



Pearson

Adult Education Budget and Advanced Learner Loan Budget 2019/20

Funding rates for Pearson qualifications

Business,
Administration
and Law



Illustration by Project Twins

Eligibility criteria for Adult Education Budget and Advanced Learner Loan Budget funding streams

Budget, funding stream, and government contribution

Level	Employment status	Age 19-23	Age 24+
Entry and L1	Employed	AEB Local Flexibility (full funding)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
	Unemployed	AEB Local Flexibility (full funding)	
L2	Employed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (co-funding or full funding for low wage earners)*
		AEB Local Flexibility (co-funding or full funding for low wage earners*) (with level 2)	
	Unemployed	AEB 19-23 Entitlement (full funding) (without level 2)	AEB Local Flexibility (full funding)
		AEB Local Flexibility (full funding) (with level 2)	
L3	Employed or unemployed	AEB 19-23 Entitlement (full funding) (without level 3)	ALLB Loan (full funding via loan)
		ALLB Loan (full funding via loan) (with level 3)	
L4-6	Employed or unemployed	ALLB Loan (full funding via loan)	
English and Maths Entry to L2	Employed or unemployed	AEB English and Maths Entitlement (full funding)	
ESOL Entry to L2	Employed	AEB Local Flexibility (co-funding or full funding for low wage earners)*	
	Unemployed	AEB Local Flexibility (full funding)	

* New funding rules mean that learners eligible for co-funding, earning less than £16,009.50, can be fully funded if they cannot contribute towards the cost of co-funding fees.

Remember, you can only choose qualifications that are eligible for the respective funding stream.

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF	
Adult Education Budget – Local Flexibility																
Accounting and Finance																
Level 1 Certificate in Bookkeeping (VRQ)	60151651	15	120											•	£724.00	£362.00
Level 2 Award in Computerised Bookkeeping (VRQ)	60160433	7	50											•	£300.00	£150.00
Level 2 Certificate in Bookkeeping and Accounting (VRQ)	60151663	20	150											•	£724.00	£362.00
Level 2 Certificate in Business Calculations	60336596	20	160				•							•	£724.00	£362.00
Level 2 Certificate in Business Statistics (VRQ)	60151687	16	120											•	£724.00	£362.00
Level 2 Certificate in Cost Accounting (VRQ)	6015164X	19	140											•	£724.00	£362.00
Level 2 Certificate in Providing Financial Services	60013886	21	133							•					£724.00	£362.00
Administration																
Entry Level Award in Business Administration (Entry 3)	50055252	6	60		•										£300.00	£150.00
Level 1 Award in Business Administration	50049926	7	60		•										£300.00	£150.00
Level 1 Certificate in Business Administration	50049914	13	100		•										£724.00	£362.00
Level 1 Diploma in Business Administration	50065361	37	295		•										£1,987.00	£993.50
Level 2 Certificate in Contact Centre Operations	60016371	13	93	•	•	•	•	•	•	•					£724.00	£362.00
Level 2 Award in Text Production (VRQ)	5011993X	3	20										•		£100.00	£50.00
Level 2 NVQ Certificate In Contact Centre Operations	60016358	28	93	•	•	•	•	•	•	•					£1,265.00	£632.50
Level 1 NVQ Certificate In Contact Centre Operations	60012250	21	67	•		•	•	•	•	•					£724.00	£362.00
Level 2 Technical Certificate in Business Enterprise	60304820	32	240			•	•		•	•			•		£1,265.00	£632.50
Level 2 Technical Certificate in Business Administration	60304819	33	240			•	•		•	•			•		£724.00	£362.00
Level 2 Technical Certificate in Customer Service Operations	60307596	36	240			•	•		•	•			•		£724.00	£362.00
Level 1 Certificate in Business Administration	60133934	25	150						•						£1,265.00	£632.50
Level 1 Certificate in Customer Service	60133922	23	143						•						£1,265.00	£632.50
Level 2 Award in Principles of Business Administration	6015262X	9	65						•						£1,265.00	£632.50
Level 2 Award in Principles of Customer Service	60153581	7	54						•						£300.00	£150.00
Level 2 Certificate in Principles of Business Administration	60152618	17	122						•						£300.00	£150.00
Level 2 Certificate in Principles of Customer Service	60153593	15	112						•						£724.00	£362.00

