Pearson BTEC Level 2 Award in Planning and Participating in Work Experience

Specification

BTEC Specialist qualification
First teaching September 2013

Issue 2
Edexcel, BTEC and LCCI qualifications

Edexcel, BTEC and LCCI qualifications are awarded by Pearson, the UK's largest awarding body offering academic and vocational qualifications that are globally recognised and benchmarked. For further information, please visit our qualifications website at qualifications.pearson.com. Alternatively, you can get in touch with us using the details on our contact us page at qualifications.pearson.com/contactus

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This specification is Issue 2. Key changes are listed in the summary table on the next page. We will inform centres of any changes to this issue. The latest issue can be found on the Pearson website: qualifications.pearson.com

These qualification was previously known as:

Pearson BTEC Level 2 Award in Planning and Participating in Work Experience (QCF)

The QN remains the same.

References to third party material made in this specification are made in good faith. Pearson does not endorse, approve or accept responsibility for the content of materials, which may be subject to change, or any opinions expressed therein. (Material may include textbooks, journals, magazines and other publications and websites.)

All information in this specification is correct at time of publication.

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Summary of Pearson BTEC Level 2 Award in Planning and Participating in Work Experience specification Issue 2 changes

<table>
<thead>
<tr>
<th>Summary of changes made between previous issue and this current issue</th>
<th>Page/section number</th>
</tr>
</thead>
<tbody>
<tr>
<td>All references to QCF have been removed throughout the specification</td>
<td></td>
</tr>
<tr>
<td>Definition of TQT added</td>
<td>Section 1</td>
</tr>
<tr>
<td>Definition of sizes of qualifications aligned to TQT</td>
<td>Section 1</td>
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<tr>
<td>TQT value added</td>
<td>Section 2</td>
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<tr>
<td>Reference to credit transfer within the QCF removed</td>
<td>Section 5</td>
</tr>
<tr>
<td>QCF references removed from unit titles and unit levels in all units</td>
<td>Section 12</td>
</tr>
<tr>
<td>Guided learning definition updated</td>
<td>Section 12</td>
</tr>
</tbody>
</table>

Earlier issue(s) show(s) previous changes.

If you need further information on these changes or what they mean, contact us via our website at: qualifications.pearson.com/en/support/contact-us.html.
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Guided Learning Hours (GLH) is the number of hours that a centre delivering the qualification needs to provide. Guided learning means activities that directly or immediately involve tutors and assessors in teaching, supervising, and invigilating learners, for example lectures, tutorials, online instruction and supervised study. 16
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The purpose of a specification as defined by Ofqual is to set out:

- the qualification’s objective
- any other qualification which a learner must have completed before taking the qualification
- any prior knowledge, skills or understanding which the learner is required to have before taking the qualification
- units that a learner must have completed before the qualification will be awarded and any optional routes
- any other requirements which a learner must have satisfied before the learner will be assessed or before the qualification will be awarded
- the knowledge, skills and understanding which will be assessed as part of the qualification (giving a clear indication of their coverage and depth)
- the method of any assessment and any associated requirements relating to it
- the criteria against which a learner’s level of attainment will be measured (such as assessment criteria)
- any specimen materials
- any specified levels of attainment.
1  Introducing BTEC qualifications

BTEC Specialist qualifications are work-related qualifications available from Entry to Level 3 in a range of sectors. They give learners the knowledge, understanding and skills they need to prepare for employment in a specific occupational area. The qualifications also provide career development opportunities for those already in work. The qualifications may be offered as full-time or part-time courses in schools or colleges. Training centres and employers may also offer these qualifications.

Sizes of Specialist qualifications

For all regulated qualifications, Pearson specify a total number of hours that it is estimated learners will require to complete and show achievement for the qualification – this is the Total Qualification Time (TQT). The TQT value indicates the size of a qualification.

Within the TQT, Pearson identifies the number of Guided Learning Hours (GLH) that we estimate a centre delivering the qualification might provide. Guided learning means activities, such as lessons, tutorials, online instruction, supervised study and giving feedback on performance, that directly involve tutors and assessors in teaching, supervising and invigilating learners. Guided learning includes the time required for learners to complete external assessment under examination or supervised conditions.

In addition to guided learning, other required learning directed by tutors or assessors will include private study, preparation for assessment and undertaking assessment when not under supervision, such as preparatory reading, revision and independent research.

As well as TQT and GLH, qualifications can also have a credit value – equal to one tenth of TQT, rounded to the nearest whole number.

TQT and credit values are assigned after consultation with users of the qualifications.

