



Pearson



Pearson Licensed
Higher Nationals
at a glance



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What are Pearson Higher Nationals?

Pearson BTEC Higher Nationals (HNs) are UK and internationally recognised higher education qualifications designed to support progression into employment or further study including completing a degree.

Pearson BTEC Higher Nationals are available as Higher National Certificates (HNCs) at level 4 and Higher National Diplomas (HNDs) at level 5.

The **HNC** is *equivalent* to the *first year* of a full-time **undergraduate degree** and the **HND** to the *first and second year* of a full-time **undergraduate degree**.

On successful completion of level 5, students can progress onto level 6 and achieve a degree.

HNs may also be used as a component of **Higher Apprenticeships** with progression to **Degree Apprenticeships**, as well as other higher education courses.





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What is Pearson's Licensed Higher National offer?

The Pearson Licensed HN offer enables Higher Education Institutions (HEIs) in the United Kingdom or internationally* to offer Higher National Qualifications under licence and use the Pearson trademark 'Higher National'.

Scope of the License:

- Two types of License Agreements:
 - Trademark License (TM)
 - Intellectual Property License (IP)
- HN Qualifications and/or Higher Technical Qualifications at Level 4 and 5 only
- Can use the term 'Higher Nationals' but not 'BTEC'

*International HEIs can only offer HN qualifications under the IP licence

Higher Technical Qualifications (HTQs)

- HTQs can **only** be offered in England under IP licence



Benefits of Pearson's Licensed Higher National Agreement

- ✓ Qualification(s) delivered unchanged under IP licence, or adapted to meet local needs under TM licence
- ✓ Qualifications recognised by industry and professional bodies
- ✓ HEIs retain all aspects of Quality Assurance, including awarding and certification
- ✓ Seamless progression to Level 6-degree awards
- ✓ Aid widening participation and support levelling up agenda
- ✓ Strengthen partnership and collaboration with local colleges
- ✓ Aligns with Apprenticeship/ Employer standards and creates a strong progression pathway
- ✓ HTQs mapped to occupational standards





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How does it work?

Your journey with Pearson's Licensed Higher Nationals



New to Licensed Higher Nationals

Watch this video and read this guide. Decide on the type of licence you want.

Application submission

Make your HN Licence approval application including programme approval.



Licence Agreement completed

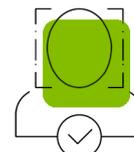
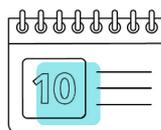
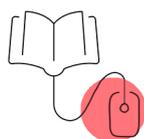
Licence agreement to be signed by both parties.

Approval meeting

The HN Licensed Team will arrange an approval meeting.

Application review

The HN Licensed Team will review your application.



Programme Review

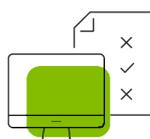
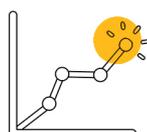
Submit your schedules and specifications for confirmation of programme numbers & content.

Customer onboarding

Familiarise yourself with processes of registrations and finance.

Registrations

Learner registrations must be made within 4 weeks of enrolment.



Annual report

Submit the Annual Institutional Review Report.

Learner outcomes

Record learner outcomes on Edexcel Online.

Quality Assurance

HEI appoints their own External Examiners & applies their own QA processes.

Pre-Approval

Post approval



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Success stories

Coventry University Aiding Social Mobility

Coventry University group, along with its partners, remain the largest HEI provider of Higher National qualifications in the UK.

The annual [State of the Nation 2017](#) report, published by the Social Mobility Commission, revealed a growing gulf between the country's major cities and areas that are being left behind economically and socially. It featured CU Scarborough as a case study to demonstrate how the Coventry University Group had opened a campus in an area that ranked poorly for social mobility and where there was previously little access to higher education.

Nottingham Trent University becomes first HEI partner to deliver HTQs

Nottingham Trent University becomes the trailblazer HEI to deliver Higher Technical Qualifications in England under Pearson's Higher National Licence.

"This partnership is a further example of our innovative approach to higher education and making education accessible to all. In support of the Government's levelling-up agenda and in preparation for the forthcoming Lifelong Loan Entitlement, these skills-based qualifications will give employers and our student community more options to access higher-level skills that directly transfer into the workplace and benefit the local economy".

- Professor Edward Peck, Vice-Chancellor at Nottingham Trent University



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Find out more

Want to know more about Licensed Higher Nationals or Higher Technical qualifications? Visit our dedicated web pages below:

- [Licensed Higher Nationals and HTQs](#)
- [Higher Nationals](#)
- [Higher Technical qualifications for England](#)

You can also contact us via email at:

licensehn@pearson.com