37	305						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Housekeeping	50099048	37	296						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Kitchen Services	5009788X	37	323						●					£2,583.00	£1,589.50
Level 2 NVQ Diploma in Professional Cookery	50099164	58	465						●					£3,345.00	£2,058.50

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods									Funding rate		
Adult Education Budget – Local Flexibility	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 2 Certificate for Hospitality Team Members	6034328X	28	211						•					£1,645.00	£1,012.50
Qualification Title	Ref	Size		Assessment methods									Funding rate		
Adult Education Budget – 19-23 Entitlement	LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Retailing and Wholesaling															
Level 2 Technical Certificate in Retail Operations	60304789	36	240			•	•		•	•			•	£1,265.00	-
Level 3 Diploma in Retail Knowledge	50073138	37	249						•					£1,987.00	-
Warehousing and Distribution															
Level 2 Extended Certificate in Principles of Working in Warehousing and Storage	60169187	20	165						•					£724.00	-
Hospitality and Catering															
Level 1/2 First Diploma in Hospitality	60102305	63	480						•				•	£3,345.00	-
Level 1/2 First Extended Certificate in Hospitality	60102317	47	360						•				•	£2,583.00	-
Level 2 Technical Certificate in Patisserie and Confectionery	60303839	31	240		•	•			•	•			•	£1,645.00	-
Level 2 Technical Diploma in Food and Beverage Service	60303840	45	360		•	•			•	•			•	£2,583.00	-
Level 2 Technical Extended Diploma in Professional Cookery	60303827	57	450		•	•			•	•		•	•	£3,345.00	-
Level 3 Technical Level in Food and Beverage Service Supervision	60312063	69	360		•				•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Chef de Partie)	60312087	85	510		•				•	•				£3,345.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Kitchen and Larder)	60312075	69	375		•				•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Patisserie and Confectionery)	60312099	76	435		•				•	•				£3,345.00	-
Level 3 Extended Diploma in Hospitality (QCF)	50082097	180	1080	•	•	•	•	•	•	•	•	•	•	£8,583.00	-

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods								Funding rate			
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Advanced Learner Loan Budget	LAR														
Retailing and Wholesaling															
Level 3 Diploma in Retail Knowledge	50073138	37	249						•					£1,987.00	-
Level 3 Diploma in Retail Skills (Management)	60041055	43	199						•					£1,987.00	-
Level 3 Diploma in Retail Skills (Sales Professional)	60039243	43	238						•					£1,987.00	-
Level 3 Diploma in Retail Skills (Visual Merchandising)	60039851	53	255						•					£2,573.00	-
Warehousing and Distribution															
Level 3 Certificate In Transporting Freight by Road	60082483	26	148						•					£1,265.00	-
Level 3 Diploma in Warehousing and Storage	60026960	40	201						•					£1,987.00	-
Service Enterprises															
Level 3 Certificate in Funeral Operations and Services	60101167	35	150						•					£1,417.00	-
Hospitality and Catering															
Level 3 Technical Level in Food and Beverage Service Supervision	60312063	69	360			•			•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Chef de Partie)	60312087	85	510			•			•	•				£3,345.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Kitchen and Larder)	60312075	69	375			•			•	•				£2,583.00	-
Level 3 Technical Level in Professional Cookery for Professional Chefs (Patisserie and Confectionery)	60312099	76	435			•			•	•				£3,345.00	-
Level 3 90-credit Diploma in Hospitality (QCF)	6011096X	90	540						•					£5,421.00	-
Level 3 Certificate in Hospitality (QCF)	50081950	30	180	•	•	•	•	•	•	•	•	•	•	£941.00	-
Level 3 Diploma in Hospitality (QCF)	50081962	120	720	•	•	•	•	•	•	•	•	•	•	£5,421.00	-
Level 3 Extended Diploma in Hospitality (QCF)	50082097	180	1080	•	•	•	•	•	•	•	•	•	•	£8,583.00	-
Level 3 Subsidiary Diploma in Hospitality (QCF)	50081974	60	360	•	•	•	•	•	•	•	•	•	•	£3,345.00	-
Level 3 Certificate in Hospitality and Catering Principles (Professional Cookery)	60008726	26	186			•			•					£1,645.00	-
Level 4 Diploma in Principles of Hospitality Management	60067548	37	231		•				•					£2,583.00	-
Level 3 Certificate in the Principles of Event Management	60111288	30	192						•					£1,645.00	-
Level 3 NVQ Diploma in Hospitality Supervision and Leadership	60010538	37	276	•					•	•				£2,583.00	-

Pearson qualifications in Retail and Commercial Enterprise eligible for Adult Education Budget and Advanced Learner Loan Budget key

Qualification Title	Ref	Size		Assessment methods								Funding rate			
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Advanced Learner Loan Budget	LAR								●					£3,345.00	-
Level 3 NVQ Diploma in Professional Cookery	50093216	56	437											£3,345.00	-
Level 4 Diploma in Hospitality Management	60066842	59	310						●					£3,345.00	-

Key

LAR	Learning Aim Reference
TC	Total credits
GLH	Guided Learning Hours
FF	Fully funded rate
CF	Co-funded rate

Abbreviation: Assessment methods

Au	Aural Examination	P	Portfolio of Evidence
C	Coursework	PA	Practical Demonstration/Assignment
E	E-assessment	PE	Practical Examination
MCT	Multiple Choice Examination	TCA	Task-based Controlled Assessment
Or	Oral Examination	Wr	Written Examination