BTEC Specialist qualifications are generally available in the following sizes:

- **Award** – a qualification with a TQT value of 120 or less (equivalent to a range of 1–12 credits)
- **Certificate** – a qualification with a TQT value in the range of 121–369 (equivalent to a range of 13–36 credits)
- **Diploma** – a qualification with a TQT value of 370 or more (equivalent to 37 credits and above).
## 2 Qualification summary and key information

<table>
<thead>
<tr>
<th>Qualification title</th>
<th>Pearson BTEC Level 2 Award in Planning and Participating in Work Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qualification Number (QN)</td>
<td>601/0758/3</td>
</tr>
<tr>
<td>Date registrations can be made</td>
<td>1st September 2013</td>
</tr>
</tbody>
</table>
| Age range that the qualification is approved for | 14-16  
| | 16-18  
| | 19+  |
| Credit value | 6 |
| Assessment | Centre-devised assessment (internal assessment) |
| Total Qualification Time (TQT) | 60 |
| Guided learning hours | 55 |
| Grading information | The qualification and units are at pass grade. |
| Entry requirements | No prior knowledge, understanding, skills or qualifications are required before learners register for this qualification. However, centres must follow the Pearson Access and Recruitment policy (see Section 10, Access and recruitment). |
Qualification title and Qualification Number

Centres will need to use the Qualification Number (QN) when they seek public funding for their learners. The qualification title, unit titles and QN are given on each learner’s final certificate. You should tell your learners this when your centre recruits them and registers them with us. There is more information about certification in our UK Information Manual, available on our website, qualifications.pearson.com

What is Pearson BTEC Level 2 Award in Planning and Participating in Work Experience?

This qualification is aimed at learners who are undertaking a work placement to develop the work skills and experience required by employers. The qualification has been designed to meet the requirements of the Study Programme, to include those learners undertaking a short period of work experience alongside their academic qualification and those undertaking a five-month work placement within a traineeship programme.

Learners can use their experience of carrying out purposeful, real tasks in a workplace to achieve a qualification, which gives them tangible evidence of their experience for their CV.

The qualification enables learners to evidence many of the attitudes and behaviours that employers look for, such as reliability, punctuality, communication skills and teamwork.

The qualification is designed to be flexible and personalised so that it can reflect the requirements of individual learners and support their broader programme of study to gain the skills and understanding, and development of relationships they need to enter employment or to progress further with their education or training.

The qualification aims to:

- support learners in carrying out purposeful, real tasks in a workplace
- enable learners to gain transferable skills alongside sector-specific experience
- help learners progress to a job, an Apprenticeship and/or to long-term employment, they also support further study
- provide a balance of flexibility to meet individual need and to give enough structure to ensure quality of provision and delivery.

Learners achieving this qualification will benefit by gaining:

- real workplace experience – a required element of the qualifications
- the opportunity to develop knowledge and skills required for any workplace
- experience in specific sectors to help them to choose a career
- a chance to prove themselves to an employer.
Mandatory Unit

The qualification includes the mandatory Unit 1: Planning and Participating in a Work Experience Placement. This unit covers the core skills specific for carrying out a successful work experience placement including:

- preparing for a work experience placement
- working effectively with others in a work experience placement
- working safely in a work experience placement
- setting realistic job goals from learning gained.
The table below details the mandatory unit for this qualification.

<table>
<thead>
<tr>
<th>Mandatory unit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Level 2 Award (6 credits)</strong></td>
</tr>
<tr>
<td><strong>Unit 1: Planning and Participating in a Work Experience Placement</strong></td>
</tr>
<tr>
<td>This size Award has only one mandatory unit, as the Award is primarily intended for those on the academic route who need a short period of work experience alongside their GCSEs.</td>
</tr>
</tbody>
</table>

**Role within 16-19 Study Programmes**

Following the principles of the 16-19 study programmes, the qualification enables learners to gain key employability skills and help them to progress to employment or to an Apprenticeship. The employability skills also support transition to further studies.

The qualification has been developed so that providers, schools and colleges can work together with employers to create high quality work placements that enable learners to develop their workplace skills and gain experience of working in a particular sector. The design of this qualification means that learners can use the opportunity to prove themselves to an employer while they are undertaking their work placement. This is particularly relevant to learners on a traineeship programme.
Progression opportunities

Learners can progress to other vocational qualifications for example in areas where they undertook their work experience (such as the Pearson BTEC Level 2 First Award, Certificate, Extended Certificate or Diploma in, Business, Health and Social Care, Sport, Performing Arts, Hospitality or Travel and Tourism).

Learners are also able to progress from the Pearson BTEC Level 2 qualifications in Planning and Participating in Work Experience to the Pearson BTEC Level 3 qualifications in Planning and Participating in Work Experience if this is appropriate for them. Learners have the option of undertaking a different selection of units at Level 3 compared to the selection they chose at Level 2.

For learners who enter employment or an Apprenticeship, progression can be to a sector-specific competence qualification such as an NVQ, or an Apprenticeship framework.

Learners who are following the academic route, can progress to A Levels and university.