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Adult Education Budget – Local Flexibility																
Level 2 Extended Certificate in Principles of Working in Business Administration	60168900	23	177							•					£724.00	£362.00
Level 2 Extended Certificate in Principles of Working in Customer Service	60168894	21	167							•					£724.00	£362.00
Level 2 Diploma in Business Administration	60134057	45	226				•			•					£724.00	£362.00
Level 2 Diploma in Customer Service	60134240	45	245				•			•					£1,987.00	£993.50
Level 2 Certificate In Business Administration (VRQ)	60068553	20	160										•		£724.00	£362.00
Level 2 Certificate for Customer Service Practitioners	60346759	0	129							•					£724.00	£362.00
Level 2 Diploma for Customer Service Practitioners	60346760	0	219							•					£1,265.00	£632.50
Business Management																
Level 1/2 First Award in Business	60047860	16	120			•				•					£724.00	£362.00
Level 1/2 First Certificate in Business	60068152	32	240			•				•			•		£1,265.00	£632.50
Level 1/2 First Extended Certificate in Business	60068164	48	360			•				•			•		£1,987.00	£993.50
Level 2 Certificate in Understanding Enterprise and Entrepreneurship	50062475	35	210	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	£632.50
Level 2 Diploma in Understanding Enterprise and Entrepreneurship	5006244X	60	360	•	•	•	•	•	•	•	•	•	•	•	£1,987.00	£993.50
Level 2 Certificate in Lean Organisation Management Techniques	50100208	15	90							•					£724.00	£362.00
Level 1 Introductory Certificate in Business	60185739	19	180							•					£724.00	£362.00
Level 1 Introductory Diploma in Business	60185740	39	360							•					£1,987.00	£993.50
Level 1/2 First Diploma in Business	60101714	64	480							•			•		£2,573.00	£1,286.50
Level 1/2 Tech Award in Enterprise	60319161	15	120		•					•			•		£724.00	£362.00
Level 1/2 GCSE (9-1) in Business	60301211	0	120										•		£724.00	£362.00
Level 2 Award in Principles of Team Leading	60152503	8	65							•					£1,265.00	£632.50
Level 2 Certificate in Principles of Team Leading	60152515	18	132							•					£1,987.00	£993.50
Level 2 Diploma in Team Leading	60134306	40	206				•			•					£300.00	£150.00

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Marketing and Sales																
Level 1 Award in Social Media	60088655	6	41							•					£300.00	£150.00
Level 2 Certificate in Marketing Fundamentals	60331094	15	120				•						•	£724.00	£362.00	
Level 1 Award in Social Media	60088655	6	41							•				£300.00	£150.00	
Level 2 Certificate in Marketing Fundamentals	60331094	15	120				•						•	£724.00	£362.00	
Level 2 Certificate in Principles of Marketing	60035754	15	116							•				£724.00	£362.00	
Level 2 Certificate in Principles of Sales	60012377	18	131							•				£724.00	£362.00	
Level 2 NVQ Certificate in Marketing	6002933X	21	129							•				£724.00	£362.00	
Level 2 NVQ Certificate in Sales	60011592	22	124							•				£724.00	£362.00	
Level 2 Technical Certificate in Marketing	60319008	30	240										•	£1,265.00	£632.50	
Level 2 Award in Social Networking for Business	60088643	9	52							•				£450.00	£225.00	
Law and Legal Services																
Level 2 Certificate in Law and Legal Work	50100154	13	100							•				£450.00	£225.00	

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate			
		TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF		
Adult Education Budget – 19-23 Entitlement																	
Accounting and Finance																	
Level 3 Certificate in Personal and Business Finance (QCF)	50077144	30	180	•	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Subsidiary Diploma in Personal and Business Finance (QCF)	50077120	60	360	•	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Administration																	
Level 2 Technical Certificate in Business Enterprise	60304820	32	240			•	•		•	•			•			£1,265.00	-
Level 2 Technical Certificate in Business Administration	60304819	33	240			•	•		•	•			•			£1,265.00	-
Level 2 Technical Certificate in Customer Service Operations	60307596	36	240			•	•		•	•			•			£1,265.00	-
Level 2 Diploma in Business Administration	60134057	45	226				•		•							£1,987.00	-
Level 2 Diploma in Customer Service	60134240	45	245				•		•							£1,987.00	-
Business Management																	
Level 3 90-credit Diploma in Business (QCF)	60038895	90	540	•	•	•	•	•	•	•	•	•	•	•	•	£4,170.00	-
Level 3 90-credit Diploma in Enterprise and Entrepreneurship (QCF)	6010501X	90	540						•							£4,170.00	-
Level 3 Certificate in Business (QCF)	50067485	30	180	•	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Extended Diploma in Business (QCF)	50067461	180	1080	•	•	•	•	•	•	•	•	•	•	•	•	£6,602.00	-
Level 3 Extended Diploma in Enterprise and Entrepreneurship (QCF)	60105021	180	1080						•							£6,602.00	-
Level 3 Subsidiary Diploma in Business (QCF)	50067503	60	360	•	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 Subsidiary Diploma in Understanding Enterprise and Entrepreneurship (QCF)	50062451	60	360	•	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 National Certificate in Business	60171558	24	180						•				•			£724.00	-
Level 3 National Diploma in Business	60171571	95	720						•				•	•		£4,170.00	-
Level 3 National Extended Certificate in Business	60171595	48	360						•				•	•		£1,987.00	-
Level 3 National Extended Diploma in Business	60171601	143	1080						•				•	•		£6,602.00	-
Level 3 National Foundation Diploma in Business	60171613	67	510						•				•	•		£2,573.00	-
Level 3 National Certificate in Enterprise and Entrepreneurship	60174134	24	180						•				•			£724.00	-
Level 3 National Diploma in Enterprise and Entrepreneurship	6017528X	97	720						•				•	•		£4,170.00	-
Level 3 National Extended Certificate in Enterprise and Entrepreneurship	60174146	48	360						•				•	•		£1,987.00	-

