

**Amendment Notification – September 2014**

Employers in the retail sector have asked that multi-channel is added to the qualifications available for staff in the sector. The multi-channel retail sector is newly developing and changing, but it is an important area for customers who are increasingly using mobile and internet technology for retail.

The changes requested by employers are to add three new multi-channel retail units to the optional unit groups in the current qualifications.

The units are:

- A/602/2317 – Understanding environmental sustainability in the retail sector
- K/505/9384 – Understanding the use of in-store web-based facilities in promoting retail sales
- H/505/9383 – Understanding how to maintain the confidentiality and security of customer data held online

The changes to each specific qualification are as follows:

**Pearson BTEC Level 2 Award in Retail Knowledge – 500/7339/4**

- add to Optional Units Group B – A/602/2317

**Pearson BTEC Level 2 Certificate in Retail Knowledge – 500/7363/1**

- add to Optional Units Group B1 – A/602/2317; K/505/9384; H/505/9383

**Pearson BTEC Level 2 Diploma in Retail Knowledge – 500/7362/X**

- add to Optional Units Group B1 – A/602/2317; K/505/9384; H/505/9383

**Pearson BTEC Level 3 Certificate in Retail Knowledge – 500/7312/6**

- add to Optional Units Group B1a – H/505/9383; K/505/9384; A/602/2317

**Pearson BTEC Level 3 Diploma in Retail Knowledge – 500/7313/8**

- add to Optional Units Group H and when retailing please leave as optional and not linked into underage sales – H/505/9383; K/505/9384; A/602/2317

**Please telephone Pearson WBL Customer Services on 0844 576 0045 if you have further queries about this qualification.**