Developing employability skills

The key aim of this qualification is to enable learners to develop their employability skills, such as self-management, working with others, communication and problem solving. There is a range of units enabling learners to select those which best meet their development needs. For example, learners can undertake units in solving work-related problems and working in a team.

Stakeholder support

We have carried out detailed work with employers and providers researching their needs. Working with major employers has shown that there is a need for work experience qualifications that align with the Confederation of British Industry’s (CBI) employability framework and that demonstrate that learners have achieved a high standard of learning during the work experience placement. Research from this consultation has been fed into the development of this qualification.
3 Centre resource requirements

As part of the approval process, centres must make sure that the resource requirements below are in place before offering the qualifications.

General resource requirements

- Centres must have appropriate physical resources (for example, equipment, IT, learning materials, teaching rooms) to support the delivery and assessment of the qualifications.
- Staff involved in the assessment process must have relevant expertise and occupational experience.
- There must be systems in place to make sure continuing professional development for staff delivering the qualifications.
- Centres must have appropriate health and safety policies in place relating to the use of equipment by learners.
- Centres must deliver the qualifications in accordance with current equality legislation.
4 Qualification structures

Pearson BTEC Level 2 Award in Planning and Participating in Work Experience

The learner will need to meet the requirements outlined in the table below before Pearson can award the qualification.

| Minimum number of credits that must be achieved | 6 |

<table>
<thead>
<tr>
<th>Unit number</th>
<th>Unit reference number</th>
<th>Mandatory unit</th>
<th>Level</th>
<th>Credit</th>
<th>Guided learning hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>J/505/4015</td>
<td>Planning and Participating in a Work Experience Placement</td>
<td>2</td>
<td>6</td>
<td>55</td>
</tr>
</tbody>
</table>
5 Assessment

The table below gives a summary of the assessment methods used in the qualification.

<table>
<thead>
<tr>
<th>Units</th>
<th>Assessment method</th>
</tr>
</thead>
<tbody>
<tr>
<td>All units</td>
<td>Centre-devised assessment</td>
</tr>
</tbody>
</table>

Centre-devised assessment (internal assessment)

Each unit has specified learning outcomes and assessment criteria. To pass an internally assessed unit, learners must meet all the learning outcomes. Centres may find it helpful if learners index and reference their evidence to the relevant learning outcomes and assessment criteria.

Centres need to write assignment briefs for the learners to show what evidence is required. Assignment briefs should indicate clearly, which assessment criteria are being targeted.

Assignment briefs and evidence produced by learners must also meet any additional requirements in the Information for tutors section of the unit.

Unless otherwise indicated in Information for tutors, the centre can decide the form of assessment evidence (e.g. performance observation, presentations, projects, tests, extended writing) as long as the methods chosen allow learners to produce valid, sufficient and reliable evidence of meeting the assessment criteria.

Centres are encouraged to provide learners with realistic scenarios and maximise the use of practical activities in delivery and assessment.

To avoid over assessment centres are encouraged to link delivery and assessment across units.

There is more guidance about internal assessment on our website. See Section 13. Further information and useful publications.
6 Recognising prior learning and achievement

Recognition of Prior Learning

Recognition of Prior Learning (RPL) is a method of assessment (leading to the award of credit) that considers whether a learner can demonstrate that they can meet the assessment requirements for a unit through knowledge, understanding or skills they already possess and so do not need to develop through a course of learning.

Pearson encourages centres to recognise learners’ previous achievements and experiences in and outside the workplace, as well as in the classroom. RPL provides a route for the recognition of the achievements resulting from continuous learning.

RPL enables recognition of achievement from a range of activities using any valid assessment methodology. If the assessment requirements of a given unit or qualification have been met, the use of RPL is acceptable for accrediting a unit, units or a whole qualification. Evidence of learning must be sufficient, reliable and valid.

Further guidance is available in our policy document Recognition of Prior Learning Policy and Process, available on our website, qualifications.pearson.com
7 Centre recognition and approval centre recognition

Centres that have not previously offered Pearson qualifications need to apply for, and be granted, centre recognition as part of the process for approval to offer individual qualifications. New centres must complete an Edexcel Vocational Centre & Qualification Approval Form (VCQA).

Existing centres get ‘automatic approval’ for a new qualification if they are already approved for a qualification that is being replaced by the new qualification and the conditions for automatic approval are met. Centres that already hold Pearson Centre approval are able to apply for qualification approval for a different level or different sector via Edexcel Online, up to and including Level 3 only.

In some circumstances, qualification approval using Edexcel Online may not be possible. In such cases, guidance is available as to how an approval application may be made.