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Adult Education Budget – 19-23 Entitlement																
Level 3 National Extended Diploma in Enterprise and Entrepreneurship	60303037	141	1080		•					•	•		•	•	£6,602.00	-
Level 3 National Foundation Diploma in Enterprise and Entrepreneurship	60303013	69	510		•					•	•		•	•	£2,573.00	-
Level 2 Certificate in Understanding Enterprise and Entrepreneurship	50062475	35	210	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Advanced GCE in Business	60146734	0	360										•		£1,987.00	-
Level 3 Advanced Subsidiary GCE in Business	60146722	0	180										•		£724.00	-
Level 1/2 GCSE (9-1) in Business	60301211	0	120										•		£724.00	-
Marketing and Sales																
Level 2 Technical Certificate in Marketing	60319008	30	240										•		£1,265.00	-
Law and Legal Services																
Level 3 Certificate in Applied Law (QCF)	50077132	30	180	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Subsidiary Diploma in Applied Law (QCF)	50077193	60	360	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 National Certificate in Applied Law	60190425	25	180		•								•	•	£724.00	-
Level 3 National Extended Certificate in Applied Law	60190437	49	360		•								•	•	£1,987.00	-

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate				
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF		
Accounting and Finance																		
Level 3 Certificate in Personal and Business Finance (QCF)	50077144	30	180	•	•	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Subsidiary Diploma in Personal and Business Finance (QCF)	50077120	60	360	•	•	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 Diploma in Insurance Claims Handling	60044901	39	221			•	•										£1,987.00	-
Level 3 Certificate in Providing Financial Services	60014908	31	154							•							£1,265.00	-
Administration																		
Level 3 Certificate in Principles of Sales	60013370	16	119							•							£724.00	-
Level 3 Certificate in Principles of Business Administration	60152412	22	149		•					•							£724.00	-
Level 3 Certificate in Principles of Customer Service	60153994	19	134							•							£724.00	-
Level 3 Certificate In Contact Centre Operations	6001636X	16	106	•		•	•	•	•	•	•						£724.00	-
Level 3 Diploma in Business Administration	60134069	58	282				•		•								£2,573.00	-
Level 3 Diploma in Customer Service	60134781	55	289				•		•								£2,573.00	-
Level 4 Diploma in Business Administration	60134999	42	195						•								£1,987.00	-
Level 4 Extended Diploma in Business Administration	60135943	110	570						•								£4,170.00	-
Level 3 Diploma for Business Administrators	60339184	45	262						•								£1,265.00	-
Level 4 NVQ Diploma in Customer Service	60134793	50	171						•								£2,573.00	-
Level 3 NVQ Diploma in Contact Centre Operations	60012262	42	86	•		•	•	•	•	•	•						£1,987.00	-
Level 4 NVQ Diploma in Business Administration	60134252	57	294						•								£2,573.00	-
Business Management																		
Level 3 90-credit Diploma in Business (QCF)	60038895	90	540	•	•	•	•	•	•	•	•	•	•	•	•	•	£4,170.00	-
Level 3 90-credit Diploma in Enterprise and Entrepreneurship (QCF)	6010501X	90	540							•							£4,170.00	-
Level 3 Certificate in Business (QCF)	50067485	30	180	•	•	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Diploma in Business (QCF)	50067473	120	720	•	•	•	•	•	•	•	•	•	•	•	•	•	£4,170.00	-
Level 3 Diploma in Enterprise and Entrepreneurship (QCF)	50062463	120	720	•	•	•	•	•	•	•	•	•	•	•	•	•	£4,170.00	-
Level 3 Extended Diploma in Business (QCF)	50067461	180	1080	•	•	•	•	•	•	•	•	•	•	•	•	•	£6,602.00	-
Level 3 Extended Diploma in Enterprise and Entrepreneurship (QCF)	60105021	180	1080							•							£6,602.00	-

