



Amazon Web Services EMEA Sarl
38 avenue John F. Kennedy, L-1855 Luxembourg

Rebecca Turner
Pearson Head Office
80 Strand
London, WC2R 0RL
UK

17 December 2020

Re: Letter of Recognition for Pearson BTEC Higher Nationals in Cloud Computing

Dear Rebecca,

AWS recognises and supports Pearson's efforts to create the following BTEC qualifications in order to prepare their students for a role in the cloud computing sector worldwide:

- Pearson BTEC Higher National Certificate (Level 4) in Cloud Computing (RQF)
- Pearson BTEC Higher National Diploma (Level 5) in Cloud Computing (RQF)

The qualifications may support students in their progress to employment or within employment in a wide range of job roles across the sector, which includes positions like:

Potential roles for L4 qualification (Intern Level):

- Continuous Monitoring Security Specialist – L4
- Technical Customer Service Associate or Intern Cloud Support Associate – L3
- Intern IT Support Technician – L3
- Data Centre Technician – L3

Potential roles for L5 qualification (Entry Level):

- Cloud Support Associate or Intern Cloud Support Engineer – L4
- Intern Security Support Engineer – L4
- Cloud Developer – L4

For such roles, we believe that these qualifications may provide an appropriate level of knowledge and skills and that these qualifications may address the needs of a business. These qualifications might also provide students the foundational knowledge they could leverage in further specialization, should they so choose.

AWS values and appreciates the opportunity to support Pearson, and we look forward to a long and productive relationship. If you have any questions, or require additional information, please contact Christina Cole at cscole@amazon.co.uk.

Sincerely,

DocuSigned by:

636C2CE646C4411...

Wil Zemp

Director of Education & Workforce Development