Approvals agreement

All centres are required to enter into an approval agreement that is a formal commitment by the head or principal of a centre to meet all the requirements of the specification and any associated codes, conditions or regulations. Pearson will act to protect the integrity of the awarding of qualifications. If centres do not comply with the agreement, this could result in the suspension of certification or withdrawal of approval.
8 Quality assurance of centres

Quality assurance is at the heart of vocational qualifications. The centre assesses Pearson qualifications. The centre will use quality assurance to make sure that their managers, internal verifiers and assessors are standardised and supported. Edexcel use quality assurance to check that all centres are working to national standards. It gives us the opportunity to identify and provide support, if needed, to safeguard certification. It also allows us to recognise and support good practice.

For the qualifications in this specification, the Pearson quality assurance model will follow the process below.

- an annual visit to the centre by a Centre Quality Reviewer to review centre-wide quality assurance systems

- Lead Internal Verifier accreditation. This involves online training and standardisation of Lead Internal Verifiers using our OSCA platform, accessed via Edexcel Online. Please note that not all qualifications will include Lead Internal Verifier accreditation. Where this is the case, we will annually allocate annually a Standards Verifier to conduct postal sampling of internal verification and assessor decisions for the Principal Subject Area.

For further details, go to the UK BTEC Quality Assurance Handbook on our website.
9 Programme delivery

Centres are free to offer the qualifications using any mode of delivery (for example full time, part time, evening only, distance learning) that meets their learners’ needs. Whichever mode of delivery is used, centres must make sure that learners have access to the resources identified in the specification and to the subject specialists delivering the units.

Those planning the programme should aim to enhance the vocational nature of the qualification by:

- liaising with employers to make sure a course is relevant to learners’ specific needs
- accessing and using non-confidential data and documents from learners’ workplaces
- developing up-to-date and relevant teaching materials that make use of scenarios that are relevant to the sector
- giving learners the opportunity to apply their learning in practical activities
- including sponsoring employers in the delivery of the programme and, where appropriate, in the assessment
- making full use of the variety of experience of work and life that learners bring to the programme.

Centres must make sure that any legislation referred to in the units is up to date and current.
10 Access and recruitment

Pearson’s policy regarding access to our qualifications is that:

- they should be available to everyone who is capable of reaching the required standards
- they should be free from any barriers that restrict access and progression
- there should be equal opportunities for all those wishing to access the qualifications.

Centres are required to recruit learners to BTEC qualifications with integrity. Applicants will need relevant information and advice about the qualification to make sure it meets their needs.

Centres should review the applicant’s prior qualifications and/or experience, considering whether this profile shows that they have the potential to achieve the qualification.

For learners with disabilities and specific needs, this review will need to take account of the support available to the learner during teaching and assessment of the qualification. The review must take account of the information and guidance in Section 11 Access to qualifications for learners with disabilities or specific needs.

Learners may be aged between 14 and 16 and therefore potentially vulnerable. Where learners are required to spend time and be assessed in work settings, it is the centre’s responsibility to ensure that the work environment they go into is safe.
11 Access to qualifications for learners with disabilities or specific needs

Equality and fairness are central to our work. Pearson’s Equality Policy requires all learners to have equal opportunity to access our qualifications and assessments and that our qualifications are awarded in a way that is fair to every learner.

We are committed to making sure that:

- learners with a protected characteristic (as defined by the Equality Act 2010) are not, when they are undertaking one of our qualifications, disadvantaged in comparison to learners who do not share that characteristic
- all learners achieve the recognition they deserve from undertaking a qualification and that this achievement can be compared fairly to the achievement of their peers.

For learners with disabilities and specific needs, the assessment of their potential to achieve the qualification must identify, where appropriate, the support that will be made available to them during delivery and assessment of the qualification. Please see the information on reasonable adjustments and special consideration in Section 4, Assessment.

Learners taking a qualification may be assessed in British sign language or Irish sign language where it is permitted for the purpose of reasonable adjustments.
12 Units

Units have the following sections.

Unit title
This is the formal title of the unit that will appear on the learner’s certificate.

Unit reference number
Each unit is assigned a unit reference number that appears with the unit title on the Register of Regulated Qualifications.

Level
All units and qualifications have a level assigned to them. The level assigned is informed by the level descriptors defined by Ofqual, the qualifications regulator.

Credit value
When a learner achieves a unit, they gain the specified number of credits.

Guided learning hours
Guided Learning Hours (GLH) is the number of hours that a centre delivering the qualification needs to provide. Guided learning means activities that directly or immediately involve tutors and assessors in teaching, supervising, and invigilating learners, for example lectures, tutorials, online instruction and supervised study.

Unit aim
This gives a summary of what the unit aims to do.

Unit introduction
The unit introduction gives the reader an appreciation of the unit in the vocational setting of the qualification, as well as highlighting the focus of the unit. It gives the reader a snapshot of the unit and the key knowledge, skills and understanding gained while studying the unit. The unit introduction also highlights any links to the appropriate vocational sector by describing how the unit relates to that sector.
Essential resources

This section lists any specialist resources needed to deliver the unit. The centre will be asked to make sure that these resources are in place when it seeks approval from Pearson to offer the qualification.