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget *continued*

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Level 3 Subsidiary Diploma in Business (QCF)	50067503	60	360	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 Subsidiary Diploma in Understanding Enterprise and Entrepreneurship (QCF)	50062451	60	360	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 National Certificate in Business	60171558	24	180							•			•		£724.00	-
Level 3 National Diploma in Business	60171571	95	720							•			•	•	£4,170.00	-
Level 3 National Extended Certificate in Business	60171595	48	360							•			•	•	£1,987.00	-
Level 3 National Extended Diploma in Business	60171601	143	1080							•			•	•	£6,602.00	-
Level 3 National Foundation Diploma in Business	60171613	67	510							•			•	•	£2,573.00	-
Level 3 National Certificate in Enterprise and Entrepreneurship	60174134	24	180							•			•		£724.00	-
Level 3 National Diploma in Enterprise and Entrepreneurship	6017528X	97	720							•			•	•	£4,170.00	-
Level 3 National Extended Certificate in Enterprise and Entrepreneurship	60174146	48	360							•			•	•	£1,987.00	-
Level 3 National Extended Diploma in Enterprise and Entrepreneurship	60303037	141	1080		•					•	•		•	•	£6,602.00	-
Level 3 National Foundation Diploma in Enterprise and Entrepreneurship	60303013	69	510		•					•	•		•	•	£2,573.00	-
Level 3 Certificate in Principles of Management	6015293X	19	121							•					£724.00	-
Level 3 Diploma in Management	6013396X	55	286				•			•					£2,573.00	-
Level 4 Diploma in Management and Leadership	60135001	37	126							•					£1,987.00	-
Level 5 Diploma in Management and Leadership	60135967	39	239							•					£724.00	-
Level 5 Diploma in Management	60156235	39	187							•					£724.00	-
Level 3 Advanced GCE in Business	60146734	0	360										•		£1,987.00	-
Level 3 Advanced Subsidiary GCE in Business	60146722	0	180										•		£724.00	-
Level 3 Diploma in Enterprising Skills in a Business Environment	6002964X	59	360							•					£2,573.00	-
Level 4 NVQ Diploma in Management	6013401X	53	219							•					£2,573.00	-
Level 5 NVQ Diploma in Management and Leadership	60134021	53	239							•					£1,265.00	-
Marketing and Sales																
Level 3 Certificate in Principles of Marketing	60035766	19	134							•					£724.00	-
Level 3 Certificate in Recruitment Practice	60162831	26	100							•					£1,265.00	-

Pearson qualifications in Business, Administration and Law eligible for Adult Education Budget and Advanced Learner Loan Budget key

Qualification Title	Ref	Size		Assessment methods										Funding rate		
		LAR	TC	GLH	AU	C	E	MCT	Or	P	PA	PE	TCA	Wr	FF	CF
Advanced Learner Loan Budget																
Level 3 NVQ Diploma in Marketing	60028506	37	115							•					£1,987.00	-
Level 3 NVQ Diploma in Recruitment	60161887	41	188							•					£1,987.00	-
Level 3 NVQ Diploma in Sales	60012365	37	210							•					£1,987.00	-
Level 4 NVQ Diploma in Recruitment	60158773	63	318							•					£1,987.00	-
Law and Legal Services																
Level 3 Certificate in Applied Law (QCF)	50077132	30	180	•	•	•	•	•	•	•	•	•	•	•	£1,265.00	-
Level 3 Subsidiary Diploma in Applied Law (QCF)	50077193	60	360	•	•	•	•	•	•	•	•	•	•	•	£2,573.00	-
Level 3 National Certificate in Applied Law	60190425	25	180		•							•	•	£724.00	-	
Level 3 National Extended Certificate in Applied Law	60190437	49	360		•							•	•	£1,987.00	-	

Key

LAR	Learning Aim Reference
TC	Total credits
GLH	Guided Learning Hours
FF	Fully funded rate
CF	Co-funded rate

Abbreviation: Assessment methods

Au	Aural Examination	P	Portfolio of Evidence
C	Coursework	PA	Practical Demonstration/Assignment
E	E-assessment	PE	Practical Examination
MCT	Multiple Choice Examination	TCA	Task-based Controlled Assessment
Or	Oral Examination	Wr	Written Examination

