

Softcat Limited  
Universal Square  
Devonshire Street  
Manchester  
M12 6JH

T: 0161 272 3110  
E: sales@softcat.com



[www.softcat.com](http://www.softcat.com)

David Phillips  
VP, Pearson Work Based Learning & Colleges  
c/o Business Support and Improvement Team  
International House  
Middlemarch Business Park  
Siskin Parkway East  
Coventry  
CV3 4PE

10 June 2014

Dear David

**Letter of recognition for the Pearson BTEC Level 2 Certificate in Understanding Enterprise and Entrepreneurship (QCF)**

As an employer in the sector, we recognise the following qualification as being fit for purpose and appropriate for our employees to undertake:

**500/6247/5 - Pearson BTEC Level 2 Certificate in Understanding Enterprise and Entrepreneurship (QCF)**

More specifically, for roles in marketing and administration we expect our employees to be occupational competent and we can confirm that this qualification provides the right level of competence, meeting the needs of our business and the employee.

For this reason, we value the qualification and see it as important to our business to ensure our employees in this role are appropriately skilled for the job and able to deliver to the standard that we expect.

The qualification will also support the employee, should they chose to progress in to further training, to assist them with their own development and progression in the workplace, into roles such as finance, marketing and administration.

We are happy for Pearson to use this letter in support of its work with the Skills Funding Agency, to ensure that this invaluable qualification can continue to be funded.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Jamie Burke". The signature is stylized with long, sweeping lines.

Jamie Burke  
Sales Director