Learning outcomes

Learning outcomes of a unit set out what a learner knows, understands or is able to do as the result of a process of learning.

Assessment criteria

Assessment criteria specify the standard required by the learner to achieve each learning outcome.

Unit amplification

This section clarifies what a learner needs to know to achieve a learning outcome.

Information for tutors

This section gives tutors information on delivery and assessment. It contains the following subsections.

- Delivery – explains the content’s relationship to the learning outcomes and offers guidance on possible approaches to delivery.
- Assessment – gives information about the evidence that learners must produce, together with any additional guidance if appropriate. This section should be read in conjunction with the assessment criteria.
- Suggested resources – lists resource materials that can be used to support the teaching of the unit, for example books, journals and websites.
Unit 1: Planning and Participating in Work Experience

Unit reference number: J/505/4015
Level: 2
Credit value: 6
Guided learning hours: 55

Unit aim

In this unit learners will plan and undertake a work experience placement. The unit aims to give learners the knowledge and skills needed for employment. Learners will prepare for the work placement by finding out information about the company or organisation where they will be working, and set skills and personal development goals from learning gained in the work experience placement.

Unit introduction

For learning outcome 1, learners will plan for their work experience placement by understanding how their interests and expectations relate to their work experience placement. They will learn what information they need before starting the placement and its importance.

For learning outcome 2, learners will carry out a period of work experience, using the information provided at the induction to the organisation where they will carry out their placement. They will develop an understanding of their role in the placement. They will carry out a range of tasks and interact with others.

For learning outcome 3, learners will need to work safety, identifying potential risks and hazards, exploring organisational procedures and codes of practice.

For learning outcome 4, learners will review their placement, using feedback received. They will use this feedback to set goals for their personal development.
## Learning outcomes, assessment criteria and unit amplification

To pass this unit, the learner needs to demonstrate that they can meet all the learning outcomes for the unit. The assessment criteria determine the standard required to achieve the unit.

