

Write your name here

Surname

Other names

**Edexcel
Principal Learning**

Centre Number

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Candidate Number

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Business, Administration and Finance

Level 2

Unit 7: Responding to Change in Business

Tuesday 29 May 2012 – Afternoon

Time: 1 hour

Paper Reference

BA207/01

You do not need any other materials.

Total Marks

Instructions

- Use **black** ink or ball-point pen.
- **Fill in the boxes** at the top of this page with your name, centre number and candidate number.
- Answer **all** questions.
- Answer the questions in the spaces provided
– *there may be more space than you need.*

Information

- The total mark for this paper is 40.
- The marks for **each** question are shown in brackets
– *use this as a guide as to how much time to spend on each question.*

Advice

- Read each question carefully before you start to answer it.
- Keep an eye on the time.
- Try to answer every question.
- Check your answers if you have time at the end.

Turn over ►

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PEARSON

Answer ALL questions.

Some questions must be answered with a cross in a box ☒. If you change your mind about an answer, put a line through the box ☒ and then mark your new answer with a cross ☒.

- 1** Which **one** of the following is most likely to explain why a business might experience a decline in demand for its products over time?

A reduction in:

A	the rate of economic growth	<input type="checkbox"/>
B	interest rates	<input type="checkbox"/>
C	unemployment	<input type="checkbox"/>
D	income tax	<input type="checkbox"/>

(Total for Question 1 = 1 mark)

- 2** Which **one** of the following is the most positive way for employees to respond to change?

A	Having more leisure time	<input type="checkbox"/>
B	Working longer hours	<input type="checkbox"/>
C	Being receptive to new ideas	<input type="checkbox"/>
D	Doing the same things in the same way	<input type="checkbox"/>

(Total for Question 2 = 1 mark)

- 3** Which **one** of the following is an indirect method of assessing the impact of change on employees?

A	Interviews	<input type="checkbox"/>
B	Staff surveys	<input type="checkbox"/>
C	Observation	<input type="checkbox"/>
D	Measuring productivity	<input type="checkbox"/>

(Total for Question 3 = 1 mark)



4 Which **one** of the following factors will be affected by a change in carbon dioxide (CO₂) emission levels?

A	Political	<input type="checkbox"/>
B	Environmental	<input type="checkbox"/>
C	Technological	<input type="checkbox"/>
D	Social	<input type="checkbox"/>

(Total for Question 4 = 1 mark)

5 Which **one** of the following is an advantage for a business keeping pace with change?

The business will have:

A	increased likelihood of survival	<input type="checkbox"/>
B	increased costs	<input type="checkbox"/>
C	increased job security for staff	<input type="checkbox"/>
D	increased salary levels for staff	<input type="checkbox"/>

(Total for Question 5 = 1 mark)

6 A change in government would affect which business factor?

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(Total for Question 6 = 1 mark)

7 Explain how changes in health and safety legislation could impact on business organisations.

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(Total for Question 7 = 4 marks)



8

People today are living longer and enjoying healthier, more active lifestyles. Many individuals want to extend their working life.

This is good news for the UK economy as older workers offer a wealth of talent and experience. By raising the retirement age from 65, older workers can develop new skills and start new businesses.

All workers need to be prepared to adapt. People can no longer expect to work in the same business for their entire working life, and may have to move to other organisations or change careers to progress. They can no longer expect to retire early and will be required to have more flexible working practices.

Planning for retirement is important and this could involve saving more, working longer, or gradually reducing work commitments over several years.

(a) With reference to the above information, outline **two** benefits to the UK economy of raising the retirement age.

(4)

1

2

(b) Explain how an employee might positively deal with the consequences of having to change careers.

(4)



9

The average age of Britain's population is rising. Britain's over-65s now outnumber people under the age of 16.

This ageing population trend is being made worse by the retirement of the so-called 'baby boomers' over the coming decades. The baby boomers were born during a period of rapid population growth and social change between 1946-64. Those born at this time are now beginning to reach retirement age and this will have a dramatic effect on the people, society and the economy of Britain.

A main concern is that with the retirement of the baby boomers, the number of people of a working, taxable age will shrink or become stagnant. This could result in gaps in the jobs market, with businesses and public services lacking the workforce required, thus creating opportunities in the job market.

With the elderly being the fastest growing age group in Britain, increasing pressure is being put on healthcare and social services.

(Source: adapted from The Royal Geographic Society)

(a) Explain **one** way that the retirement of the baby boomer generation will impact on business.

(4)

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(b) Explain why changes in an ageing population could be described as an incremental change.

(4)

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(c) Explain the benefits for individuals remaining in the workforce of responding positively to changes caused by the retirement of the baby boomers.

(6)

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(Total for Question 9 = 14 marks)

TOTAL FOR PAPER = 40 MARKS





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