

Mark Anderson  
Managing Director  
Pearson UK  
One90 High Holborn  
London  
WC1V 7BH

09 October 2015

Dear Mr Anderson

As a Higher Education Institution, we will recognise the following qualifications as contributing to entry requirements to a range of our higher education courses in related subject areas, either by meeting entry requirements in their own right or being accepted alongside other qualifications at the same level.

Pearson BTEC Level 3 National Certificate in Business  
Pearson BTEC Level 3 National Extended Certificate in Business  
Pearson BTEC Level 3 National Foundation Diploma in Business  
Pearson BTEC Level 3 National Diploma in Business  
Pearson BTEC Level 3 National Extended Diploma in Business

In addition, we will recognise the following more specialist qualifications as fulfilling entry requirements to certain of our higher education courses in related subject areas, either by meeting entry requirements in their own right or being accepted alongside other qualifications at the same level:

Pearson BTEC Level 3 National Diploma in Retail  
Pearson BTEC Level 3 National Certificate in Enterprise and Entrepreneurship  
Pearson BTEC Level 3 National Extended Certificate in Enterprise and Entrepreneurship  
Pearson BTEC Level 3 National Diploma in Enterprise and Entrepreneurship

In the past, we have recruited students with Pearson BTEC National business-related qualifications similar to the nine listed above on to our degree programmes in Business Studies, Accounting, Management, Economics and Information Technology Management for Business. Admissions decisions are informed by a range of factors and the subject(s) studied by the applicant should be relevant to the particular degree course for which the applicant has applied. In many cases we expect candidates to offer other specific qualifications and/or to achieve specific levels of attainment in pre-requisite subjects, or units.

I am happy for this letter to be made public on the Pearson websites to confirm our support for the qualifications.

Yours sincerely



Bernard Strutt  
Head of UK/EU Student Recruitment  
The University of Manchester