<table>
<thead>
<tr>
<th><strong>Learning outcomes</strong></th>
<th><strong>Assessment criteria</strong></th>
<th><strong>Unit amplification</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Understand the importance of planning for a work experience placement</td>
<td>1.1 Explain how own interests inform the selected work experience placement</td>
</tr>
<tr>
<td>1</td>
<td>1.2 Explain the information needed before starting the work experience placement</td>
<td>- <em>Sources of information</em>: e.g. company leaflets, brochures or website, Jobcentre Plus, learners who have previously been on a work placement at the same business, staff from the company or organisation, conversation or correspondence with company or organisation providing the work placement&lt;br&gt;- <em>Information about the placement organisation</em>: type of company or organisation; ownership, e.g. public or private, sole trader, partnership; function, e.g. service provision, retail, construction, logistics, administrative; location; size, e.g. small, large, global, number of employees; career prospects within the organisation&lt;br&gt;- <em>Structure of the organisation</em>: e.g. organisation chart, number of departments, internal and external customers, learner’s place in the structure</td>
</tr>
<tr>
<td>Learning outcomes</td>
<td>Assessment criteria</td>
<td>Unit amplification</td>
</tr>
<tr>
<td>-------------------</td>
<td>---------------------</td>
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</tr>
</tbody>
</table>
| 1.3 | Explain the importance of finding key information about the work placement | □ **Key information:** how to get to the placement; details about terms and conditions of work, e.g. hours of work, absence procedures, dress code; line manager or supervisor; seeking advice relating to work and/or colleague relationships  
□ **Expectations of the employer:** e.g. maintaining workplace values, personal presentation and hygiene, attitudes and behaviours, skills needed; allocated job role and responsibilities  
□ **Importance:** e.g. to ensure arrival on time, arrive appropriately dressed, who to seek advice from about allocated job role and tasks and skills needed |
<p>| 2 | Be able to work appropriately in a work placement | |</p>
<table>
<thead>
<tr>
<th>Learning outcomes</th>
<th>Assessment criteria</th>
<th>Unit amplification</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>□ Self-management: e.g. accepting responsibility for own tasks, being flexible, resilient, self-starting, managing time to complete tasks, solving problems by analysing situations and developing solutions</td>
<td></td>
</tr>
<tr>
<td>2.4</td>
<td>Interact appropriately with others in the workplace</td>
<td>□ Interacting appropriately: e.g. paying attention to effective working guidelines, codes of conduct and personal reviews/appraisals in the place of work, behaving appropriately towards colleagues and customers, interacting with customers in the workplace, communicating with other colleagues, being assertive, managing time and workload to complete allocated tasks, seeking help and advice when needed from correct person</td>
</tr>
<tr>
<td>3</td>
<td>Be able to work safely in a work experience placement</td>
<td></td>
</tr>
<tr>
<td>3.1</td>
<td>Identify potential risks and hazards in the work experience placement</td>
<td>□ Risks: something that could cause an adverse effect, e.g. wet stairs or floor, trailing wires, loud noise, breathing in toxic substance</td>
</tr>
<tr>
<td></td>
<td>□ Hazards: the likelihood that the risk will result in the adverse effect, e.g. slipping over on wet floor, tripping over trailing wires, loud noise resulting in hearing loss, breathing in toxic substance resulting in illness</td>
<td></td>
</tr>
<tr>
<td>3.2</td>
<td>Apply organisational codes of practice, procedures and safety rules appropriately</td>
<td>□ Apply organisational procedures: applying procedures when carrying out the job e.g. following health and safety rules for dealing with hazardous substances, dealing with customer enquiries according to guidelines in the training manual; following the terms and conditions of the work placement; following dress codes imposed by the work placement; ensuring personal conduct follows organisational practice in upholding health and safety; locating health and safety information, e.g. fire exit notices on doors, sector-specific notices such as handling of hazardous materials</td>
</tr>
<tr>
<td>Learning outcomes</td>
<td>Assessment criteria</td>
<td>Unit amplification</td>
</tr>
<tr>
<td>-------------------</td>
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</tr>
</tbody>
</table>
| 4                 | Be able to set realistic goals relating to the work experience placement | □ *Learning from the work placement*: e.g. knowledge of new vocational area or area of interest, confirming whether or not to work in a particular sector or industry, awareness of personal skills and knowledge, awareness of strengths and weaknesses, desire to find out further information about a particular career, industry or organisation  
□ *Personal skills used and gained*: e.g. communication, problem solving, self-confidence, assertiveness, flexibility, positive approach  
□ *Work skills used and gained*: e.g. IT, teamwork, note taking, meeting attendance, punctuality, telephone manner, business and customer awareness, following instructions  
□ *Reflecting on experiences gained*: being ready to improve own performance based on feedback, reflective learning, e.g. reflecting on new knowledge and skills gained, identifying what went well and what could be improved; challenges faced; problems arising and how these were overcome or resolved |
| 4.1               | Explain what has been learned from the work experience placement | |
| 4.2               | Use feedback on the work placement experience to assist in making choices about a future career | □ *Consider personal and work skills*: methods, e.g. use strengths and weaknesses analysis tool, SWOT analysis, reflect on past performances and achievements  
□ *Feedback from others*: tutors, supervisors, mentors, peers |
| 4.3               | Set goals for skills and personal development which build on learning from the work experience placement | □ *Goal setting*: goals should be realistic to placement expectation and responsibilities, SMART (specific, measurable, achievable, realistic, time-based), related to career aims  
□ *Types of goals*: short-term, long-term, personal, work-related goals, skills development, qualifications targeted |
Information for tutors

Delivery

Learners will be attending different work settings for their placement experience and developing their own personal and professional work skills. This unit gives them the opportunity to learn about the structure and functions of different organisations and the generic responsibilities and expectations for employees that can be applied to any work situation. The delivery of this unit allows learners to undertake independent research, give presentations and participate in discussions. Guest speakers will help learners relate the content of the unit to the workplace.

Centres are expected to offer learners a meaningful work placement as part of their programme of learning. The DfE definition of meaningful work experience is:

- ‘Purposeful, substantial, offers challenge and is relevant to the young person’s study programme and/or career aspirations.
- It is managed well under the direction of a supervisor in order to ensure that the student obtains a genuine learning experience suited to their needs.
- It ensures that time is well spent: the employer has prepared a structured plan for the duration of the work placement that provides tangible outcomes of the student and employer.
- It provides up-front clarity about the roles, responsibilities and the expectations of the student and employer.
- It is reviewed at the end: the employer provides some form of reference or feedback based on the young person’s performance during their time on the work placement.’

The work placement may be experiential, i.e. based on one or two short periods of work experience or work-related learning to test vocational sectors with a view to progressing future study or employment in that sector; vocational, i.e. focused on a particular vocational area to complement a study programme; or extended, i.e. focused on developing employability skills such as self-management, team working, problem solving, communication, literacy, numeracy and IT skills for learners who may be on a traineeship or supported internship. It is considered to be good practice for a work experience placement to last for at least two weeks.

Centres and learners should work with employers in planning the work placement, including the learner’s role, the tasks to be carried out and the skills that learners hope to develop.

Work placements must be flexible to accommodate the needs of young people. They must be matched to learners’ interests and aspirations, with learners undertaking high-quality work rather than simply observing employees or carrying out mundane tasks.

A written agreement must be made between the centre and employer and the work placement must be planned in advance with clear objectives. Learners on work placement must receive a structured induction at the start of the placement, which provides them with clear objectives.

