

Pearson

BTEC Higher National

qualifications in Business

Recognition of Prior Learning

First Teaching from September 2021

First Certification from September 2022

Issue 1

Pearson BTEC Level 4
Higher National Certificate

Pearson BTEC Level 5
Higher National Diploma

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Recognition of Prior Learning

The RQF Pearson BTEC Level 4 Higher National Certificate in Business (2016) unit content mapped to the Level 4 units available in the RQF Pearson BTEC Higher National Business programmes (2021)

HNCs in Business: Unit Mapping Overview

This mapping document is designed to support centres who wish to recognise student achievement in older (**2016**) Higher Nationals within the new (**2021**) qualifications. The document demonstrates where content is covered in the new suite, and where there is new content to cover to ensure full coverage of learning outcomes.

P – Partial mapping (some topics from the old unit appear in the new unit)

X – Full mapping + new (all the topics from the old unit appear in the new unit, but new unit also contains new topic(s))

N – New unit

Unit no.	Unit title in 2016 RQF HN programme	Maps to unit number on existing QCF HN programme	Maps to unit title in 2021 RQF HN programme	Level of similarity between units
1	Business and the Business Environment	1	Business and the Business Environment	X
2	Marketing Essentials	2	Marketing planning and processes	P
3	Human Resource Management	3	Human Resource Management	X
4	Management and Operations	4	Leadership and Management	P
5	Management Accounting	5	Accounting Principles	P
6	Managing a Successful Business Project	6	Managing a Successful Business Project	X
7	Business Law	7	Business Law	X

Unit no.	Unit title in 2016 RQF HN programme	Maps to unit number on existing QCF HN programme	Maps to unit title in 2021 RQF HN programme	Level of similarity between units
8	Innovation and Commercialisation	8	Innovation and Commercialisation	X
9	Entrepreneurship and Managing a Small Business	9	Entrepreneurial Ventures	P
10	Financial Accounting	10	Recording Financial Transactions	X

HNCs in Business: Unit Mapping in Depth

The RQF Pearson BTEC Level 4 HNC Certificate in Business (2016) mapped against the new RQF Pearson BTEC Level 4 HNC Certificate in Business (2021) units.

RQF 2016 HNC Units		RQF 2021 HNC units		Mapping comments		Miss Learning Outcomes
No	2016 RQF unit title	No	2021 RQF unit title	2016 LOs	2021 LOs	2021 LOs
1	Business and the Business Environment	1	Business and the Business Environment	LO1 LO2 LO3 LO4	LO1 LO2 LO3 LO4	
2	Marketing Essentials	2	Marketing Planning and Processes	LO1 LO2 LO3	LO1 LO2 LO3	LO4
3	Human Resource Management	3	Human Resource Management	LO1 LO2 LO3 LO4	LO1 LO2 LO3 LO4	
4	Management and Operations	4	Leadership and Management	LO1- LO3 LO2	LO1 LO4	LO2 LO3
5	Management Accounting	5	Accounting Principles	LO1 LO2 LO3	LO1 LO2 LO4	LO3
6	Managing a Successful Business Project	6	Managing a Successful Business Project	LO1 LO2 LO3 LO4	LO1 LO2 LO3 LO4	
7	Business Law	7	Business Law	LO1 LO2 LO3 LO4	LO1 LO2 LO3 LO4	

RQF 2016 HNC Units		RQF 2021 HNC units		Mapping comments		Miss Learning Outcomes
No	2016 RQF unit title	No	2021 RQF unit title	2016 LOs	2021 LOs	2021 LOs
8	Innovation and Commercialisation	8	Innovation and Commercialisation	LO1 LO2 LO3 LO4	LO1 LO2 LO3 LO4	
9	Entrepreneurship and Managing a Small Business	9	Entrepreneurial Ventures	LO1 LO2 LO3 LO4	LO1 LO2 LO3	LO4

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