Learners must have the opportunity to receive clear feedback at key stages of the placement with their employer and centre.
As an introduction to learning outcome 1, learners could discuss and then complete an analysis of their own interests, knowledge and skills and match them against their preferred work placement sectors. They could include the types of roles that they hope to carry out and the knowledge and skills they aim to develop while on the placement. The tutor could then discuss the importance of knowing about the structure and function of the organisation, including the ‘big picture’, before focusing on individual roles and responsibilities. Learners could carry out individual research about their organisation. Information about the type of organisation, its structure, sector and function be gathered from the internet, marketing brochures for the organisation, the careers office or from the employer during a pre-placement interview. Learners could then present their research to the group. This would help them appreciate the range of organisational types, structures and functions.

For learning outcome 2, a guest speaker could be invited to speak about the responsibilities of the employer and employee with regard to work experience. Learners could work in groups to analyse policies and procedures from a range of different departments and organisations. Learners need to understand the importance of workplace values and rules and before they go should have the opportunity to deal with any feelings of stress or confusion about what is expected of them at the work placement. This can be done through watching video clips of stressful workplace situations and discussing possible solutions, carrying out role play of potentially difficult situations, and talking to tutors and other learners who have been on similar work placements. This will help learners gain confidence in getting support and guidance when faced with the new experiences they encounter on work experience.

For learning outcome 3, learners could find information on health and safety and other aspects of work that apply to them. Information on health and safety can be found on the Health and Safety Executive website – www.hse.gov.uk. Tutors should demonstrate the safe use of equipment. Video clips from the web or YouTube on health and safety issues could be shown to stimulate discussion of the consequences of non-compliance. Learners could create a simple health and safety at work risk assessment, then carry out a risk assessment of the classroom. This could be followed with discussion on the rights and responsibilities of both employers and employees.

For learning outcome 4, learners will need to know and understand what SMART objectives are and be able to practise setting them for their anticipated work placement. Learners can review their objectives once they have completed their work placement and reflect on whether they achieved them. Learners can develop checklists that allow them to say when they demonstrated their skills during their work placement. Checklists could also be used to describe those aspects of the work placement experience that could have been improved.
### Outline learning plan

<table>
<thead>
<tr>
<th>Topic and suggested assignments/activities and assessment</th>
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</thead>
<tbody>
<tr>
<td><strong>Introduction to the unit</strong></td>
</tr>
<tr>
<td><strong>Tutor introduces the unit and its focus on a work experience placement.</strong></td>
</tr>
<tr>
<td>Introduction of Assignment 1 – looking at preparing for own work experience placement covering learning outcome 1</td>
</tr>
<tr>
<td><strong>Learners review own interests using a checklist.</strong></td>
</tr>
<tr>
<td>Develop understanding of how interests can be applied in different sectors</td>
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<tr>
<td><strong>Identify sectors to match own interests.</strong></td>
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<tr>
<td>Discussion on structure and function of different organisations using case studies. Learners research and collate the information they will need about a work experience placement before they start and give reasons why this information is important</td>
</tr>
<tr>
<td>Learners present their findings to the group</td>
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<tr>
<td><strong>Develop understanding of the importance of finding out responsibilities and expectations before starting the work placement</strong></td>
</tr>
<tr>
<td>Research terms and conditions of placement organisation</td>
</tr>
<tr>
<td>Support learners to complete Assignment 1</td>
</tr>
<tr>
<td><strong>Introduction of Assignment 2 – working with others in a work experience placement (learning outcomes 2 and 3)</strong></td>
</tr>
<tr>
<td>Guest speaker or tutor input to develop understanding of information to be collected during induction, including on policies and procedures, the organisation and own role in the work experience placement</td>
</tr>
<tr>
<td><strong>Introduction to expectations when working with others in relation to following instructions and communicating effectively, using case studies.</strong></td>
</tr>
<tr>
<td>Examine information needed to work safely in a work experience placement. Encourage learners to consider the differences between risks and hazards. Use pictures and videos to identify various risks and hazards</td>
</tr>
<tr>
<td>Role-play activities on stressful workplace situations and positive actions to remedy them</td>
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<tr>
<td><strong>Review ways to record evidence for Assignment 2.</strong></td>
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<tr>
<td>Undertake work experience placement</td>
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<tr>
<td><strong>Support learners to complete collection of evidence for Assignment 2.</strong></td>
</tr>
<tr>
<td>Introduction of Assignment 3 – Setting Realistic Career Goals from Learning Gained in Work Experience (learning outcome 4)</td>
</tr>
</tbody>
</table>
**Topic and suggested assignments/activities and assessment**

<table>
<thead>
<tr>
<th>Review the value of the workplace experience in an appraisal interview.</th>
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<tr>
<td>Analysis of personal and work skills used and gained from the workplace experience</td>
</tr>
<tr>
<td>Learners gather feedback received from others</td>
</tr>
<tr>
<td>Develop understanding of short- and long-term goals for skills and personal development based on learning gained from work experience, using scenarios</td>
</tr>
</tbody>
</table>

**Support learners to set realistic goals as a result of learning gained in the work experience placement to complete Assignment 3.**

Complete unit review and evaluation

**Assessment**

For assessment criterion 1.1, learners should give at least two examples of their own interests and explain how they have helped inform the choice of work placement.

For 1.2, learners could complete a table which gives key information about their selected work placement and stating where they obtained this information. Learners should give details on the type, size and purpose of the organisation, the organisational structure and its internal and external customers (if relevant).

Assessment criterion 1.3 requires learners to explain the terms and conditions of work relevant to their work placement, and the expectations of the employer. Information could include, for example, details such as hours of work, dress code, number of days attending work placement, breaks, absence procedures. Learners should give two reasons for the importance of finding this information before starting the placement.

For assessment criterion 2.1, learners need to demonstrate that they have used the information given at induction correctly. This could be by answering questions, by taking part in various procedures, for example evacuation, and reporting any absences correctly. Supervisors could complete a witness statement when learners have demonstrated actions related to knowledge given at induction.

Assessment criteria 2.2, 2.3 and 2.4 require learners to keep a portfolio of evidence to show the activities carried out and to demonstrate effective working practice by interacting with others. The portfolio could contain a log or diary, observation reports, witness testimonials, a reflective account of activities completed, skills learned etc. Details could cover procedures to be followed, health and safety issues, quality checking processes, for example checking work has been completed to a satisfactory standard by the line manager, timescales (if relevant). It is important that learners are able to interact positively with colleagues from a range of levels and familiarity.

To achieve assessment criterion 3.1, learners should identify at least two potential risks and two potential hazards with reasons, within their work placement.

For assessment criterion 3.2, learners must be able to apply at least two organisational procedures appropriately, with supporting evidence from an observation report or witness testimonial. For example, using IT correctly, completing forms accurately, answering telephone calls to deal with enquiries or taking messages efficiently.
For learning outcome 4, learners must present evidence of tasks undertaken during the work placement and what was learned from these tasks. For 4.1, an appraisal-style interview could be used for the assessment, supported with evidence showing that the learner has learned something new. It is not sufficient for the learner to simply write a description of an activity or task undertaken. Learners must also be able to explain how they have evidenced that they have learned something new, for example a checklist completed by the work placement supervisor, a witness statement, the practical demonstration of a new skill.

For 4.2, learners need to receive feedback from at least two appropriate people on their work experience placement. Feedback can be in written form or in the form of a discussion. Learners need to show that they are able to make a formal assessment of the value of the work they have carried out, recorded evidence must be available for external standards verification.

For 4.3, learners must demonstrate the ability to set specific, realistic goals for skills and personal development. They need to provide four goals – two short-term and two long-term SMART goals – as a result of what they have learned from their work placement. Any potential objectives written before the work placement could be reviewed and developed.

Suggested resources

Websites

www.hse.gov.uk
www.projectsmart.co.uk
www.work-experience.org
13 Further information and useful publications

To get in touch with us visit our 'Contact us' pages:

- Edexcel, BTEC and Pearson Work Based Learning contact details: qualifications.pearson.com/en/support/contact-us.html
- books, software and online resources for UK schools and colleges: www.pearnschoolsandfecolleges.co.uk

Key publications:

- *Adjustments for candidates with disabilities and learning difficulties, Access and Arrangements and Reasonable Adjustments, General and Vocational qualifications* (Joint Council for Qualifications (JCQ))
- *Supplementary guidance for reasonable adjustments and special consideration in vocational internally assessed units* (Pearson)
- *General and Vocational qualifications, Suspected Malpractice in Examination and Assessments: Policies and Procedures* (JCQ)
- *Equality Policy* (Pearson)
- *Recognition of Prior Learning Policy and Process* (Pearson)
- *UK Information Manual* (Pearson)
- *BTEC UK Quality Assurance Centre Handbook*

All of these publications are available on our website.

Publications on the quality assurance of BTEC qualifications are also available on our website.

Our publications catalogue lists all the material available to support our qualifications. To access the catalogue and order publications, please visit our website.

Additional resources

If you need further learning and teaching materials to support planning and delivery for your learners, there is a wide range of BTEC resources available.

Any publisher can seek endorsement for their resources and, if they are successful, we will list their BTEC resources on our website.
14 Professional development and training

Pearson supports UK and international customers with training related to BTEC qualifications. This support is available through a choice of training options offered on our website. The support we offer focuses on a range of issues, such as:

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- building your team and teamwork skills
- developing learner-centred learning and teaching approaches
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- **Ask the Expert:** submit your question online to our Ask the Expert online service and we will make sure your query is handled by a subject specialist.

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